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# BOSTON:

ITS COMMERCE,

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WITH ILLUSTRATIONS.

SECOND EDITION.

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1892.

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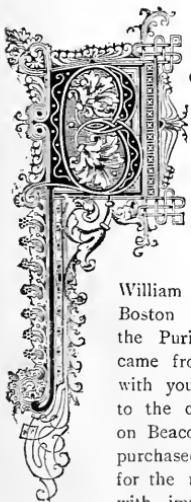
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BOSTON has long been justly regarded as the home of culture, refinement and art, while being best known as the "Hub" of the universe. It also commands the attention of the historian and reviewer for its historic memories, its commercial greatness and its wonderful advance in wealth and population. The first authentic settlement of Boston, which was originally called "Shawmut" by the Indians, was in the year 1630, by the colonists from Salem, who named the site of the present city Trimountaine—a name derived from the three peaks afterwards known as Copp's, Beacon and Fort Hills. History states that an eccentric gospel minister, the Rev. William Blaxton, first purchased from the Indians the entire peninsula on which Boston now stands. The civic intolerance and religious bigotry on the part of the Puritans proved too much for minister Blaxton, however, for, said he, "I came from England because I did not like the Lord Bishops, but I cannot join with you because I would not be under the Lord's Brethren." He accordingly sold to the colonists the whole of the peninsula, except six acres where his house stood on Beacon Hill, for £30 (\$150). What was once Governor Hancock's pasture was purchased by the town of Boston in 1795 and presented to the State as the site for the new state house; and on July 4th of that year the corner stone was laid with imposing ceremonies. In January 1798, the legislature took possession of the new Capitol, whose gilded dome is at this day the first object that strikes the eye of the stranger approaching Boston in any direction, by land or sea, standing majestically, as it does,

on the highest point of Beacon Hill. Its foundations are more than one hundred feet above water level, and its dome, which was covered with gold leaf in 1874, rises to an altitude of one hundred and ten feet. On the slope and at the base of the hill, overlooked by the Capitol, is the Common, probably the most famous bit of land on the American Continent. It is a natural park of forty-eight acres, shaded by a thousand ancient and graceful elms, and the resting place for the visitor, the tourist and the sight-seer, as well as the resort of citizens, young and old. It is surrounded on its five sides by Tremont, Boylston, Beacon, Charles and Park Streets, and contains many handsome monuments and lovely walks. The Public Garden lies just west of the Common, and forms one of the handsomest parks in the country. It contains some twenty-four acres: in the center is an artificial lake, with fountains, iron bridge, pleasure boats, etc; the velvety lawns are kept in perfect order, and the floral displays are the finest in America. The Garden contains many fine statues, among them being a colossal equestrian one of General Washington, bronze statues of Charles Sumner and Edward Everett, and a granite and red marble monument to commemorate the discovery in Boston of ether as an anesthetic. By night the Garden is brilliantly illuminated by electric lights, and in summer presents an ever-moving panorama of beauty and fashion.

#### GROWTH IN AREA.

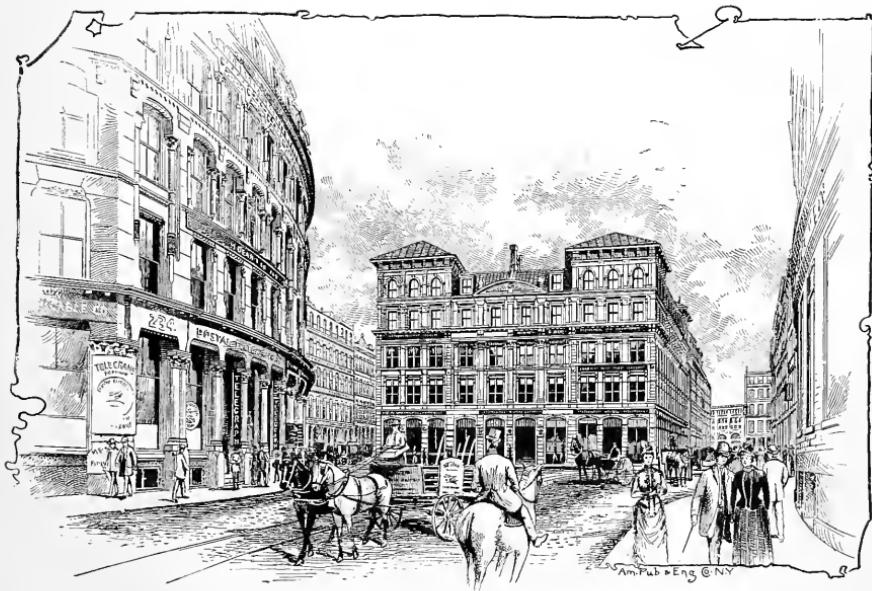
Probably no city in the Union has extended her domain and grown rich by acquirement of land on all sides as has been the case with Boston. When Blaxton was here, "lord of all he surveyed," his landed possessions formed a pear-like peninsula, two miles in length and a little more than one mile at its greatest breadth. Now the original 783 acres of solid land have become 1829; the marshes have been reclaimed, the hills have been cut down, the whole surface of the original ground has been leveled and graded, and every square inch turned over and over: while new territory has been added by annexing adjoining cities and towns, until now the area of the city is 23,661 acres (36 7-10 square miles)—more than thirty times as great as the original area. The districts acquired are as follows, viz.: South Boston, 1002 acres; East Boston, 836; Roxbury, 2790; Dorchester, 5614; West Roxbury, 7848; Brighton, 2277; Charlestown, 586; Breed's Island, 785; Deer Island, 184. The city has within it 123,268,652 feet of marsh-land flats; and the measurement of the city from north to south is eleven miles and from east to west nine miles. The principal business section of the city, lying between the harbor and Charles River, is a mile and a quarter across. Some of the most valuable sections of the city have been stolen, as it were, by engineering skill from the boundless and restless ocean. All the present water-front extending to a line with Commercial Street, and in places beyond it, is made land, and the most valuable in the city. Atlantic Avenue, extending from the junction of Commercial Street and Eastern Avenue to Federal Street was constructed by the city at a cost of \$2,404,078, and is one hundred feet in width. It was at one of the wharves, whose site this avenue now traverses, where the famous "Boston Tea Party" took place.

#### SECTIONAL DIVISIONS OF THE CITY.

The term "North End" is applied to that section of the city lying towards Charlestown, between the Boston and Maine Station and Faneuil Hall. This was the first settled part of the town, and is historic ground: once the home of Boston's aristocracy, now the abode of thousands of the humbler classes. In this quarter may be found Salem Street—the "Bowery" of Boston: old Christ Church, fronting on Salem Street, and associated with the outbreak of the Revolutionary War, in whose steeple the signal lanterns of Paul Revere were displayed which warned the country of the march of the British troops to Lexington and Concord. Here, too, is the oldest chime of bells in America. Near by the church is the ancient burial-ground of

Copp's Hill, laid out in 1660. In late years the whole of the North End has undergone great transformations. New churches have arisen, streets have been straightened and widened, and large warehouses, hotels and factories have come up like magic. Haymarket Square, once a pond with a bridge over it, is now one of the busiest centers in the city. Washington Street was opened up from Dock Square to Haymarket Square in 1873-74, at a cost of \$1,500,000.

The name of the "South End" is given to that part of the city lying to the south of Dover Street and extending to Roxbury Street. All this area is largely made land, and the newer portion towards the West joins the new West End, or Back Bay District. For many years the South End contained the principal shops, the finest hotels and the Common. What is now known as the South End was then the Neck Field. At a later date the present Winter Street formed the down-town boundary. Then the boundary was extended to Boylston Street, and next to Dover Street, which is now recognized as the line between the Central portion of the city and the South End. The work of creating the area comprised within the modern



Winthrop Square.

South End was begun about the year 1853, by widening the Neck. This was done by reclaiming the flats on either side of it. When in 1856 the street railway system was introduced, the South End at once became the favorite residence portion. Scattered all through the South End are many large public and private buildings, noted church edifices, extensive manufactories and the finest apartment houses in the city. The leading streets and avenues stretching from north to south extend for miles, and are lined with richly-equipped marts of trade, and attractive residences, sanctuaries, hospitals, halls and educational institutions.

The region between the North End and South End, the Common and the Harbor, is the "Business District," where the chief wholesale and retail shops are grouped, with the leading hotels, theaters and

## PUBLIC BUILDINGS.

Prominent among the latter are the new Court House, on Pemberton Square; the new Exchange Building, on State Street; the famous Parker House on School Street, which, before its costly enlargement, Dickens called the best hotel in America; the great Music Hall, seating 2600 people; the new Globe Building, the City Post Office, the Adams House, the Quincy House, the Equitable Building, the Mason Building, Faneuil Hall and the historic Old South Church. Besides these should be named the New Old South Church, one of the finest church edifices in the country; as well as numerous theaters and business blocks that are imposing and noticeable. A peculiarity of Boston architecture is the richness and variety of the building material. The most popular is red brick, but there is an abundance of light, dark and red granite; a fine grade of marble and several varieties of sandstone. With the increase of popular travel, the influence of foreign models has become more strongly felt in a great variety of styles. Northern and Southern Gothic, Romanesque and Renaissance are the styles of many public and business blocks; while Gothic has remained the favorite for churches. There are some two hundred and twenty churches in the city, and many of their pastors have won fame both at home and abroad.

## MANUFACTURES.

There are now over four thousand manufacturing establishments in Boston, including over one hundred devoted to the boot and shoe industry; over one hundred to the manufacture of leather; thirty-seven manufactories of musical instruments, one hundred and fifty furniture manufactories, two hundred and sixty metal factories, one hundred and twenty-five machinery establishments, etc., etc. Boston also has the heaviest pork-packer east of Chicago, with over two hundred other establishments engaged in turning out food preparations; while another conspicuous industry is the manufacture of clothing, in which there are over three hundred houses engaged. The inception of some of the most essential comforts of life can be traced back to Boston invention, while the examination of the industries of this city for the first quarter of the present century shows the wonders of Yankee pluck and enterprise. It was here that gas, steam and water fittings as a separate industry were first inaugurated. The manufacture of locomotives was first begun in South Boston in 1846. It was in this city that the system of steam-heating was first introduced; while the manufacture of stationary and marine engines early made Boston famous. The first successful sewing-machine was made here, and that immense industry first gained headway in Boston. In the production of pianos and organs she leads the world, while from Boston radiate the colossal interests that govern the great shoe trade of the country. The New England Shoe and Leather Association is to-day one of the leading trade organizations of the country and is widely recognized for the advanced and honorable position it occupies.

## COMMERCE AND TRADE.

Next to London, the Boston wool market is the most important in the world, New York and Philadelphia having taken second and third places after Boston, their principal houses having their headquarters here. In fact, the whole wool trade is fast concentrating here from all parts of the country. Of the foreign wool brought into the United States by far the largest portion is imported at Boston. An immense amount of capital is invested in the Boston wool business, and the merchants engaged therein represent many millions, including names that have been prominent in the political history and literature of the country.

As a shipping-port, Boston has been enabled to successfully compete with the great water-routes terminating at New York City by the reduction of rates by railway companies and the securing of cotton from the South for light freights for the steamship lines, which latter was accomplished by offering low rates of freight and thus diverting cotton from New York. Another important improvement is the system of through-billing from interior points to Europe.

These through bills given to shippers in the South and West are negotiable at the banks. The foreign commerce of the city in recent years has come to be fed by other railroad trunk lines and through the Hoosac Tunnel; and Boston now holds direct communication with the



Summer St., from Washington St., looking East.

great trunk lines of the country, possessing, through her recent improvementes, the best terminal facilities of any port on the coast. Boston at the present day occupies the proud position of the second port in the Union.

## A PEEP AT THE CITY.

While those who are to "the manner born" may seldom give more than a passing thought to the distinctions which mark the various localities or divisions of this cosmopolitan metropolis, whether used as trading or residential centers, the newly arrived immigrant is deeply impressed by them, and the more so as ocular demonstration totally dispels the preconceived notion that in the freest country in the world the rich dwell among the poor and that both rich and poor occupy the same level, recognizing no social distinctions of race and color, and acknowledging only one platform, the common brotherhood of man. He soon discovers, though, that the idea is merely Utopian, and that such earthly bliss no more exists here than in the land from whose persecutions and poverty he has escaped, but that here likes and dislikes divide races into separate communities or petty nationalities, and that even different branches of trade seek separate and distinct localities in which to conduct business. Boston is eminently a cosmopolitan city and its population includes the people of every clime, color and tongue. The various classes of foreigners have their special districts where their special clan resides. The Jews, for instance, are residents and tradesmen of Salem Street, while to their credit be it said they contribute less than a hundredth part of the criminal classes of the city. Seldom is a Hebrew relieved at the expense of the city. They have nearly a dozen synagogues, as well as many smaller shrines and a score of societies of charity. North Street is noted as the *habitat* of the sons and daughters of sunny Italy. Here large numbers of them may be seen, still wearing their picturesque native costumes and speaking no language but their own. We should be charged with irony were we to say that the lower classes, who are chiefly occupied as organ grinders, rag pickers, fruit venders and laborers, were remarkable for their love of soap and water. The higher classes of Italians, however, are numbered among our best citizens and embrace professors of languages, music teachers and authors. The Irish are numerous all over the city, and the Germans prevail to a great degree in the extreme South End. The emigrant from the "Vaterland" occupies a proud position in the wealth and commerce of the city, being foremost in the music world, as piano and organ manufacturers, orchestra leaders and instrumental teachers, and are also prominent as caterers to the public taste in many of our best restaurants and largest summer gardens. The Chinese are located all over the city, and find remunerative employment in attending to the "washee, washee" of the "Melican man." These almond-eyed Celestials are an interesting study, especially on a Sunday, arrayed in all the magnificence of Chinese raiment, and their "pigtails" in full display. On a Sunday night "John" is in his element, and, as in all his leisure hours, he either gives attention to his peculiar mode of worship, plays his mysterious games of chance, or smokes his pipe of opium until he passes into dreamland. In whatever he engages in, he is diligent, shrewd and enterprising, and in this respect he sets an example to many who claim to be his superiors in civilization and intelligence. He has what Christians call "strange gods" in his joss-house, but, heathen as he is, he and his race figure less seldom in the police courts than some others who profess to be imbued with the spirit of "true religion." No one is likely to accuse "John" of being handsome, but he has, nevertheless, come to be looked upon as a prize in the market matrimonial, especially by the "ladies" of the lower class of Irish and Italians, and occasionally he may be heard of as having been captured by a flaxen-haired German lassie or a Yankee girl determined to wed. At all events, "John" makes a useful "maid of all work," and is handy in washing, sewing, cooking and rocking the cradle, and is peaceful as long as his pigtail is not seized upon from behind; when it is he suddenly waxes wroth and is in no degree fastidious whether it is a flat-iron or a brick that he throws. The children of Africa may be found scattered over all parts of the city, filling all kinds of occupations, being especially in demand as waiters in our best hotels and cafés, and pre-eminent as barbers. In some minds there is an inseparable relationship between a negro and a razor, and a belief is abroad that the "gentleman of color" so loves gore that on the slightest pretext he will pull out a razor from some part of his attire and proceed to carve every one within his reach. Though it frequently hap-

pens, when a negro is mixed up in a row, that a razor causes mischief, the negroes, as a class, are industrious and peaceable citizens, good natured and contented.

#### THE "BACK BAY"

is the stronghold of the wealth and social pride of Boston. In this district, running from Arlington Street (the western border of the Public Garden), and parallel with Beacon Street, are Commonwealth Avenue, Newbury, Marlborough and Boylston Streets, with Huntington Avenue branching off the latter at its junction with Clarendon Street; while parallel with Arlington Street are Berkeley, Clarendon, Dartmouth, Exeter, Fairfield, Gloucester and Hereford Streets, West Chester Park, etc. Probably there is no city neighborhood in this country wherein are more exquisite collections of those trifles of art and taste which bespeak a higher order of civilization and thorough cultivation than is to be found in this section—the Belgravia of the "Hub," the center of its fashion and splendor, the home of its merchant princes. It is at its best on a pleasant Sunday at the time when churches are out; or on a bright afternoon, when long lines of carriages are seen rumbling along its broad, asphalt pavements. Commonwealth Avenue, especially, presents an unbroken array of splendid dwellings and noble churches, with here and there a hotel, and many of the structures in this long line of costly domiciles possess marked beauty of architectural design and are built in massive blocks, chiefly of brown stone. To describe in detail the many objects of interest to be seen on this avenue would require more space than we have at command. It may be appropriately remarked in this connection that an inquisitive visitor should, on taking a stroll through the Back Bay, be accompanied by a herald, a mercantile register, an elite directory, and a wise old club man with his stores of personal and family gossip. Volumes might be written of its broad thoroughfares, its architectural splendor, its palatial mansions, its magnificent hotels and its creation from

#### OUT OF THE SEA

into one of the most charming spots in which to dwell.

It was in 1849 that the State appointed a commission to deal with the subject of creating new land here. By continuous contracts the work extended over twenty years. The city has for years been engaged in filling up swamps, leveling lands, constructing avenues, driveways and parks, and ornamenting the whole of this region, which, for beauty and residential magnificence, has no counterpart in either the New or Old World.

Take the map of the city as it exists to-day, and strike a line through Charles, Boylston and Essex Streets, running crookedly through from Charles River on the west to Fort Point Channel, dividing the city proper from South Boston. All the area represented below this line up to the foot of the Highlands is "created" lands save where Washington Street runs, and this thoroughfare is over the Neck, which was itself frequently lapped by the waters of the ocean. All the land lying to the south of the Boston and Providence Railroad, including Columbus Avenue, is now territorially identified with the "South End." The "Back Bay" includes all the "made land" on the West side of the railroad.

#### COMMONWEALTH AVENUE

is, in reality, two streets in one, having a fine park in the center, containing rows of ornamental trees, neatly kept paths, benches and several statues. The width of the thoroughfare from house to house is 250 feet, and from curb to curb, 175 feet. It extends through the new Back Bay Park to Brookline Avenue and contains such notable structures as the Hotel Vendome, the massive stone edifice of the First Baptist Church, and the residences of ex-Governor Ames, Charles Francis Adams, Fred L. Ames, Eugene V. R. Thayer, Nathaniel Thayer, Mrs. William Powell

Mason, Alexander Cochran and others noted for their imposing proportions and modern, artistic or striking architecture, as well as for the amount of investment which they represent. Other

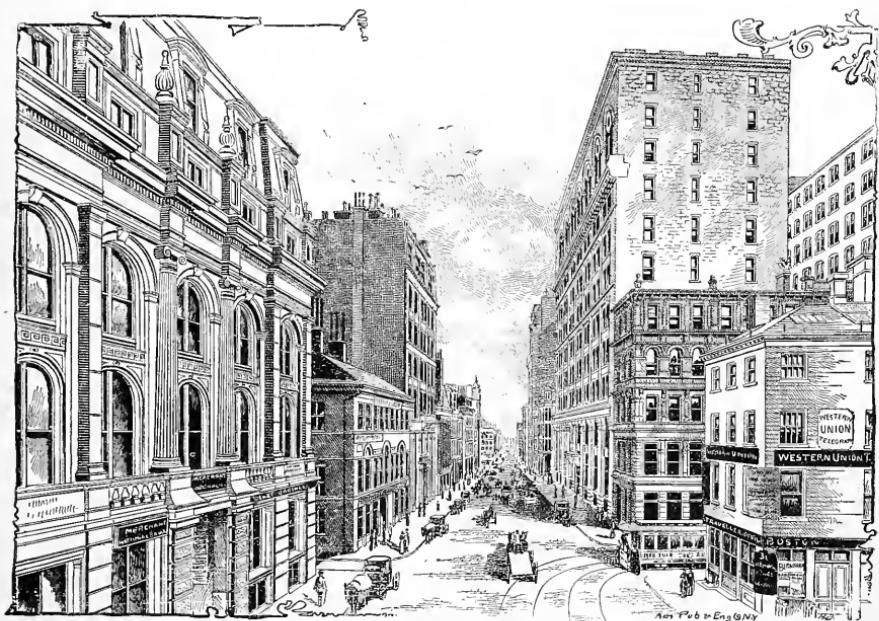
#### ARCHITECTURAL CHARACTERISTICS

of the Back Bay are the palatial homes of Beacon Street, beyond West Chester Park, the numerous first-class apartment houses and the great number of famous institutions of learning centered here. On Boylston Street is the handsome building of the Young Men's Christian Association, the far-famed Massachusetts Institute of Technology, Trinity Church (of which Bishop Phillips Brooks was so long pastor), the Natural History Society Building and the Second Congregational Unitarian Church, of which Ralph Waldo Emerson was once pastor. Near this church is the well-known Chauncy School; opposite to it, with entrance on St. James Avenue, is the Museum of Fine Arts, and beyond, on the corner of Boylston and Exeter Streets is the Harvard Medical School. Near by, on the corner of Exeter and Newbury Streets, is the Prince School building, the only public school in the district. The other corners of Exeter and Newbury Streets are occupied by the South Congregational Church (Unitarian), the First Spiritual Temple—a costly, curious edifice—and the Massachusetts Normal School. Farther on, on the corner of Boylston and Hereford Streets, is a handsome new Romanesque building, occupied by the Back Bay police and fire departments. On Dartmouth Street, nearly opposite Trinity Church, the immense new Public Library Building stands, an ornament to the neighborhood and a credit to the city. On Exeter Street and St. James Avenue stands the Athletic Association building, the finest edifice of its kind in the world, erected in 1888 at a cost of \$300,000. The New Old South—one of the costliest and most imposing church structures in the city—stands on Dartmouth Street, side of Copley Square, on the corner of Boylston Street. The society worshiping here formerly occupied the historic Old South, at Washington and Milk Streets. Near the New Old South, on Dartmouth Street is the handsome new building of the Art Club. On Newbury Street is noticeable the Emmanuel Church, (Protestant Episcopal), which has a very rich interior, and a short distance away, at the corner of Berkeley Street, is the handsome Central Church (Congregational Trinitarian), which possesses the tallest spire in the city, the height being 236 feet. On Berkeley Street is the Notre Dame Academy, and at the corner of Boylston and Arlington Streets is the widely known Arlington (Unitarian) Church, of which Reverend Brooke Hereford is the popular pastor. Huntington Avenue has on its broad expanse the famous exhibition building of the Charitable Mechanic Association, covering an area of 96,000 square feet and erected in 1881. A short distance from it is the Children's Hospital, a useful and well conducted institution.

#### WASHINGTON STREET

has always been the main artery of the city. Its name was given to it as an honor to General Washington on the occasion of his visit here in 1789. Originally it consisted of a series of streets from down-town to the Roxbury line, known as Cornhill, Marlborough, Newbury, Orange and Washington; and it was not until 1824 that the old names were dropped, and the entire thoroughfare known as now. Until 1873, the down-town end of Washington Street was at Cornhill and Dock Square, but in that year the street was extended through to Haymarket Square, from which point it now stretches through the city and the Roxbury district to the Dedham boundary. On account of its centrality and directness it is touched by nearly every moving inhabitant of the city in his daily walks. The country visitor, coming from whichever direction, feels secure when he reaches Washington Street, and while he keeps to it he cannot go far astray, no matter what his destination is. It is not only a channel of commercial traffic, but a favorite promenade of the idler and pleasure-seeker, and though the acquaintances of a man may be few, a walk up and down Washington Street is sure to bring him in contact with some one he knows. This "backbone" of the metropolis is never lacking in texts for the satirist, the moralist, the humorist, and the preacher, for life on this bustling thoroughfare is

pretty nearly everything ; the agglomeration embracing the heaviest farce, the broadest tragedy, the most delicate comedy, and exhibiting human nature in its most pathetic, caustic, sad, and frolicsome moods. There is no ambition, passion or creed which may not be studied along this far-famed street, where are grouped together, as it were, personages that are by nature—in color, tastes, language, sentiments and temperament—widely apart, and effect a grand ensemble of vividly dramatic contrasts. At all hours, from early morn until after sunset, this carriage-way is crowded with vehicles of every conceivable kind, and the footwalks are occupied with a constantly moving mass of humanity, the like of which neither the capitals of England or



State St., from Old State House, looking East.

France can present. There is a cheeriness, impetuosity, vehemence and brilliancy in a Boston crowd one does not meet elsewhere. It has a sparkle even in places where business is paramount ; its tread is springy, buoyant and almost rhythmic, as it follows the din and rattle of locomotion. Nervous people and those from rural homes find the noise and friction painfully bewildering ; but the active citizen, trained in bustle and excitement, and whose nerves are in good condition, finds stimulation in the rattle and roar. This crowd of elbowing and pushing humanity is not a distinctly fashionable one, though well-dressed people preponderate ; the hardy sons of toil and work-girls appear in the stream alongside the threadbare adventurer and the impecunious devotee of the gutter. The crowd, made up of most dissimilar elements of nationality and condition, represents the very opposite points of human life—from those who are troubled because they have so much wealth to care for, to those who are perplexed because they have none to care for ; from the sad to the gay ; from the weakly cripple to the giant,

strong in limb and lung; and from the most ignorant and depraved to the most intelligent and refined. Such a crowd affords abundant study for reflective minds in every branch of ethnology.

#### SIGHTS AND SCENES.

The variety of architecture to be met with along this street is extraordinary. Every material has been used in every style—brick, iron, glass, marble, granite, brownstone, yellow-stone, wood and stucco. Never was there such heterogeneous architecture as is here displayed, where the Gothic and the Greek, the Renaissance and Romanesque are crowded side by side, but all in a manner harmonized by the distortions which the city architects of our country are compelled to devise that they may secure the three prime essentials of light, air and space. The modern structures are fine, imposing buildings, containing many stories. In the building of these iron is largely used, and long colonnaded facades, simulating marble or brownstone, are composed of iron castings, riveted together. Here and there are to be found small, modest dwellings of an early period, with old-fashioned dormer windows projecting from the upper stories, and modern plate-glass windows inserted in the lower story; but these grow fewer in number year by year, and more stately buildings supplant them. Sign-boards hang out in profusion, and flag-staffs rise from nearly every building. On a gala day, when all the patriotic bunting is unfurled, the view is more brilliant than ever. The great hotels on this thoroughfare rival in luxury, comfort and elegance the most noted hosteries of London or Paris; the banks and insurance buildings of marble, granite and iron are representative of the ancient and modern architecture of Europe, as well as of the "pure and unadulterated" American architecture, and the magnificent shops and warehouses have their fronts relieved by wide expanses of glass. All these follow each other in bewildering succession, many so high as to tire the neck of the pedestrian who is interested in inspecting their facades from eaves to floor.

On the corner of Essex Street is noted a tablet, on the front of a building, with a representation of a spreading tree, indicating the spot where stood the "Liberty Tree" under which the "Sons of Liberty" were organized in 1765: which shows that we are on historic grounds.

At the corner of Milk Street stands the famous Old South Church, that relic of the revolutionary times, erected in 1669, rebuilt in 1729, and on the site of which was the house in which the immortal Governor Winthrop lived and died. The church is now used for the exhibition of historic relics, for lectures, etc.

Nearly opposite, on the corner of School Street, is the "Old Corner Book Store," another of Boston's oldest landmarks, surrounded by pleasant historic associations. Its site was once occupied by a dwelling in which Ann Hutchinson held her famous seances; and the present building was erected in 1712. Dr. Samuel Clarke, father of the late Rev. James Freeman Clarke, was born here. Here were wont to gather men conspicuous in literature—Lowell, Longfellow, Holmes, Whittier, Emerson and Hawthorne, among others of wide fame in the world of letters—for the interchange of good fellowship and art.

Within a stone's throw stands the new Boston Tavern, one of the popular institutions of the "Hub," on the site where formerly stood the Old Province House, of whose quaintness Hawthorne wrote so charmingly. It was built in 1679, and became the vice-regal residence of Sir William Howe and a long line of British governors.

On Milk, near the corner of Washington, is the Post Building, occupying the site of the house where Benjamin Franklin first saw the light.

A few doors north of Boylston, on Washington Street, is the theater district, where are located the Boston, the Globe, the Park and the Bijou Theaters, and which neighborhood presents a very brilliant appearance at evening or just after matinées.

In this immediate vicinity are the great retail dry-goods houses of the city, with their acres

of floor space and their magnificent show-windows; the sidewalks here are filled from morning until night with an ever moving throng, while the street is too narrow for the accommodation of the immense crowds and the daily business traffic.

#### THE STATE HOUSE ANNEX

is one of the important additions to Boston, about which Boston people even as yet know little. For over two years the back yard of Beacon Hill has been undergoing a remarkable transformation. Laboring there daily are hundreds of busy workmen, under the guidance of architects and builders. Layer upon layer of bricks are deftly laid. Enormous blocks of granite and marble are quickly placed in position. Huge girders of steel swing in mid-air and are dropped by the great derrick's arm to their resting place. Beautiful columns of white marble and wonderful arches spring into view. Iron and steel are brought from Pittsburg, bricks from across the sea, timber from Northern forests and granite from quarries in this and neighboring States. All these are brought into Boston in quantities that would have appalled the temple builders of old. The architect's magic touch is omnipotent, and they are skillfully fitted into position by master hands. This work was given to Messrs. Brigham & Spofford, the well-known architects of Boston, and on the 21st of December, 1889, the corner stone of this extension was laid by Governor Ames at the corner of Temple and Derne Streets. The "Annex" when finished, will be so connected with the rear of the main building as to make one continuous structure, from the second story up, of over five hundred feet in length. In the center of the frontage on Temple Street is to be a magnificent entrance. A platform raised three steps above the sidewalk, and entered between heavy granite buttresses mounted with lions couchant, on either hand leads the way through four etruscan columns to the basement. These columns support the portico above. In the front of the portico, which stands considerably out from the building, are four marble Doric pillars, supporting the portico roof, projecting from the second floor. Above this roof, on the third floor and recessed into the building, is a colonnade of the width corresponding to the whole structure. Six fluted marble columns, 20 feet high and 28 inches in diameter, tapering with exquisite proportions into their Corinthian capitals, stand at the front of the colonnade and support the entablature above. A casement window from the interior opens upon the colonnade. The entrance, composed from the ground to the first floor of granite and from there up of marble, is a work of art. There are to be four other colonnades similar to the one on this side. One upon Derne Street will be entered from the library on the fourth floor and will offer an unobstructed view of the city on the northerly side of Beacon Hill, extending out across the Charles and Mystic Rivers into the outlying districts beyond. The archways which lead from Hancock and Temple Streets into the covered portion of Mt. Vernon Street, between the two sections of the building, are three in number, and are made of marble blocks  $3\frac{1}{2}$  feet in thickness. The center arch is 18 feet above the street and the two side arches 13 feet above the sidewalks. The arches, however, do not continue throughout the covered space. The flooring of Memorial Hall, which is to be situated between the two buildings, makes a flat, enamel brick ceiling for the Mt. Vernon Street passage-way. The front entrance to the extension, leading into the main staircase hall, is in this passage-way, and being thus concealed from public view, it has not the magnificence of the Temple Street entrance. The grand staircase hall is to extend two stories in height and have a floor area of 88 by 90 feet. It is to be finished in marble. The main staircase, 35 feet in width at the base and curving inward to a width of 22 feet, will reach to the third floor, where the chamber for the

#### HOUSE OF REPRESENTATIVES

is situated, on the corner of Hancock and Mount Vernon Streets. It will be oval in form with an elliptical ceiling, and have a height of 45 feet. Its floor area is 89 by 79 feet. The galleries, upon a level with the fourth floor, are to be upon three sides of the room, and are di-

vided off for the public and press reporters. In connection with this chamber, there will be rooms for the Speaker and Clerk of the House, reception, coat, reading and smoking floors. This floor will also have a room for the Secretary of the Board of Education, and rooms for the Secretary of State and Attorney General on the Temple Street side. The Secretary of State is to have a private office and general reception room for the public, 42 by 50 feet; together with three other rooms for general public offices.

#### MEMORIAL HALL,

which is to be the main feature of the second story, is to contain the flags and other relics from Doric Hall, now in the main building. The hall will have a floor area of 60 feet square. A beautiful effect is to be produced on this floor by the architect's plan of having an uninterrupted view from the main entrance to the main building through Doric and Memorial Halls, and through the main staircase hall of the extension, to the triple windows looking into the central court. Side corridors, with beautiful ceilings in the Gustavino arch style, on this floor will give an unobstructed passage for a distance of 490 feet.

At the rear of the building on the fourth floor is situated the library, 93 x 40 feet, and stock rooms, 40 x 60 feet, with a capacity of not less than 230,000 volumes. The roof of the main library hall will ascend to an apex of sixty feet. It is claimed that the stock rooms will be the best lighted in the country. At the rear of the library is the colonnade. A portion of the fifth floor will be used for a dining-room, 55 x 30 feet, with kitchen and serving-rooms.

#### THE GENERAL STYLE

of architecture is Corinthian, and in the color of the external walls and facings of the building the colonial white and yellow has been used to harmonize with the colors of the older building. The basement and sub-basement are of granite, the first story of white marble and the walls of the rest of the building are of the Welch yellow brick of a superior quality imported from Wales, England, the color of which will not fade. There will be needed from 12,000,000 to 14,000,000 of these bricks. The yellow of the bricks is set off by white marble trimmings of half and three-quarter columns in the walls. The extension, as a whole, will harmonize with the style and proportions of the main building. The ventilation, consisting of a system of hot-air chambers in the ceilings of the corridors, communicating through open registers with the various rooms, as well as methods to render the building fire-proof by thick brick partitions and floor tilings, have been very carefully provided. The extension entire will cover 55,000 square feet, exclusive of the courtyard. Its greatest length from Mount Vernon to Derne Street is 336 feet 6 inches; its greatest width 220 feet. The height from the ground at the corner of Temple and Derne Streets to the top of the cornice is 92 feet; at the center of Temple Street entrance, 80 feet, and at Mount Vernon Street, 70 feet. Money for the construction of the extension was raised by the issuance of \$2,500,000 of scrip.

Next in importance in architectural additions to the city of recent date is the

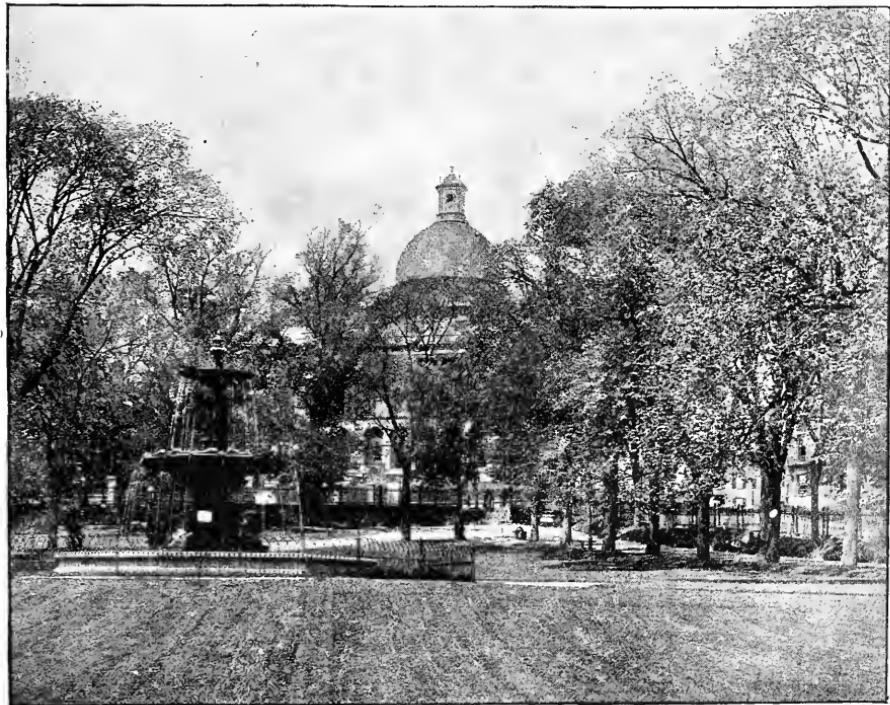
#### NEW EXCHANGE BUILDING

at No. 53 State Street. This new and elegant structure is in every way an ornament to the city. It is built of stone and brick, with handsome stone trimmings, and stands ten stories above the basement. The interior finish is of marble, natural woods, and plastered walls suitably tinted, and is appropriate and thoroughly serviceable. The Boston Stock Exchange occupies a hall in the first story, on a twenty years' lease. This hall has an area of 5,000 feet and is in a wing fronting on Exchange Place. Here are also three large rooms for "puts" and "calls," and the bonds and telephones. The main portion of this floor, with frontage on State and Kilby Streets, will be devoted to the banking and insurance offices, which are subdivided to suit tenants. The arrangement of the second story is very similar to the first, the Exchange Place wing being taken up by the Stock Exchange Hall, which is two stories in

height, and the State and Kilby Street fronts being divided up into banking and insurance offices. Upon this story begins the light well, 116 x 38 feet, situated west of the central stairway and over the safe-deposit vaults, which, as well as the rear of the offices on the first story, are lighted by it. This well extends from the Tremont Bank Building, parallel with State Street, and is nearly as broad as Kilby Street. By means of it, an additional row of well-lighted offices is obtained in the upper stories. Above the second story the arrangement of the floors is substantially alike, devoted to offices, ranging in size from 12 x 20 to 20 x 20 feet. There are three hundred and fifty offices in the building. In the basement are rooms and vaults for a safe deposit company, while a number of national banks have already taken possession of the spacious banking rooms on the first floor. From the sidewalk on State Street the building has a height of 160 feet. It has a frontage of 171 feet on State Street, about the same on Kilby Street, and 52 feet on Exchange Place and Post Office Avenue, the last named leading from Congress Street, just in the rear of the Tremont Bank Building. Steam heat, open fireplaces, electric lights, and six fast-running elevators serve to make the building desirable in every way for all classes of occupants. The cost of the building and land was upwards of \$3,000,000. Boston has numerous other exchanges of which she can well be proud.

#### THE NEW ENGLAND SHOE AND LEATHER ASSOCIATION

Building at Nos. 79 to 87 Bedford Street, is an elegant six-story structure, having an area of



State House Vista.

12,500 square feet on the ground floor, and has been occupied since 1883. This association has numbered, since its organization in 1869, the very elite of the trade among its officers, while the influence it has exercised here and elsewhere has demonstrated that its early promoters were none too sanguine in expectations of its benefits. The

#### BOSTON CHAMBER OF COMMERCE

is the outcome of the amalgamation of the Boston Commercial Exchange and the Boston Produce Exchange, which was effected on the 24th of September, 1885. The new organization took possession of the quarters of the Produce Exchange, under the dome of Quincy Market. The objects of the Association are to promote just and equitable principles of trade; to establish and maintain uniformity in commercial usages; to correct any abuses which may exist; to acquire, preserve and disseminate valuable business information; to adjust controversies and misunderstandings between its members, and generally to advance the interests of trade and commerce in the city of Boston. The membership is limited to one thousand five hundred members. There are standards of produce, etc.; committees on, inspectors of, and weighers of flour, grain, provisions, butter and cheese, eggs, beans and fruit; committees for managing the rooms and the finances; settling trade disputes between members, arranging transportation charges with carrying companies, and adjusting grievances with respect to freight, regulating the call board, and keeping a record of the proceedings, and for preparing statistics of daily receipts of produce, etc. There are two public "calls" each business day, one at twelve M. and the second at one P. M. The

#### NEW ENGLAND FURNITURE EXCHANGE

is of great benefit not only to citizens of Boston, but to the people of a large section of the country who look to this city for quotations and to a large extent for their supplies of furniture. The object of the organization of the Exchange is to afford manufacturers and furniture dealers mutual protection. On the 6th of March, 1879, the Exchange was incorporated, and its headquarters are at No. 182 Hanover Street. It has a paid-up capital of \$100,000, and is in a very flourishing condition. The membership now numbers one hundred, and it includes all the leading furniture firms in New England, and it is, therefore, a representative institution. The Exchange is in direct communication with the furniture Exchanges of other leading cities, which are combined for the purpose of keeping each other informed of the financial standing of furniture firms and traders in all parts of the country. In this combination the Boston Exchange manages what is called the "Boston section," which includes Massachusetts, Maine, Vermont, New Hampshire, Rhode Island, and Connecticut east of the Connecticut River, and the Provinces of New Brunswick, Nova Scotia and Quebec. The Boston Exchange furnishes to its own members and other Exchanges a book of "credits" of much value to the trade generally. The Exchange does not attempt to control prices, but it fixes the rate of cash discounts, and to a considerable extent regulates the length and condition of credits, and in this way serves a very useful purpose to the trade.

#### THE BOSTON FISH BUREAU.

As Boston takes the lead of all other cities in the country in the extent of its traffic in fish, it is eminently fitting that this interest should be represented by an Exchange, to bring about unity of action and thoroughly understood methods and practices in the trade. Boston is the great center to which fishermen in all sections of New England forward their "catches," and it is to this great fish-mart that dealers and consumers in all parts of the country look for the bulk of their supplies. The fish dealers of Boston are a large and important body, and constitute a prominent element in our mercantile interests. Finding it essential to their common interests to have some organization among them by which they could secure general standards or grades of fish,

settlements of trade disputes without having recourse to law courts, and improved transportation facilities, the leading fish merchants joined the Boston Commercial Exchange on the occasion of its reorganization in 1871; but in 1875 they became strong enough to found and continue an Exchange of their own, and forthwith proceeded to establish one under the title of the Boston Fish Bureau. The organization was incorporated under the laws of the State, and now occupies eligible and commodious quarters on State Street. It is open daily on business days, and is frequented regularly by the most active men in the business to buy and sell. The officers of the Bureau consist of a president, secretary and treasurer. The affairs of the Bureau are governed by an Executive Committee, who have the exclusive management of the finances, judge of the qualifications for membership, assess fines for violations of rules, etc. The Arbitration Committee decide upon trade disputes between the members of the Bureau and keep a record of their decisions. The Transportation Committee have the supervision of all transportation matters that may affect the interests of the Bureau. They also effect all arrangements and agreements with the various carrying companies in reference to the transportation of fish that become desirable, subject to the ratification of the Bureau, and they endeavor to adjust all differences between the carrying companies and the members of the Bureau. The organization is in a thoroughly healthy state, and occupies a wide field of usefulness. Other

#### PROMINENT BUSINESS ASSOCIATIONS

include the Boston Boards of Marine and Fire Underwriters, Boston Board of Trade, Boston Fire Underwriters' Union, Boston Grocers' Association, Boston Merchants' Association, Home Market Club, Fire Notification Association, Firemen's Exchange, Master Builders' Association, National Association Wool Manufacturers, New England Cotton Manufacturers' Association, New England Retail Grocers' Association, New England Saddlery Hardware Association, Mechanics' Exchange, Master Plumbers' Association, Merchants' Exchange and Reading Room.

Much of the commerce of the city is centered around Faneuil Hall Square and Merchants Row, where are located the historic Faneuil Hall—the "Cradle of Liberty"—and the New Faneuil Hall or Quincy Market.

#### FANEUIL HALL

was built in 1742, and presented to the town by Peter Faneuil, a prosperous Huguenot merchant, as a market and public hall; and the present city charter contains a provision forbidding its sale or lease. The lower floor is occupied as a market, and the upper floor as a hall, the latter containing no seats but having standing room for thousands of people. In the galleries however, there are settees. The platform is spacious, the walls are adorned with copies of large and valuable historic oil-paintings, the originals being deposited in the Art Museum for safe keeping; while the quaint and antiquated architecture is very interesting. When any great question takes definite form, the people are wont to say, "Let's go and rock the cradle," and all assemble in the old hall to be addressed by their favorite orators and leaders. It was so before the Revolution; it has been so since. It has, in fact, been used for all sorts of purposes. The coronation of George the Third was celebrated in it, pirates and robbers have been tried in it, and the Earl of Elgin was feasted there. Every political party in the country has had its use at one time or another. Anarchists, Socialists, Fenians and Land Leaguers have spoken there. The Chinese have been told to go, and the poor Indian has been pitied by large audiences. The Constitution of the United States has been styled "a covenant with death and a league with hell," in this hall, while its walls have echoed with the eloquence of Webster, Everett, Phillips, Beecher, Sumner, Andrew, Evarts, Hoar, Long, Reed and others of this later day and generation. In June, 1887, the British Charitable Society obtained the consent of the Mayor and Board of Aldermen for its use on the occasion of a banquet on the 21st of the month, to celebrate the jubilee of Queen Victoria. It provoked a howl among the

Irish residents against such a "desecration" of the hall, the use of which they themselves secured to protest against the same and to say hard things against Britishers generally. The Aldermen reconsidered their resolution granting the use of the hall, but without change, and the Britishers held their banquet, and that a lively one, for a mob of about fifteen hundred persons gathered about the hall ready to turn the "cradle" over. The whole police force, of over eight hundred men, was called out, armed with revolvers, and four hundred were stationed around the hall. Several of the military companies were under arms, and Gatling guns were placed in position to rake the mob if necessary. Several persons were seriously injured, and during the night an attempt was made to pull with ropes the lion and unicorn from off the old State House. The occasion served as a lesson to the English, who had generally been indifferent to naturalization; they formed the British-American Association with branches all over the country, the object of which was to encourage Englishmen to become American citizens and to vote against class rule.

#### QUINCY MARKET

was built in 1825-26, and is a granite structure two stories high, covering 27,000 feet of land. The center part rises to a height of 77 feet, and is ornamented by a graceful dome. The height of the wings on either side of the central part is thirty feet. The market is on the lower floor, the stalls are well arranged and the place is a busy one at all seasons of the year.

North Market and South Market Streets, Chatham, Clinton and Commerce Streets, running parallel with Faneuil Hall and Quincy Markets, and Blackstone, Fulton and Commercial Streets, are great centers for the wholesale and commission trade in all kinds of food products. The conversion of the so-called Mercantile Wharf property, at the foot of Clinton Street and on Atlantic Avenue, into a country market, as well as a wholesale meat market, has attracted provision dealers and grocerymen to that section of the city, and naturally the wholesale grocers in that vicinity have pushed their trade. Below this market, on Atlantic Avenue, is the Fish Market, another attraction to dealers. Property between Richmond Street and Faneuil Hall Market has improved recently in value, in keeping with the improved surrounding property. On Fulton Street the wholesale fruit trade is advancing, and tall warehouses have been and are being erected. To meet the exigencies of the shipping trade, costly warehouses have been erected along Atlantic Avenue, from near the corner of which, and extending almost up to the Custom House on State Street, a magnificent and extensive granite block of spacious warehouses of pleasing exterior has been put up.

#### THE CUSTOM HOUSE

is one of the principal attractions of State Street, which maintains its old-time supremacy as the financial center. The building was erected in 1849, at a cost of over one million dollars, and rests on ground reclaimed from the sea, the foundation being composed of a deep bed of granite masonry, laid in hydraulic cement on the heads of three thousand piles. It is a massive granite structure, built to stand for generations. It is Doric in style, cruciform in shape, and fire-proof in construction, with thirty-two fluted monolithic columns, weighing forty-two tons each, fronting its stately porticos and extending around the sides, surmounted by classic cornices and pediments, and sustaining a roof and dome of granite slabs. Under the dome is a handsome rotunda, surrounded by twelve tall Corinthian columns of white marble.

On both State, Devonshire, Congress and Kilby Streets, banks and brokers' and insurance offices are to be found in great numbers, and nearly all are located in buildings of large size and great architectural beauty. Congress, Devonshire, Milk and Water Streets, at their crossings, form

#### POST OFFICE SQUARE,

wherein stands the Government Building, an immense but very ornamental pile of Cape Ann

BOSTON; ITS FINNACE, COMMERCE AND LITERATURE.

granite. The erection of the building was begun in 1871 and some fifteen years elapsed before it was entirely completed, at a cost of over \$6,000,000. Fronting on this Square, are several very fine specimens of modern architecture. On the south side of the square is a



Federal St., looking North.

magnificent white marble building, with a tower. This is considered by many the handsomest block in New England, and cost \$900,000 to build. It is owned and occupied by the Mutual Life Insurance Company, of New York. The tower is surmounted by gilded crescent and an iron flag-staff, and the height from the street to the top of the flag-staff is 234 feet. At a height of 198 feet is a balcony on the tower, from which a charming view of the city and harbor is to be obtained. Adjoining, and occupying the corner of Congress Street, is the handsome building of the New England Mutual Life Insurance Company, erected at a cost of \$1,000,000. A few yards away, at the corner of Devonshire and Milk Streets, is the splendid building of the Equitable Life Assurance Society of New York, built at a cost of between one and two million dollars. It stands on the site of the house where lived Robert Treat Paine, one of the signers of the Declaration of Independence. Within a stone's throw is the Mason Building, which presents a rounding front on Kilby Street, and has a peculiar dome-like roof. This is occupied by banks and offices. Nearly opposite the Milk Street end of Mason Building we enter Oliver Street and

#### "THE BURNT DISTRICT."

From here the entire area, stretching to Essex and Washington Streets on the one hand, and from Atlantic Avenue to Milk Street on the other, is occupied by Oliver, Pearl, Franklin, Purchase, Congress, Devonshire, Summer, Bedford, Kingston, Arch, Chauncy and Hawley Streets, and Winthrop Square; and here are centered the great wool, shoe and leather, hides, fur, oil, dry goods, paper, hardware and crockery jobbing houses. This was the area swept and laid waste by the great fire of 1872. Here are now to be found some of the finest specimens of modern architecture in the city, and no business section of any of our American cities boasts more solid and attractive features than are here represented. The buildings are palatial in character, and new structures are continually arising. On Atlantic Avenue, from the corner of Congress Street down to the New York and New England Railway depot, there is a row of six magnificent blocks of business structures of recent erection, the equal of which it would be difficult to match in the country. Five of them are occupied by extensive wool firms. All are six stories high, of solid and substantial construction, with enough difference in facade to break the monotony, and each cost \$411,000 to erect. On one corner of Purchase and Pearl Streets formerly stood a Protestant Church, which subsequently became a Catholic Church, and now it has been replaced, at a cost of \$60,000, by a handsome six-story business block. In the year to come a large increase in building operations is prophesied, and plans are now maturing for the erection of several office buildings which will rival, if not surpass, any in the Union.

#### BOSTON HARBOR

is one of the most picturesque on the Atlantic coast containing, as it does, more than fifty islands and masses of rocks, while its great commercial advantages are universally conceded. The term "inner harbor" is commonly applied to that portion lying between the bridges about the city and Governor's and Castle Islands, on which are respectively, Forts Winthrop and Independence, and the part beyond these islands through Broad Sound to the sea, and the Main Ship Channel to the entrance from Massachusetts Bay, is designated as the "outer harbor." According to this division the inner harbor contains about one thousand one hundred and fifty acres, but the harbor commissioners regard as really the inner harbor the general area which comprises the water-spaces, including this upper basin, which are inclosed and protected by the high grounds of East Boston and Winthrop on the north, Deer Island and Long Island on the east, and Spectacle Island, Moon Head and Squantum on the south,—a nearly land-locked basin capable of an improved area of not less than about six thousand three hundred acres. This includes President Roads, which itself contains nearly one thousand acres of anchorage grounds of the first order as to depth of water—23 to 50 feet at mean low-tide—"holding ground"

and "shelter." The wharves of the city are numerous, and those running into the harbor have been constructed at great expense. Upon several of these are extensive warehouses—a commercial feature unlike any other American city. During the last twenty years very great improvements have been made along the entire water-front, and Boston of to-day is very much in advance of her sister cities on the coast in this important adjunct of commerce. The terminal facilities of her great railroads for foreign shipment have in a like degree been very much enhanced, and Boston is now in a position to handle much of the western shipping trade in a more satisfactory manner than at any time previous in her history. Better adapted than New York for foreign trade, Boston is gaining not only the trade that was lost by the decline of the American shipping interests, but a considerable portion of the increase that, the country's rapid growth in population has given to New York.

It may be a partial pen that indites the sentence, but it seems that viewed from any standpoint, PROGRESS is the handwriting on the walls of Boston.

#### THE RAILWAY SYSTEM

as it exists to-day is one of her foundations of strength, as it is one of her powers. She is not only the starting point of eight extensive railway lines having important connections with every section of the country, but it is the headquarters of many great railroad corporations existing in the northwest and southwest and other distant parts; while many of Boston's capitalists have large investments and control railroads in different sections of the United States, the British Provinces, Mexico and South America.

#### THE BOSTON AND LOWELL

was the first line of railway formed in Massachusetts, being chartered in 1830. It is now part of a system connecting with the leading railroads of New Hampshire, Vermont and Canada, and forming a continuous line to Montreal and other parts of Canada and the West. It controls a terminus at tide water on the Mystic River, where there are piers, wharves, elevators and all facilities for steam vessels.

#### THE BOSTON AND PROVIDENCE

was the second line of railway opened in Boston, and is one of the best equipped railroads in the country. Its charter was granted in 1831, and the road was opened for traffic in 1835. The route proper from Boston to Providence is forty-four miles, and the branches and leased lines are twenty-three and one-half miles in length. This road is an important part of the "all-rail" shore line to New York, while the 6.30 p. m. express train carries a large number of passengers nightly to Stonington, where they board the famous Stonington line of Sound steamers to New York. The Boston depot on Park Square, stands on historic ground. It was from this point that the British soldiers embarked for their raid on Lexington and Concord. The depot, built at a cost of \$800,000 is one of the finest buildings in the Back Bay district, and is 800 feet long, with a large illuminated clock in its lofty and finely proportioned tower, which can be seen at a great distance.

#### THE OLD COLONY RAILROAD

was chartered in 1844, to build and operate a railroad from Boston to Plymouth, and the road was opened for traffic the following year. Since then the company has absorbed the Old Colony and Fall River, the Fall River and Newport, the Cape Cod, the South Shore, the Duxbury and Cohasset, the Middleboro and Taunton, the Dorchester and Milton, the Boston, Clinton and Fitchburg, and the New Bedford, Framingham and Lowell roads. The present main line is two hundred and forty-nine miles in length, and with its various branches the company controls and operates in all four hundred and seventy-five miles of railroad and two hundred and twenty-five miles of steamboat routes, making a grand total of seven hundred miles of land

and water routes. One terminus of the main line is at Provincetown, the farthest seaward point of Cape Cod. Another terminus of the line is Fall River, between which place and New York the famous Fall River line of steamboats are run. Thus the Old Colony line of railways and the Fall River line of steamboats form the great route between Washington, Baltimore, Philadelphia, New York, Boston, Lowell, Fitchburg, Portland and Bangor, Me., St. John, N. B., Halifax, N. S., the White Mountains, Mount Desert and all the mountain, seashore and island resorts of New England and the Provinces.

#### THE NEW YORK AND NEW ENGLAND

Railroad Company was organized in 1873, as the successor of the old Boston, Hartford and Erie railroad, which had been an amalgamation of various roads, the oldest being the New York and Hartford Railway Company, incorporated in 1845. The New York and New England also came into control of the Norwich and Worcester Railroad, extending from Worcester to Allyn's Point, and also of a fine line of steamers running from Norwich, Allyn's Point and New London to New York. The following lines are now operated by this company, viz: Boston to Fishkill, N. Y., 225 miles; Providence to Willimantic, Conn., 59 miles; Newton to Woonsocket, R. I., 28 miles; Worcester to Norwich, Conn., 66 miles; East Hartford, Conn., to Springfield, 29 miles; branches to Providence and Southbridge, Mass., 61 miles; New London and Allyn's Point to New York, Norwich and New York Trans. Company's steamers, 125 miles, making a total of 596 miles. Too much space would be required to describe the docks, large freight houses, the grain elevator and other buildings owned by the company in this city. It is sufficient to say that the largest steamers and ships can lie at the wharves and discharge their freight at once into the cars to carry it onward to its destination. By means of a transfer steamer plying between Harlem River and Jersey City sleeping cars are run through from Boston to Philadelphia and Washington daily, and thus a large amount of Western business is done over this road.

#### THE BOSTON AND FITCHBURG

operates a line to the Hoosac Tunnel, and has a lease of the Vermont and Massachusetts, extending from Fitchburg to Greenfield, and the Troy and Greenfield line, from Greenfield to North Adams. The main line of the Boston and Fitchburg, extending from Boston to Fitchburg is 49.60 miles in length and that of the Vermont and Massachusetts, practically a continuous route to Greenfield, is 56 miles. The road operates in all 227.32 miles.

#### THE BOSTON AND MAINE

is a power in the railway traffic of New England, and extends its influence to the remotest parts of the West. The main line from Boston to Portland is 115 miles long, and in summer this line does an immense business in carrying passengers to the White Mountain resorts by its connections at Winnepeaukee and Portland; while the company have lately acquired control of the Passumpsic R. R. which gives them an outlet to the West. The Boston and Maine also operate the Eastern Railroad running from Boston to Portland, and from Conway Junction to North Conway, N. H., and connecting there with the Portland and Ogdensburg. It has a close alliance with the Maine Central, and thus substantially controls all the traffic to the east of Portland with the Maritime Provinces. Passing along the north shore the main line and branches touch the principal summer resorts of that region. The Gloucester branch from Beverly, through Beverly Farms, Manchester-by-the-sea, Magnolia and Rockport is a busy route in the summer.

#### THE BOSTON AND ALBANY

is noted as forming one continuous road to the Hudson River, a desideratum long wished for

by Bostonians. The length of the main line, all double-tracked, is 201.65 miles, and the total length of road owned, leased and worked by the company is 323.66 miles. The company also own and operate the Grand Junction road and its extensive wharves at East Boston. This line is connected with the company's main line, and thus a deep water connection is secured. The company also own and operate a large grain elevator at East Boston, having a capacity of one million bushels, and another at the corner of Chandler and Berkeley Streets in this city which has a capacity of about half a million bushels. The



Washington St., from Dock Square, looking North.

#### BOSTON, REVERE BEACH AND LYNN

Railroad Company's works consist of a ferry, starting from the depot on Atlantic Avenue at the foot of High Street and running across to East Boston, and of a line of railroad thence along the crest of Revere Beach to Lynn. The road is a three feet gauge, and trains are run half-hourly. The Boston, Winthrop and Shore Road connects with the main line at Winthrop Junction, and runs thence to the watering places of Ocean Spray and Winthrop.

#### FINANCIAL FACILITIES

are afforded by upwards of sixty national banks, thirteen savings banks and various trust companies and other banking institutions, that, for extent of business transacted, stability and character of management, take rank among the foremost in the country; while their flourishing condition places them and their officers far beyond the requirements of any praise which these pages could bestow. Among the oldest are the Massachusetts National, established 1784; the National Union, established 1792; the

Old Boston National, established 1803; State National, 1811; New England National, 1813; Tremont National, 1814; Suffolk National, 1818; National City, 1822; National Eagle, 1822; Columbian National, 1822; Globe National, 1824; Bunker Hill National, 1825; Atlantic National, 1828; Merchants' National, 1831.

#### THE HOTELS OF BOSTON

next claim attention as being among the most important of the city's public institutions, inasmuch as they determine the pulse of public activity. It goes without saying that the hotel system of Boston is the finest in the world, while her hostelleries have no superior, either for architectural splendor or appointments, in the universe.

#### THE QUINCY HOUSE

is probably the largest hotel in the city, having five hundred rooms to offer its guests, and is conducted on a scale of great liberality and excellence, both on the American and European plans.

#### THE PARKER HOUSE

is one of the most notable inns of the city, from the fact that it is a popular headquarters for the leading statesmen of America, as

#### THE HOTEL VENDOME

is the destiny of all the distinguished foreign visitors to Boston. Then there is Young's, one of the largest and best patronized of the European plan hotels; the Tremont, where Henry Clay, Andrew Jackson, the Prince of Wales, Charles Dickens and other notables have sojourned; and such really first-class hotels as the Adams, the American, the Brunswick, the Revere, the Hotel Florence and the United States. The total of Boston's hotels, which may really be called worthy of mention is about fifty.

#### THE CHURCHES

of Boston are part and parcel of the city's grandest, wealthiest, best, most influential and most magnificent of all her mighty institutions. Their congregations are extensive and generous; her ministers are learned and eloquent, and her choirs are among the finest and most noted in America. There are about two hundred and twenty-five churches in this city, of which forty are Congregational Trinitarian, twenty-five are Congregational Unitarian, thirty are Roman Catholic, twenty-seven are Baptist, thirty are Methodist Episcopal, twenty-five are Episcopal, eleven are Union and eleven are Universalist.

#### THE FIRST CHURCH

(Congregational Unitarian), located on Marlborough and Berkeley Streets, is the direct descendant of the first church established in Boston. The church was first formed in Charlestown, and the members of it, on coming to Boston, built the first meeting house on State Street, near where the Brazer Building stands. The church was afterwards removed to Washington Street, near the head of State Street, then to Chauncy Place and finally to its present location.

No city in the country, save New York, has so many grand

#### THEATERS

as Boston. The number of first-class houses is ten, including the Boston Theatre, Boston

Museum, Globe Theater, Park Theater, Hollis Street Theatre, Bijou Theater, Columbia Theater Tremont Theater, Grand Opera House and the Howard Athenæum ; while

### PUBLIC HALLS

are numerous, embracing such extensive and popular resorts as Tremont Temple, Music Hall, Faneuil Hall, Odd Fellows Hall, Grand Army Hall, Parker Memorial Hall, Turnhalle, Armory Hall and Horticultural Hall. Neither residents in nor visitors to Boston need let time hang heavily on their hands. Every section of the city has its theaters, its gardens, concert and lecture halls and other places of amusements. The plays presented at the theaters are the best productions of European and American playwrights, and prices of admission are moderate. Many of the theaters make a fine architectural display; each has a history of success peculiarly its own; and upon the boards of these houses of entertainment the greatest actors and actresses of the past and present, from Charlotte Cushman to Maude Banks, from the elder Booth to Richard Mansfield, have delighted thousands by their faithful portrayals of the different phases of human life. Many

### NOTABLE GATHERINGS

have been held in Tremont Temple and the other large halls of the city, which have served to give them a national interest and importance. In 1890 the Twenty-fourth National

### ENCAMPMENT OF THE G. A. R.

was held in this city, which brought together the veterans of the War for the Union from all parts of the country, and which was the greatest encampment week that the Grand Army of the Republic had known within the quarter of a century since the close of the Civil War. The streets of Boston witnessed during the parade a spectacle which, in its merging of martial honors with civic recognition, had not been conceived in the old world and was never surpassed as a pageant in the new, even as compared with the days when the triumphant, though war-spent armies of the Potomac, the Cumberland, Ohio and Tennessee, amid tumultuous acclaim, assembled for grand review in Washington. Here were present more than two hundred thousand citizens, attracted by the pomp and panoply of war enlisted in the service of peace; and in the parading bodies were represented forty-three States and territories, connecting every section of the land from Maine to Oregon. For some six hours the grand procession passed through the leading avenues of Boston, while the insignia of patriotism and the popular enthusiasm that environed them bespoke the tributes of all classes of people. The encampment was graced by the presence of President Harrison, Vice-President Morton, Secretaries Proctor, Noble and Rusk of the Cabinet, and the proceedings throughout the week were of the greatest interest. The most noted social event was the reception of the Mayor's Club of Massachusetts at Young's Hotel, where an elaborate banquet was enjoyed, and speeches were made by President Harrison, Gen. Daniel E. Sickles, Gen. Benjamin F. Butler, Congressman Boutelle of Maine, Hon. Warner Miller, Gen. Lucius Fairchild, Gen. Charles Devens, and others; while a big camp-fire was held at Mechanics Hall where the speakers included Gen. W. T. Sherman, Gen. Russell A. Alger, Gov. J. Q. A. Brackett, Mayor Hart of Boston, President Harrison and Vice-President Morton.

### AS A MUSICAL CENTER,

Boston ranks first and foremost among the cities of the Union. She has long been the home of the best musicians and most noted musical organizations of the country. It was here that the Mendelssohn Quintette Club was organized, and for a quarter of a century were unequalled as an orchestral combination. Here the Temple Quartette became noted as the best male quartette extant. Here the Ruggles Street Quartette are still singing at the Ruggles Street Bap-

tist Church, with occasional visits to different parts of the country, where their splendid voices and perfect training are universally appreciated by musical critics. Here are still held the finest symphony concerts in the land, and new troupes are constantly forming and rare vocalists and instrumentalists are developing their powers under the tuition of Boston's far-famed instructors. Boston is also the seat of the New England Conservatory of Music, one of the largest and most useful educational institutions in the country; while in the manufacture of

#### PIANOS AND ORGANS

this city permanently maintains the lead. The piano industry was established in Boston in 1823 by Mr. Jonas Chickering, the founder of the present great house of Chickering & Sons. To him is due the honor and credit of first producing the piano as it is generally made to-day, his improvements being known as "the American system" among piano manufacturers abroad. The Chickering factory, on Tremont Street, in this city, affords employment to over four hundred hands. Above the warerooms of the firm on Tremont Street is Chickering Hall, so justly popular for the holding of concerts, musicales, etc.

The firm of Mason & Hamlin have been equally renowned in the manufacture of reed organs, and Boston has been the real basis of their operations, although their factory is located across the river in Cambridgeport. The organ industry was established in 1854, by Messrs. Henry Mason and Emmons Hamlin, who made the Mason & Hamlin organ widely celebrated. The Mason & Hamlin Organ and Piano Company has since succeeded to the control, and pianos as well as organs are now a part of the product. They also have extensive warerooms on Tremont Street. This city is the seat of the industry conducted by the Hallett & Davis Company, the Smith American Piano Company, the Emerson Piano Company, the Ivers & Pond Piano Co., Vose & Sons, Geo. M. Guild & Co., S. G. Chickering & Co., J. C. Haynes & Co., and others no less noted in the musical instrument trade. Boston skill is also in demand for building church organs for prominent churches in the east, west and south. This industry is prosecuted under such favorable conditions, the material is so accessible, the advantages so many, that there is every reason to believe that it will not only continue to grow and develop, but that many other manufactorys will be added to the rank and file. Boston offers, also

#### GREAT ADVANTAGES FOR LABOR,

cheap and comfortable homes in city and country, healthful air, many avenues of employment, and favorable conditions between the employer and the employee, besides many other benefits, all of which tend to promote the almost unlimited development of this magnificent array of industries so auspiciously founded. As is probably seen by the reader, there is no attempt in these pages to present in detail the thousand and one distinct products of Boston's factories. The effort is only made to show the progress of Boston, and through what sources she has grown to her present eminence and will reach still greater prominence; by the leading industries to indicate the ramifications thereof, through which she is year after year acquiring new attractions as a continental store-house of manufacture, and a foremost commercial city as well. Her claim as a manufacturing center is justified by the facts, not only has nature been lavish in her gifts of material required, providing much of it on the spot, but the position of the city geographically, and the fact that the

#### RICH TREASURIES OF SUPPLIES

can be obtained as by magic and in unlimited quantities, from any part of the world through the abundant transportation facilities she possesses, gives additional confirmation to her claim. Situated in a productive agricultural region, and furnishing a home market for the produce of the surrounding country, a larger demand for the products of her industries exists at her very

door than could be the case in a sparsely-settled sterile region, while her transportation facilities naturally supply speedy and profitable outlet for surplus production. Having on Massachusetts soil, and in close proximity, inexhaustible ore beds, endless quantities of coal and quarries of marble, granite and other kinds of building stone, as well as clay, producing the finest bricks anywhere manufactured—the cheerful appearance of the city itself being largely attributed to the quality of home-manufactured brick used, the clay being of the most pleasing color, and when taken from the kilns being neither a dull nor a glaring red, while the Quincy and Cape Ann granite, Vermont marble and granite, which are extensively used in building churches, hotels, public buildings and more ornate residences, all contribute to the general effect; having all these home supplies of material with her agricultural supplies of grain and vegetables, her magnificent fisheries and other fields of production,—is there any hesitation in yielding that nature certainly vindicates the claim of Boston as a great manufacturing center, while her citizens have as positively accepted the challenge of the situation, and proved in action what the conditions suggest in theory.

### BOSTON'S BUSINESS OPPORTUNITIES

as a great center of supply and distribution cannot be excelled in many respects by any city in the United States. The mere statement of her advantages for trade, commerce and manufactures, together with her superior conditions as a municipality, prove the argument. Boston has a history; she has developed strength through struggle and disaster; her experience in itself is one form of capital; while she has a broad and enduring reputation upon which to rear a truly magnificent superstructure. The vicissitudes of the past, while conducing to the strength of "overcoming" have naturally developed conservatism of spirit to some extent, but the progressive tendency of the age has not sought in vain for a suitable base of operations in this favored city. Even slender facilities and poor opportunities, when backed by the might of incessant, indefatigable push, have been known to acquire an almost omnipotent power. "Eternal vigilance" is the price of all permanent success in the midst of contending forces. The careful consideration of the policy of railroad lines connecting with the great trunk lines and the city, as well as of agreements or pools entered into with trunk lines reaching other markets, is a method of defensive warfare and of obtaining freedom from trammeling and injurious agreements. But the situation admits of aggressive as well as defensive measures. The householder finds constant and endless repairs and improvements to make, and the castle of the Commonwealth illustrates the same law on a larger and more exalted scale. What might not be achieved with the magnificent facilities, materials and opportunities that Boston possesses, were they backed by the genius and superhuman force which is often seen to be developed by great convictions? It is true the outlook is promising. There is an increasingly improved and healthy condition in commercial and monetary affairs. The financial condition of the city is admirable. The prospect is for still more profitable business in the various departments of activity. The

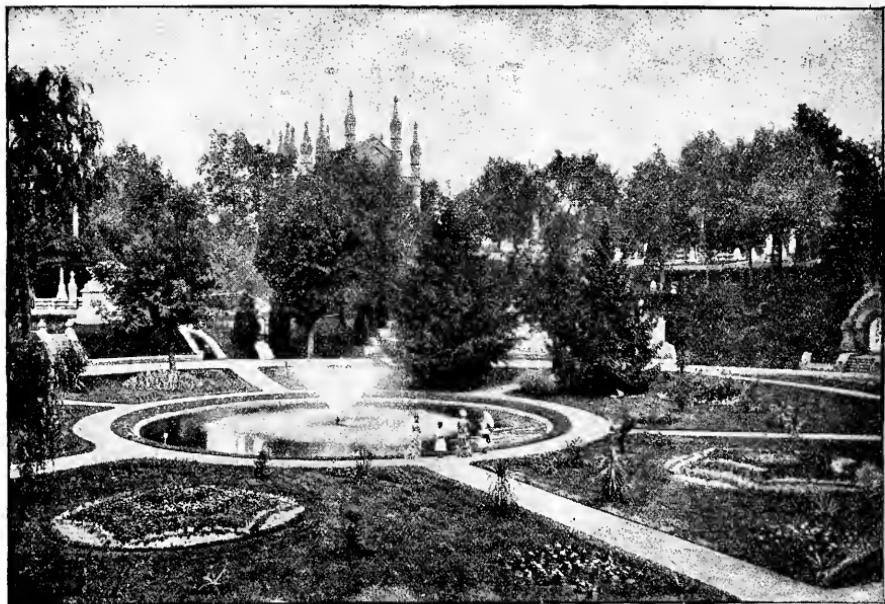
### SPIRIT OF THE PRESENT AGE

is to look forward and not backward, and the tendency is a good one. While New York is overcrowded, and the area left for more inhabitants and workshops is very limited, Boston has ground room ad libitum for the expansion of its chest and the stretching of its limbs, and the splendid possibilities of the enormous resources and facilities at its command have not yet been put to anything like an actual test. Whatever may have been the case at one time, it should not now be content with merely keeping its own. The sun of its own prosperity is ready to sweep higher above the horizon than ever before. A spirit of local pride and independence should become more universally diffused among its people, and a more aggressive temper should mold and direct their business operations. Good schools are necessary for the storing and training of the mind, and churches for the refreshment of the soul; handsome dwellings, suggestive of

wealth and comfort, are a delight; lovely parks are a permanent joy; and the art that decorates and beautifies our cemeteries robs death of half its sting. But these and what they predicate and represent do not constitute a live American city in harmony with the genius of the coming Twentieth Century. In this new age Commerce is a king that never abdicates, whose scepter dominates all lands and seas, and whose zeal for empire brooks no half-service or divided allegiance.

#### GEOGRAPHICAL POSITION

and manufacturing advantages are necessarily so homogeneous in the progress as well as in the birth of a great manufacturing community that in the subject matter of this volume these requisites to the growth of such a population are combined in their exposition as they naturally are in their power. From whatever standpoint regarded, whether of trade, manufactures, commerce, sanitary influences, or the purely artistic and beautiful, the location of the city of Boston is as superior as it is unique. In outgrowing its early boundary lines, the city has extended back from its water front over terraced slopes and picturesque eminences until its beautiful homes, luxuriant foliage, cultivated grounds and broad avenues of the newer sections combine



Mount Auburn Cemetery.

with imposing public buildings, exquisite views and generous parks, to form a most pleasing picture. To the abundance of these the city by its location to disport itself in almost any direction may be attributed the freedom from intrusive tenement houses and the attractive sight of neat pleasing "homes," occupied by the great army of workers who find employment in the city's varied avenues of industry. For many reasons to which location conduces, Boston has been for many years one of

## THE MOST HEALTHFUL OF CITIES.

The tables of mortality treating upon this subject are conclusive of the superiority of this community in that regard; and, without doubt, the health possessed by this population weighs heavily in the summing up of the advantages of this location as a manufacturing point. Not only to the workman is the health of himself and of his family of importance, but to the manufacturer as well. The loss of income by three or four weeks' sickness of a workman, or by the increased demands upon his earnings from frequent illness in his family, is seriously felt in the consequent deprivation of comforts which the money lost from lost time, and necessarily expended in druggist's and doctor's bills, would purchase. The lessening of such misfortunes is an object in the selection of his place of toil. To the manufacturer, whose profits often depend upon the skilled and unbroken labor of a set of hands, the loss from the forced substitution of green hands for competent hands, or the ragged running of machinery from the forced depletion of his working force by illness, is also, especially if occurring when his order books are full, a great injury, not only to his profits, but to the smooth working of his business. To the employer, therefore, as well as the employee, is the healthfulness of a location a subject of careful consideration. The cheapness with which workmen can live is another point in manufacturing advantages. In this respect Boston compares favorably with other cities; a majority of the articles of food are low in price, and articles of clothing as cheap as in any of the cities of the Union. There is plenty of room in and about Boston for the establishment of manufactories, and to the capitalist desirous of investing money, the mechanic of employing his skill, and the merchant of exerting ability, a closer and personal examination into the subjects briefly treated of in this volume will undoubtedly prove advantageous, while,

## AS A PLACE OF RESIDENCE

Boston and its environs stand unexcelled. If beauty of situation, the benefits of rare business opportunity, all that is wise in conservatism united with all that is noble in the grand progressive movement of the present age; if surroundings elevating in influence, institutions helpful in an honorable struggle with the vicissitudes of practical life; if health, wealth, and happiness are attractions in a place of residence, then Boston must win like a mother or command like a queen. The great problem of how and where to live never agitated so many minds as now. The pressure of a high civilization, the requirements of life under conditions of tense strain, the increasing impracticability with rich and poor alike of making both ends meet in what seems inevitable responsibilities and importunate demand, all combine to render the question a vital one. Many perplex themselves awhile, and then give up the conundrum. The capable workman drifts into swarming tenement-houses. The well-to-do organizers of business interests drop into boarding-houses and hotels. The wealthy emigrate to Europe on indefinite tours and errands to escape the annoyances of unfaithful servants and the care of large establishments. Young men take a practical view of the situation and omit to marry. Young women take advantage of the situation and educate themselves for teachers, doctors, lawyers, etc., and very sensibly make royal and hospitable homes for themselves, welcoming whom and when they choose. But the little children of native-born American citizens become fewer and fewer, and children of the immigrant and the hireling outnumber the home-born sons and daughters of the Republic. In considering how and where to live there are growing indications that the native citizen is, in his bewilderment, more and more ceasing to "live" at all in the sense of domesticity, but is just perching like an uncertain bird between trips "on the wing," or losing individuality in tenement-herds, and hotel hives, and pleasure haunts.

Growing more slowly and clinging more to traditions, "without haste, without rest," Boston furnishes

## TRUE CONDITIONS FOR REAL LIFE

more hopeful and rounded standards of life for "all classes and conditions of men" than almost any other community. The resident of Boston, be he workman with hands or brain, may have his own home made attainable by the large industries which are glad to exchange just coin for fair service, and by low rents, with room for the garden and leave to own his own spot of ground, while the cheapness of the overflowing home market, spilling itself in surplus, into all the world relieves him from an existence of mere animal slavery to the common needs of life. Thus the manufacturer and capitalist seeking a home in Boston finds his interests and the safety and well-being of society resting upon a sound basis of well-conditioned labor. It is sometimes charged that there is more aristocracy and the boast of "blue blood" in Boston than in other cities. It may be true in a certain social sense that "the rank" is there, "the guinea's stamp" to certain kinds of recognition, but the only aristocracy is the "aristocracy of education," and in no city under the blue sky could it be more truthfully and emphatically affirmed "a man's a man for a' that." The absolute rectitude, which is the truest charity, and which, if practiced, would render half the so-called charities unnecessary, has noticeably been shown by Boston corporations toward their large armies of employees, and mutual esteem and conditions of true individual development and manliness are the outcome of such relations as are maintained between the so-called different classes in this city. The superior system of public schools which Boston has long fostered with especial solicitude, the inestimable benefits of the religious privileges afforded by the many churches, where each may find his most congenial church-home, the advantages of free libraries, art galleries, and the most charming social circles in the United States—all these advantages in a setting of healthful climate and sanitary local influences, together with the oft-quoted business opportunities of the city, make, as it were, a medley of substantial attractions as a residence suited to the varied requirements of the multitudinous types of men and women in whose lives and business schemes and aspirations there is ever an undertone of "Home, Sweet Home."

## EAST BOSTON

is to-day one of the most populous sections in the city; where the well-to-do people of industrial callings principally have homes. It is, in truth, a district of homes, and has not within its limits a modern apartment house, though there are many blocks where two or more tenements for family housekeeping exist. It has abundant school and church accommodations, and a population of over forty thousand. The building improvements in recent years have been marked, particularly on Chelsea, Maverick, Paris and Havre Streets, where unsightly vacant lots have been brought up to the street grade and fine tenement houses erected thereon. The Atlantic Works here give employment to three hundred men. The New England Cooperage Company employs here one hundred men. The machine works of the Boston Tow Boat Company is one of the most extensive of recent improvements, covering several acres; while great improvements have been made by the East Boston Company, who own about one hundred and ten thousand square feet of ground, which was from twenty-five to thirty feet above grade, and about thirty-six acres of high marsh land, and who have carted the material from the high lands on to the marsh property, bringing the street and cellar grades up to the city standard. This is one of the choicest locations in East Boston, being on the harbor front and near the city park, where many of the best houses recently built are located.

## ROXBURY DISTRICT

has of late years become a favorite residential quarter, and experienced a large growth in population. It comprises four wards of the city, and these wards contain more than one-sixth of the polls of the city of Boston. Its great advance in population is due in the first place to high lands, abounding in the finest sites for residences, and being so situated that Boston seems naturally to merge into it, and to form a part of the city itself in reality, while still retaining many rural features. Another important fact is that there are several parallel

lines of horse-railways penetrating every section of the district, and these led to the more convenient localities being seized upon for dwellings and to the building of apartment houses in great numbers. Land has greatly appreciated in value, and there is but little left in the limits of old Roxbury to build on. In the section known as Elm Hill, many palatial residences have been erected, varying in cost from \$12,000 to \$60,000, representing all styles of architecture, and many of them being surrounded with trees, shrubbery, flower gardens and grassy lawns, which add greatly to the beauty and attractiveness of the streets and avenues as excellent driveways. Walnut Avenue, Humboldt Avenue and Elm Hill Avenue all lead up to Franklin Park, a feature of Roxbury. This park is of vast extent, and, as no residential buildings can be put upon it, the rush of settlement in that direction has been stopped to some extent, and the operations here now consist of filling up the gaps, which will result in a few years in a compactly built district. On the north-west side of the Roxbury district is Parker Hill, a splendid location, overlooking the city, which is in the line of future occupation.

### THE DORCHESTER DISTRICT

is delightfully situated on Dorchester Bay, an arm of Boston Harbor, and in a very healthy, attractive and picturesque region. It is one of the most interesting of the outlying districts of the city, and a popular place for suburban residence. Dorchester has its quaint old town hall, its ancient meeting house and a magnificent soldiers' monument on Meeting House Hill; at Upham's Corner the graves of several prominent public men of the Colonial and Provincial periods; while Jones's Hill affords from its summit one of the finest and most extensive views in the neighborhood of Boston. Northward is seen the old city and the famous Dorchester Heights. Westward is presented an amphitheatre of hills and villages. Southward is a wide and deep interval, the famous Blue Hills of Milton showing up on the horizon. Looking eastward the eye embraces within the range of vision nearly all the islands of the harbor, with its shipping, and the ocean in the extreme distance. Farm lands are here being constantly cut up into streets, and building lots are rapidly taken by discriminating buyers.

### CHARLESTOWN DISTRICT

is an old-fashioned place, once a distinct city by itself, and now comprises the Third, Fourth and Fifth wards of Boston. It is best known as the seat of the Charlestown Navy Yard and

### BUNKER HILL MONUMENT.

This famous granite obelisk rises to a height of  $22\frac{1}{2}$  feet. It has a base 30 feet square and the column tapers gradually to  $15\frac{1}{3}$  feet at the apex. Inside the shaft is a hollow cone, surrounding which is a spiral flight of two hundred and ninety-five stone steps, ascending to a chamber 11 feet square and 17 feet high, whence a beautiful view is obtained from the four windows. The capstone of the apex, above this observatory, is in one piece and weighs two and one-half tons. The room contains two small cannon, the inscriptions upon which tell their story. The corner stone was laid June 17, 1825, by General Lafayette, and it was dedicated June 17, 1843. The orator on both occasions was Daniel Webster. The monument cost over one hundred and fifty thousand dollars, and at the foot of it is a building containing a marble statue of General Warren and various memorials of the battle of Bunker Hill.

### THE NAVY YARD

is located on what was once Moulton's Point, at the confluence of the Charles and Mystic Rivers and was founded in 1800. The yard and buildings cover an extensive area, and, as they are daily open to visitors, an inspection is to be commended.

This district also contains a handsome Soldiers and Sailors Monument, the old state prison, a free dispensary and hospital, a public free library, schools and churches of all denominations and

many fine mansions. On Main Street is Edes House, the birthplace of S. F. B. Morse, the oldest house in the district. Here also is the oldest burying ground, where a granite monument marks the grave of John Harvard, founder of Harvard College. Charlestown has many mercantile establishments and numerous industries, which are constantly being multiplied.

### THE BRIGHTON DISTRICT

possesses a situation unsurpassed in the vicinity of Boston. The neighborhood is noted for high lands, possessing fine facilities for drainage and abounding in the finest locations for dwelling purposes to be found anywhere. A great feature of this district is Chestnut Hill Reservoir and the parkways about it. The construction of the reservoir was begun in 1865 and cost some \$120,000 before it was finished. It is, in fact, a double reservoir, divided by a water-tight dam into two basins of irregular shape which have a capacity of 730,000,000 gallons, and a water surface of 123½ acres. A magnificent driveway, varying from 60 to 80 feet in width, surrounds the entire work. This driveway is reached from Boston by the Brighton Road, which is a continuation of Beacon Street, and a noted trotting and driving course that, especially on pleasant afternoons, is crowded with gay equipages and presents a brilliant appearance. Brighton can also be reached by the Boston and Albany Railroad, and by horse and electric cars. Brighton has long been noted for its abattoirs, and people unacquainted with the place would imagine that fact to be a serious detriment to its advantage as a residence. Such, however, is not the case. The abattoirs are situated near the line of the Boston and Albany Railroad and, while thousands of cattle, sheep and pigs are slaughtered here weekly, so retired are the slaughter houses that the most refined inhabitant may abide here in happy ignorance of their presence. The District contains many beautiful mansions, the elevated lands afford charming views, and the streets are pleasant and well shaded. Within the last few years building operations have been active, land has increased in value, the population has multiplied, and it is predicted that the range of hills in this district running southwest from Corey Hill will be the "court end" of Boston.

### SOUTH BOSTON

is widely renowned for its numerous and varied foundries, sugar refineries, breweries, and other noteworthy industries. These are mostly located along the water-front and afford employment to vast numbers of workmen. The most noted industry here is the South Boston Iron Works. These are the largest works of the kind in the country and the plant covers some seven acres. Here have been produced the largest cannon ever made in America. The street system of South Boston is very regular, which is more than can be said for the city proper, especially in its original parts. Broadway is the principal thoroughfare, and runs through the center from Albany Street, in the city proper, to City Point, at the extreme end of South Boston. On this street are located many fine business blocks, splendid church edifices and handsome residences. City Point is one of the noted

### SUMMER RESORTS

of Boston, and during the heated term it presents a lively appearance, visitors finding here all necessary facilities for pleasure and recreation. The Point commands magnificent harbor views and yachting sights innumerable, while it is one of the greatest rendezvous on the Eastern Massachusetts coast for seaside hotels and cafés, besides having the new Marine Park, with its long promenade pier extending nearly to Fort Independence in the harbor. Southerly, a fine view is obtained of Dorchester, the Blue Hills, and parts of Quincy. No city has more attractive and picturesque suburbs than Boston, and its most frequented summer resort is Nantasket Beach, which may justly be styled

## BOSTON'S "PORCH BY THE SEA."

There are many things that make this threshold of the sea alluring. One is the pulse of the great city beating in a subdued way and felt especially when a train comes in. These human waves reach here robbed almost entirely of the city fever. They lap the verandas of



Washington St. from Bedford St. to Adams House, looking South.

the great hotels quite playfully, and eddy around the tables in gleeful currents of gingham and gossamer. The young man is seen to drop down at a table with her. He looks sidewise out to the great, deep blue horizon just flecked with white caps along its brim and flaming there with a sail that is touched by the last ray of sunlight. The sentiment formed by his lips

can be easily understood by the most casual observer. "After the hot bricks and glaring pavement, it seems as if Nature had placed a wet towel round her head, doesn't it?" And she, charming girl, doesn't stop to think that her escort is in the linen department of a retail house; she is content to believe that he is a poet. And just that moment the band breaks out with the music of "Oberon." Of course you know it is the real midsummer nights' music. How the reeds scream! What a sharp scintillant stir there is to it! How the damp air pulses to the throb of it! How far it carries, in its clear, martial resonances! Everything gives back a little echo. The very glasses on the table want to dance. This is the true heyday band. It seems to call a-field. And when, by and by, it takes up one of the ditties of the people—some ballad of the market-place that perches freely on every lip—it catches all ears and sets all feet in motion. When the lamps are lit, everybody attends the only exhibition of note, and that is pyrotechnics; and although you risk a stiff neck looking up at the rockets, you can at least enjoy hearing the country cousins cry "Ah!" every time a rocket explodes.

#### THE RAPID TRANSIT QUESTION

has been agitating the people of Boston for some time past, and a Rapid Transit Commission has been recently in session for the purpose of hearing the various schemes that have been brought forward for adoption. On the 20th of November, 1890, a special committee of the Citizens' Association, consisting of Messrs. Jonathan A. Lane, Jerome Jones, John C. Howe, H. Staples Potter and William H. Chipman, reported favorably to the Commission the tunneling scheme proposed by Mr. Henry Curtis Spalding, and recommended tunneling Tremont Street from Shawmut Avenue to Haymarket Square. The city should control the work and then own it. The tunnel should occupy all the space under the street, and be a commodious one. The streets would, of course, have to be widened at both ends of the tunnel. The committee declared that

#### THE TUNNEL SYSTEM

was far superior to an elevated railroad. It recommended that the tunnel, the tracks, the stairways and, in fact, all the appointments should be of the very best. Expense should not stand in the way. The cost, at this time, could not be estimated.

It is a universally admitted fact that transportation in this city must be more rapid and convenient. The prospective increase in passengers, arising from the growth in population, must be taken into account and also the desirability of competition to a certain amount. If possible, passengers should be carried to any destination at a single fare, and be required to change cars as infrequently as possible. If the disconnected railways hope to divide the traffic with the tramways, they must be connected in some way. An elevated road, it is generally felt, would permanently deface the city, and much more than the three miles proposed by the West End Railway Company must be built.

By

#### THE SPALDING PLAN

of swift and rapid transit, the minimum of cost seems to be combined with the greatest efficiency and simplicity. A tunnel system, passing under the business districts of the city and the Charles River, connecting with all the railroad stations, is proposed by him, as solving the problem of rapid transit. It should be constructed so as to allow the regular coaches to pass through, and accommodate 50,000,000 passengers. Another tunnel should connect the lines at East Boston under the harbor with those of the Old Colony and New York and New England in South Boston. A union depot through which both tunnels should run would facilitate the interchange of passengers, and elevators might carry passengers to the surface from the underground stations. This plan would enable passengers to retain their seats until they arrive at their ultimate destinations. People from Dedham could pass through the city to Somerville without change. From rapid transit it would not be possible, under the circumstances, to get



Tremont St., looking North to Park St.

a speed of more than ten miles an hour. The tramway lines must soon become a nuisance, unless the growth of the city is arrested. The only evident solution of this seems to be to allow the street cars to descend into tunnels where the traffic on the street is greatest and then ascend again. This plan is entirely independent of the steam railroad tunnels. For instance, the Washington Street tunnel would begin with an incline at Dover Street and end in Adams Square. These lateral subways connecting with these others would complete this system

practically and allow the rails to be taken entirely from many of our most crowded streets. Rapid transit here could be established and cars in some of the longer subways run at the rate of twenty miles an hour. These plans are expensive and will require time for completion, but will the people be content with anything less perfect? The special committee believed that after tunneling Tremont Street, as recommended, and it had worked successfully, it would then be time to think of the rest of Mr. Spalding's plan. Col. Geo. B. Morton, a railway engineer of Baltimore, Md., who was present at the meeting, said he thought a tunnel system

#### THE ONLY PRACTICAL PLAN

for Boston, and was of the opinion that Mr. Spalding's plans were theoretically perfect. He then spoke of the tunnels being built in Baltimore and St. Louis, and stated that much time as well as convenience was gained by them. All the railroad systems use them and pass through the tunnels, and the Baltimore tunnel greatly shortens the time between New York and Washington. The Baltimore tunnel cost \$1,700,000 a mile, but quicksand had to be overcome, and the cost would be materially lessened if built to-day. Commendatory resolutions were also received from the Board of Aldermen of Malden, recommending the adoption by the Rapid Transit Commission of a plan and method which shall contain the essential features of the plan and method proposed by Mr. Spalding.

One of the items of municipal improvement in which Boston may well take pride is her

#### WATER SUPPLY.

The system for supplying the city with water is very elaborate, and her water works form an interesting feature of the town. There are two sources of supply for water, viz: the Cochituate Water Works and the Mystic Water Works. The whole line of the first mentioned works extends from Lake Cochituate—situate in the towns of Framingham, Natick and Wayland, about twenty miles from the city—and continues through a brick aqueduct, iron pipes and stone tunnel,  $14\frac{1}{2}$  miles, to a reservoir in Brookline of about twenty-three acres of water surface and 119,583,960 gallons capacity. The Brighton reservoir has a capacity of 730,000,000 gallons, and its water surface is  $123\frac{1}{2}$  acres. The Parker Hill reservoir will hold 7,200,000 gallons. The South Boston reservoir has a capacity of 7,508,246 gallons. The East Boston reservoir holds 5,591,816 gallons. Mystic Lake, the source of supply for the Mystic Water Works, is situated in the towns of Medford, Arlington and Winchester,  $6\frac{1}{2}$  miles from Charlestown Square. It has an area of about two hundred acres, and a storage capacity of 380,000,000 gallons. The reservoir is on Walnut Hill, in Medford, near Tufts College, and has a capacity of 26,244,415 gallons.

#### THE CITY GOVERNMENT.

Boston was chartered in 1822, and the government comprises a Mayor, a board of twelve aldermen, and a common council consisting of seventy-three representatives of the twenty-five wards. The election takes place annually on the Tuesday next after the second Monday in December. The principal departments of the city are Assessors, Financial, Health, Registrars, Water, Fire and Police. The Assessors Department comprises nine assessors, thirty-seven first assistants, and the same number of second assistants. There is one each of the first and second assistant-assessors to each of the twenty-five wards, with the exception of the Sixth, Twelfth, Fourteenth, Twentieth, Twenty-first, and Twenty-second, which have two each, and the Eleventh, Twenty-third and Twenty-fourth, which have three each. The Financial Department comprises the city and county treasurer, city and county collector, deputy collectors, and city auditor. There is also a sinking fund commission, consisting of the Mayor, an Alderman, a councilman, two members-at-large, city treasurer and a secretary.

## THE HEALTH DEPARTMENT.

An important department of the city is devoted to the city's health, which, like nearly all other divisions of Boston's government, is under the charge of three commissioners. The Board of Health, as they are more correctly termed, has the superintendence of all burial-grounds, except those under the control of trustees. The Quarantine Grounds comprise those portions of Boston Harbor lying between Deer Island and Gallop's Island, the hospital for the department being located on the latter island. The department has very wisely provided numerous public bathing places on the water front of the city, which are open daily, Sundays included, from June 1<sup>st</sup> to September 30<sup>th</sup>.

## THE POLICE AND FIRE DEPARTMENTS.

The Police Department is under the supervision and control of three commissioners who have their office on Pemberton Square; and there are sixteen police divisions in the city. To this department the public look for the preservation of peace and order, the arrest of law-breakers, the enforcement of the law against gambling dens, disorderly places, and the direct control of the police force as regards appointments, dismissals, discipline, etc.

As regards her Fire Department, Boston is without a peer in the country. The department is thoroughly organized



Oliver Wendell Holmes.

and equipped with all the superior facilities that modern science and skill have given to battle with the fiery element. Boston was the first city to put into practical use the magnetic fire alarm system. In 1851, \$10,000 was appropriated to test the system, resulting in its successful operation the year following. The Department is managed by three commissioners, who are nominated by the Mayor, confirmed by the city council, and hold their office for three years. Subordinated to them are the chief engineer and ten assistant engineers.

## EDUCATIONAL INSTITUTIONS.

It goes without saying that Boston has made large and ample provision for the education of her sons and daughters. Throughout the country this city enjoys a reputation for the superiority of its educational facilities second to no other. It is a recognized center of learning and its public and private institutions devoted to this very important department of life have been conducted with constant care and attention and a generous and intelligent expenditure of money. Sufficiently progressive to adopt whatever is an improvement upon previous methods, sufficiently conservative not to be swept away by every new fashion in education, the schools of Boston, from the lowest primary grade to the highest high-school grade, furnish a course of study that seeks and obtains the symmetrical and progressive development of a child. The most intelligent solicitude has from a very early date been shown by the city in her public schools. It is

believed in Boston that it is a serious mistake to conduct a system of public education on parsimonious principles, and the people are more willing to be liberally taxed for the support of schools and the education of their children than for any other department of the government. Of the inner working of these scholastic institutions it is needless to speak in detail. The same care, the same commensurate course of study, the same desire to do the best possible work, is in them all. Sufficiently abundant in number and convenient in position to avoid large numbers or long distances, they leave no reasonable excuse for any one not enjoying their privileges.

### THE PUBLIC SCHOOLS

are under the control and management of a school committee, elected by the popular vote, a superintendent and several supervisors; sixty thousand scholars, according to the statement of Superintendent Seaver, attended the public schools every day during the past year. That means that a seventh part of Boston's population is daily in her schools. In no other city in the United States is there so large a proportion of the population in the schools. And no other city has so large a number of pupils in the higher grade. Five per cent. of her population are in the high school. There are 73,000 children between five and fifteen years of age in Boston. Take 8,000 of those not in school, and we have 65,000 in the schools, public and private, of Boston. The ratio has been seven in the public schools to one in the private. Last year the figures show a slight change of striking interest. The ratio became six to one. This does not mean that there has been an actual decrease in the attendance in the public schools. It means that there is a current setting toward the private schools. There were also 5,000 registered in the evening schools last year, including the evening high school, having 2,500, and a dozen other schools of various grades. The Kindergarten system is also one which is doing more than any other one thing to counteract the evils of the slums; and to the system of the truant officers much credit is also due for this desideratum.

In this connection it is of interest to refer to the

### OLD SCHOOL BOYS' ASSOCIATION

of Boston, which was organized in 1880, and held its last annual meeting, November 19th, 1891 at Young's Hotel. There were some two hundred and fifty present, showing a very fine assemblage of gray heads, as only those who have been graduated from the public schools for fifty years are eligible for membership. The whole number of members at the time of this was three hundred and sixty-eight, while new names are being added every year. The address of the President of the association, Mr. Wm. H. Baldwin, was both wise, witty and entertaining. In closing he said: "The language of the now immortal Webster, uttered by him seventy-one years ago next month, and which helped to fill our youthful hearts with a true loyalty to country, to the church and to the public school—this, it seems to me, is fitting as my closing word:

'Advance then, ye future generations! We would hail you, as you rise in your long succession, to fill the places which we now fill, and to taste the blessing of existence which we are passing, and soon shall have passed, our human duration.'

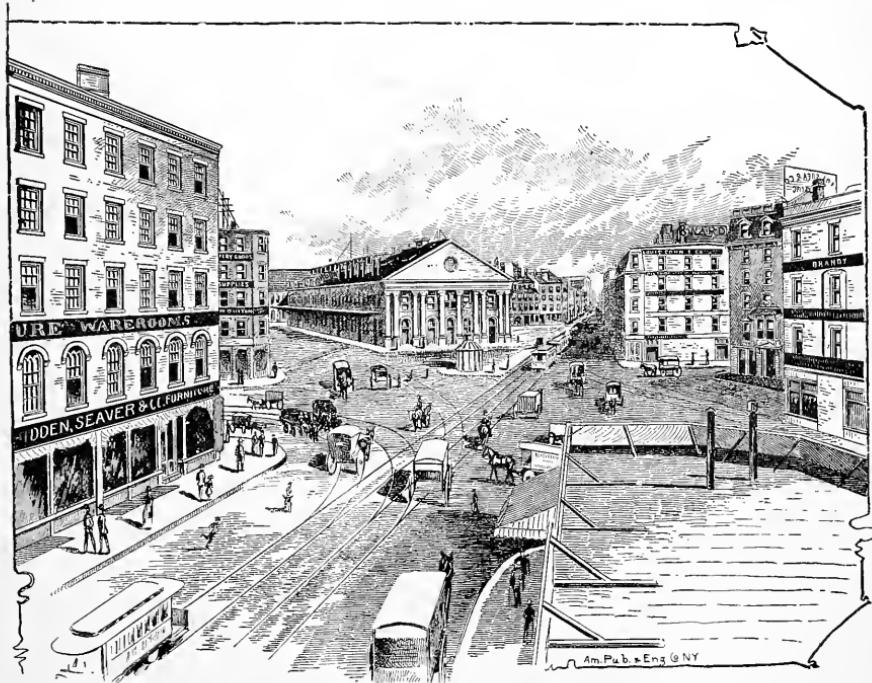
We bid you welcome to this pleasant land of the fathers. We bid you welcome to the healthful skies and the verdant fields of New England.

We greet your accession to the great inheritance which we have enjoyed. We welcome you to the blessings of good government and religious liberty. We welcome you to the treasures of science and the delights of learning.

We welcome you to the transcendent sweets of domestic life, to the happiness of kindred and parents and children.

We welcome you to the immeasurable blessings of national existence, the immortal hope of Christianity and the light of everlasting truth!"

The following officers were elected for the year to wit: President, Augustus Russ; Vice-President, Micah Dyer, Jr.; Secretary and Treasurer, William C. Lawrence. Historian, Warren Richardson; Directors; John F. Newton, Benjamin B. Converse, Curtis Guild, George O. Carpenter, Charles H. Allen, Henry B. Metcalf, Levi L. Wilcutt, Thomas F. Temple and Bernard Jenny.



Haymarket Square, looking North.

#### THE MASSACHUSETTS INSTITUTE OF TECHNOLOGY

is one of Boston's most famous educational institutions, whose graduates have made names for themselves in all sections of our country, in civil and mechanical engineering, science and the arts.

There are also a number of excellent private schools besides Chauncy Hall School, Harvard Medical School, and others of national repute; while Boston has a natural claim to Harvard College, Tufts College, Lasell Female Seminary and other colleges and academies, by reason of their proximity.

#### THE PUBLIC LIBRARY

is one of Boston's institutions most widely known throughout the country and most highly prized by Bostonians. It is a public library in fact as well as in name, the only restriction being

that the privilege of taking books for home use is limited to the inhabitants of Boston above the age of sixteen years. The Library was instituted in 1852, and since 1858 it has occupied its own building, costing \$365,000, on Boylston Street. An immense new building is now being erected for its use on Dartmouth Street, nearly opposite Trinity Church, which will be one of the "show-places" of Boston when completed. There are now over 400,000 volumes belonging to this Library.

Among other libraries in the city is

#### THE STATE LIBRARY,

located in the State House, and containing over 50,000 volumes, established in 1826, it now comprises many valuable works, including United States, State and Territorial statute books, legal documents, and works on political economy, education, etc.

As an important factor in the education of the people,

#### THE NEWSPAPERS

of the city have a wide influence and a high reputation. Every feature and phase of journalism is represented in Boston, and every shade of political, social and business life, besides a concise summary of the world's doings, while in the matter



William Lloyd Garrison.

#### THE ADVERTISER,

which was established in 1812, by W. W. Clapp, father of Col. W. W. Clapp of this city. It is Republican in politics, and is now owned by a stock company, with Speaker Barrett as one of its editors.

The Advertiser Building, a fine marble structure, is located at Nos. 246 and 248 Washington Street.

#### THE BOSTON POST

was founded by Colonel Charles G. Greene, and the first number was issued November 9, 1831. It directly succeeded the *American Statesman*, started in February, 1821. It has long been a prominent Democratic sheet, changing hands several times, and at the present writing

of enterprise, activity and ability the newspapers of Boston will compare favorably with those of any other city in the Union. It can be truly said that the press of Boston has rarely descended to the merely sensational journalism of many other places; characterized by thoroughness, brilliancy and geniality, it has all ways preserved the dignity the public has a right to expect from the leaders and exponents of public opinion. The city has eight daily newspapers, which, taken in the order of seniority are

negotiations are in progress which are likely to transform its general character and change both its personnel and its politics. The office is on Milk Street, on the site of the birthplace of Benjamin Franklin.

#### THE EVENING TRANSCRIPT

was founded July 24, 1830, by Lynde M. Walter. It is now the property of a stock company, and is Independent Republican in politics, with offices on Washington, near the corner of Milk Street.

#### THE DAILY TRAVELLER

made its first appearance in April, 1845, the founders being Upton, Ladd & Co. It soon became the property of Col. Roland Worthington, late Collector of the Port, who was at its head for many years. It is a Republican paper, and is published on State Street.

#### THE JOURNAL

is the leading Republican paper of the city, and has been published some fifty years. It issues both morning and evening editions, which are sent throughout New England, and has lately been enlarged to eight pages. Stephen O'Meara succeeded Col. W. W. Clapp as managing editor during the past year. The office is at No. 264 Washington Street.

#### THE BOSTON HERALD

is the leading independent daily of Boston, and has exercised a great influence since its establishment in 1846. For several years now it has supported the nominees of the Democratic party in both national and state elections. It has a large circulation in city and country, and an immense advertising patronage.

#### THE BOSTON DAILY GLOBE

was started March 4, 1872, by a company of gentlemen, prominent among whom was Maturin M. Ballou, its originator and first editor. In August, 1873, he was succeeded by Col. Charles H. Taylor, who has been editor and manager ever since, and at the present day the daily and Sunday issues of the Globe have a larger circulation than any other Boston newspaper. It was started as Independent, but in 1878 became Democratic in politics, and is the leading organ of the Democratic party in the state. The Globe Building, built expressly for its use in 1888, is the largest and finest printing house in Boston, and is located at No. 242 Washington Street.

#### THE EVENING RECORD

is a lively penny paper, that has quickly won a large circulation. It was started in 1884, and is thoroughly fearless and independent in expressing its political views. It is published at the office of the Advertiser.

#### OTHER PUBLICATIONS.

of note include the Journal of Commerce, Littell's Living Age, the Commercial Bulletin, the Commonwealth, Woman's Journal, Saturday Evening Gazette, Saturday Evening Express, the Sunday Budget, the Sunday Courier, the Times, the Pilot, the Republic, Manufacturers' Gazette, American Architect and Building News, Youth's Companion, Wide Awake, Chautauqua Young Folks' Journal, Banner of Light, Babyland, etc.; while nearly all the dailies print weekly editions.

Proudly as she sits by the sea, majestic as she appears in her thrift and grandeur as the metropolis of New England, and pre-eminent though she may be as a great manufacturing and commercial center on the Atlantic seaboard, Boston is still best-known and most widely honored for her literary and scientific culture, her prominence in this field winning for her the title of

### "THE ATHENS OF AMERICA."

In the literary history of America, Boston and Bostonians have ever played a conspicuous part. This city has been the home of the leading American authors of the past century, and here still reside many of the most popular litterateurs of the present day. Lowell, Longfellow, Emerson and Hawthorne are gone from among that grand coterie of poets, essayists and novelists whose chief work was accomplished in Boston, while



Ralph Waldo Emerson.

### HOLMES AND WHITTIER

alone remain of the authors of that day and generation. Dr. Oliver Wendell Holmes is enjoying his declining days at his pleasant home on Beacon Street surrounded by family and friends, and honored and revered by his thousands of readers the world over. John Greenleaf Whittier resides at Amesbury, and recently passed his eighty-third birthday amid the congratulations of sincere well-wishers at home and abroad.

### WILLIAM D. HOWELLS

is Boston's leading literary light of the present day. He came to Boston from his native State of Ohio at the age of twenty-three. He had already written five poems which had been published in the "Atlantic Monthly," which had given him a passport to the literary tribunal that were prompt to recognize his power and predict his brilliant future. He was tendered a dinner by James Russell Lowell, who remarked at the time to Dr. Holmes and James T. Fields, the other two guests: "This is the laying on of hands; it is our literary apostolic succession." Howells visited Hawthorne at the Wayside, who sent him to Emerson with the written words "I find him worthy." For the literary Boston of to-day there could be no more marked beginning than that of Mr. Howells appearance. That remarkable change in literature which has taken place in the last quarter of the century can be attributed to the work of Mr. Howells more than that of any other single author. He came here as a poet, but has made himself the leading novelist. Twenty years ago his keen literary instincts told him that prose-romance was the coming literature. He believed in the oracle, and has followed it successfully. His later works have proved him to be a great man as well as a great author, for in them is a profound sympathy with humanity, revealing a genius versatile as well as sympathetic,

and an author with the soul of a poet, the heart of a philanthropist and the knowledge not only of the critical student of human nature but of the polished man of the world. The Boston home of Mr. Howells is on that magnificent boulevard, Commonwealth Avenue, and the rooms are poetic in their appointments and decorations. Mr. Howells has regular habits of work, writing only in the morning, and giving the remainder of the day to friends, to reading and driving. For he not only composes, but loves to live; and his charm of manner, his genial humor, his exquisite courtesy and delicate tact make him a most interesting conversationalist and delightful friend.

#### THOMAS BAILEY ALDRICH

is often associated with Howells in the mind of the public, and their lines in life are seen to have intersected at various points. Mr. Aldrich's place in modern poetry is so unique that it is more widely appreciated than clearly defined. In June, 1890, Mr. Aldrich resigned his editorial connection with the "Atlantic Monthly" and returned to his first love, the Muses. Mr. Aldrich's house on Beacon Hill commands a most romantic view, while the large drawing rooms, up one flight, after the manner of the old-time mansions of Boston, are interesting in their relics of travel, in quaint carvings and old pictures; and brilliant companies are wont to throng them on occasions of receptions, or the choice, select dinners for which the house is famous. Mr. Aldrich's place on the "Atlantic" was taken by another Bostonian,

#### MR. HORACE E. SCUDDER,

who had long contributed to that periodical a line of creative criticism which had become so characteristic a figure. He thus added another to the line of distinguished editors, beginning with James Russell Lowell, who have conducted that magazine. Mr. Scudder has won fame as an author of choice essays, one volume of which, entitled "Men and Letters," is of especial value. It was he who assisted Mrs. Taylor in the editorship of the life and letters of her husband, Bayard Taylor; while he is one of the contributors to that monumental work, the Memorial History of Boston, and the author of a number of popular juveniles, including the Bodley books. The Scudder family dates back to the days of the Massachusetts Bay Colony, and traces its descent to Governor Winthrop. The genial, witty divine, Rev. Dr.

#### EDWARD EVERETT HALE

is not only a prominent figure but an important factor in the literary life and work of our day. Dr. Hale may be truly termed a cosmopolitan, and it is a suggestive fact that the author of "A Man Without a Country" is one who may almost be said to have all countries and all generations for his own, and his chief characteristic in his wide relatedness to life. His personal influence has doubtless been as potent as that of any one individual in this, his native city. As a clergyman, author, journalist, lecturer, critic, and man of society, he meets and mingles with many circles more or less foreign to each other, and is a help to the many in all classes of society who seek the inspiration of his counsel and advice. Miss

#### LUCRETIA PEABODY HALE

is a sister of Dr. Hale, who is said to have a larger following than any Boston woman since the days of Margaret Fuller. Her literary classes draw about her many young people, her literary work reaches a still larger number, and her own friends and associates are practically infinite in variety.

## MISS SUSAN HALE,

another sister, is equally well known in the world of letters, and is a wit, par excellence, a delightful woman of society and a most extensive and accomplished traveler.

A serene and benignant figure in Boston literary society is

## MATURIN M. BALLOU,

eminent as an author, editor and publisher. His father was the Reverend Hosea Ballou, whose work left an indelible impress for good upon the age in which he lived. Mr. Ballou is Boston born and bred; yet his life has been one of great variety, and to the literature of travel he has contributed extensively. Within the past ten years he has produced seven new



Boylston St., cor. Arlington.

books, inclusive too of the long journeys made for their material. He has visited Russia, Alaska, India, Australia and Mexico, and his work entitled "Aztec Land" gives fresh information of life in the land of the Montezumas. His versatile genius produces stories, sketches, poems and editorial papers, as well as the travel literature so well known, while he has also compiled several volumes of valuable and salient quotations.

## COL. T. W. HIGGINSON

is another of those great men whose influence on Boston life cannot be weighed save in the philosopher's scales. He is beloved both as a poet, novelist, essayist, soldier, lecturer and reformer.

His chivalrous spirit is seen in every deed, his artistic instinct holds every expression true to ideals of literary grace and refinement, and his life is full of benefactions to his fellow-men.

#### MR. ROBERT GRANT

is another of the interesting figures among Boston authors. He has had the typical career of the man who was born in Boston, graduated at Harvard, and has been the first of the Phi Beta Kappa before the Harvard chapter. As an undergraduate Mr. Grant showed the literary bent, and his work has shown a certain sympathy with social life, with bright flashes of wit and genial humor that make it delightful reading.

Few services to the literature of art have been so ably rendered as the compilation of biographical facts and criticism in the two large volumes entitled "Artists of the Nineteenth Century," by

#### MRS. CLARA ERS. KINE CLEMENT,

now Mrs. E. F. Waters, and Mr. Lawrence Hutton. Mrs. Waters is a gracious and attractive presence in literary Boston, and her literary work includes both biography and fiction, and she is the author of many important art books. Her luxuriously appointed home is most hospitable in charming entertainments, and her dinners and receptions are among the most brilliant in the city.

#### MRS. MARGARET DE- LAND

is a Boston author whose novel entitled "John



Rt. Rev. Phillips Brooks, Bishop of Massachusetts.

#### PROF. ANDREW PRESTON PEABODY,

of Harvard, is one of the few belonging to this coterie of authors who has seen all the most vital progress of literary development in America, having been born in 1811. Doctor Charles Lowell, father of James Russell Lowell, Doctor Peabody knew well, and in his recent book called "Harvard Graduates That I Have Known," he includes a sketch of Doctor Lowell that must live in literary portraiture.

#### MRS. JULIA WARD HOWE

stands pre-eminent in Boston society as poet, wit and woman of genius, with a wide sphere of usefulness in letters and art, and as President of the New England Woman's Club, while her daughter, "Maud Howe" (Mrs. John Elliott), is a talented writer of fiction and a brilliant society leader.

Ward, Preacher," brought her into wide notice. Since her marriage she has lived in this city and pursued her art with great energy.

#### ELIZABETH STUART PHELPS

claims Boston as her home, and her husband, Rev. Herbert D. Ward, is a well-known preacher here. They spend their summers at their Gloucester cottage, where Mrs. Ward has translated, as it were, sea and surf into music in her latest production, "Songs of a Silent World."

## MRS. SARAH ORNE JEWETT,

a universal favorite in both social life and in the literary world;

## EDWIN LASSETER BYNNER,

an entertaining writer of historical novels, and a member of the St. Botolph Club, the Authors' Club of New York, and the Massachusetts Historical Society; with Mr. Arlo Bates, the poet and novelist; Barrett Wendell, whose exquisite romance, "The Duchess Emilia," still remains unrivaled in its peculiar line of creation; Miss Annie Whitney, the sculptor and poet; James Jeffrey Roche, the poet and journalist; Miss Katharine Eleanor Conway, a poet and journalist, who co-operated with Mrs. E. F. Waters in the preparation of their work called "Catholic Symbols"; Louise Imogene Guiney, a charming story writer and a brilliant woman; Oscar Fay Adams, the poet and story-teller; Willis Boyd Allen, the talented young poet; Thomas Sergeant Perry, who is a genius of fiction; Frederic J. Stimson, widely known as "J. S. of Dale," and distinguished at the bar as well as in the creation of romance; John T. Wheelwright, of whom Boyle O'Reilly, the great Irish poet and patriot, said, "there is absolutely no limit to his cleverness"; the Rev. Julius H. Ward, the author, critic and newspaper writer; Mr. W. F. Whitcher, an historic and critical writer of marked ability; Mr. Huntington Smith, the noted critic and French translator; Mr. William A. Hovey, the author of that fine and subtle "Causerie," and an editor of wide experience, are among the active forces in present literary progress.

The home of

## MRS. JAMES T. FIELDS,

on Charles Street, is a very nucleus of literary interest. Here has been entertained almost every noted visitor to Boston for the past thirty years or more. To this house came Thackeray, Dickens, Matthew Arnold and many others from abroad. It was a veritable rendezvous for the Boston authors of the golden age, when its popular host, the noted publisher, was alive, and his widow still offers a charming hospitality. Mrs. Fields lives the life of a scholar without being in any sense a recluse. Her mornings are sacred to study and thought, with the result as seen in her thorough literary work.

The receptions given by

## MRS. LOUISE CHANDLER MOULTON

are noted as bringing together literary and artistic people, foreign celebrities, the reigning wit or genius of the season, or the talent not yet recognized save by the exquisite sympathy and divination of the accomplished hostess. To large social experience in both American and European cities, Mrs. Moulton adds the gifts of the poetess and the charms of a rare abode. Her latest volume of poems, "In the Garden of Dreams," shows the artist's power in the highest sense of the term. About Mrs. Moulton's charming rooms are a score of signed photographs from Vedder, of his own pictures, with photographs, sketches or modeling from Coleman, Greenough, Ezekiel and Robert Barrett Browning, who has given her a collection of photographs of his "Dryope," from various points of view. Among rare editions, Mrs. Moulton has one seldom seen, Poe's "Raven" translated into French by Stephan Mallornie, and illustrated by Maruet, the leader of the French impressionists, the copy being the united gift of the translator and the painter. Many rare books are in her library, and autograph copies from contemporary authors by the dozen, and letters from Browning, George Eliot, Lord Tennyson, Jean Ingelow, Christine Rosetti, George Meredith, Robert Louis Stevenson, and many other interesting people, forming a most fascinating collection.

One of the charming features of literary Boston of the past, was the Sunday evenings at the home of the

REV. EDWIN P. WHIPPLE,

during the life-time of that gifted critic. There was something more like the salon than is often seen these latter days. The exquisite tact and fastidious taste of Mrs. Whipple, as well as the geniality of the host, drew a circle at once eclectic and exclusive—guests drawn together by the true law of spiritual gravitation. In the golden age of Boston, were gathered here Lowell and Longfellow, and Greene and Pierce and Emerson; Doctor and Mrs. Howe; the Alcotts, the Hawthornes, and Mr. and Mrs. Fields; Ole Bull and his graceful wife; Edwin Booth, Doctor Bartol, Dr. Holmes, James Freeman Clarke, and in earlier days, Charles Sumner and Governor Andrew.

WENDELL PHILLIPS

went but little into society. His deeper interest in the cause for which he labored so incessantly, together with an invalid wife, made a sacrifice of social enjoyments appear to him in the light of duty.

THE BOSTON CLUBS

are all more or less literary centers—the Somerset, the Union, St. Botolph, Papyrus, Tavern, Puritan, the Art Club, and the Paint and Clay. Besides these there is the Browning Club, composed of both men and women, of which Colonel Higginson was long the President, his successor being Mr. Dana Estes, of Estes & Lauriat; also, the Round Table Club, organized by Colonel Higginson, over the bountiful boards of the Parker House, the live topics of the day, among them being the Boston Club, Commercial Club, Bird Club, Clover Club, Merchant's Club, Saturday Club, Beacon Club, Society Club, Agricultural Club, and others; while the Massachusetts Club, New England Club, Norfolk Club, Middlesex Club, Essex Club, and Paint and Oil Trade Club meet regularly at Young's. Then there is the New England Woman's Club, of which Mrs. Julia Ward Howe is President; The Woman's Union, presided over by Mrs. Abby Morton Diaz; a Saturday Morning Club of ladies devoted to literary and social discussions; and the New England Tariff Reform League.

There was no house but that would have felt honored by his presence, but who was unanimously chosen its perpetual president, which meets once a month in the private drawing room of some one of its members. The Browning Society meets monthly at the Hotel Brunswick. The Papyrus is a brilliant society of authors, artists, journalists and professional men, which meets regularly each month in private hotel parlors for a dinner, with postprandial diversions. John Boyle O'Reilly was one of its first Presidents, which have included William A. Hovey, Robert Grant and James Jeffrey Roche. There are other noted clubs which belong to the social, political and commercial world, and who gather to discuss,



Hon. Wm. E. Russell, Governor of Massachusetts.

## THE MUSEUM OF FINE ARTS,

on St. James Avenue, is one of the "show places" of the city of which she has every reason to be proud. With wise discrimination an advantageous site was selected for the building which, in itself, forms one of the chief attractions of this fashionable and aristocratic neighborhood. The exhibition of paintings and sculpture here made is one of the finest in the country, numbering the most popular works of foreign and American artists. Many of the paintings are superb, and the gallery is visited daily by hundreds of citizens and visitors to the city, who gaze with delight and rapture on the works of the old masters and those of the modern

particularization in these pages, but whose very existence furnishes some idea of Boston's status among the cities of the world in the realm of art.



Hon. Charles Sumner.

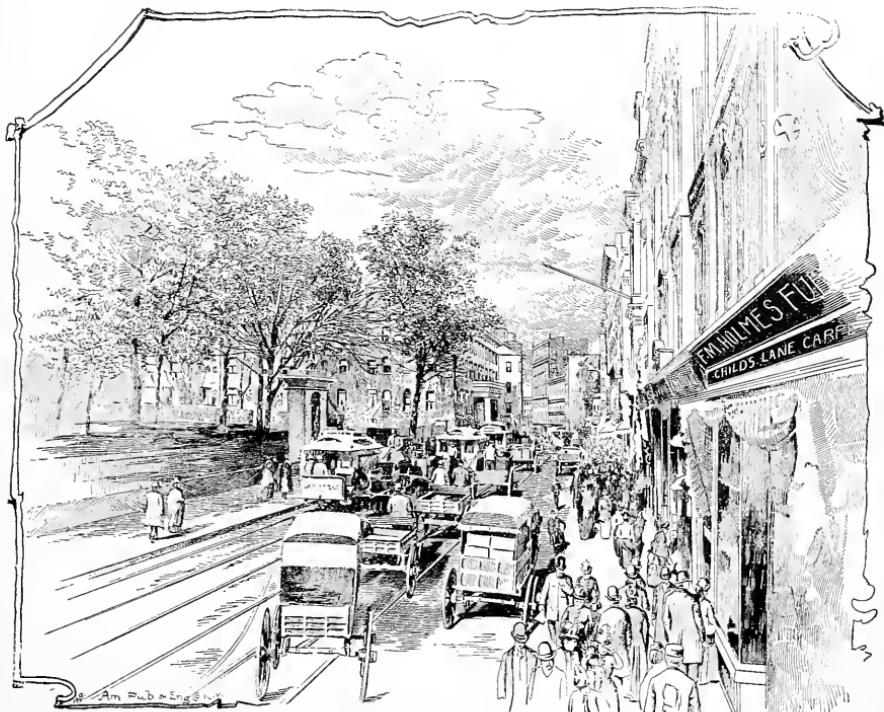
school—the glories of Raphael, Titian, Van Dyke, Correggio, Rubens, Michael Angelo and Murillo. This gallery is fully worthy of the utmost praise that could be bestowed upon it, and contains many American works of great value. In the spacious halls devoted to statuary are magnificent collections of casts of antique marbles, representing the best works of the Greek sculptors, besides many original examples of modern sculpture, while the collection of bronzes and ceramics is very extensive and noteworthy.

To this gallery must be added many other art collections, both public and private, and much too numerous for parti-

## BENEVOLENT INSTITUTIONS.

In its hospitals, dispensaries, asylums and benevolent associations, Boston has also abundant reason to rejoice. Intelligent benevolence and well-directed charity are characteristic of her inhabitants, which is well illustrated in the quick response when any request is made for funds to carry on the work. Its hospitals are among the grand institutions that enlist the wide sympathy of the public, pre-eminent among which is the Massachusetts General Hospital, whose splendid facilities embrace an entire square of substantial brick buildings, located on Harrison Avenue, between Springfield and Worcester Streets; while near by are the Homoeopathic Hospital, and the Massachusetts Medical School. On Springfield Street, near Tremont, is the Home for Aged Men, a most popular and well-managed institution: and in South Boston is the School for Idiotic and Feeble Minded Children, at No. 723 East Eighth Street; the City Asylum for the Insane and the Suffolk House of Correction on First Street; and Carney Hospital, a public institution of great excellence, conducted by the Sisters of Charity, and extending its usefulness to both Catholics and Protestants, located on Old Harbor Street. Standing on a high elevation on the corner of Broadway and Emerson Street, and commanding charming views of land and water, is the building of the world-renowned charity, the Perkins Institution for the Blind, over which the late learned Dr. S. G. Howe, presided successfully for many years. On Huntington Avenue is located the Children's Hospital, a useful and well-conducted institution, and the Free Surgical

Hospital for Women. The latter institution was erected in 1886 by the Murdock Liquid Food Company, who offer its accommodations free to invalid women, while a large number of nurses of experience are employed, invalids are treated by their own physicians when desired, and no pains are spared to make patients comfortable. Every bed in the hospital is free, and its facilities are promptly availed of by invalids from all parts of the country. In addition to the



Tremont St., North from Hamilton Place.

institutions named, there is hardly a church but has its charge of one sort or another. There are also scores of guilds, to say nothing of newsboys' homes, free lodging-houses, free soup-kitchens, etc., and it is a blessed thing to contemplate that no matter who the person is, he or she need not go without food or shelter in this great city, as either or both may be had for the asking, if application is made rightly and in the right spirit.

#### THE POSTAL SYSTEM

of Boston deserves special notice, particularly under the present efficient rule of Postmaster Thomas N. Hart. The system that is now in vogue is as perfect as brains and patience can make it. The only wonder is that the thousands of letters daily handled, all, or at least the majority of them, find their way to the person for whom they are intended. All praise is due to the

## FAITHFUL LETTER CARRIERS

who deliver our missives, and to them must be traced the backbone of the present postal system. The head post office is aided by the various stations in the different sections and districts of the city where the mail is distributed and delivered according to certain established routes. There are, however, three vast opportunities for improvement in the mail system, one which London possesses and two of which belong to Philadelphia. The first, as applied to London, consists of the use of a low sized cart with horse attached for the postmen's use in the suburban districts. Or even this might be done away with, provided the Philadelphia plan was substituted, and that is the use of a series of wagons to convey the postmen from the head post office and the stations to their various starting points of distribution. The other improvements, and a great time and labor-saving institution it is, comprises the manner of depositing mail. In Philadelphia, the various points are designated at the letter-drops. Thus, all the letters for Boston are dropped, by the sender, into the box labeled "Boston" and so on; the states and some of the American cities, the old soldiers serve as messengers. But there is no plan, aside from the London Parcels Post, that equals the system in vogue in Boston, New York and Philadelphia. The lads, in conjunction with the local telegraph and telephone facilities, render the sending of dispatches and parcels a comparatively speedy mode of rapid transit.

Boston is practically



Hon. James Russell Lowell.

important sections are intimated so that the post office clerks are relieved of nine-tenths of their burden by the courtesy of the public. In London, the postman delivers the great bulk of parcels—such commodities go by what is known as the "Parcels Post." It is owing to the fact that the postmen in Boston are not expected to do this line of work and also that deliveries are not frequent enough, that a great enterprise known as the "Messenger service" has grown into popular liking; and, with all its drawbacks, this service is a welcome innovation. In Stockholm, Sweden, as is the case in

Stockholm, Sweden, as is the case in

## THE CRADLE OF TELEGRAPHY

in America. Professor S. F. B. Morse, inventor of the great system, was born in Charlestown, and was the son of Rev. Dr. Morse, a well-known Massachusetts divine. The year of 1832 found Professor Morse in Havana, and on his voyage home he heard a Boston physician relating some great discovery that had been made in electricity. "If those statements are true," replied Professor Morse, "and such discoveries have really been made, then I can send a message by lightning around the world." He needed funds, and Jacob Little, at that time the great bear of Wall Street, gave him \$100 to help him along in his experiments, although Mr. Little, like the majority of other persons, had no faith in the result. At length, Mr. Butterfield, of the Express Company, was found to be a firm believer in the future possibilities of Professor Morse's tests. He came to his aid. Finally the Government became interested, and agreed to build a test line from Washington to Baltimore, with the understanding that, if a message could be sent and received back again, money would be forthcoming. The world knows the result.

## PROFESSOR MORSE,

who had made the lightning talk, was held up as an idol, the worthy successor of that other Bostonian, Benj. Franklin, and his name to-day is graven upon the highest point of the tablet reserved for great men. Three lines of telegraph wires followed upon the heels of Professor Morse's successful experiments. The most prosperous was the American, which has outlived all competitors and to-day is owned chiefly by one of the wealthiest men in the world, the plant now being known as the Western Union Telegraph Company. Millions of capital are employed; thousands of offices are employed and sustained all over the United States, and these connect with the great cables and Canadian telegraph lines. It is a satisfaction to know that the persons who first scouted Professor Morse's idea, were among the foremost in their praise of his success, and his memory is honored not only in Boston but in all parts of the land, and a monument is erected to his memory in Central Park, New York.

Boston has long been noted for

## HER PUBLIC MEN.

Since the days of Webster and Everett and Sumner, her sons have continued to maintain the high standard set by those illustrious men in public and political life. Dr. Oliver Wendell Holmes represents the golden age of literary Boston; ex-Governor William Claflin and ex-Governor Alexander H. Rice worthily represent the successful business men who are the bulwarks of Boston's commercial greatness. The present Governor of the Commonwealth, Hon. Wm. E. Russell, is a type of the rising young men of the legal and political world. Boston's solid and substantial men embrace Hon. Thomas N. Hart, Ex-Mayor and present Postmaster of the city; Hon. Augustus P. Martin, ex-Mayor and head of the great boot and shoe house of A. P. Martin & Co.; Hon. Nathan Matthews, Jr., the present Mayor of the city, and a rising young lawyer; Hon. John F. Andrew, member of Congress, and son of the late Governor Andrew; Hon. Leopold Morse, ex-member of Congress, and head of the great clothing house of Leopold Morse & Co.; Maynard N. Cobb, head of the popular grocery house of Cobb, Bates & Verxa, and one of the oldest grocers in the city; Col. Albert A. Pope, the moving spirit in the development of the bicycle industry in this country, and President of the Pope Manufacturing Co.; Franklin Haven, Jr., President Merchants National Bank; Hon. Jos. F. O'Neil, member of Congress; Henry A. Whitney, President West End Railway Company; Alderman Nathaniel J. Rust, ex-Governor Oliver Ames, ex-Governor William Gaston, ex-Mayor Frederick O. Prince, Charles Francis Adams, Nathaniel J. Bradlee, Thomas M. Beal, T. Jefferson Coolidge, Jr., Benjamin F. Dyer, John Shepard, John V. Fletcher, John Hopewell, Jr., John E. Toumlin, Oscar H. Sampson, Amory L. Lawrence, Fred L. Ames, Eustace C. Fitz, William A. Tower, Wm. Endicott, Jr., Jacob Edwards, among many others.

## FROM THE DOME OF THE CAPITOL

we view the field here briefly sketched—and a magnificent sight is spread before us. The scene is one to be remembered for a lifetime. Here, brought within range of the eye, is the whole expanse of the city, covered with piles of brick, stone and mortar, relieved by "breathing spaces" designated by the rich foliated trees, lifting their green branches above the housetops, and by the winding rivers and the broad expanse of the bay, on which are afloat craft of every kind. Up to this high elevation comes the din of rumbling vehicles over the troublesome cobblestones, the snorting of locomotives as they creep snake-like along the iron roads branching out here and there to some neighboring town or far-distant city, and the hum of trade and the clatter of feet of hundreds of thousands of busy, enterprising people, who have the appearance of dwarfs on the streets, which cross each

other like the dividing lines of a checker-board. From this vantage-ground one picks out, from the conglomeration of almost innumerable structures, edifices that are as the milestones in the history of both the city and the nation—buildings that are familiar to the eye from whatever point they are seen, and the associations of which have been told and retold to us thousands of times from childhood to old age. From our stand-point the eye has a full, clear sweep of every thoroughfare, and in these pages will be found beautiful views of the streets, giving a fair idea of the character of the business houses that line them. Noticeably prominent is Washington Street, winding its tortuous way southward, while many of the commercial marts located upon it are noted not only for the richness and elegance of their architectural embellishments and designs, but also for their substantial aspect. This street is full of historic associations endeared to all Bostonians. It is perhaps the best example. This, when completed, will become a source of never failing Back Bay District pleasure; delighting the eye of the lover of sylvan scenery; gratifying every taste for the beautiful in nature; giving almost unlimited scope to the genius of the best landscape gardeners of the world, and offering inestimable advantages of rest and refreshment to the weary toilers of the crowded city.

That Boston continues to grow rapidly, there are evidence to be seen on every hand; while there is no denying the fact that in all the features which distinguish a great metropolis, as connected with religion, morality, charity, benevolence, industry, trade, education, literature, science and art, Boston is behind no city of its size in the world, while, in many respects, exceeding them all.

#### HER REPRESENTATION AT THE WORLD'S FAIR

In 1893 will be eminently worthy of her best endeavors, Massachusetts has appropriated \$75,000 to enable the industries and liberal arts of the state to be properly represented on that occasion. About one-half that sum will be used in erecting the Massachusetts Building; \$10,000 will be devoted to the educational exhibit, and the balance will be used in paying the necessary expenses of the commission. Already a large number of applications for the space have been made by Boston manufacturers, and large space is certain to be taken up by the boot and shoe and textile industries. Massachusetts, ever in the van of the great intellectual



Rev. Geo. A. Gordon, Pastor New Old South Church.

army, will also urge that a separate building be erected for the Liberal Arts, containing some 400,000 square feet of space on the ground floor, where an opportunity will be given to compare what the several States have done for the advancement of education.



Cornhill and Brattle Sts., from Dock Square.

#### THE FUTURE OF BOSTON.

We have said much in the foregoing pages of the past and present of Boston. What shall be said of its future? It is pregnant with the problems whose solution will tax the master-minds of the next, if not of the present generation. The boundary-lines of the city have been repeatedly stretched so as to give more "elbow-room," while its population is ever multiplying, its manufactures are increasing, and its commerce extending. Already there is a demand for another slackening of the swaddling-bands of the city that its business quarter may have more room in which to develop into the greatest of city giants. Its growth thus far has been marvelous. While the population continues to increase, manufactures and commerce will go on expanding. Trade is persistent in its amplification, and is unceasingly fastening its grip upon the domain of aristocracy in street and avenue, and, as it does this, "exclusive

society" in Boston is periodically changing its habitat. There are some spots, however, that have, as yet, been inaccessible to the heavy wheels of commerce, to the enterprise of speculative builders, and to the odors of the common world. In the future, the city will make even more prodigious strides than in the past in the growth of population, manufacture and commerce, and provision for this growth must be made. It will continue to possess the distinction of being the unrivalled centre of art and literature, and the sea of solid finance, active commerce, abundant luxury and fashion. But as the city expands, increased traveling facilities must necessarily be provided. The subject of rapid transit, as has been noted in the foregoing pages, is agitating the public mind, and under-ground railways are within the probabilities of the future. Active minds and strong hands will grapple with the problems of the city's future, and among these problems are those directly concerning the travelling conveniences of the people. Industry affluence and enjoyment are evinced in every quarter. There seems no merchandise but what has its mark, no interest without its representation.

A word should be added, in closing, regarding the importance of the city as a point of departure for the export trade in live-stock. If, however, any one feature is more deserving of super-added mention than another, the produce trade is entitled to that consideration, although, as on many other points, the difficulty of obtaining absolute statistics has been insurmountable. It needs no great business acumen to understand that there is no inducement for produce to go to a small market or a sluggish one, but that the natural flow of trade is to one of a reverse character. That Boston is not a small market nor a sluggish one, there are many facts to show. It is certain that a buyer or seller of cereals or other produce is influenced in his choice of a market by whether its transactions are of a peddling or commanding character. It is equally certain that there is no better point than Boston for the holding of grain for the eastern and foreign markets. Rail and sea afford admirable facilities for the concentration of grain and other produce at this point. In its extensive elevators and warehouses are stored the surplus millions of bushels of grain, upon which the millers of Europe, as well as of the United States, can draw for their requirements. Its lines of railway reach to the farthest points, furnishing transportation at lowest rates of freight; its waterways provide the facilities for through shipments to the seaboard and to Europe. As above hinted, too, the export of live-stock is a prominent and growing feature in the commercial activity of this port. It seems designed in the location of the city that Boston should be a center for controlling an enormous live-stock trade, being a central port on the Atlantic coast, with direct, cheap and easy communication to the great grazing lands of the west as well as of the east, and with ocean steamers coming direct to its secure harbor—all facilities conspire to make it a great market in this commodity.

Having thus briefly sketched the characteristics of Boston, as shown in its history, its geographical position, natural resources, and commercial facilities by rail and water, we may sum up by epitomizing the line of progress and development as it stretches into the immediate future. This we do in order to show the great opportunities for the employment of capital and labor in this field.

Prosperity is based upon the co-operation of very few and simple forces, such as abundance and cheapness of raw material and fuel, accessibility to business markets, enterprise in business methods, adequacy of labor, and commensurate technical and commercial skill. Of all these Boston possesses sufficient to establish the claim which places her among the most favored cities of the Union.



# BOSTON

ITS FINANCE, COMMERCE, AND

LITERATURE



THE WEEKS & POTTER CO., Importers, Exporters and Jobbers of Drugs, Chemicals, Essential Oils—Druggists' Sundries, Etc., and Manufacturers of Fine Pharmaceutical Preparations, No. 360 Washington Street.—Boston may well be called the “Home of Pharmacy,” not only on account of the many establishments engaged therein, but also because of the superior qualifications of those who conduct the business. One of the oldest, largest and best known houses in this line is that of the Weeks & Potter Company, located at No. 360 Washington Street. This company are extensive importers, exporters and jobbers of drugs, chemicals, essential oils, druggists' sundries, etc.; and manufacturers of fine pharmaceutical preparations. The business was founded forty years ago, by Messrs. Andrew G. Weeks and Warren B. Potter, and was successfully conducted by these gentlemen under the name and style of Weeks & Potter until the death of Mr. Potter in 1889; and on January 1, 1891, the present company was organized under the laws of the State of Massachusetts, with a capital of \$200,000, and with Andrew G. Weeks, president; Andrew G. Weeks, Jr., secretary and treasurer; Winthrop Smith, clerk; these gentlemen also constituting the Board of Directors. The business premises comprise an entire five-story building, in which is a well equipped laboratory, spacious salesrooms and every modern facility for the business, while employment is given to some seventy-five skilled hands. This company manufacture a complete line of the official preparations of the pharmacopœia, and all unofficial in popular use, and guarantee them of uniform and standard strength. Their non-patent list consists of fluid extracts, solid extracts, beef, iron and wine, syrup, hydriodic acid, condensed fruit essences, fruit syrups and juices, medicinal syrups and wines, tinctures and decoctions, medicinal liquors, ointments, cerates, etc. etc.: including everything, in fact, that is demanded by the live retail druggist, and of such a character for quality and purity as to command the entire confidence of the trade. The management was long ago impressed with the belief that honest goods and reliable formulas, faithfully followed, soon obtain recognition and appreciation from a conscientious and discriminating profession. They recognize in the retail druggist himself their most serious competitor, and invite from them a close scrutiny of output and prices, being convinced that the verdict will be favorable to the methods and policy pursued, and being confident themselves that they can serve the trade with mutual profit and satisfaction. This company are among the most extensive importers of drugs in the country, and with their wide-spread and influential connections both at home and abroad they are in a position to offer the rarest inducements in terms and prices, and to guarantee the prompt and perfect fulfillment of all orders. Mr. Weeks, the president of the company, is a native of Maine, and with fifty years' and more experience in this business, is still in the prime of life: and, with his coadjutors in the management, is conducting an emporium that is prepared to battle on even terms with its most formidable competitors in any part of the world.



NATIONAL BANK OF THE COMMONWEALTH, Devonshire and Water Streets, opposite U. S. Post Office.—One of the ablest and most conservatively managed financial institutions of Boston is the National Bank of the Commonwealth, whose banking-rooms are eligibly located at the corner of Devonshire and Water Streets, opposite the Post Office. This bank was organized April 12, 1871, with a cash capital of \$500,000, its stock being promptly taken by leading business men. It has the accounts of banks, bankers, corporations and leading manufacturers and merchants in the city and out of town. It is a popular bank; its methods, though conservative, are such as to aid customers in all legitimate ways, and its thorough business system is highly appreciated. Its statement made October 1, 1890, showed a surplus and profits of \$312,427.00; individual deposits, \$2,689,009.72; bank deposits, \$2,441,417.71. Its loans and discounts average over \$3,000,000.00, and much of the choicest commercial paper is discounted here, while collections are made on all points through its chain of correspondents, which include the First National Bank of New York; Fourth National Bank, U. S. National Bank, National Bank of the Republic, Park National, Broadway National, and Hanover National; the Corn Exchange and the Metropolitan National Bank of Chicago. Out-of-town banks and business men will find it to their advantage, if requiring Boston connections and accounts, to open the same here, where such perfect facilities are afforded. The prosperous condition and solid footing of this bank is shown in the following Comparative Statement of 1881 and 1891.

| ASSETS.                       | April 12, 1881. | Dec. 2, 1891.  | Expense,             | . . . . . | 231.90         | 9,734.98       |
|-------------------------------|-----------------|----------------|----------------------|-----------|----------------|----------------|
| Loans and Discounts,          | \$3,053,638.93  | \$4,384,524.71 |                      |           |                |                |
| Overdrafts,                   |                 | 15.00          |                      |           | \$5,307,381.15 | \$7,678,284.51 |
| United States Bonds,          | 220,000.00      | 50,000.00      |                      |           |                |                |
| Premium Account,              | 1,550.00        | —              | LIABILITIES.         |           |                |                |
| Other Stocks and Bonds,       | 61,760.00       | 7,150.00       | Capital Stock,       | . . . . . | 500,000.00     | 500,000.00     |
| Banking House,                | 306,000.00      | 300,000.00     | Surplus and Profits, | . . . . . | 46,228.35      | 391,352.89     |
| Other Real Estate,            | —               | 24,662.44      | Circulation,         | . . . . . | 198,000.00     | 45,000.00      |
| Due from Banks,               | 1,115,718.88    | 1,649,851.80   | Deposits,            | . . . . . | 4,363,152.80   | 6,741,931.62   |
| United States Treasurer,      | 9,900.00        | 8,274.23       | Bills Payable,       | . . . . . | 200,000.00     | —              |
| Exchanges for Clearing House, | 286,448.90      | 506,003.68     |                      |           | \$5,307,381.15 | \$7,678,284.51 |
| Cash,                         | 252,132.54      | 738,007.67     |                      |           |                |                |

They have paid Twenty-one Semi-Annual Dividends, amounting to 60 per cent. of their Capital and the entire Stockholders' Tax during the time. The officers and directors of the National Bank of the Commonwealth are as follows: President, A. L. Newman; vice-president, W. A. Tower; cashier, A. T. Collier; directors, William A. Tower, of Tower, Giddings & Co., Bankers; John F. Harris, of Joseph Harris & Sons, Shoe Manufacturers; Roland Worthington, Proprietor of the Boston Daily Evening Traveller; Oliver Ames, Ex-Governor of Massachusetts; Albert O. Smith, of Webster & Co., Leather Manufacturers; S. A. Denio, formerly of Denio & Roberts, Iron Manufacturers; Solomon Lincoln, Attorney-at-Law; Harrison Gardner, of Smith, Hogg & Gardner, Commission Dry Goods; E. B. Pratt, of E. B. Pratt & Co., Leather Dealers; F. A. Foster of F. A. Foster & Co., Commission Dry Goods; A. L. Newman, president; A. T. Collier, cashier. This list comprises representative capitalists and business men, under whose guidance the bank is making rapid and substantial progress. The executive officers are gentlemen with whom it is ever a pleasure to do business. Prompt, obliging and efficient in all their dealings with the public, they are naturally popular, and maintain the credit of the bank in both financial, commercial and social life. President Newman possesses special qualifications as the head of a great banking institution, and both he and Vice-President Tower have held their respective positions since 1882. The cashier, Mr. Collier, was discount clerk from 1872 to 1879, when he was promoted to his present responsible post, and is an expert and talented financier, whose opinions are of weight in banking circles.

 PITZ BROS. & MORK, Manufacturers of Men's and Boys' Clothing, Nos. 65, 67 and 69 Summer Street.—To say that the wholesale clothing trade of this city constitutes an interest of surpassing importance, hardly conveys an adequate idea of the extent thereof. From comparatively limited proportions it has grown to vast magnitude within the life-time of a generation; and it is worthy of note also, that the improvement in the production has fully kept pace with the growth of the business. In truth, the high-grade clothing manufactured by some of Boston's representative firms is unequalled by the custom garment produced by our leading fashionable tailors. And in this connection special complimentary notice is due Messrs. Spitz Bros. & Mork, manufacturers of men's and boys' clothing, whose spacious and well-equipped establishment is now located at the above address, and who turn out a distinctly and notably superior class of goods, maintaining a place in the fore-front rank in their line. The clothing of fashionable cut and stylish material made by this widely-known and enterprising firm is noted for general excellence, being maintained at a uniformly high standard, and of the superiority thereof certainly no more unfailing criterion could be adduced than the extensive sale the same commands in the trade throughout the country, west as far as Colorado and south as far as North Carolina. It is, in a word, the ne plus ultra of ready-made male apparel—in design, style, cut, make, fit, finish, fabric and price. The specialty of the house is fine and medium grade clothing for men, boys and children, in handsome and durable fabrics, in newest coloring and in original and exclusive designs and latest style and pattern, modelled after the fashions of leading foreign and American custom tailors, and from which the most fastidious in dress can make selection. This flourishing business was established in 1865 by Prager & Bock. In 1871 Mr. Henry B. Spitz became a partner and in 1883 the present firm was organized. They were formerly located at Nos. 508 Washington and 3 and 5 Bedford Streets, where they conducted a retail department in connection with the wholesale business, and on January 1st of the current year removed to the commodious building now occupied by them. These spacious premises have been entirely refitted and arranged, and are thoroughly equipped throughout to meet the requirements of the greatly enlarged and rapidly growing trade, which, since the date last indicated is of a wholesale character exclusively. The various departments are in charge of efficient heads, everything bespeaking order, energy and excellent management, and upward of seventy-five of a staff are employed in the establishment, including expert designers and cutters, while over one thousand outside hands are kept busy in manufacturing, with ten representatives on the road besides. The sample offices here for the exhibition of stock are the finest in the city, and it can be confidently asserted that they will command the admiration of every intelligent buyer. A vast and varied assortment is constantly carried in stock, and all orders are filled in the most expeditious and trustworthy manner; the prices quoted, are notably low, quality of material and character of workmanship considered, the firm, by reason of their exceptional facilities, being in a position to offer substantial inducements to the trade, and relations once formed with this reliable house are reasonably certain of leading to an enduring business connection. The firm is composed of Messrs. Henry B., Theo. P. and Abraham P. Spitz and Abraham P. Mork. The senior member is a native of Boston, and prior to acquiring an interest in this concern had been with Jordan, Marsh & Co. for some years, being, during his connection with the latter firm, also treasurer of the Adriatic and Windemere mills. He is a director of the Boston Home for Aged and Infirm Hebrews and Orphans. Mr. Theo. P. Spitz, who was born at Bangor, Me., entered this house as salesman in 1868, and is a director of several benevolent and social organizations. Mr. Abraham P. Spitz, who is a Bostonian by birth and training, became connected with the house as book-keeper in 1877. He was for ten years treasurer of Bay State Lodge, Free Sons of Israel, and is a director of the Young Men's Hebrew Association, of which institution he is also ex-president. Mr. Mork, who is a brother-in-law of the Messrs. Spitz, was born in Albany, N. Y., and has been connected with the house since 1875. These gentlemen are all members of the Boston Merchants' Association, and are prominent in various charitable and social organizations as well as eminently popular in business and trade circles.

 HE ROCKWELL & CHURCHILL PRESS, Nos. 39 and 41 Arch Street.—This representative house was established in 1866, by Messrs. Rockwell, Rollins & Churchill, and since the death of Mr. Rollins in 1867, the surviving partners have continued the business with steadily increasing success. The premises occupied comprise a double building, four stories high and of ample dimensions, which is splendidly equipped with thirty modern presses, and the latest improved facilities, while employment is given to some two hundred skilled hands, enabling the house to execute in the most workmanlike and artistic manner, the largest contracts. The proprietors are possessed of every facility for the execution of commercial printing, and counting-house supplies of all kinds. First-class work, in all lines, is their specialty; and they have made an enviable reputation in respect to illustrated trade catalogues. They also do much high grade literary work, such as library catalogues, historical and technical publications. It is not to be inferred that they reject business of the ordinary every-day sort, where cheapness is desirable; for as to that, as well as to the more costly productions, their scale of charges is made as low as that of any other contemporary first-class house in the trade, consistent with a fair return of profit. The proprietors, Messrs. Horace T. Rockwell and Gardner A. Churchill, are Bostonians, and among our best known citizens, active members of the Master Printers' Club and the "National Typothetæ," and thoroughly expert and accomplished printers, who have achieved the highest of reputations for the superiority, finish and uniform excellence of their work, and for fair and straightforward dealing.

**B**ROWN, RILEY & CO., Stock Brokers, No. 9 Congress Street.—The rapid increase of wealth among the American people is most forcibly illustrated by the constant demand that exists for reliable securities in which to invest surplus resources; and it is but natural that investors in this part of the country should turn to this thriving and representative metropolis for the best terms and most substantial classes of securities. A thoroughly reliable and prosperous house devoted to this special line of business, and maintaining the very highest of reputations for handling none but gilt-edged securities, as well as for honorable, straightforward business methods, is that of Messrs. Brown, Riley & Co., located at No. 9 Congress Street. This firm buy and sell bonds, stocks and investment securities on the exchanges of Boston, New York, Baltimore, Philadelphia and Pittsburg, and have been established in the business here since 1873. From the outset they have been the recipients of a very liberal and first-class patronage, and the same is increasing annually in volume and influence. Their offices are provided with a private wire to New York, and every facility is afforded to customers desiring the latest quotations and the values of all kinds of negotiable securities. The firm's many years of experience and close observation of the financial markets of the world, have given them an intimate and accurate knowledge of every detail and feature of the various kinds of investment securities and guaranteed dividend-paying bonds and debentures, and they are always prepared to give an unbiased opinion as to which are the best and most reliable. They also afford the best possible opportunities to capitalists and investors for direct dealings and quick turns in the cotton market, and handle both school bonds and mortgages, railroad, mining, bank, gas, insurance and electric stocks, as well as the various miscellaneous securities dealt in by the leading stock exchanges, and are prepared to negotiate for their sale or purchase at market prices; and, when desired, liberal advances are made on all negotiable securities. Orders and inquiries relating to intended investments receive their immediate attention, and prompt replies are made, while all commissions by mail or wire from out-of-town customers are promptly executed according to instructions. The co-partners, Messrs. William J. Riley and A. L. Brown, are native Bostonians, members of the Boston and New York Stock Exchanges for the past fifteen years, and gentlemen of the highest repute and standing in the financial world.

**W**E. MANNING & COMPANY, Investment Bankers, Real Estate, Stocks, Bonds and Mortgages, Money Loaned On Life Insurance Policies; No. 266 Washington Street.—To say that the real estate and kindred interests constitute a substantial factor in the sum of financial and commercial activity in this city, hardly conveys an adequate idea of the extent thereof. They are, in fact, of surpassing importance; and it may be observed, also, in this connection, that the handling of realty, investments, mortgages, etc., is a sphere of usefulness that engages the attention of many of our stanchest citizens. Among the number thus referred to there are few, if any, better known than W. E. Manning & Company, whose office is at No. 266 Washington Street ( Room 3 ), and than whom none in the line indicated in Boston maintain a higher reputation for integrity and reliability. They are investment bankers, real estate, mortgage and stock brokers, and insurance agents, and altogether they have a flourishing business, numbering in their clientele some of the largest property owners and shrewdest investors in the community. The firm transact a general banking and brokerage business, including discounts and deposits, on which interest is allowed, and make a specialty of the purchase and sale of investment securities; loans and mortgages are negotiated in like manner, and investments are desirably placed. Real estate, stocks, bonds and miscellaneous securities are bought and sold, and money is loaned on life insurance policies, the latter being a special feature. They are prepared to effect risks in first-class companies, also, at lowest rates; and enjoy exceptional facilities for placing large fire lines, representing the Sun Insurance Company of England, and the Merchants' Insurance Company, of Newark, New Jersey. Enterprises are promoted also, while stock companies are organized, and all business entrusted to this responsive firm is certain to be handled in the most judicious and trustworthy manner. Mr. Manning, who is the sole member (the Company being nominal), is a gentleman of middle age, active and energetic. He is a man of entire probity of character, as well as of long and varied experience, and is a member of the Boston Board of Underwriters. Mr. Manning, who studied law for several years and is thoroughly conversant with all the features and details of the same, has been engaged in various branches of business since 1860. He was an extensive dealer in chemicals, etc., at No. 26 Central Street, from 1869 to 1874, handling more naval stores than all the others in that line in Boston. Afterward he was store-keeper in the Appraisers' Department of the Custom House and filled other positions of trust, retiring from the government service in 1877 to embark in the present line, in which he has been highly prosperous.

**A**J. PHILPOTT & CO., Printers, No. 54 Pearl Street.—This firm was established July 11, 1890, at No. 49 Court Street, but owing to the increase in its business was compelled to move to its present quarters on Nov. 1st, of the same year. Mr. Philpott had charge of the printing of the D. Lothrop Co. for six years before he started in the present business. He has a complete technical knowledge of the printing business, and his experience in the manufacture of books places him on a par with the best printers in the country. The present firm consists of A. J. Philpott and F. O. Chamberlain. Their present plant is capable of turning out anything from a bill head to an edition de luxe. They make a specialty of fine illustrated work, and attend to the designing and engraving of illustrations, as all printers should, because it is the printer who is eventually responsible for the appearance of the illustration.

**B**RIGHAM'S HOTEL AND RESTAURANT, N. II. Bush and S. G. Willey, Proprietors. Nos. 642 & 644 Washington Street, and No. 2 Hersey Place, off Essex Street.—One of the best known institutions of the kind in the country is Brigham's Hotel and Restaurant, of Boston, its familiarly known location being at Nos. 642 and 644 Washington Street, in the business center, and within easy reach of all dépôts and points of attraction in the city, and undoubtedly the leading one of its kind in Boston. It contains sixty-five rooms, is built in the most substantial manner, and fitted up with all modern conveniences, elevator, fire-proof fire escape, bathrooms, etc. This hotel is connected with his restaurant on a level with the Washington Street entrance, and a specialty is made of catering to the patronage of traveling salesmen.

**A**TLAS NATIONAL BANK, Capital \$1,500,000. Surplus and Undivided Profits, \$500,000, Sears Building.—Boston affords, as it has for a lengthy period, one of the most desirable and profitable fields for legitimate banking in the United States. The present prosperous era finds her leading financial institutions better prepared than ever to meet all demands of trade, and to handle satisfactorily the vast business that is offered. Representative among her banking houses is the old and popular Atlas National Bank, which under sound and conservative management has had such a remarkably prosperous career. It was originally organized and incorporated in 1833, as the Atlas Bank, with a capital of \$500,000, and in 1859 the capital was increased to \$1,000,000. In 1864, in response to the needs of the business world, it was duly reorganized under the provisions of the National Banking Act, and in 1869 its capital was still further increased to \$1,500,000. The Board of Directors, is composed as follows, viz: John G. Wetherell, president; Fred. L. Richardson, Henry Woods David Nevins, Chas. M. Clapp, Jere Abbott, J. W. Farwell, Jno. P. Spaulding, Matthew Luce. A more thoroughly representative and efficient board could not be constituted, and their ripe experience is manifest in the course of the bank, which has the endorsement of the foremost authorities in finance. Managed on the most conservative principles, its record and credit stands as high as any bank in the city. President Wetherell was elected in 1880, having previously filled the office of vice-president, while he had been a director for many years, with an honorable record as a business man. He has the valued support of Mr. Benjamin P. Lane as cashier, who had been in the bank for forty years and was promoted to his present position in 1891, on the death of his brother, Charles L. Lane. The assistant cashier is Mr. J. L. Foster, who has been in the bank for twenty years. The banking-rooms of the Atlas National are eligibly located in Sears Building, corner of Washington and State Streets, and are spacious in size, handsomely fitted up with oak fixtures, mosaic tile floor, and electric lights, and admirably arranged for the accommodation of patrons and the prosecution of the business in hand. The bank transacts a general business. Its resources now amount to over \$4,000,000, while its loans and discounts average about \$3,500,000, representing safe and legitimate transactions in the best lines of commercial paper and loans on choice collateral. This insures a large income, and its capital stock of \$1,500,000, is held at a high premium as one of the choicest and most remunerative of investments. The bank has a surplus fund of \$300,000.00, with undivided profits of \$200,000, and its individual deposits average \$2,000,000.00. It issue drafts, and makes collections on all points through its chain of correspondents, which includes the Importers and Traders, the Hanover and the Fourth National Banks, of New York; and the Tradesmen's National Bank of Philadelphia. The officers of the bank seek in every way their customers' best interests, affording them perfect financial facilities, and the institution is deservedly a source of pride to the business community.

**J**OHN MATTSON, Dealer in Real Estate, Room No. 69, No. 28 School Street.—The real estate interests of Boston and its many pretty suburbs are in a most prosperous condition, and are rapidly growing in value. Among the youngest, best known, and most enterprising of those engaged in business as real estate agents is Mr. John Mattson, whose office is located at No. 28 School Street, Room No. 69. Mr. Mattson has been established in the real estate business since May, 1888, and has built up a large and influential patronage, especially in Malden, Medford, Dorchester, Everett, Somerville and other thriving suburbs. He possesses a thorough knowledge of the values of real estate, and he has carried through successfully many important transactions in this line. Mr. Mattson makes a specialty of building residences in the suburbs, and selling them on easy payments. In 1891, he built and disposed of twenty houses in Everett and Malden in this way. Mr. Mattson conducts a general business in buying, selling, leasing and exchanging property of all kinds; collecting rents, securing tenants, negotiating loans and mortgages, assuming the management of estates, and effecting fire insurance in all first-class companies, including the German-American of New York, for which he is agent. All transactions are conducted on the most liberal basis, patrons having their interests advanced in the most judicious manner. Mr. Mattson is a native of Sweden and has been educated in Norway and England, in both of which countries he received a thorough business training and education. He first came to Boston in 1884. He is a bachelor, a Free Mason, and a resident of Beacon Hill, and enjoys the esteem and confidence of all who know him.





RAND & CRANE Jewelers, No. 3 Park Street.—One of the leading and representative houses engaged in the jewelry trade in Boston which has achieved an international reputation for the superiority of the goods handled, and which can be justly styled the “Tiffany’s” of Boston, is that of Messrs. Rand & Crane, whose headquarters are located at No. 3 Park Street. This popular house is identified with all that is rare and precious in art of the most skillful work of the silversmith, of the gems of production in the lines of vases, bric-à-brac and novelties in jewelry, the choicest diamonds and precious stones, a vast

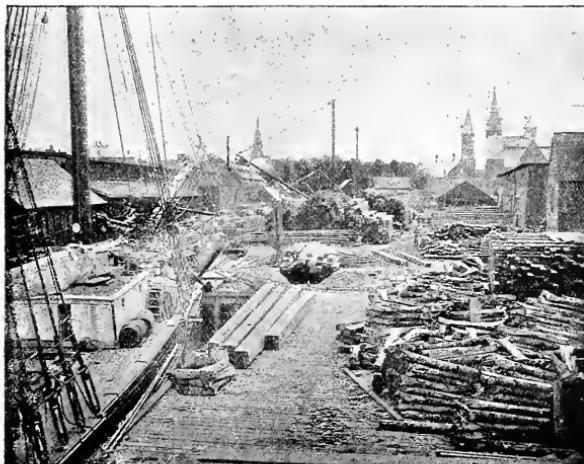
array of the richest jewelry of every description, watches of the most accurate movements, parlor clocks, opera-glasses and in fact everything in the line of the beautiful, rare and useful; a specialty being made of the latest novelties in art jewelry for holiday gifts, a splendid exhibit of goods in this line being shown. The business was founded in 1886 at this address by the present proprietors, Messrs. Wallace Rand and William Crane, the former a native of Portsmouth, N. H., the latter of Quincy, Mass. Both gentlemen have had an experience of twenty-five years in this line and are thoroughly expert, practical jewelers, fine judges of precious stones and with exquisite taste in the selection of their goods, and understand every want and requirement of patrons throughout the United States and Europe, their trade being active in both countries, the house both exporting and importing their goods. One of the recent novelties manufactured by this house is the “Oliver Wendell Holmes Spoon” which is made from solid sterling silver, in both tea and orange sizes and is a triumph of art as a souvenir. The first spoon struck from the die was of solid 22 carat gold, and was presented to Mr. Oliver Wendell Holmes, and the first order received for these novelties was from Paris. The design for these spoons is unique, representing on the back of the handle of the spoon a picture of the “One Hoss Shay” and on the front of the handle a portrait of Oliver Wendell Holmes. The premises occupied comprise a floor space of 2500 square feet, which are divided into several departments, workshop, storeroom, etc., the firm facetiously terming the place “*Multum in parvo.*” The skill, energy, sound judgment and correct taste of this firm have become proverbial and have brought them a success which is well deserved and developed a trade that is as substantial as it is far reaching. The house numbers

among its patrons many of the leading families of Boston, and in fact every city in the New England States, as retail customers, who can always find articles that meet the requirements of the most refined taste. This is the headquarters for wedding and holiday presents and selections are made for shipment to every section of the United States, quality and the artistic merits of the goods being their first consideration. The prices are uniformly low and reasonable and the patrons are at all times treated with the most refined courtesy. Boston has made a creditable addition to her mercantile houses by the distinguished enterprise of this reliable house and is more than ever made the popular purchasing point of the United States for goods of this class.



# P. S. HUCKINS & CO.

**P**S. HUCKINS & CO., Hard Pine Lumber, White Oak Timber and Plank, Hackmatack Knees, Hard Pine Electric Light Poles a Specialty, No. 45 Kilby Street, Wharf and Mill, East Boston.—To say that the lumber interest constitutes a factor of surpassing importance in the sum of commercial activity in Boston hardly conveys an idea of the extent thereof. The transactions in the product of the forest in the course of a year reach vast magnitude, representing hundreds of millions of dollars and the volume of trade grows apace. Among the leading firms engaged in the line indicated, in this city, can be named that of P. S. Huckins & Co., whose office is at No. 45 Kilby Street, with wharf and mill located in East Boston. They are manufacturers and dealers in hard pine lumber, white oak timber and plank, backmatack knees,



electric light poles, etc., and have an exceedingly large business. They receive direct from points in the South, most of their supplies coming by water, and, with the exceptional facilities they enjoy, are in a position to offer substantial inducements to dealers and large consumers. The premises occupied in East Boston are spacious and well-equipped in every respect and an efficient staff is there employed. An immense stock is constantly kept on hand and all orders for anything in the line above noted are executed in the most prompt and trustworthy manner, hard pine electric light poles being a specialty, while the prices quoted are exceptionally low. This well-known and representative firm, which is composed of Messrs. Frank Huckins and Luther W. Drowne, was established in 1860, and its history during the thirty-two years since intervening has been marked by uninterrupted prosperity.

**B**ATCHELDER & LINCOLN, Jobbers and Wholesale Dealers in Boots, Shoes and Rubbers. Manufacturers of Shoe-Store Supplies, Leather and Findings. Nos. 94, 96 and 98 Federal Street. —The leading house of the United States is that of Messrs. Batchelder & Lincoln, Boston, located at Nos. 96 and 98 Federal Street, Nos. 11 and 13 Leather Square, also cellars under Nos. 171 to 177 Congress Street, connected by tunnel with the main store. This representative house was established in 1852, by Messrs. G. A. Mansfield & Co., of which firm Messrs. Batchelder & Lincoln were members. The present style was adopted in 1860. In 1875, the death of the senior partner occurred: since that date Mr. Joseph B. Lincoln has continued as sole proprietor, without change in the firm-name. The business premises comprise a large, five-story building, supplied with every modern appliance that the advanced requirements of the times demand, while all the details of the business are managed with a system and order that render business relations with the house most satisfactory and pleasant. The amplitude of the stock which is here displayed, embracing the most popular makes of boots, shoes and rubbers, known to the trade, ranks the house as the foremost exponent in its line in the country. The productions of thirty-seven different manufacturers are received regularly, including such well-known houses as Whitman & Keith, A. F. Smith, James Phelan, L. B. Evans' Son, T. G. Plant, Robbins, Kellogg & Co., Wright & Richards, Shillaber & Co., John Mundell & Co., D. A. Donovan & Co., and others no less distinguished for the



NEW CHAMBER OF COMMERCE.

superiority of their output. In rubber goods the firm are agents for the Boston, Candee, Woonsocket and Norfolk manufacturers, and carry the celebrated "B & L Holdfasts," constantly in stock. They are extensive importers of English and German silk, Tubular and Porpoise laces, and the famous Blakey Heel and Sole Plates and Protectors; also manufacturers of lamb's wool and cork soles. They keep a stock of shoe-store supplies that is as complete as any in Boston, while their lines of leather and findings, comprising everything needed for first-class repairing, is unequalled. The extent of the operations of this house enable it to contract with manufacturers upon the most favorable terms, and it is, consequently, in a position to afford its customers many benefits, in both quality and price of goods, which smaller houses are unable to give. The house controls a business extending to all parts of the United States and is represented by a corps of sixteen talented salesmen. Mr. Lincoln is a native of Massachusetts, a prominent member of the Boston Boot and Shoe Club, and the New England Shoe and Leather Association, and identified with the growth and prosperity of the city in the broadest sense of the term, promoting its commerce with energy, discrimination, and brilliant success.



LBERT DODGE, Grain Commission Merchant, Room No. 402, New Chamber of Commerce Building.—The large grain commission trade of Boston has a leading representative in the house of Albert Dodge, whose office is at No. 402 New Chamber of Commerce Building. This concern controls a very extensive trade, having permanent patrons in all parts of New England, and it sustains an enviable reputation for liberal methods and promptness in meeting orders. The enterprise was established thirty years ago by Messrs. Dodge & Smith, the firm afterward becoming Dodge & Gott, next Dodge, Sanborn & Co., later on Dodge, Wade & Co., then Dodge & Wade, and four years ago Mr. Dodge became sole proprietor. He is a native of New Hampshire, resides in Gloucester, and has long been prominently identified with his present line of commerce. He is a member of the Chamber of Commerce and sustains an A 1 standing in the business world. Mr. Dodge is the leading member of the firm of Dodge & Scott, proprietors of the Eastern Elevator and Mills, at Beverly, Mass., the Gloucester Elevator and Mills, Gloucester, Mass., the Powow Mills, of Amesbury, Mass., and an elevator at Hyde Park, Mass. The Beverly elevator has a capacity of 30,000 bushels, the Gloucester elevator 30,000 bushels, the Amesbury elevator 20,000 bushels, the Hyde Park elevator, 25,000 bushels. The firm's milling capacity is 1,000 bushels of corn daily. The resources of the house are of the most complete character, and all the demands of the trade are met upon the most acceptable basis.



H. BOWLES & CO., Commission Merchants and Wholesale Dealers in Butter, Eggs and Cheese, No. 113 S. Market Street.—The statistician who treats of the mercantile prosperity of the capital city of the Bay State, discloses in connection with the business of handling country produce upon the basis of a commission and in the capacity of an intermediary between the consignor and the dealer, a healthy and inspiring condition of affairs. Conspicuous among those engaging in the calling stands the house of Messrs. F. H. Bowles & Co., of No. 113 S. Market Street, which house was established during the currency of the year 1878 by the existing firm, Messrs. Bowles & Co. are commission merchants in butter, eggs and cheese, the specialty being eggs of extra quality; and the house prides itself upon the promptitude with which it handles consignments and makes returns thereon. The house receives produce from all parts of New England, and the West and the British Provinces, a major proportion of its operations being conducted in the capacity of a wholesale dealer. The connection is located throughout New England, and to the firm belongs the emphatically enviable distinction of being one of the largest egg dealers in Boston. The house has been located at its present convenient quarters on S. Market Street, for the past five years. A branch of the business was established in October, 1890, at Lynn, Mass. The reputation of the house throughout the trade is of extremely high character, and to those desirous of satisfying themselves upon the standing and credit of Messrs. Bowles & Co., the names of the Fourth National Bank of Boston, and Messrs. S. S. Long & Bro., of New York, are offered. The name of F. A. Bowles & Co. embodies the combined efforts of Mr. F. Bowles, and Mr. J. J. Kennedy. The former gentleman is a native of Maine, his residence in Boston and his experience in the trade covering a period of nineteen years. He is a young man of the greatest promise, and was a director of the Produce Exchange previous to the formation of the Chamber of Commerce and has since occupied the same position in the latter organization. Mr. Kennedy is also a native of Maine and a member of the Chamber of Commerce and his alliance with the firm covers a period of five years.

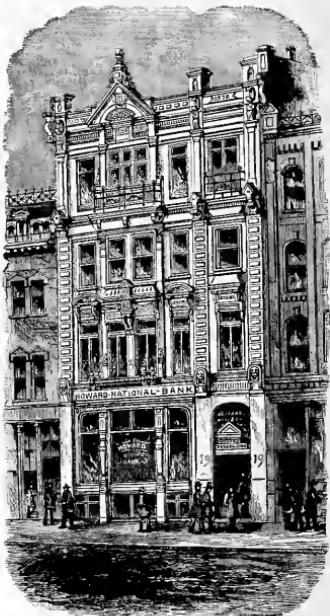


CAVAGNARO & CO., Wholesale and Commission Dealers in Foreign and Domestic Fruits, Specialties: Cigars, Tobacco and Pipes, Macaroni, Roman and Holland Cheese, Phillip and Canaud Sardines, Mushrooms, etc., Fine Brands of Olive Oil of Direct Importation, Nos. 10, 11 and 12½ Faneuil Hall Square.—The reputable house of J. Cavagnaro & Co., wholesale and commission dealers in fruits, etc., of Nos. 10, 11 and 12½ Faneuil Hall Square, Boston, Mass., was founded during the year 1875, the firm name at that time being as at present. Among the infinite variety of commodities handled by the house, mention is due of the following: foreign and domestic fruits, as oranges, lemons, bananas, Florida oranges, pine apples, pears, peaches, cherries, grapes, dates, figs, almonds, Brazil nuts, pecans, grenobles, French walnuts, shell-barks, filberts, peanuts, Naples walnuts and chestnuts, a heavy business being transacted in corn cakes, maple sugar and paper bags, the specialties being cigars, tobacco and pipes, macaroni, Roman and Holland cheese, Phillip and Canaud sardines, mushrooms, etc., an extensive import business in olive oil being a significant feature of the business. The domestic products passing under the operations of the house are drawn from every section of the Union and the area of consumption embraces the whole of New England. In addition to the wholesale trade of the house, a substantial retail business is transacted, the same being chiefly of a local order. The business premises occupied by the house comprise two basements and two floors which are excellently located and suitably equipped and a staff of fifteen assistants is constantly maintained. The name "J. Cavagnaro & Co.," comprises the allied enterprise of three of Boston's able merchants—Mr. J. Cavagnaro, Mr. F. Casci and Mr. A. E. Vaccaro; all of whom are native Italians and young men possessing rare accomplishments. Mr. Cavagnaro holds the honorable distinction of being the founder of the house, while Messrs. Casci and Vaccaro joined the concern in 1891. They are severally members of the Boston Fruit and Produce Exchange and of the Chamber of Commerce, and they merit unquestionably, the respect and confidence of the entire community.



**HOWARD NATIONAL BANK**, No. 10 Congress Street.—

The Howard National Bank of Boston is the successor of the Howard Banking Company which was incorporated in 1853. With a capital of \$500,000 it began business at No. 97 State Street. In 1858 the name of the institution was changed to the Howard Bank. Under that style the bank continued until January, 1865, when, having reorganized under the national banking law, it assumed the present title. In March, 1865, the capital was increased to \$750,000, and in October, 1869, there was another increase of \$250,000, making the capital \$1,000,000, at which amount it now stands. In April, 1870, the bank removed to the second floor of the building, No. 85 State Street, opposite Merchant's Row; this location becoming not wholly satisfactory, a new one was sought; and in the Spring of 1878 two lots of land, having a frontage of 43 feet on Congress Street and extending through to Congress Square, were secured. Immediately was begun the erection of the "Howard Bank Building" from plans prepared by Peabody & Stearns. On the morning of Jan. 1st, 1879, the day of the resumption of specie payments, the bank moved into its new building. Its banking rooms are upon the first floor, easily accessible and very cheerful. The building contains sixteen elegant offices besides the banking rooms. Since organizing under the National Banking system, the bank has regularly paid semi-annual dividends, which have averaged about three and a quarter per cent. Its total dividends as a national bank amount to \$1,740,000, and its surplus fund is \$200,000, beside other profits of about seventy thousand dollars. The Howard numbers among its depositors many of the best firms and corporations in the city and has also a large number of bank and mercantile correspondents whose eastern business it transacts. Its deposits usually average about two million five hundred thousand dollars. The president is R. E. Demmon, the vice-president, Samuel F. Wilkins, the cashier, Chandler Robbins. The directors are A. B. Butterfield, J. W. Candler, Samuel B. Capen, R. E. Demmon, Francis Flint, J. M. W. Hall, Aug. P. Martin, N. W. Rice and S. F. Wilkins.

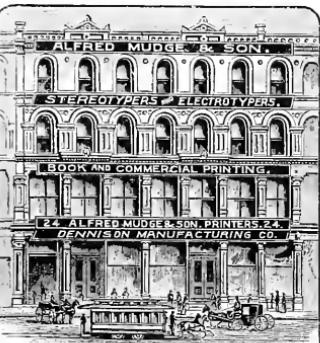


**E. ATTEAUX & CO., Manufacturers and Importers of Dyestuffs, Etc., Nos. 172 to 178 Purchase Street.**—The development of the commerce of Boston is upon a scale of the greatest magnitude;

every phase of business is here represented by talented merchants possessed of ample resources and abundant experience, and prominent among the number is the firm of F. E. Atteaux & Co. doing business as manufacturers, importers, and commission merchants in aniline colors, dyestuffs and chemicals, at Nos. 172 to 178 Purchase Street. As importers, F. E. Atteaux & Co. possess qualifications fitting them in a pre-eminent degree to exactly meet the requirements of the American trade, having the best possible facilities for procuring the finest products of the Old World; while they are especially prominent as sole New England agents for Sadler and Co.'s [Limited] alizarine dyes. John Rud. Geigy & Co's aniline colors, etc., and A. D. Shottwell & Co's American sumac. Mr. Atteaux has had fifteen years' experience in this branch of commerce, and established the present enterprise in June, 1887. The business premises comprise four floors, and basement, 70 x 75 feet each, finely fitted up for the rapid handling, proper preservation and prompt delivery of the choice and valuable stock here constantly carried. Mr. Atteaux devotes his close personal attention to the details of the business, and the demands of the leather manufacturers, and woolen, cotton and paper mills, for the purest dyestuffs, colors and chemicals of every grade have rarely, if ever, been so fully and satisfactorily met as by this firm whose laudable ambition to excel has been generally recognized. The trade will consult their own interests by writing and obtaining prices before concluding purchases for anything in the dyestuffs and chemicals line. By maintaining a high standard in all their imports, F. E. Atteaux & Co. are contributing very materially to retain to Boston the supremacy in the importation of this line of goods, while the large volume of their business, extending to all parts of the United States, affords the best criterion of their claim to a continuance of the influential support accorded them. Their Diamond Tannin, which replaces both block and cube Gambier, is meeting with unqualified success among tanners of leather of every description. Their Imperial Blue for wool dyeing is acknowledged the best article in the market for fastness against light and fulling and is used by most of the large mills throughout the U. S. that make a specialty of fast colors.



LFRED MUDGE & SON. Printers, No. 24 Franklin Street.—Few departments of industrial activity have attained greater perfection or a more deserved reputation in Boston than that of printing and its kindred branches. The competition has necessarily been very great, but the result has been correspondingly satisfactory to the general public as a higher standard of perfection has been attained. Prominent among the oldest houses in the trade, and long holding a representative position therein, stands the establishment of Alfred Mudge & Son, located at No. 24 Franklin Street. The business was founded in 1830, by Mr. Alfred Mudge, in a small and unpretentious way, on School Street, with steadily increasing success. The firm of Alfred Mudge & Son was organized about 1850, by the admission of Mr. Frank H. Mudge, a son of the honored senior partner and founder of the house died August 2, 1882, after a long and honorable life, at the age of 85 years. The death of the son April 8, 1885, since under the sole proprietorship of late Alfred A. Mudge, who had thoroughly trained in every phase of the old-time reputation of the firm, which was successfully maintained by him, and the strength and influence of the firm are constantly being added to and enlarged for the business since 1883 each, splendidly equipped with the latest improved machinery, and while employment is given to some expert hands. This house has long made a specialty of fine commercial printing, including business cards, wedding invitations, menus, drafts, checks, notes, letter and bill heads, programmes and posters; while books, pamphlets, magazines, railroad and law printing of all kinds are executed with the greatest despatch and in the best taste. The imprint of this house is to be seen upon the catalogues and price lists of leading manufacturers in Massachusetts, Rhode Island and Connecticut; upon the cartes de visite of leaders in Boston society, the menus of our largest hotels, and the business paper of prominent bankers, merchants, railroad men and publishing houses throughout New England. The best of high class work in the printing line is known to emanate from this house, shining all the brighter by comparison and contrast, and successfully challenging competition. Mr. Mudge is a native and well-known Bostonian, president of the Master Printers' Club, vice-president of the National Typothetae of America, adjutant of the Ancient and Honorable Artillery, and an honorary member of the Franklin Typographical Society, the Roxbury Club, the Boston Athletic Association, and the Hull, Winthrop and Massachusetts Yacht Club, invariably honored and esteemed by his fellow-men in all the various walks of life.



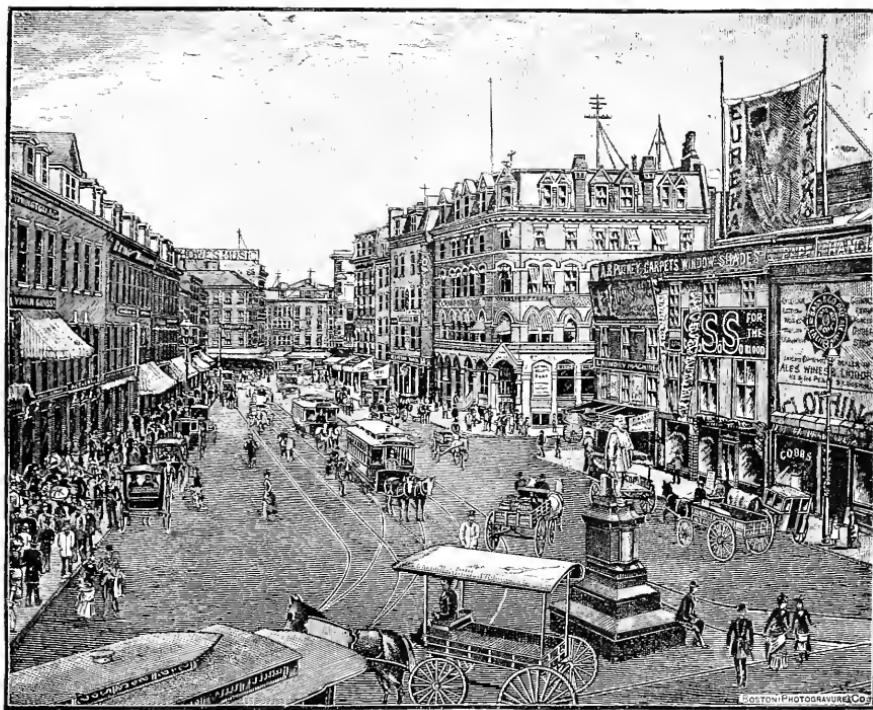
ARKER. WILDER & CO., Commission Merchants, No. 4 Winthrop Square; No. 62 Leonard Street, New York.—Boston has long been noted as center of the wholesale trade of the New England States in woolen, and cotton fabrics, while the command of large capital, coupled with the well-known energy and enterprise of the representative members of this trade has permanently retained the supremacy. One of the foremost houses of the commission trade in woolens is Messrs. Parker, Wilder & Co., whose establishment is located at No. 4 Winthrop Square. This house was founded about seventy years ago, by Mr. Isaac Parker, and after some changes the present style was adopted in 1851. The premises occupied by them comprise three floors, 90 x 125 feet each, giving ample accommodations for supplying the most extensive demand. This firm handle woolens, flannels, dress goods, quilts, blankets and sheetings, received direct from some of the leading manufacturers of New England, and enjoy a high prestige in trade circles throughout the country as selling agents for Talbot Mills, Belvidere Woolen Mfg. Co., Cocheoco Woolen Mfg. Co., Gonic Mfg. Co., Concord Mfg. Co., Sterling Mills, Yantic Woolen Co., C. A. Stevens & Co., G. F. Sibley, Wolfboro Mills, Monadnock Mills, Clarendon Mills, Union Mfg. Co., and Phoenix Factory. The stock is kept up to the highest standard of excellence and efficiency. Shipments are made direct from the mills to customers, and every facility is at hand for filling all orders promptly and for granting patrons every possible advantage as regards both reliability of goods and liberality of terms and prices. The members of this responsible firm are Messrs. Benjamin Phipps, W. H. Sherman, James Street, Marshall Shepard, Wm. H. Wilder, and Thos. S. Lockwood. Mr. Phipps has been a partner since 1869, while Mr. Wilder succeeded his father as a member of the firm in 1862, and Mr. Sherman came into the firm in 1873. These gentlemen are well-known Bostonians, and accounted among its representative merchants and most substantial citizens; while Messrs. Street and Shepard reside in New York and have control of the extensive interests possessed by the firm in that city.



MERICAN POSTAL MACHINES COMPANY, J. George Cooper, President, Henry E. Waite, Secretary and Treasurer, Office: No. 53 Devonshire Street.—The demands upon the Post Office Department for more rapid transmission of mails are frequent and pressing. Vast quantities of mail matter are deposited in post offices only a few moments before the closing of mails; upon each separate letter the stamp must be canceled and the postmark impressed before it can leave the office for its destination. This work, done by hand, is a slow process, painfully laborious, generally indistinct and ought to be a thing of the past, as the American Postal Machines Co., of this city, has developed a practical method of handling letters by machinery, and the Boston Post Office has demonstrated for the past five years that the work can be rapidly, distinctly and well done by machinery at a greatly reduced cost. This company was incorporated in 1885, under the laws of the State of Maine, with a capital of \$1,000,000, and is officered as follows, viz: J. Geo. Cooper, president; Henry B. Rice, vice-president; Henry E. Waite, secretary and treasurer. The offices of the company are eligibly located at No. 53 Devonshire Street. The postal machines produced and perfected by this company are the inventions of Mr. Thomas Leavitt and Mr. M. V. B. Ethridge, and are revolutionizing the existing system of handling letters in post offices throughout the country. For facing and bunching letters alone these machines are a great saving to the Government; but when it is understood that they are also stamp-canceling and postmarking machines as well, doing all the work by one operation, their great value for post office use is at once apparent. The machines produced by this company include a continuous and progressive line of inventions, patents and developments. No. 1 is for stamp-canceling and postmarking letters, by hand feed, with capacity of 4,000 per hour, and adopted by the postmaster of Boston in 1876. No. 2 is for stamp-canceling and postmarking postal cards, automatic feed, 400 per minute, 15,000 per hour; adopted by act of Congress of the United States in 1880. No. 3, for stamp-canceling and postmarking letters, automatic feed, 400 per minute, 15,000 per hour; adopted by act of Congress of the United States in 1882. No. 4, same as No. 3, with improvements. No. 5, for facing, stamp-canceling, postmarking, counting and bunching letters and postal cards, all by one operation: 100 to 200 per minute, 4,000 to 8,000 per hour, according to the speed of the operator; adopted by the Post Office Department of the United States in 1889. No. 6, patented in 1890, same as No. 5, with improvements. These machines, unlike automatic-feed machines, are strong and durable in construction; do not easily get out of order; and can be operated by any one without experience. The difficulties attending the application of machinery to the varying conditions of letters have been so great that this company expended over \$200,000 in money and fifteen years in time in experimenting before perfecting a satisfactory method and machine. These machines, on a basis of saving to the Government, are furnished at extremely low rates, and on a basis of their actual cost; with superintendence and repairs, the price is very reasonable. The increase in efficiency and reduction in cost secured to the postal service by the adoption of these machines is without a parallel in the history of the Post Office Department. Twenty-four are in use in the Boston Post Office, and also one at each of the sub-stations in the city; while others are in use in the Philadelphia and Washington Post Offices. The management of the company is in safe, wise and energetic hands, and under such capable and progressive direction the influence and success of the undertaking is being steadily extended and confirmed.



H. CUNNINGHAM, Wrought Iron Pipe and Fittings for Steam, Gas and Water, No. 109 Milk Street.—The old-established and prosperous house of J. H. Cunningham is a leading headquarters in this city for wrought iron pipe and fittings for steam, gas and water, and is eligibly located at the above address. The business was founded in 1852 by Thos. Cunningham, and in 1873 the firm of Thos. Cunningham & Son was organized by the admission of J. H. Cunningham to partnership, the latter succeeding to the sole control on the death of his father in 1882. The salesrooms at the above address are spacious and well arranged for the storage and handling of supplies, while a warehouse is also occupied at East Boston, which measures 200 x 80 feet. The trade is conducted exclusively at wholesale and is immense and influential throughout New England. Mr. Cunningham is especially prominent in trade circles as sole New England agent for Foskett & Bishop's Steam Traps, the Kennedy Gate Valves and Renewable Disc Globe Valves and the Standard Hot Water Radiator. The various goods represented in the stock here carried will be found to be of a standard and reliable quality, selected under the experienced eye of Mr. Cunningham, and no similar house in the city is better prepared to minister to the wants of the trade in this line or stands higher in the esteem of its patrons everywhere. The business is distributed throughout all the New England States, and a large number of dealers, contractors and heavy consumers make all their purchases at this establishment, being attracted by the honorable methods in force, the superior inducements offered as regards both quality and price, and the eminently satisfactory manner in which their orders are fulfilled. The sales of the house in 1890 included two million feet of pipe, and the business is constantly increasing under able and enterprising management. In its specialty of tarred and enameled pipe this house successfully challenges competition. Mr. Cunningham is a native Bostonian, and one of its best known representative business men. President of the Plymouth Street Railway Company, Plymouth, Mass.; President of Winnisimmet National Bank, Chelsea, Mass.; Vice-president of the Boston Construction Company, and a director in eight different corporations in this city; a member of Governor Russell's staff, with the rank of colonel, and a member of the Young Men's Democratic Club, the Boston Athletic Club, the Review Club, the Master Builders' Association and the Master Plumbers' Association.



SCOLLAY SQUARE.



LEONARD WARE & SONS. Oils, Refiners and Pressers of Oils, Nos. 473, 475 and 477 Atlantic Avenue

—The largest, as well as the oldest house in Boston engaged in the importation, manufacture and sale of oils is that of Leonard Ware & Sons, located at Nos. 473, 475 and 477 Atlantic Avenue. This representative house was founded in 1830, by Leonard Ware, and from 1860 to '72, the firm of Ware & Bundy flourished. In 1872, the firm of Leonard Ware & Sons was organized, and although their works were destroyed by the great fire of that year, they quickly rebuilt upon a larger scale, and have occupied this site since 1860. The honored senior partner and founder of the business died in November, 1888, after a long and honorable business career, leaving the enterprise to his two sons. Mr. Leonard Ware, Jr. retired from the firm in 1890, and the business is now conducted by Mr. M. Everett Ware as sole proprietor, under the old familiar firm name. The business premises have a storage capacity for five thousand barrels, and every modern facility is at hand for rapid and perfect production, including forty lever presses; and steady employment is given to a large number of skilled and expert hands. The firm have long been prominent as importers of French and English Dégras, Sumac, Newfoundland and Labrador Cod oils : palm, olive and English sod oils and French velvet black ; and as manufacturers of and dealers in neat's-foot, fish, sperm, whale, blackfish, lard, wool, castor, machinery, engine and rosin oils; tallow, hard grease. American sumac and tanners' supplies; while they are extensive refiners and pressers of oils. Their refined oils are popular favorites both at home and abroad. The manufacture, refining and pressing of oils is conducted with the greatest care and by the most approved processes, the result being that they are pure and reliable, and are in constantly increasing demand throughout the entire United States. Orders by telephone No. 1714, by telegraph or mail, receive immediate and careful attention, and terms and prices are made invariably satisfactory to the trade. Mr. Ware is a native Bostonian, and at the age of nineteen enlisted in the 45th Massachusetts Infantry, going out as a sergeant and was promoted to a captaincy in the 6th Massachusetts the following year. He is a member of the Loyal Legion and the Oil Trade Association, and of excellent repute in commercial, financial and social circles.

**W**ALWORTH MANUFACTURING COMPANY. Steam Engineers and Contractors. Nos. 14 to 20 Oliver Street.—Prominent among the manufacturers of New England, and the oldest, largest and best known house engaged in steam engineers and contractors in Boston is that of the Walworth Manuf'g Co., located at Nos. 14-20 Oliver Street. This company are extensive manufacturers of, and dealers in, steam and hot-water warming and ventilating apparatus; automatic sprinklers and fire extinguishing apparatus; gas machines, gas meters, manifolds, wrought iron pipe and fittings; steam pumps, boilers and engines, steam and gas fitters' tools, and general engineers' supplies. As steam engineers and contractors they have permanently maintained the lead on a legitimate basis of superior workmanship and thoroughly scientific results. The business was originally established in 1811 by Messrs. Walworth and Nasen, who were the first to engage in steam and hot-water heating in the world. The firm name became J. J. Walworth & Co. a few years after, and in 1871 the present company was incorporated with a capital of \$400,000. The works of the company are located in South Boston, and comprise two buildings, one containing four floors and basement; the other, three



C. C. WALWORTH.

Souls, besides brass and iron founders, forge shops, and other works incident to their business; the equipment of which is of the most complete and perfect character, and in which steady employment is given to about eight hundred hands. The company have supplied with apparatus and fittings numerous buildings in this city, in a manner which reflects the greatest credit upon their taste and skill. Among the buildings which may be named are the U. S. Post-Office, Sears Building, Mutual Life Ins. Co.'s building, New Old South Church, Hathaway Building, New England Building, Pierce Building, and many others. The company are earnest, and unremitting in their efforts to give entire satisfaction to all their patrons, and are accounted in all their undertakings by a laudable spirit of enterprise and an ambition to excel. They have an immense and influential patronage in New England and the Provinces, and for some years past have been cultivating an export trade with very good results. The president of the company is Mr. C. C. Walworth, who brings to the business an experience of nearly fifty years in this branch of industry, and is known as one of the foremost mechanics of the country. He is ably seconded by Mr. Wallace L. Pierce as vice-president; while Messrs. Graves and Coggins, treasurer and secretary respectively, are expert accomplished officials, with whom it is always a pleasure to do business.



NORTH PACKING & PROVISION COMPANY, Packers and Curers of Pork, Beef, Lard, Hams, Bacon, Live and Dressed Hogs, Etc., Etc., Nos. 33 and 34 N. Market Street.—One of the foremost representatives of the packing industry in the east is the North Packing and Provision Company, whose headquarters are located at Nos. 33 and 34 N. Market Street. This company enjoy an international reputation as packers and curers of pork, beef, lard, hams, bacon, live and dressed hogs, etc., and operate extensive slaughtering, curing and packing houses in Somerville, Mass. The business was founded in 1859, by Messrs. North, Merriman & Co., who were succeeded in 1874 by Charles H. North & Co. and in January, 1889, the present company was incorporated with G. F. Swift, president; E. C. Swift, treasurer and general manager; S. Henry Skilton, assistant manager. These gentlemen unite special qualifications for carrying on the business upon the highest plane of efficiency, bringing to bear, as they do, vast practical experience, ample capital and unrivaled facilities. They have manifested marked enterprise and sound executive judgment in availing themselves of the resources and equipment of the old-established works and in adding numerous improvements tending to facilitate rapid and perfect work. The plant at Somerville covers eight acres of ground, and is provided with direct railway connections, besides every modern convenience for storing, handling, curing and packing meats, including a large cooling room with the capacity for 8,000 hogs, together with the latest improved machinery, ample steam power, electric lights and other facilities. Steady improvement is given to 1050 hands, and 3000 hogs or more are slaughtered per day. The company's meats are justly celebrated for excellence, soundness, care and skill in curing and packing, as they use only the best stock and have the latest process for curing which adds greatly to the flavor of their hams and bacon and renders them free from the unpleasant taste of excessive salt. They are also refiners of pure leaf lard, which they refuse to that degree which renders it pre-eminently a choice and fine article for culinary purposes. Their salesrooms in this city comprise four spacious floors, provided with the latest cooling process and refrigerators, and here they do a large wholesale trade in choice provisions, shipping immense quantities of pork, beef, hams, lard, etc., not only to all parts of the United States and Canada, but also to Great Britain, Germany, France and South America. The Messrs. Swift are widely known as leaders in the dressed beef trade in this country, and have the highest of reputations in both the east and the west. The conduct of this business devolves largely upon the Assistant Manager, Mr. Skilton, who was a member of the firm of Charles H. North & Co. from 1874 until the organization of this company, and is an expert and practical exponent of the pork-packing business. With its far reaching interests and enlightened management, this company are steadily developing a trade international in its importance and of the utmost value to Boston both industrially and commercially.



OWL COBB & PEARSON, Successors to C. N. Mellen & Co., Manufacturers of Silk, Flannel and Cheviot Shirts, Ames Building, No. 65 Bedford and No. 69 Kingston Streets.—One of the great representative business houses of Boston is that of Messrs. Fowle, Cobb & Pearson, the well-known manufacturers of silk, flannel and cheviot shirts, men's, boys' and children's pants, overalls, shop coats, bar coats and aprons, located in Ames Building, Nos. 65 Bedford and 69 Kingston Streets. Probably no concern in the United States has made greater or more substantial progress than the above. The business was established in 1861, by Messrs C. N. Mellen & Co., who were succeeded by the present firm in 1887. The house is the largest in its line in Boston, and enjoys a heavy and permanent trade with jobbers and retailers throughout New England and the Middle States. The business premises comprise three floors, which contain half an acre of floor space, and in which is one of the finest salesrooms in the city. The firm employ upwards of fifty skilled hands in the building and some four thousand people outside, and have twelve factories engaged in making goods for them under contract. The efforts of the firm are ably directed to the perfection and economical manufacture of the above specialties, and so practical has been the result of their efforts that their garments now have the largest and most wide-spread sale of any similar goods in New England. The record of the firm is one of honorable progress and steady expansion of facilities to meet the demands of its trade. In their spacious salesrooms are the largest lines of shirts, pants and overalls manufactured by any one house. The styles range from the lowest price up to the choicest grades, so as to suit all classes of purchasers. In the pants department are various lines of kerseys, jeans, cotton, worsted and all wool, which are cut in the latest style, of the best materials, and well made. The goods of this firm are given the preference by dealers in Boston, Providence, Lowell, Manchester, Worcester, Springfield, New Haven, Hartford, Portland and other New England centers, also the larger cities in the Middle States, on account of their great salability and solid merits. A corps of talented salesmen represent the interests of the house upon the road, and the resources of the firm enable them to guarantee the prompt and perfect fulfillment of all orders. The members of this enterprising firm are Messrs. Leonard Fowle, A. B. Cobb and J. B. Pearson, all native Bostonians and young men of energy, tact and business sagacity. Mr. Fowle was with C. N. Mellen & Co., seventeen years, while Mr. Pearson was with them twelve years, thus acquiring a foundation understanding for all the details of the business and the requirements of the trade. Mr. Cobb was in business in India many years. All the partners are thoroughly practical men, exercising superior executive abilities and, by enforcing a thorough system of organization, insure the efficiency of their employes and the perfection of their goods.



**HARDING, WHITMAN & CO.**, Commission Merchants, Woolen Cloths, Dress Goods and Yarns, No. 78 Chauncy Street.—There is, perhaps, no firm engaged in the dry goods commission business in Boston more widely or more favorably known than Harding, Whitman & Co., No. 78 Chauncy Street; with branch also at No. 80 Leonard Street, New York. They are commission merchants for the sale of woolen cloths, women's and children's dress goods, and worsted and cotton yarns, and do an extensive business selling to jobbers, wholesale dealers and manufacturers throughout the United States. The house is a leading and representative one, and for more than a quarter of a century has maintained a prominent place in the trade. It was established in 1866, by Charles L. Harding and Gardner R. Colby, under the firm name of Harding & Colby. At a later date Edgar Harding was admitted to the firm, and the firm name was changed to Harding, Colby & Co. Under this style the business was conducted up to 1890, when the present firm name was adopted. Mr. Colby was removed by death in 1889, and Charles L. Harding in 1891. The present firm is composed of Edgar Harding, son of Charles L. Harding, and William Whitman, both of whom are in the prime of life. Mr. Harding is a native of Millville, Massachusetts, and Mr. Whitman, who was born in Nova Scotia, came to Boston and began his business life at the age of fourteen. They are men of energy and enterprise, and thoroughly conversant with their business in all its details. Prior to assuming the sole conduct of the business, both had had long experience. Mr. Harding became a member of the firm of Harding, Colby & Co., in 1873, and has been a director of the Merchants' Woolen Co. for twenty-two years, and treasurer of the same for eighteen years. Mr. Whitman became a partner in the firm in 1887. He has been treasurer of the Arlington Mills since 1867, with the exception of a short period in 1869. He has been a director of the same company since 1873. The quarters occupied by the firm for offices and salesroom on Chauncy Street are commodious and finely appointed, and a large staff of clerks and salesmen are employed. During the past two years the firm has gradually relinquished all its business, with the exception of the Arlington Mills and the Merchants' Woolen Co., for which they are the sole selling agents. The business of these two large manufacturing concerns is now done entirely on orders, and while the business is large, the demand for their products is always in excess of the production. This has been brought about, both by the character of the products and the honorable and trustworthy manner in which orders have been filled. Relations with the house are reasonably certain to lead to an enduring business connection.



**CUMBERLAND MANUFACTURING COMPANY**, Manufacturers of The Warren Filters, No. 220 Devonshire Street.—In the paper mills of S. D. Warren & Co., at Cumberland Mills, Me., some means of obtaining water free from all impurities became a matter of great importance. Filtration was finally resorted to, after much time and labor, and the "Warren Filter" was invented by the agent, Mr. John E. Warren, with whom "necessity was the mother of invention," for their own special use. His filter proved so thoroughly successful that the Cumberland Manufacturing Company was formed for the express purpose of placing it upon the market. The capital stock was \$50,000 and the company was officered as follows: John E. Warren, president; Mortimer B. Mason, vice-president; Fiske Warren, treasurer. The Boston office of the company is located at No. 220 Devonshire Street, with Mr. Walter B. Nye, manager. The Warren Filter, from its peculiar construction, is intended for use as a gravity filter, the water being filtered by a system of percolation, such as is common in natural filtration through the soil. This simplifies the construction, and lessens the expense of operation, as gravity alone furnishes the requisite pressure for conducting the operation, and greatly simplifies the problem of cleansing the filter of its accumulated matter. The method or apparatus for cleansing the filter bed is, generally speaking, the principle patented feature by which the various filters are distinguished from each other. The features distinguishing this system from all others are principally four: First.—Filtration in open tanks under gravity pressure. Second.—Filtration through a thin twenty-inch bed made possible by this low pressure. Third.—The cleansing of the filter bed by the mechanical rotary agitator under a reversed flow of water. Fourth.—The use of a settling basin for the two distinct purposes of sedimentation and, wherever needed, of perfect coagulation. In presenting this system to the public, the company are confident that it meets the requirements more simply and effectually than any other that has yet been introduced, and that it is the only system whose cost will render it available for the large demands of paper makers, or for the public water supply of cities and towns. Among the filter plants erected by this company may be named those for S. D. Warren & Co., Cumberland Mills, Me.; Orrs & Co. Troy, N. Y.; Glen Manufacturing Company, Berlin Falls, N. H.; Hollingsworth & Vose, East Walpole, Mass.; Fox River Paper Co., Appleton, Wis.; Cushing Fiber Co., Augusta, Me.; Orono Pulp & Paper Co., Bangor, Me.; Oshkosh Water Co., Oshkosh, Wis.; Centralia Pulp & Water Power Co., Centralia, Wis.; F. W. Bird & Son, East Walpole, Mass.; Haverhill Paper Company, Haverhill, Mass.; Eastern Manufacturing Company, Bangor, Me.; while they have others in different parts of the country, making over one hundred in all, the smallest of which have a capacity of two hundred and fifty thousand gallons per day. The beginning of the enterprise was modest indeed, but by virtue of its excellence and utility over all others the Warren Filter has pushed its way into prominence and popularity from the Atlantic to the Pacific, and has the hearty endorsement of all its users. President Warren is the manager of the great paper mills of S. D. Warren & Co., at Cumberland Mills, Me., and is to be congratulated upon the results achieved through his genius and perseverance as an inventor. The vice-president, Mr. Mason, is a member of the paper firm named; as is also Mr. Fiske Warren, the treasurer. Mr. Nye, the manager here, is a gentleman of business experience and reliability, with whom it will be found both pleasant and profitable to deal.

**C**H. CUMMINGS & CO., Flour and Commission Merchants, No. 224 State Street.—The firm of Messrs. C. H. Cummings & Co. was established in 1856, placing it among the oldest flour and commission houses in the city. Since that date Mr. Cummings has had several partners, but there has been no change in the firm style. The present partnership was formed four years ago by the admission of Mr. Hiram Johnson, who has had an experience of thirty years in the flour business and is well and favorably known to the trade. For twenty years past the firm have been agents for the Washburn, Crosby Co., Minnesota Flour Mills, and they also represent a number of other well known flouring mills. The sales of the house are about fifty thousand barrels per year of the Washburn, Crosby Co.'s goods, and the same amount, in the aggregate, from other mills. They receive flour in car lots and sell to the jobbers, having a large trade with all parts of New England. Their office is on the second floor at No. 224 State Street; Mr. Cummings is a member of Chamber of Commerce. Both the partners are Bostonians by birth.



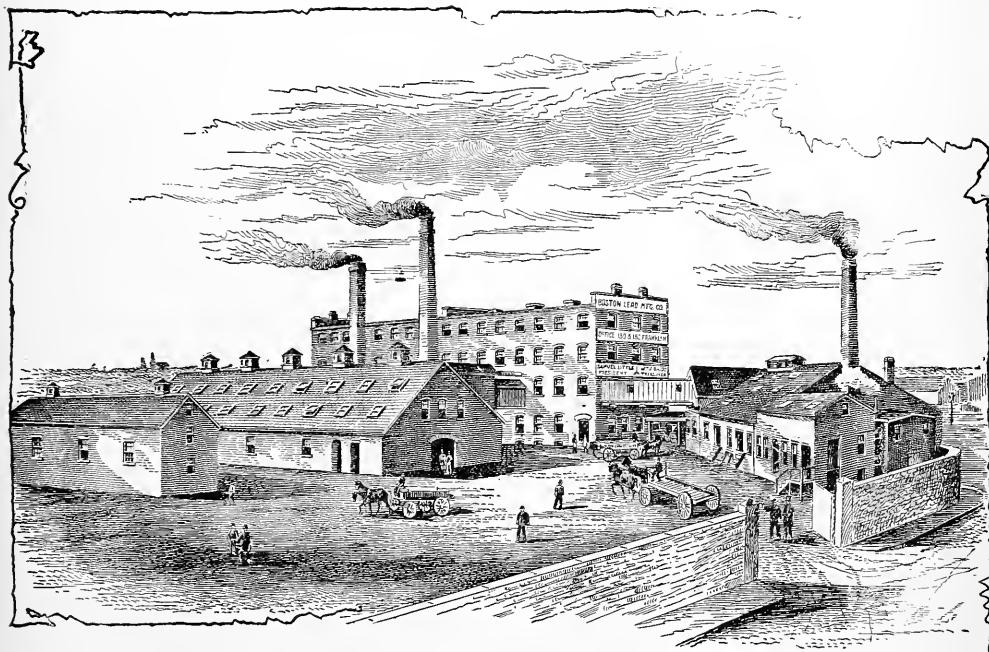
CLARENDON STREET.

**O**SCEOLA CONSOLIDATED MINING COMPANY, Office, No. 109 Washington Street.—There is no section of the mineral regions of the United States where such favorable prospects and results attend the operations of the copper mines as in the state of Michigan. Immense fortunes have already been made in this region, and with skilled guidance and sufficient capital to introduce improved machinery and properly develop the best properties so as to secure abundance of rich ores, the prospects are eminently favorable to investors. One of the ablest and most conservatively conducted corporations engaged in copper mining in Michigan is the Osceola Consolidated Mining Company, whose main office is located at No. 109 Washington Street. This company was incorporated in 1873, under the laws of the state of Michigan, and has a capital stock of \$1,250,000, and is officered as follows, viz.: President, A. S. Bigelow; secretary and treasurer, Thos. Nelson; superintendent, John Daniell. Directors: John N. Denison, Albert S. Bigelow, Gustav Stellwag, Leonard Lewisohn, Charles Van Brunt, John Daniell. The record made by this company is one of which any mining corporation might well be proud. Their receipts up to January 1, 1891, showed a total of \$10,049,500.40, from which expenses amounting to \$9,830,870.89 must be deducted, leaving a net income of \$218,620.51. They have paid dividends amounting to \$1,497,500.00, while an improvement is noted in the quality of the rock handled, a reduction has been made in the cost of mining, and each year shows an increase in the quantity of the output. Everything therefore points to still larger dividends, and those who desire to fully investigate this opening for solid, legitimate mining investment should visit the company's office or send for a copy of the report of the officers. Its stock is divided into 50,000 shares at \$25.00 each, and the same is held by leading capitalists and investors in this city and elsewhere. With its expert and faithful management, this company insures a very large return on its capital.



YOUNG'S HOTEL, Court Square, Court Street, Court Avenue, J. R. Whipple & Co., Proprietors. It is generally admitted in the best circles of Boston society that the greatest consummation of hospitable ideas with practical business methods and marked ability of management is embodied in "Young's" above and beyond any other hotel in the city. It is so intimately and prominently interwoven with the growth and development of Boston, and so linked with the names of great men—statesmen, diplomats, politicians, authors, actors, educators and famous personages of Europe and America—that in this sketch of its advantages as the leading hotel of Boston no historical review is necessary. Suffice it to say, the travelers of fifty and sixty years ago knew it as Taff's Coffee House, and it was in 1845 that Mr. George Young came into control and gave it its present name. In 1876 Messrs. Hall & Whipple became proprietors, and were also running the Adams House. In 1884 they dissolved partnership, and Mr. J. Reed Whipple became sole proprietor of Young's. It early proved a magnet to the best people of the land, and under Mr. Whipple's management its success has been unprecedented in the history of hotel enterprises in this city. Possessed of a foundation understanding of the needs and desires of the public, he united marked executive capacity, sound judgment and unflagging energy, and, surrounding himself with a corps of partners and coadjutors of experience and ability, he has made Young's of today more popular than ever, enjoying the most extensive patronage, probably, of any hotel in Boston. Since 1875 Mr. Whipple has been obliged to enlarge the hotel no less than four times. It now comprises three connecting buildings, constructed of freestone, thoroughly fireproof, and containing two hundred and fifty rooms for guests. Its location is excellent. Directly central to the best business houses, the Post Office, City Hall, Court House, theaters and churches, and convenient of access from the steamships, steamboats, railway depots and street cars, it is the best house alike for the fastidious tourist, the commercial traveler and the transient guest. It is thoroughly attractive throughout, richly furnished, artistically decorated, and fitted with all modern improvements, including two passenger elevators, steam heat, electric lights, annunciators, repeating call bells, and everything in any way conducive to the comfort and welfare of guests. The house is conducted on the popular European plan, single rooms varying from \$1 to \$8 per day, and double rooms or those en suite from \$2 to \$12 per day, while the cuisine of Young's is justly renowned. Some twenty-five hundred people dine here daily, while among the numerous and prominent political and social clubs that dine here regularly are the Massachusetts Club, New England Club, Norfolk Club, Middlesex Club, Essex Club, Paint and Oil Trade Club, as well as various college societies. Its lobby is the favorite resort of the "powers" that preside over the destinies of the city and the State—albeit though it may be "behind the throne"—and the best review of Boston's notabilities can be had within its corridors when the political ball is rolling. Many a newspaper man has secured his best bon mots and most important articles of information within its walls. Its registers are eloquent with the names of departed notables such as Sumner, Wilson, Andrew, Bulloch, Lowell, Phillips, and other Massachusetts men, as well as others now living whose influence is as potent in affairs of state. Young's may, in truth, be considered as the embodiment of those methods, principles and associations which ever attract the patronage of the leaders of the social, political and financial world. Such a hotel as Young's has the population of a small village. Yet its guests have extraordinary fare and every comfort. Humanity is catered for by wholesale, yet at the same time each individual guest receives as much attention as if he had one whole hotel to himself. It is this combination of large general figures with the closest attention to minute details which forms the chief problem of the hotel keeper and constitutes the real mystery of hotel keeping. Many persons would infer that the expense of tarrying at Young's would be enormous, but it is not so, for, considering the accommodations, the exclusiveness and quiet of the place, with its surroundings and desirable location, and the service and attention one receives, the rates are extremely moderate. It is patronized not only by people of great wealth, but by well-to-do persons of culture and refinement. Everybody is treated exactly alike and with the same affable attention, whether they be millionaires or in moderate circumstances. Young's is not only an inn but a home. There is not one room, from the lowest to the topmost floor, that is not like a beautiful apartment in a sumptuous home. The walls are decorated with the finest works of art, the beds are delicious resting places and as daintily equipped as any couch in the palace of a millionaire. There are no frayed and dusty carpets, no worn and threadbare upholstery, no bedspreads and blankets eloquent with the record of the departed; everything is fresh and tasty; alike appealing to physical enjoyment and aesthetic taste. One can, at Young's, combine the ease of boarding with the content and comfort of a well-ordered and beautiful home, while the house is admitted by all who have investigated the matter to be without a superior as regards ventilation, as the air is nowhere tainted by sewer gas or other disagreeable odor. The proprietors are liberal caterers, believing in the best and plenty of it, and their table is unexcelled in the country. Their wine cellars contain one of the largest and choicest assortments of fine wines to be found anywhere in America. The supplies of brandy, liqueurs, cordials, etc., necessarily kept here would stock several sample rooms of ordinary size. As to size, fireproof qualities, sanitary conditions, sunlight and ventilation, Young's Hotel has no superior and few equals on the continent. A word as to its management. In 1888 the firm of J. R. Whipple & Co. was organized by the admission to partnership with Mr. J. R. Whipple of Messrs. J. B. Whipple, W. H. La Pointe, R. F. Ford, C. I. Lindsay and C. M. Hart. The honored head of the house the same year secured control of the Parker House in this city, of which he was steward for six years previous to becoming part proprietor of Young's. Of the many successful hotel men of the country there are few endowed with the enterprise, pluck and peculiar qualifications to manage two such hosteries as Young's and Parker's, while to invest the requisite capital requires not only nerve but special adaptation to the business, and an extensive acquaintance at home and abroad. Mr. Whipple is known to possess all the above qualifications, while he is fortunate in his co-partners at Young's, every one of whom is a master of some special department in this grand caravansary. With their knowledge, resources, facilities and thousand and one conveniences, this firm undertakes to do everything for their guests except to clothe them and pay their bills.

**B**O STON LEAD MANUFACTURING COMPANY, Manufacturers of White Lead and Zinc, Etc., Office No. 102 Congress and Nos. 180 and 182 Franklin Streets.—The Boston Lead Manufacturing Company is prominently and popularly identified with the production of the highest grade of white lead known to the trade, and its name is a veritable trade-mark for purity, durability and superior excellence in that line of goods. This company was incorporated in 1879, under the laws of the State of Massachusetts, with a capital of \$450,000, as successors to the Boston Lead Company which was organized in 1829. The main offices of the company are at Nos. 102 Congress and 180 and 182 Franklin Streets, while their works are located in Boston Highlands and are the largest of their kind in New England. The output comprises white lead and zinc, dry and ground in oil; red lead and litharge, lead pipe and sheet lead, patent tin-lined pipe, pure block tin pipe, copper and iron pumps. The company has a cash capital of sufficient size and ample facilities for conducting all



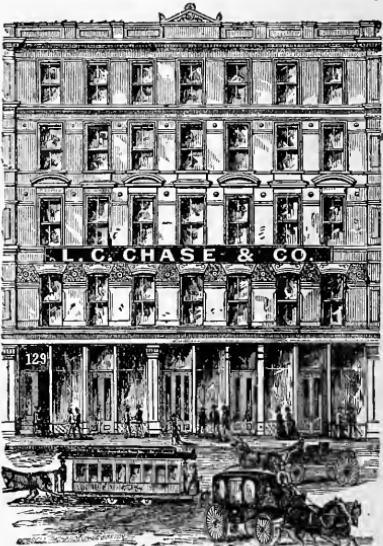
branches of their business under the most favorable auspices and upon the largest scale. The officers and directors are as follows: President, Samuel Little; Treasurer, William J. Bride; Directors: Samuel Little, Phineas B. Smith, Alonzo W. Folsom, Chas. M. Clapp, Jacob Pfaff, Wm. P. Hunt and Thomas F. Temple. The foundation of the remarkable success achieved by this house lies undoubtedly in the complete knowledge of the business possessed by the management, which has always recognized the fact that the closest supervision over the smallest detail of factory work is as important as over business transactions of greater magnitude. They undertook at the outset to manufacture goods of a superior quality, and to keep the product at the very highest standard of quality and purity. From this policy the management has never wavered, and it is but little to say that under its present able management this house is certain to maintain the ascendancy in the future which it has ever held in the past, in this important and valuable industry. The wants of all patrons are met in every instance with unexampled promptness and satisfaction, while the officers and directors are experienced and reliable business men, whose high standing in commercial and trade circles places them far beyond the requirements of any praise which these pages could bestow.



JOHN I. BROWN & SONS, Chemists and Manufacturers of Brown's Bronchial Troches for Coughs, Colds, Bronchitis, Hoarseness, Asthma, Catarrh, Etc., Nos. 185 Summer Street and 33 Farringdon Road, London.—Brown's Bronchial Troches have become known for their great excellence and efficacy from one end of the world to the other. They have been on the market for some fifty years, and their record is unequalled as a cure for coughs, colds, bronchitis, hoarseness, asthma, catarrh, etc. The foundation of this business was laid about the year 1765, by Stephen Thayer, as a druggist, on Washington Street. Mr. John I. Brown was apprenticed to the house to learn the drug business, and succeeded to the control of the business. The business premises were destroyed by fire in 1873, since which date the present site has been occupied. The great resources and unequaled facilities at hand for the systematic and successful prosecution of the business enable the Messrs. Brown to meet promptly every demand of their widespread trade, which reaches to all parts of the civilized world and is constantly on the increase, owing to the superiority, reliability and uniform excellence of their productions. Brown's Bronchial Troches are unqualifiedly the best remedy yet introduced to the public for coughs, colds, hoarseness, bronchitis and all diseases of the throat and lungs, and are invaluable for public speakers and singers. The house supplies jobbers in quantities to suit, at short notice, and places all transactions on a liberal and satisfactory basis. The Messrs. Brown are native Bostonians, in the active prime of life, and accounted among the representative manufacturers of the city, possessing the requisite energy to maintain the supremacy long enjoyed by this old and honorable house in its important field of usefulness.



C. CHASE & CO., Manufacturers of Horse Clothing and Carriage Robes, Velours and Plushes, No. 129 Washington Street.—The elements of commercial success are seldom found in happier combination than in the case of the house of L. C. Chase & Co., who, as manufacturers of horse clothing and carriage robes, velours and plushes, have secured for their goods such wide celebrity, coupled with a trade of great and growing magnitude. This old and honored house was founded in 1857 by Messrs. L. C. and H. F. Chase, under the firm name of L. C. Chase & Co. In 1869, Mr. John Hopewell, Jr. was admitted to partnership, and in 1879 Messrs. O. F. Kendall and Frank Hopewell also became partners. In 1886 the Messrs. Chase retired from the firm, since which date the remaining partners have continued the business under the original firm name. The business premises comprise three floors, 75 x 100 feet, and one floor 200 x 100 feet, all of which splendid floor space is utilized for trade purposes at Nos. 129 to 129 Washington Street. They also have large storehouses on Hanover and Portland Streets for surplus stock. They give employment in this city to one hundred and fifty skilled hands in the manufacture of horse sheets, fly nets, light dusters and horse goods for general summer wear. They also handle the entire product of the Troy Mills, Troy, N. H. of which L. C. Chase & Co. are heavy stockholders; also the entire product of the Sanford Mills, Sanford, Me., of which Mr. John Hopewell, Jr., is treasurer, and Mr. Frank Hopewell is assistant treasurer, and where nine hundred hands are constantly employed, and have introduced the most popular original shades and patterns extant, so that the attractive array of these goods to be seen in their spacious salesrooms is sufficient evidence of the artistic taste and culture brought to bear upon the business. Here is displayed at all times a mammoth stock of horse blankets, carriage robes, velours and plushes, and all kinds of horse clothing, which is adapted to every class of trade throughout the United States. Quality has ever been the first consideration of this firm in the selection of all materials and in the production of their specialties, and they are recognized as authority in everything appertaining to this branch of trade, having successfully solved several problems insuring greater efficiency and security in their goods. The substantial inducements offered by this firm both as to quality and price have had their natural result, and the trade of the house is thoroughly national in extent and eminently creditable in character. Branch offices are operated at No. 338 Broadway, New York, and No. 260 Fifth Avenue, Chicago; also another at San Francisco, and the house is represented upon the road by a corps of talented salesmen. The business aggregates over two million dollars per year, and is an important factor in retaining to Boston its due share of national trade supremacy. The copartners are all Massachusetts men by birth and training, members of the Home Market Club and the Boston Merchants' Association, and accounted among that class of public-spirited, energetic young business men who build up great enterprises in every avenue of commerce and trade.



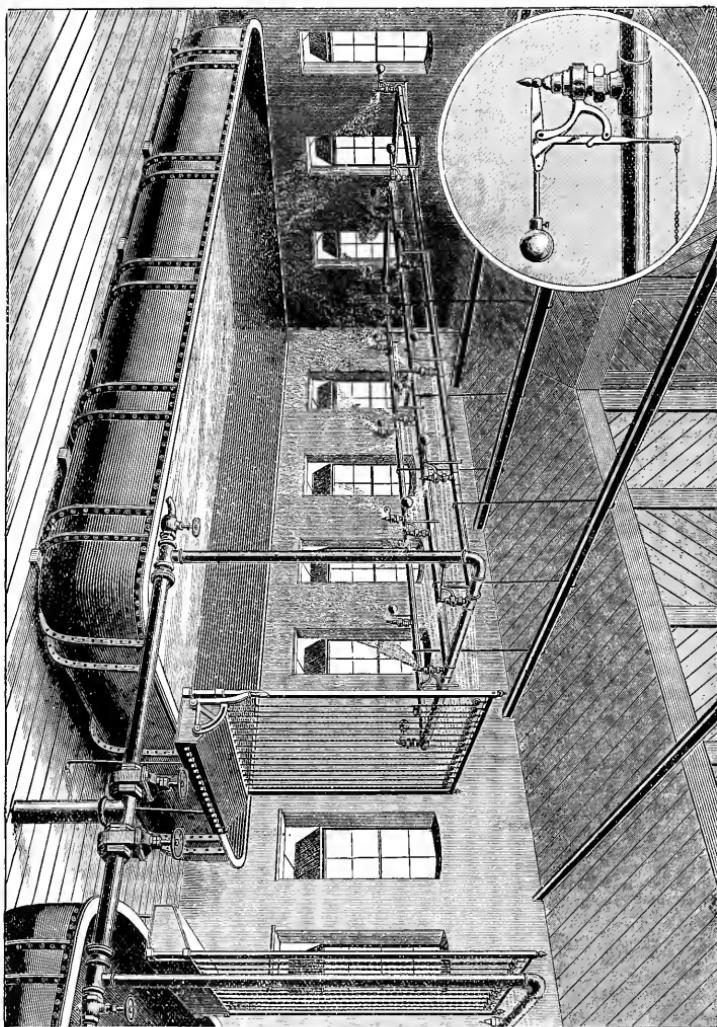


**M**CCLINTOCK & WOODFALL, Civil Engineers, No. 23 Court Street.—The profession of a civil engineer is one of great responsibility, requiring superior ability, coupled with large practical experience. Standing amongst the foremost in this profession in Boston, by common consent, is the firm of Messrs. McClintock & Woodfall, whose offices are located at No. 23 Court Street. The co-partners, Messrs. W. E. McClintock and J. L. Woodfall, are able and expert engineers and surveyors, fully conversant with every detail and feature of their profession. Mr. McClintock has pursued the business of civil engineering since 1867, while Mr. Woodfall's experience dates back to 1883. They organized the present firm in April, 1890, and their services are in constant and important requisition in this and other cities. The fidelity and accuracy manifested by this responsible firm has been generally recognized, while their fame rests upon a lengthy and successful career. They are intrusted with the most important public and private work in their line in Boston and throughout New England, and wherever their ability is brought into play their reputation is extended and confirmed as leaders of their profession. They have made surveys for the sewer systems in the towns of Westfield, Revere, Gardner, East Hampton and Natick, in Massachusetts; for Bath and Calais, Maine, and St. Stephens and Milltown, New Brunswick; and made the roads and streets for Claremont, New Hampshire, and for Danvers, Medford, Melrose, Wakefield, Spencer, Whitman and Boston, in Massachusetts. They operate two steam rollers of fifteen tons each, and have unsurpassed facilities for macadamizing streets and roads; while they also contract for school house ventilating, and promptly undertake geodetic and topographical surveys and plans of cities, towns, villages and farms, and measurements of grading, brick and stone work; also, give particular attention to the sub-division of large properties into building lots, and to jury plans in road and other cases. Mr. McClintock is a native of Maine, and a prominent resident of Chelsea, Massachusetts. He was a member of the Government Coast Survey for eight years, was city engineer for Chelsea ten years, made the survey of the city of Boston for the State of Massachusetts in 1877 and '79, and was for some time with the Boston and Maine Railroad Company and re-located all their lines in the State of Massachusetts. He is a member of the American Society of Civil Engineers, and vice-president of the Boston Society Civil Engineers, and stands deservedly high in both social, professional and business life. Mr. Woodfall is a native of Lynn, Mass., a graduate of the Dartmouth Scientific School, and a conscientious, painstaking and progressive member of the engineering profession, combining his energy and vigor with the ripe experience of Mr. McClintock to form a firm of commanding influence, wide popularity and solid worth.



BOSTON PHOTOGRAPHY CO.

 THE HANFORD-STANFORD COMPANY, No. 603 Sears Building.—The system of cooling liquids by aeration is essentially a modern institution, of quite recent origin, but it has become so indispensable to the brewing industry that it is a matter of wonder how they have managed to exist so long without it. The leader in the introduction of this system in Boston is the Hanford-Stanford Company which has patented devices for cooling and aerating beer in tubs or wort receivers. The object of the Hanford-Stanford apparatus is to place the hot beer in a surface cooler in the form of a spray and to utilize every



possible foot of the cooler surface for two reasons; first, to get a thorough hot aeration by so dividing the atomizers that the cooler is well covered, and avoiding intermingling of the spray; secondly greatly increased cooling

effect. After five years' practical work in this one branch of the brewing art, this company place before the trade the result of their experience, as shown in the present excellent apparatus. They guarantee a saving of fifty per cent. in time of cooling, a large saving in refrigerating liquids and water, an improved yeast and fermentation, and a resulting beer of better keeping qualities than by the present method. It shows the highly beneficial effect of a hot aeration upon beer, and the resulting yeast is of first-class fermenting power, cells large, uniform, settling quickly and proving conclusively that oxygen is of the first importance in the formation and perpetuation of a healthy yeast. Reference is made to the following among the many using this apparatus, to wit: The Bergner & Engel Brewing Company, Philadelphia; Anheuser-Busch Brewing Association, St. Louis; R. F. Haffenreffer & Co., Frank Jones Brewing Company, Boston; Jacob Ruppert, Peter Doelger, Wm. A. Miles Brewing Company, the Consumers Brewing Company [Limited], the John Kress Brewing Company, New York City; Prospect Brewing Company, Chr. Schmidt, Class & Nachod Brewing Company, F. A. Poth, Arnholdt & Schaefer Brewing Company, Philadelphia; Budweiser Brewing Company, Long Island Brewing Company, Brooklyn; P. Schoenhofen Brewing Company, Ernst Fecker Brewing Company, McAvoy Brewing Company, Ernst Bros. United States Branch Brewing Company; Wacker & Birk, Chicago; Chr. Moerlein Brewing Company, Cincinnati; the National Brewing Company; Geo. Bauernschmidt Brewing Company, Baltimore; Jos. Hensler Brewing Company, Newark, N. J.; Chr. Heurich Brewing Company, Washington, D. C.; Quinipiac Brewing Company, New Haven, Conn.; Wm. Peter Brewing Company, Union Hill, N. J. The president, Mr. Hanford, and the general manager, Mr. Stanford, are the inventors of the apparatus and give their close personal attention to the promotion of the best interests of the company. Under its present management the continued success and permanent prosperity of the company is well assured.



LECTRIC GAS LIGHTING COMPANY, Manufacturers of Electric Gas Lighting Apparatus and Electrical Goods in General, No. 195 Devonshire Street.—Within five years electricity has accomplished more than the steam engine did in half a century. Prominent among the corporations which are the legitimate out-growth of the wonderful application of electricity in the service of man should be named the Electric

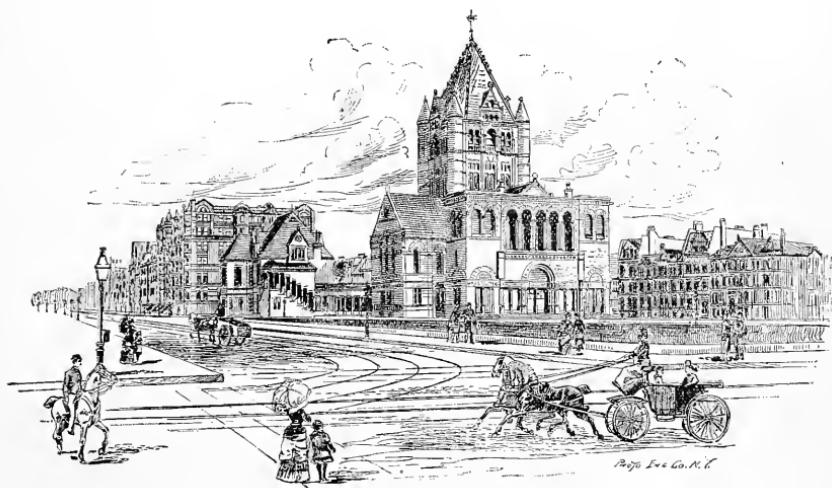
Gas Lighting Company of this city, whose office and salesroom are located at No. 195 Devonshire Street, with factory at No. 173 same street. This company is the recognized representative of all that is best, safest and most advanced in the field of domestic electrical appliances. It was incorporated in 1882, under the laws of the State of Maine, with a capital of \$250,000, and is officered as follows, viz.: President, Joseph S. Fay; Vice-President and General Manager, Louis W. Burnham; Treasurer, William W. Burnham; Secretary, Arthur Drew; Corporation Clerk, J. Frank Lang; Board of directors: Joseph S. Fay, Boston, Mass.; Francis C. Foster, Cambridge, Mass.; Ezekiel G. Byam, Boston, Mass.; John Hopewell, Jr., Boston, Mass.; Alvan A. Sweet, Newton, Mass.; Jacob M. Haskell, Boston, Mass.; Louis W. Burnham, Boston, Mass. The company are extensive manufacturers, importers and wholesale dealers in electrical house, hotel, church, theater and office furnishings, including call bells, annunciators, electric gas lighting apparatus, frictional lighting goods, electro-mechanical gongs, electric door locks and openers, cut-outs, small electro motors, batteries and battery materials; also sole manufacturing agents for the United States of the celebrated "Samson" (French) battery. Also general electrical goods, such as bell outfits, magneto and extension bells, fire alarm and burglar alarm supplies, electro-medical apparatus, fine electrical and telegraph instruments and supplies, insulated wires and cables, electric light and line supplies, etc., etc. It has captured the newest inventions and most valuable patents that cover the system of electric gas lighting, its latest acquisition being the A. L. Bogart patents, purchased in 1891, and their specialties are now recognized as possessing elements of superiority found in no other similar inventions. The United States courts have recently decided that their ratchet-wheel, hand-lighting gas burners are protected by letters patent, which security will encourage the constant improvement of the property by the company, and enable them to give the trade the benefit of uniform prices. Their other specialties include billiard table burners, gasoline gas lighting apparatus, luminous gas lighting goods, the dynamo gas lighter, wires for electric gas lighting uses, multiple gas lighting apparatus, frictional machines and jump spark burners, flash lighting burners, the "Star" electro-mechanical gong, the "Brodie" limited alarm bell, the "Lane" monitor bell, magneto and extension bells, the "Tirrell" gravity drop and the "Hub" needle annunciators, the burglar alarm annunciator, the Thaxter electric lock, the electric door opener, electric alarm matting, burglar alarm door and window springs, electro-medical batteries, battery chemicals and supplies, pocket galvanometers, electricians' pocket tool kit, miniature incandescent lamps, toy motors, the electric alarm clock, the Manhattan telephone, insulated wires and cables, etc. The trade is promptly supplied in quantities to suit, and a fine, growing trade is enjoyed in Boston, New York, Brooklyn, Philadelphia, Chicago, St. Louis, Baltimore, Cincinnati, Cleveland, Pittsburg, Buffalo, Washington, Louisville, Detroit, Milwaukee, Providence, Kansas City, St. Paul, Minneapolis, Atlanta, Denver, San Francisco, Omaha, Memphis, Nashville, Toledo, Albany, Troy, Worcester, Springfield, Lowell, Lawrence and other cities of the Union. President Fay and General Manager Burnham are gentlemen of executive ability. Conservative, yet progressive, they have ever retained the confidence of our leading financial and commercial circles, and are conspicuously successful in this great enterprise. Treasurer Burnham and Secretary Drew are also competent officials, while the entire board of officers and directors are doing all in their power to perfect and extend the most complete system of electric gas lighting known.

**N**EW ENGLAND MUTUAL ACCIDENT ASSOCIATION, Office, Cushing Building, No. 85 Water Street, Rooms 33, 34, 35 and 36.—Fate and chance are the two uncontrollable factors in every man's life. Struggle as he may, be prudent as he can, the unknown events of the future bear down upon him with resistless force, and in a second he may be swept away to a violent death or meet with serious and disabling injuries. It is estimated that yearly one in six of the human race becomes the victim of accidental injury in one form or another; and in this active age, bristling with the dangers of rapid transit, electric currents, lofty buildings, more frequent sea voyages and the thousand and one complications of civilization, how necessary it is to exercise the utmost prudence. In this connection we would advise our readers to investigate the inducements offered by the New England Mutual Accident Association, whose home office is located at No. 85 Water Street. This association was organized in 1884, under the laws of the State of Massachusetts and is the largest and most successful accident insurance association in New England, doing business in twenty-two different States of the Union, with a large membership and cash assets in proportion. The "New England" provides every desirable feature offered by its competitors, besides the following liberal and distinctive features not possessed by other companies. It extends its benefits to all



desirable risks, thus securing the greatest possible strength and broadening the field of its labors and usefulness. The rating is arranged so as to make the cost as nearly as possible the same under each classification, while payments may be varied to equalize the apportionment. Each classification is thus made practically self-sustaining, while the association insures absolute protection, liberal indemnity, and all valid claims are promptly paid. Under able and honorable executive management the association has made an enviable record and is extending its beneficial influence to all parts of the country. Its cash assets January 1, 1891, were \$40,714.32; amount of insurance in force, over \$37,000,000.00. The officers and directors of the association are as follows: President, Hon. Augustus P. Martin, Boston, Mass., of Messrs. A. P. Martin & Co., ex-mayor of the city of Boston, and former president New England Shoe and Leather Association; Vice-President, Charles E. Carpenter, Providence, R. I., Messrs. Earl Carpenter & Sons; Vice-President, Benjamin H. Ticknor, Boston, Mass., of Messrs. Ticknor & Co., publishers; Secretary and General Manager, Benjamin F. Dyer, Melrose, Mass., Treasurer, Sylvester S. Coats, Melrose, Mass.; Medical Director, John A. Follett, M. D., Boston, Mass. Other directors: William A. Robinson, New Bedford and Providence, of Messrs. W. A. Robinson & Co.; Henry H. Earl, Fall River, Mass.; William R. Gray, Boston, Mass.; F. J. Moore, superintendent of agencies and manager claim department. These gentlemen form an official board which commands the respect and confidence of the public generally, and assures the perpetuity of the organization. On account of the fact that with business and professional men disability is more frequently of a partial nature than that of those engaged in more hazardous occupations, it very frequently happens that under the ordinary form of policy issued by nearly all accident companies the insured is not entitled to recover for entire loss of time sustained in consequence of an accidental injury, the right to recover being limited to the period of *total disability*. In other words, the ordinary contracts fall short of securing to the insured the full measure of what is desired, which is, undoubtedly, indemnity for actual loss of time sustained, regardless of whether disability be *total* or *partial*. Realizing this fact, the "New England" has recently introduced a form of policy known as the "Ideal," which is original with the "New England," and issued only by this Association. It is deservedly popular with business and professional men, and secures to the insured, indemnity for entire loss of time sustained by accidental injury up to fifty-two weeks. The advantages of the "Ideal" form of policy will be readily appreciated by the following comparison: **WEEKLY INDEMNITY AS PROVIDED BY THE ORDINARY POLICY:** Right to recover, limited to the period of time during which the insured is wholly disabled from performing any and every kind of business pertaining to his occupation. **WEEKLY INDEMNITY AS PROVIDED BY THE "IDEAL" POLICY ORIGINAL WITH THE "NEW ENGLAND":** Right to recover indemnity for actual loss of time necessarily sustained, whether disability be *total* or *partial*.

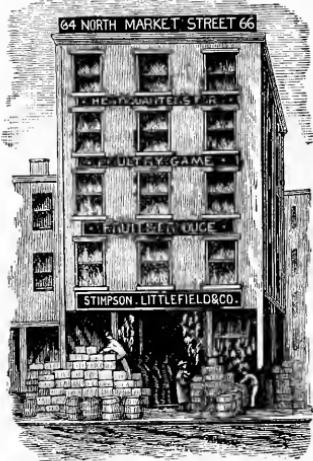
**F**ULLER, HARDING & CO., Bankers, No. 60 Devonshire Street.—Boston has long been a leading center in this country for banking and stock operations, and the transactions daily carried on in this line constitute an important factor in the advancement of the city's financial strength and prosperity. A successful firm engaged in this line of enterprise is that of Messrs. Fuller, Harding & Co., bankers and brokers, whose office is at No. 60 Devonshire Street. The firm sustains an excellent reputation and has first-class connections with the financial centers of the country. Their New York correspondents are John H. Davis & Co. The business of this favorably known house was established in 1888 by the present firm, the copartners being Messrs. Wirt X. Fuller and Theo. P. Harding, both natives of Boston, and experienced, energetic business men. Mr. Fuller was for a time engaged with S. Westcott & Son, leather dealers, afterwards becoming a member of the banking firm of Cordley, Young & Fuller. Mr. Harding, who was with the latter firm, is a member of the Boston Stock Exchange, and has had ten years' valuable experience in his vocation. The firm have a private wire to New York, their office is equipped with stock tickers, and the latest news of the financial world is always at their command. They carry on a general business in buying and selling, and carrying on margin stocks of all kinds listed on the exchanges, also handle investment securities and first-class commercial paper, and negotiate loans, etc. All transactions are intelligently directed, and customers have their interest advanced in the most substantial way possible.



BOYLSTON STREET, FROM COPLEY SQUARE.

**W**ALTER R. MORSE & CO., Manufacturers' Agents, Converters of Cotton Goods and Dry Goods Commission, No. 290 Devonshire Street.—Among the commercial enterprises of this city there are none which occupy a more prominent position in relation to the general thrift than that in which the house of Walter R. Morse & Co., is engaged,—the firm being manufacturers' agents, converters of cotton goods, and dry goods commission merchants. The business of this now widely known concern was organized many years ago by John A. D. Gross & Co., and five years since Mr. Walter R. Morse succeeded to the business, becoming sole proprietor in 1887, since which he has conducted operations under the present firm name. The premises occupied comprise two spacious floors, 25 x 100 feet in dimensions, excellently arranged with every convenience for the manipulation of goods, and all facilities for the systematic dispatch of the active trade supplied. The firm are agents for wadding, batting, twine, wicks, wicking and serim manufacturers, and are also converters of cotton piece goods, selling to the jobbing trade exclusively. The trade supplied extends to all parts of the United States. Mr. Morse is a native of Boston, has always resided here, and is popular in every circle where he is known.

**S**TIMPSON, LITTLEFIELD & CO., Commission Merchants, Nos. 64 and 66 N. Market and 3 and 5 North Streets.—An example of the attainments that are possible by a wise combination of energy and enterprise, with a thorough knowledge of the business, is to be seen in the success achieved by the well-known house of Messrs. Stimpson, Littlefield & Co., commission merchants in Produce, Poultry and Game, at Nos. 64 and 66 N. Market and 3 and 5 North Street. This representative house was founded in 1865, by Mr. J. F. Littlefield, and in 1890 his interests were consolidated with those of Mr. W. H. Stimpson, who had been a member of the firm of Stimpson, Murray & Co. since 1879; and the present firm was organized. They make a specialty of poultry and game all the year round and southern fruit and country produce in the summer; and their business has grown to a magnitude that is equaled by but few houses in the same line in the city. Their spacious and well-equipped premises have become a regular exchange market for all goods in their line. Every convenience is provided for receiving, storing and delivering the heavy consignments of goods handled, including



ample cold storage on the premises and large warehouse accommodations at No. 55 Fulton Street. The extensive business they now control, with connections in all parts of the United States, is a substantial tribute to the energy and good judgment of the management; and their total sales in 1890 aggregated over half a million dollars. They refer to the Fourth National Bank of Boston, the Boston Fruit & Produce Exchange, and to any Mercantile Agency in the country; while to those consigning goods in their line to Boston we can say with entire candor that no house anywhere can do better for them than the above firm; while purchasers will find here the very goods wanted and all orders will receive prompt and careful attention. Mr. Stimpson is a native of Boston, a member of the A. F. and A. M., I. O. O. F., the K. of H., the A. O. of U. W., the Royal Arcanum and the K. T.; while Mr. Littlefield was born in Maine and came to Boston in 1856. Both gentlemen are members of the Chamber of Commerce and share the esteem and confidence of the entire trade.



N.Y. OFFICE

H. B. CLAFLIN CO

ent address was effected. Here they occupy a floor having an area of 20,800 square feet, one-third of which space is used for wareroom purposes, the other two-thirds for a manufactory, where two hundred hands are employed. The firm also have a factory at Gloucester, Mass., where they employ one hundred and ten hands. They maintained a branch establishment at No. 338 Broadway, New York, until January 1st, 1892, where they located themselves with the H. B. Clafin Co. This is not only the first concern, but the largest of the kind in New England. The trade, which is exclusively wholesale, extends all over the United States, and is steadily increasing in volume. The firm manufacture a general line of wrappers, ladies' cotton underwear, aprons, etc., all of superior quality, well-made and durable. A very heavy stock is at all times carried, and orders are filled upon the most favorable terms. The members of the firm are Messrs. Henry Richardson, Henry F. Howe and Herbert M. Lovejoy. Mr. Richardson is a native of Dedham, Mass., Mr. Howe of New York, Mr. Lovejoy of New Hampshire. They have long resided in Boston, and are prominently known in commercial and social circles.



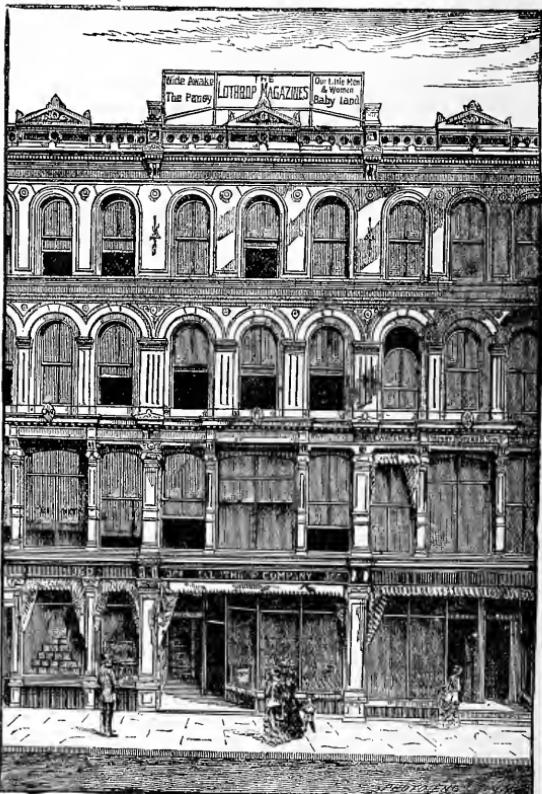
ETTINGELL, ANDREWS CO., Electric Light Supplies and Electric Railway Supplies, Nos. 192-202 Summer Street.—There are numerous manufacturing establishments represented in Boston that maintain an active trade and do a large annual business in their respective lines of goods, but it is only here and there that we find a great representative concern, alert to avail itself of every method and every invention which can in any way tend to improve the quality or extend the field of usefulness for its goods.

The growth and development of such concerns cannot be gauged by the general run of trade. They are on a different plan, and fill a sphere of usefulness of the widest extent with the largest consumers of its specialties for permanent customers. An apt illustration is afforded by the Pettingell, Andrews Company, of Nos. 192 to 202 Summer Street. This company are extensive manufacturers of, and dealers in electric light and electric railway supplies of every description, and are especially prominent as sole New England agents for the Okonite Co. of New York and London, manufacturers of Okonite wires and cables, also, for Lang, Wharton & Downs, of London, electrical supplies; and the Economic Electric Co. of Boston, lamp manufacturers. The business was originally established in 1888, by Messrs. Pettingell, Andrews & Co., and in June, 1890, the present company was incorporated, under the laws of the state of Maine, with a capital of \$200,000, and with F. E. Pettingell, president; D. A. Andrews, Jr., vice-president; J. A. Andrews, treasurer; C. B. Price, secretary. When the friction of competition rules more closely than ever, as is the case to-day, it is only those who have full confidence in their resources who can possibly come to the front. The great and gratifying success already achieved by this company is due not only to its influential connections and ample resources, but also to the knowledge of all details and processes possessed by its officers. They are practical men at the business, and give it the benefit of their close personal attention. They handle all makes and kinds of electrical supplies, and for standard and reliable productions in this line they challenge competition. They have become especially prominent in furnishing electric railway supplies, and among their patrons in New England may be mentioned among others, the Newburyport & Amesbury Electric Railway Co., the Springfield Street Railway Co., the Holyoke Street Railway Co., the Gloucester Street Railway Co., the Concord Street Railway Co., the Bangor Street Railway Co., and the West End Street Railway Co., of Boston. The company also ship large quantities of supplies to South America, Mexico, England and Canada, as well as to all parts of the United States, and are the owners of the H. E. Swift Manufacturing Co. of Boston. All orders receive immediate and careful attention, and the company is recognized as an important factor in the electrical field. The officers are well and favorably-known in Boston as enterprising and reliable business men, of marked executive ability and sterling personal worth, under whose guidance the permanent prosperity of this company is well assured.

**BOSTON.**

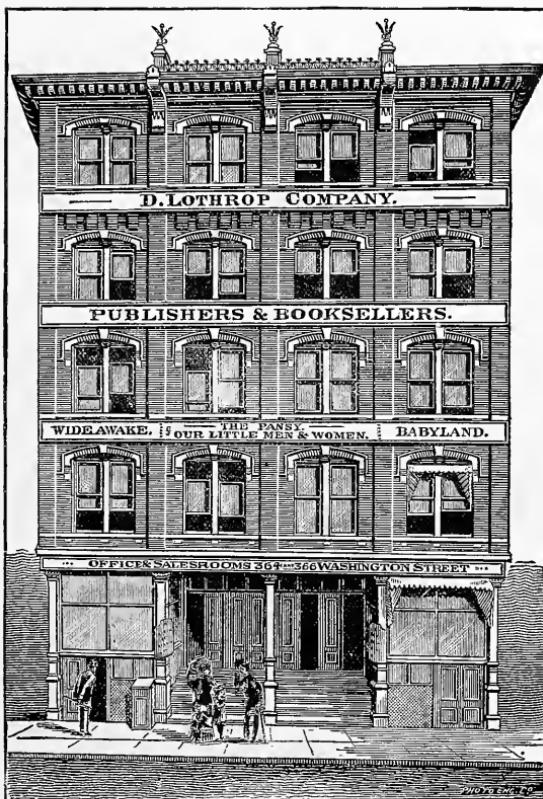
The originators of the manufacture of wrappers and aprons in New England were Messrs. Richardson, Howe & Lovejoy, whose establishment is located at No. 120 Kingston Street. This firm began business in 1876 on Avon Street, continuing there three years when they removed to 42 Chauncy Street, where they remained until 1889, when a removal to the

**D** LOTHROP COMPANY, Publishers, Nos. 364 and 366 Washington Street.—Mr. Daniel Lothrop, the founder, and head of the firm which bears his name, is one of the New Hampshire boys who have done so much to build up the prosperity and the honor of Massachusetts. He was born in Rochester, N. H., August 11, 1831. On the paternal side, he is descended from Mark Lothrop, who settled in Salem, in 1643; his line subsequently joining that of Priscilla and John Alden of "the Mayflower." On the maternal side, his ancestry dates from William Horne of Horne's Hill, Dover, N. H. He was a diligent student, being a remarkable mathematician, and having a most retentive memory. He was ready to enter college when he was fourteen, but wise friends advised him to wait a year in order that his physique might be brought up to his intellectual growth; and during this time, circumstances thrust him into the arena of business, where he now exerts one of the broadest influences of any of Boston's merchants; an influence which penetrates the life of our whole people, and has made known his name and work to the entire English speaking world. With inexhaustible energy and great executive and financial ability, he has built up the well-known publishing house of the D. Lothrop Co., gradually maturing his plans for his life's campaign—the publication of wholesome books for all. In 1850, Mr. Lothrop bought out a bookstore in Dover, N. H., which soon became one of the largest in New England, and the literary center of the town, a favorite meeting-place of bright and educated men and women, alive to the questions of the day. In 1868, he began his publishing business in Boston, being a pioneer, and more than a pioneer—a discoverer of the vast possibilities of a literature distinctively created for young people. The seeds which he scattered with a generous hand, on what had been regarded as a barren field, soon brought forth a bounteous harvest. And from this point onward, the development of juvenile taste, and the prosperous growth of the publishing house of Lothrop, have been so intimate, that it is impossible to contemplate one without measuring the other. Success attending his unflagging efforts, Mr. Lothrop now offered liberal prizes for manuscripts; new blood was thus introduced into the veins of the old literary life. And with it came a marvellous change in this class of publications, for the head of the house was indefatigable in his efforts to foster ambition, and to bring to the surface latent talent. From the start he has encouraged American authors, being a true American at heart, and has issued more books written by Americans, than any other publisher. From the commencement, Mr. Lothrop has adhered rigidly, and it may be said heroically, to his determination not to publish a work merely sensational, no matter what chances of



D. LOTHROP COMPANY'S WASHINGTON ST. STORE, NOS. 364 AND 366.

money it had in it, but to bring out only such books as would make true, steadfast growth in right living. This has not involved any limitation to strictly religious works, nor to merely entertaining volumes of good moral tone. His range has been broadly inclusive; comprising historical, scientific and biographical works, and others adapted in some way to benefit the public, furnishing a list of more than 2000 volumes, representing over 2,000,000 books every year. Mr. Lothrop is constantly broadening his field, gathering the richest thought of men of letters, men of science, and theologians. His salesrooms and warehouses are among the most extensive of the trade. No account of this house would be complete which neglected to mention the magazines which are identified with it. The Wide Awake has no superior in its class. Mr. Lothrop began its publication in 1874. It is a credit alike to its publisher, and to our country. To have given the Wide Awake to the world, would have been an honorable success for the D. Lothrop Co. had they done nothing more than this. There are four other magazines each admirable in its way,



D. LOTHROP COMPANY'S WAREHOUSE AND SHIPPING DEPARTMENT, 114-120 PURCHASE ST.

issued by this house. Mr. Lothrop was married in Dover, N. H., in 1860, to Ellen J. Morrill, daughter of Joseph Morrill. She died leaving no children. He was married October 4, 1881, in New Haven, Conn., to Harriett Mulford, daughter of Sidney M. and Harriett Mulford Stone; one daughter, Margaret Mulford Lothrop, was born July 27, 1884. Mrs. Lothrop is the famous author of "Five Little Peppers," the children's classic, and of a long list of equally well-known books. It is an appropriate fact that the head of the firm which has done so much for the reading world, should occupy for his summer home, as Mr. Lothrop has for several years, the former abode of Nathaniel Hawthorne, the famous Wayside Mansion, in Concord. Here he dispenses his generous hospitality, drawing to the old mansion, guests representing the best thought and social position in this country and abroad. Although we believe that Mr. Lothrop never has published any volume from his own pen, he certainly has won the right to a place among the foremost contributors to the honorable development of American literature.



MARTIN L. HALL & CO., Wholesale Grocers. Nos. 13 and 14 S. Market, 33 and 34 Chatham Streets.—As the head and center for the trade in coffees, teas, sugar and molasses of the choicest grades, the city of Boston is very largely indebted to the enterprising house of Messrs. Martin L. Hall & Co., the well-known wholesale grocers at Nos. 13 and 14 S. Market and 33 and 34 Chatham Streets, whose name has become a veritable trade-mark, and whose stock, both as regards extent and exclusive control of many special brands, has no rival elsewhere. This veteran house was established in 1831, by Messrs. Stephen Hall & Co., the present firm name being adopted in 1848. During all these sixty years the house has continued to lengthen and strengthen its commercial relations and develop an immense and influential trade throughout all New England. The building occupied for trade purposes contains six floors and a basement, 25 by 75 feet each, and also a large warehouse for storage purposes with facilities for the storage of all kinds of general groceries and where they carry over 7000 cases of canned goods, and is deservedly celebrated as a true type of what the



PUBLIC GARDEN, SHOWING COMMONWEALTH AVENUE AND ARLINGTON STREET.

possibilities of the modern grocery trade are. There is nothing in the various lines of sugars and molasses, teas and coffees, cigars and tobacco, that is not to be found here in its most attractive form, and pure, fresh and reliable as to quality. The long practical experience of the proprietors gives them advantages in obtaining supplies rarely equaled by any other firm in the trade, rendering it desirable for dealers and large buyers in search of the best qualities to inspect this stock before concluding purchases elsewhere. Such staples as are named above, and which are so difficult to obtain of the desired standard, have long been prominent specialties with this firm, and their trade in these lines has reached enormous proportions. A leading specialty is made of the "Perfection Java" coffee; also the popular "La Griega" cigar, the best ten cent brand in the market. A corps of nine talented salesmen represent the interests of the house upon the road, and the trade is large and active in such prominent New England centers as Boston, Lowell, Manchester, Concord, Nashua, Lawrence, Lynn, Salem, Bath, Augusta, Bangor, Burlington, Rutland, Montpelier and Brattleboro. The individual members of the firm are Messrs. A. J. Adams, Fred P. Virgin and Chas. G. Burgess. Mr. Adams came into the house in 1837, and became a partner in 1848. Messrs. Virgin and Burgess became connected with the house in 1870, and were admitted to the firm in 1881. They are natives: Messrs. Adams, and Virgin, of New Hampshire; and Mr. Burgess of Boston, in the active prime of life, and members of the Boston Fruit and Produce Exchange, Wholesale Grocers' Exchange, and the Wholesale Grocers' Association of Boston. Under their enterprising management this house is a leading representative of the American grocery trade, and a credit to the industry and talents of the esteemed proprietors.



MOUNT VERNON NATIONAL BANK, No. 43 Chauncy Street—As a natural result of Boston's gigantic industrial and commercial interests her manufacturers and business men have need of the most extended financial facilities, and it is a matter for congratulation that such institutions as the Mount Vernon National Bank has so long, so ably, and so satisfactorily afforded such facilities to the citizens of Boston and vicinity. This bank, has had a lengthy and honorable career. It was originally incorporated in 1860, as a state bank and was reorganized under the national banking laws in 1864. It has a capital of \$200,000 and is officered as follows, viz.: President, Hon. Thomas N. Hart; cashier, Frank E. Barnes. Directors: Hon. Thomas N. Hart, John B. Babcock, Benjamin F. Dyer, Frederick L. Felton, Hon. Frederick O. Prince, Oscar H. Sampson and Walter H. Tenney. These names are synonymous with stability and integrity, and their sound discretion and administrative capacity have become generally recognized. The Mount Vernon National occupies spacious and elegant banking rooms at No. 43 Chauncy Street, and is recognized as one of the great permanent



institutions of the city. It transacts a general business in deposits, loans, collections and exchange; receives the accounts of banks, bankers, corporations, firms and individuals on the most favorable terms; buys and sells bills of exchange, issues drafts, and in every way seeks to advance its customers' best interests. It is able to, and does handle commercial paper in large amounts, and also loans extensively on approved collateral, its loans and discounts averaging nearly \$1,000,000. Its capital stock is held at a high premium as one of the safest and most desirable investments in the city; and on September 25, 1891, it had a surplus fund of \$50,000, undivided profits of \$43,000, and individual deposits amounting to \$929,464.59. In President Hart is found one of Boston's best-known and most prominent citizens, who has served the city as mayor with honor and credit, and is now postmaster of Boston, while giving the bank the benefit of his personal attention and guidance, and is acquainted with nearly every depositor and patron of the institution, by whom he is universally esteemed and respected. The cashier, Mr. Barnes, came into the bank in 1872, and was promoted to his present responsible position in 1884. He is a financier of large experience, wide acquaintance, and influential connections.



**WALKER STETSON SAWYER COMPANY**, Manufacturers, Importers and Jobbers, Cor. Bedford & Kingston Streets.—When one considers the giant strides that Boston has taken during the last forty years in both commerce and manufactures, he must needs admit that not only have the city's natural advantages and resources been factors in her greatness, but that the indefatigable energy, shrewd foresight, and absolute confidence of her representative merchants have formed a solid and permanent basis of her steady growth.

The Walker Stetson Sawyer Company, manufacturers, importers and jobbers of fabrics, fancy goods and notions, located at the corner of Bedford and Kingston Streets, is a bright example of this truism.

Certainly, no one house in the city can boast of a career at once more phenomenal, more remarkable, more impressive and lasting in its every undertaking.

In 1860 its founders, Messrs. Lewis, Brown & Co., made their bow to the commercial world and for over a quarter of a century were an important factor in distributing goods in their line throughout the country.

The great fire of 1872 consumed a large share of their capital, but the loss was only temporary; and the panic of 1873 found them as strong as a firmly imbedded rock. In 1886 the firm of Walker, Stetson & Sawyer succeeded to the control, and in 1888 the present company was incorporated under the laws of the state of Massachusetts, with a capital of \$100,000, which has since been increased to \$150,000.

On Thanksgiving day, November 28, 1889, the company suffered a serious loss by fire, which destroyed their entire stock and all their books and papers.

Yet inside of twenty-four hours another store was taken, new stock was put in and business was again resumed.

From that time to the present their career has been one of continued and increasing success.

Commercial disasters have been to this firm merely object lessons, which their natural enterprise and sagacity have turned to experience and advantage.

Their business methods have been marked by wise daring, fearless integrity, unceasing activity, sound and conservative judgment, and a will to accomplish any undertaking.

They have always made friends of their customers.

The house has not only kept abreast of the times, but is easily in the van in meeting the demands of the most active market on this continent. Its traveling salesmen can be encountered in every city and town from Bangor to Buffalo, and its sales are annually increasing at a rapid ratio.

This company are large manufacturers of cotton underwear, knit goods and kid gloves, receiving the entire output of extensive factories located in Boston, Weymouth, Woburn, Hyde Park, and adjacent towns. Two of these plants are employed entirely in manufacturing ladies' print dress, wrappers and childrens' dresses, and ladies' Norfolk waists in a variety of materials.

The well-known "Domestic Wrappers" which have become so popular with New England women, are made here, thousands and thousands of dozens.

The work has been carried to that perfection in cut and finish, that once they have been tried the consumer rarely abandons them. Such is the skilful combination of buying the material and manufacturing in large quantities, that a well made, perfectly fitting "Domestic Print Wrapper" is retailed at the price which a woman would be obliged to pay for the material alone.

Charming styles for children, at moderate prices, are also produced. Mothers no longer need be troubled by the gussets or gores of their own or children's dresses, as in ye olden time.

This company carries an extensive line of goods known as small wares and notions, embracing a thousand little necessary articles that no household can be without and no store successful that has not a line.

Through this department, from pins and needles, spool cotton and elastic cords—to buttons and corsets, the assortments are complete, and the sales enormous.

In handkerchiefs, aprons, laces, embroideries, veilings and rufflings, in stamped linen goods, China silks, art goods, crochet and embroidery silks for fancy work, all wants are carefully looked after and good taste made in selections.

One of the heaviest and most important of the branches of this establishment is that of hosiery, gloves and underwear. Foreign and domestic products are ranged side by side, and nothing is wanting that fashion can dictate or comfort require, for men, women or children.

The exigencies of the business call for the employment of more than one hundred clerks and salesmen in the store, and over five hundred outside.



The salesrooms of the company comprise the ground floor and basement of the new and handsome building on the corner of Bedford and Kingston Streets, owned by E. D. Jordan, Esq., head of the firm of Jordan, Marsh & Co., and has a frontage of 200 feet on Bedford and 100 feet on Kingston Street.

The store is one of the lightest and best ventilated in the country and comprises about 25,000 square feet of floor space. Here is displayed one of the largest and finest assortments of fancy goods, notions, underwear and small wares to be found in the city, including always many exceptional bargains for close cash customers.

Expert buyers are sent annually to Europe to gather the finest novelties in each line, that continental genius can produce, and domestic manufacturers have always been accorded the most generous patronage, where the quality of goods warranted it.

The company are crowding closely for supremacy in their lines of trade, and their methods, from the wonderful success which has attended them, are such as win for them everywhere the heartiest recognition and appreciation.

They have cut figures down to a scale which only their perfect facilities for manufacturing and importing can warrant. By selling large quantities they are able to work on the smallest margins, and their customers reap the benefits. The leading retailers of Boston, as well as of other cities and towns of New England, with many in New York State, make an important factor of this progressive house.

The officers and managers of the company are as follows : James Wentworth Brown, president; James H. Stetson, vice-president; Frederick L. Walker, treasurer; Messrs. Alfred H. Jones, Charles D. Mather and Rufus H. Sawyer, directors.

The president, Mr. Brown, is a native of Maine, who came to Boston in 1860, and is a well-known resident of Wellesley and an experienced and talented business man.

Vice-president Stetson was born in Quincy, Mass., coming into the house in 1875, and became a partner in 1886.

Mr. Walker, the treasurer, was born in Pawtucket, R. I., came into the house in 1873 and became a member of the firm in 1881.

Messrs. Jones, Mather and Sawyer are well-known Bostonians and young men of tried abilities and sound judgment.

The accessibility of the principal members of the house and their cordial demeanor have won friends for them in all parts of New England and New York, while their salesmen are among the best-known and best liked travelers who emanate from Boston.



The photographic art has one of its foremost representative establishments in Boston in that owned by Mr. W. A. Holland, proprietor of Ye Holland Studios, centrally located at No. 611 Washington Street, opposite the Globe Theatre. The business of this house was originally founded in 1886, by Messrs. Holland & Roberts, and in 1888, Mr. Holland succeeded to the entire control. On July 1st, 1891, he removed from Temple Place, where he had been conducting business, to his present place. Here the premises occupied comprise the entire sixth floor, having dimensions of 50 x 150 feet. The quarters are furnished in elegantly tasteful style, and divided into reception rooms, office, toilet room, work rooms and operating gallery, all modern improvements having been provided. The operating department has a light

16 x 16 feet in dimensions, the largest in Boston, or indeed in New England. The apparatus is of the finest, and includes a  $\frac{3}{4}$  camera, the largest in the city. Twelve expert artists and assistants are employed, and the business is under the personal management of Messrs. Thos. Holland, and C. E. Holland, sons of the proprietor, who have had ten years' experience as practical photographers and are thoroughly skilled in all the branches of the profession. Photography in all its branches is executed in the highest perfected style of the art; also crayons, water colors, pastelles, India ink, etc., and portraits. They give special attention to copying from old pictures, while the prices are uniformly low and reasonable. The firm especially excel in group pictures. The studio may be reached by elevator, and all visitors are assured of courteous, considerate attention.



**THE JOHNSTON LINE** runs a weekly service from Boston to London direct, performed by the following first-class steamers :—“Mentmore,” “Nessmore,” “Oranmore,” “Parkmore,” “British Crown” and “British Empire.” The agents in Boston are Messrs. WM. JOHNSTON & CO., LTD., Chamber of Commerce Building, who also have a regular service, **THE HANSA-JOHNSTON**

**LINe**, running a weekly boat alternately to Hamburg and Antwerp, and as the trade warrants they despatch boats to Rotterdam and other ports. The following well-known steamers, which, like those of the London service, were built specially for the trade, compose the line :—“Baumwall,” “Stubbenluk,” “Pickhuben,” “Grimm,” “Cremon,” “Wandrahm,” “Steinhof,” “Kehreider” and “Grasbrook.” These are among the best freight lines to and from Europe that cross the Atlantic, and every facility and courtesy is extended to their patrons. The company is prepared to quote rates and close contracts for freight between Boston and the above ports, and also through rates in connection with the American and or English and, European railways to or from any of the principal points. The officers are among the best known navigators, selected for their peculiar fitness for their positions : the passages are noted for speed and the lines are very popular on both sides of the Atlantic.



QUITABLE LIFE ASSURANCE SOCIETY. Branch Office, Equitable Building, Corner of Milk and Devonshire Streets, Nathan Warren, Cashier.—The three generations of the American public now mingling in the mortal arena—the young man just across the threshold of the business world, the man in his prime who has about gauged the extent of his capacities, and the elderly man whose increasing years and lessening strength warn him that life's day has a limit—all are equally interested in the mighty problems involved in life insurance. This age finds the community largely one of thoughtful, intelligent men, who have a full knowledge of the value and benefits of life insurance, educated up to the duties inherent on them to protect their families, but who become bewildered as to which is the company and scheme best adapted to meet their requirements. Of all the companies whose methods and plans have been examined, the Equitable Life Assurance Society offers the most substantial inducements. Duly incorporated in 1850, under the laws of the State of New York, it numbers among its directors the leading capitalists, philanthropists and business men of the great metropolis, and is doing the largest business of any life insurance company in the United States. It opened its Boston office some thirty years ago, and in 1854 erected what is known as the Equitable Building, at the corner of Milk and Devonshire Streets, at a cost of \$1,000,000. It is a magnificent structure, eleven stories high, with a frontage of 124 feet on Milk, 119 feet on Devonshire and 91 feet on Federal Street, and is one of the largest and finest office buildings in New England. It contains the most secure safe deposit vaults in the world, and is the headquarters of the Equitable Life Assurance Society for Eastern Massachusetts. This society issues policies on carefully selected lives for any amount between \$1,000 and \$100,000. The cheapest and simplest form of Free Tontine policy is on the "life plan." If you assure at the age of thirty-five the annual premium for a \$10,000 policy will be \$271.00, and in the event of death at any time after the delivery of the policy and the payment of your first premium, your family will receive \$10,000. Now, under the old-fashioned policy if your life is prolonged for many years you may find the premium a burden during old age, but the Free Tontine policy provides that at the end of a term of years the policy may be returned to the society and its full value (including the entire reserve on the policy) drawn in cash. Moreover, the Free Tontine policy gives you a choice of no less than six ways of arranging or settling your assurance, thus guaranteeing to every policy-holder a satisfactory adjustment, no matter how his circumstances may change from year to year after his policy is issued. This policy is unrestricted after one year, incontestable after two years, and guarantees a full share of the surplus earned, and, being issued by a society holding a larger surplus than any other assurance company, may be expected to show larger profits than the policies of any other company. The Indemnity Bond of this society forms a secure and profitable investment combined with life assurance. This bond is backed by a surplus, over all liabilities, of twenty-two and a half millions; while the success with which the business of this society has been conducted, its surplus earning power, and the profits paid in the past, indicate that this bond will realize liberal profits. It may be purchased in easy installments, and at any time after three years may be exchanged for a paid up bond for an amount equal to the sum of the annual installments paid. At maturity the bond is either payable in cash or may be extended. In the latter case it will bear interest annually from the date of its extension. The annual statement of this society, made Dec. 31, 1890, shows the following facts and figures, viz.: Total assets, \$119,243,744.47; total undivided surplus, over 4% reserve, \$23,740,447.34; total paid policy-holders, \$13,256,671.71; new assurance written in 1890, \$203,826,107.00; total outstanding assurance, \$720,662,473.00. These figures speak more eloquently than words as to the condition of the society. The board of directors is composed of the following citizens of New York, to wit:—Henry B. Hyde, president; James W. Alexander, vice-president; Louis Fitzgerald, Henry A. Hurlbut, Henry G. Marquand, Wm. A. Wheelock, Henry Day, M. Hartley, H. M. Alexander, Chauncey M. Depew, Charles G. Landon, Cornelius N. Bliss, E. Boudinot Colt, Alanson Trask, John Sloane, S. Borrowe, B. Williamson, Eugene Kelly, John A. Stewart, Geo. C. Magoun, William M. Bliss, Wm. B. Kendall, G. W. Carleton, E. W. Lambert, H. S. Terbell, Thomas S. Young, John J. McCook, Daniel D. Lord, H. J. Fairchild, Wm. Alexander, Horace Porter, Edward W. Scott, C. B. Alexander, Geo. DeF. L. Day, John D. Jones, Levi P. Morton, John A. McCall, Charles S. Smith, Joseph T. Low, A. Van Bergen, T. DeWitt Cuyler, Oliver Ames, Eustace C. Fitz, S. H. Phillips, Henry R. Wolcott, Gustav G. Pohl, J. F. DeNavarro, James H. Dunham, Daniel R. Noyes, Waldo Adams. The representative of the Society in Boston is Mr. Nathan Warren, who has been identified with its office in this city for upwards of twenty years. He is a recognized authority upon all matters pertaining to life insurance, and a gentleman of marked executive ability, unvarying courtesy, and high social and business standing, with whom it is always a pleasure to do business.



WILLIAM FRANCIS PRATT, Optician, Office, [Corner Bosworth Street and Chapman Place.—When it becomes necessary to resort to the use of spectacles or eye glasses, it is highly important that the eyes should be examined by a competent optician, in order that glasses of exactly the right description may be selected. This kind of examination is carefully and skillfully made by Mr. William Francis Pratt, the well-known optician, whose office is located at the corner of Bosworth Street and Chapman Place, with entrance on the latter at No. 22. Mr. Pratt makes a specialty of ophthalmic surgeons' orders, and gives particular attention to the fitting of spectacles and eye glasses. He also manufactures frames of all kinds to order, and executes optical repairs of every description. He has now had a practical experience of twenty-six years in the business, and is regarded as an expert. For nineteen years he had charge of the optical department of the business of Thaxter Bros., and for six years and a half was with Widdifield & Co., in the same capacity.

**B**O STON AND MONTANA CONSOLIDATED COPPER AND SILVER MINING COMPANY, Office No. 199 Washington Street.—There are numerous indications that the present "boom" in mining operations is of the most permanent and conservative character. The newly formed companies have entered the field upon the most substantial basis, headed by experienced mining experts and capitalists, not over-stocked, and formed to develop some of the richest and most extensive ore leads yet discovered. The Boston and Montana Consolidated Copper and Silver Mining Company, with offices at No. 199 Washington Street, Sears Building, is a favorable example of a corporation organized to conduct legitimate mining operations. Incorporated in 1887, under the laws of Montana, with a capital of \$3,125,000, it acquired ownership of the richest copper and silver bearing territory in Montana, situated near Butte City. Their property includes four mines, and a full working plant with all requisite machinery, and having made all necessary preparations the company have begun the development of its property under the direction of experienced mining engineers, and, with rich ore in sight, are opening the way to secure a steady output of both copper and silver, thus placing the company upon a secure dividend-paying basis. The ore assays very rich, and the company is to be congratulated upon its favorable prospects under the faithful and painstaking management of its board of officers and directors, to wit.: President, A. S. Bigelow; secretary and treasurer, Thomas Nelson; superintendent, Thos. Couch; directors, A. S. Bigelow, Franklin Fairbanks, Chas. Van Brunt, Leonard Lewisohn, A. W. Spencer, H. Wallerstein, Thomas Couch. Under the present management the interests of the stockholders are in safe hands, and the Boston and Montana promises to become one of our leading dividend payers. Its stock is divided into 125,000 shares at \$25.00 each, and if safety and not hazard, prudence and not recklessness, legitimate properties and not wild-cat schemes are desired by an investor, let him consult this responsible company.

**W**ALTER BAKER & COMPANY, Manufacturers of Chocolate and Breakfast Cocoa.—The oldest, and at the present time one of the largest industrial establishments in Boston, is that of Walter Baker & Company, manufacturers of breakfast cocoa, and other cocoa and chocolate preparations. The extensive mills belonging to this house are situated on the Neponset River, partly in the Dorchester district of this city and partly in the town of Milton. The small mill in which the business was first begun, at the same place, in 1765, is said to be the first of its kind in the British Provinces of North America. The plant

[Established 1780.]



"LA BELLE CHOCOLATIÈRE."

W. BAKER & CO.'S REGISTERED TRADE-MARK.

then established came into the possession of Dr. James Baker, in 1780, who was succeeded later by Walter Baker, his grandson, in whose name the business has since been conducted. It is an extremely interesting fact, and one with scarcely a parallel, perhaps, in our industrial annals, that on the very spot where, more than a century and a quarter ago, the business of chocolate making was first begun in this country, there has grown up one of the largest establishments, of that kind in the world—an establishment which competes successfully for prizes in all the great industrial exhibitions in Europe and America, whose influence is felt in the great commercial centers, and whose prosperity promotes the welfare of men who labor under a tropical sun in the cultivation of one of the choicest fruits of the earth. The chocolate plant, known to botanists as *Theobroma Cacao* (the first or generic word meaning "food of the gods") flourishes only in hot climates, mostly within the fifteenth parallels of latitude. The Cacao beans used by the manufacturers are procured mainly from South America, some of the West India islands, Ceylon, Java and certain parts of Africa. The establishment of Walter Baker & Company, to which extensive additions have been made from time to time during the last fifty years, now comprise five large mills, equipped with all the latest and most improved machinery for the manufacture of cocoa and chocolate in a variety of forms and by the most approved methods. A large number of work-people are employed, and the total annual output reaches a very high figure. The high degree of perfection which this house has attained in its manufactured products is the result of long experience combined with an intelligent use of the new forces which are constantly being introduced to increase the power and improve the quality of

production, and cheapen the cost to the consumer. The full strength and the exquisite natural flavor of the raw material are preserved unimpaired in all of Walter Baker Company's preparations; so that their products may truly be said to form the standard for purity and excellence. Their Breakfast Cocoa, in which a high degree of fineness is secured without any loss of brilliancy in color, can be used by students of the microscope and of chemistry, as a perfect type of the highest order of excellence in manufacture. They have always taken a decided stand against any and all chemically treated cocoas and they believe that the large and increasing demand for their goods has proved that the consumer appreciates this decision.

**U**NITED STATES HOTEL, Beach Street, Tilly Haynes, Resident Proprietor.—The United States Hotel is one of the oldest and most prominent caravansaries in the city of Boston. Its reputation extends all over the world, and the many thousands who have been its guests are always ready to speak of the place with favor. The hotel has passed through many hands, but has attained its greatest popularity under the management of Mr. Tilly Haynes, the present proprietor. The house was first opened in 1824, by the United States Hotel Company. In 1879 Mr. Haynes became the owner, and under his able directorship the place has been signal success. Although the hotel contains four hundred and sixty-six rooms, yet it is constantly patronized to the fullest extent of its accommodations, people having often to be turned away for lack of room. Employment is furnished the year round to one hundred and eighty hands in the various departments. The United States is a handsome five-story and basement structure, taking up an entire block, and is admirably located, with entrances from Beach, Kingston and Lincoln Streets. Horse-cars to all points pass the doors. It is but three minutes' walk to the Old Colony and Boston and Albany stations. The hotel is handsomely furnished throughout, provided with all modern conveniences, while the service is perfect in every respect, and the terms reasonable. Mr. Haynes is a native of Sudbury, Mass., and is a gentleman now past the middle age of life. He possesses hosts of friends in business, professional and social circles, and is popularly esteemed by the traveling public.



### UNITED STATES HOTEL, BOSTON.

**T**HE CONNECTICUT RIVER LUMBER COMPANY, No. 17 Doane Street.—The lumber trade of New England has been aptly described to be one of the integral links in the great chain of American commerce. Its important bearing upon the commercial economy of the country is a manifest fact, and the flourishing condition of the industry requires no stronger proof than the existence within the limits of such industry's influence, of prominent and substantial houses of the class of the Connecticut River Lumber Company, the subject of this review. The company has been in existence since the year 1879, when it was organized under the laws of the State of Connecticut. At the time of the company's incipiency the capital stock of the concern was fixed at \$947,000, and there is no better evidence of the prosperity of the house than the fact that, at the present time, the capital stands at \$1,500,000 (one million and a half). The Connecticut River Lumber Company are manufacturers of lath, shingles, clapboards, spruce lumber, and spruce piles. They also have extensive dealings on commission in all kinds of pine, hemlock and hardwood lumber, shingles, clapboards, etc., the sales of the concern averaging over 150,000,000 feet of lumber per annum. Some estimate may be formed of the extent of this company's operations, when it is known that, in addition to occupying the commodious premises at No. 17 Doane Street, City, and while owning a large retail yard at No. 18 State Street, Roxbury, Mass., the house owns mills in the several States of Maine, New Hampshire, Vermont, Massachusetts and Connecticut; having no less than eight mills on the Connecticut and Androscoggin Rivers, and possessing several hundred thousand acres of standing timber. The business of this company is of such magnitude as to find employment for over one thousand five hundred men; the company being, as a matter of fact, the largest of its class in New England. The business of the concern is transacted in car-lots only, all kind of lumber, hard and soft, being handled. The clock-work precision and automatic accuracy with which is conducted the gigantic volume of business annually transacted by the house, call forth, and justly so, the marvel of all familiar with the concern, and stand as sterling tributes to the executive aptitude and ability of those who act at the helm of the company's prosperity. There are existing those who are ready to regard the almost phenomenal success which has, in the twelve years' time, been showered upon this great concern, to some chance, or caprice of the fickle goddess Fortune. Those, however, who observe closer, discern the well-spring of the company's prosperity to be in the indefatigable energy, the unremitting effort and the high business principles of the directorate of the business. The president of the Connecticut River Lumber Company is Mr. Geo. Van Dyke, which gentleman is located at Lancaster, N. H. The vice-presidency is in the hands of Mr. J. P. Thompson, who is stationed at Northampton, Mass.; while the double duties of secretary and treasurer are discharged by Mr. Charles A. Burus, who controls the management of the metropolitan branch of the company, at No. 17 Broad Street, N. Y. The Boston house is under the direction of Mr. J. W. Palmer, a gentleman justly meriting the esteem in which he is held generally. Mr. Palmer has been in the lumber trade for many years. He is a member of the Bay State Lumber Dealers' Association, an organization of great influence, embracing in the ranks of its members the most prominent lumber merchants of the state. The name of the Connecticut River Lumber Company, throughout the trade and its allied industries, is synonymous with unqualified integrity; a circumstance when viewed in connection with the company's prominence, entitling the name to be written in indelible letters upon the pages of this record of the representative business concerns conducting operations in the capital of the Bay State.

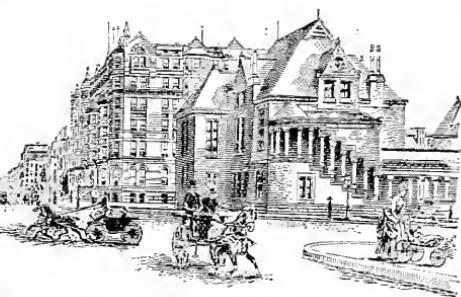


WHITNEY, CLOUGH & CO., Commission Merchants, No. 37 Merchants Row, and Nos. 2, 4, and 6 Clinton Street.—In examining the business interests of this city one is impressed with the large number of extensive establishments whose proprietors have been subjected to a thorough training in all the details of their business, and who are recognized as the representatives of their special industry. Such a firm is that of Messrs. Whitney, Clough & Co., commission merchants in produce, meats, poultry and game, No. 37 Merchants Row, and Nos. 2, 4, and 6 Clinton Street. This house was founded as far back as 1842 by Messrs. Griswold, Whitney & Co., who were succeeded in 1853 by the present firm (consisting of Messrs. G. Whitney, J. W. Clough and H. A. Whitney) on the retirement of Mr. Griswold during that year. The premises occupied embrace a spacious and commodious first floor, having a frontage and depth of 100 x 60 feet, giving ample accommodation for the manipulation and storage of stock and the general advantageous prosecution of

the business. The firm deal at wholesale exclusively and handle the various products of the farm, the orchard and the garden, a specialty being made of western meats and poultry, receiving their supplies from producers and shippers in car-lots. As agents for buyer and seller, their facilities are of the most perfect character: they are prompt in disposing of consignments, equally expeditious in making returns, and guarantee the highest ruling market prices on all sales. The members of the firm are natives of Boston, Mr. G. Whitney being one of the original founders of the enterprise, Mr. H. A. Whitney, his son, and Mr. J. W. Clough having acquired their knowledge of this business, prior to being invested with a copartnery interest, by long and faithful service with this time-honored house.



BOYLSTON STREET.



EARSARGE MINING COMPANY, Office, No. 199 Washington Street.—The mining of copper in the Lake Superior region has proved a bonanza to thousands of stockholders, and prominent among the corporations engaged in the industry stands the Kearsarge Mining Company, whose main offices are located at No. 199 Washington Street. This company was incorporated in 1866, under the laws of the State of

Michigan, with a capital of \$1,250,000 divided into 40,000 shares issued at \$25.00 each, and 10,000 in the treasury, and is officered as follows, viz.: President, Charles Van Brunt; secretary and treasurer, A. S. Bigelow; superintendent, John Daniell. Directors, Albert S. Bigelow, Joseph W. Clark, Leonard Lewisohn, Charles Van Brunt and John Daniell. The company are now conducting operations under the most favorable auspices and upon the largest scale, and we would recommend those seeking a safe and very remunerative investment to call at this company's office and investigate for themselves. During the year 1890 the product of mineral was 1,928,315 pounds, which at 82.90 per cent. gave 1,598,525 pounds of refined copper, for which has been realized the gross sum of \$240,997.67. The cost of mining footed up \$170,741.21, leaving a net income for the year of \$70,817.69. They paid a dividend of \$80,000.00 on January 1, 1890; and their assets at the beginning of 1891 were \$144,757.31. The company's ore mills freely, while every modern appliance is provided for the work. All the active managers are residents of Boston and New York, and are able and talented business men, expert in mining matters, and highly esteemed for their sterling personal qualifications. If permanency and absolute safety, soundness of management, and freedom from care and solicitude count for anything in an investment, the securities of this company more nearly meet the general want of the investing public than any other security now to be had. Of this fact a thorough investigation of them will convince the most skeptical, to whom patient courtesy is always shown by the managers of this company.



ARKER, McCOBB & CO., General Commission Merchants and Wholesale Dealers in Fruits and Produce, No. 78 South Market Street.—Among the noteworthy firms that have come to the front in the produce district in Boston of late years there are but few, if any, more successful than that of Parker, McCobb & Co., whose place of business is conveniently located at No. 78 South Market Street. They are general commission merchants, and wholesale dealers in fruits and country produce, and are doing a flourishing trade, being the largest produce dealers in this line supplying grocers, provision dealers and fruit dealers, their transactions extending throughout the New England States. They also sell large quantities to hotels and steamships, handling prime stock, and altogether, their patronage is of a most substantial character, and grows steadily apace. This reliable and well-known house was established in 1859 by Waite & Parker, who conducted the same up to about a year ago, when they were succeeded by Parker, McCobb & Company. Consignments are solicited, and returns are promptly made on the same, and interests placed with this responsible firm are certain to be judiciously handled. Supplies come from various points, east and west, and a large, first-class stock is constantly kept on hand, all orders for anything in the line indicated receiving immediate attention, and relations once formed with this house are more than likely to lead to a permanent business connection. Messrs. D. E. Parker and Frank W. McCobb, who compose the firm, are gentlemen in the prime of life and natives of Massachusetts and Maine respectively. They are both men of thorough experience as well as of energy and enterprise, fully conversant with the trade, and are members of the Boston Fruit and Produce Exchange.



HE BOSTON ELECTRIC PROTECTIVE ASSOCIATION, George W. Adams, General Manager, No. 111 Arch Street.—The wide and practical application of electricity to the purposes of man is well illustrated by the career of the Boston Electric Protective Association, which has recently taken possession of its new and elegant office quarters at No. 111 Arch Street. The object of this association is to provide manufacturing corporations, public buildings, banks, stores, hotels, warehouses, etc., with a safeguard from burglars and a watchman's time detector. The business was inaugurated here on May 1, 1877, by Messrs. G. W. Adams and P. A. Dowd, now of the Sprague Motor Company, of New York. The first work done by them was to build the first electric light for New England, which was commenced on July 20, 1880, for Jordan, Marsh & Co., who were then erecting their building, corner of Avon and Washington Streets, and who were the first to employ electricity for illuminating purposes while pulling down old buildings and excavating for foundations. The power used was supplied by their own engine on their premises. The power for illuminating while work was progressing on the new front of A. Shumway & Co.'s store was also obtained from the engine of Jordan, Marsh & Co. The machines used on these occasions were of the Maxine Patent and were produced by the United States Electric Lighting Company, of New York, and were of 8,000 candle power each, one of which is now in use in Boston for solar printing and is acknowledged to be one of the finest quality current machines in use. It was sold and billed from G. W. Adams, superintendent of the Boston Protective Association, who used it as the first machine in practice in New England. The electric lights on the Common were also introduced by this gentleman on September 17, 1880. In 1881 the present association was incorporated under the laws of the State of Massachusetts, with ample capital and with Weston Lewis, president; Benjamin F. Dyer, treasurer; G. W. Adams, general manager; who, with Henry W. Wellington, form the board of directors. The plant of the association cost about \$150,000, while the offices are the finest and best arranged of any like quarters in Boston. The electric clock used by the Association is the invention of Mr. Adams, the general manager, and is the foundation of the success and prosperity of this enterprise. These clocks are especially valuable for bankers, as they are a sure protection from burglars, giving the necessary warning against their attacks. The places having this system are connected with the office of the Association, and when once closed for the day it is absolutely impossible for any one to enter the place in any manner without the office being immediately notified, and a man is at once sent to the location of the clock to ascertain the cause. The clock also indicates the time of opening and closing the place of business and is a perfect check upon watchmen. These clocks are leased to parties on very reasonable terms, and estimates are furnished for equipping buildings in any part of the country with this system. The association are now employing thirteen officers in this city on night duty, who patrol the various districts and examine the stores and other buildings belonging to their subscribers. Over four hundred watchmen's clocks of Mr. Adams' invention are now in use. Among the subscribers to the system in Boston are the Freeman's National Bank, Manufacturers National Bank, Continental National Bank, Broadway National Bank, Boylston National Bank, Home Savings Bank, American Rubber Company, C. F. Illovey & Co., Shepard, Norwell & Co., Jordan, Marsh & Co., Stoughton Rubber Company, R. H. White & Co., Gilman's Restaurant, Moulton's Restaurant, J. Peavy & Bros., Isaac Fenn & Co., George R. Fisk & Co., Eureka Silk Company, Rogers, Wood, Loring & Co., A. B. Crocker & Company, Joel Goldthwaite & Co., Smith, Whiting, Connor & Co., Bliss, Fahyan & Co., Commonwealth Clothing Company, Whitten, Burdett & Young, Coleman, Mead & Co., James Rothwell & Co., Massachusetts National Bank, Boston Belting Company, Walker, Stetson, Sawyer Company, John H. Pray, Sons & Co., J. A. Jackson, Farley, Harvey & Co., Weil, Dryfus & Co., R. & J. Gilchrist, Parker, Holmes & Co., Dennison Manufacturing Company, Macullar, Parker & Co., Abram French Company, Jones, McDuffie & Stratton, Miner, Beal & Co., A. Shuman & Co., R. H. Stearns & Co., Bradford, Thomas & Co., and many others. The association has recently re-wired the storage vaults and store of E. B. Sears, the furrier, containing four floors, with a wire every six inches and with two

circuits, while the services of the Association are in constant and important requisition throughout the country. President Lewis is best known as president of the Manufacturers National Bank. Treasurer Dyer is at the head of the well-known mercantile house of Dyer, Rice & Co.; while Mr. Wellington is one of the proprietors of the Silver Lake Mills. General Manager Adams is a native of Connecticut, served in the army three years during the war, and settled in Boston in 1865. He it was who erected the 57,000 candle power light on Boston Common at the time of the Army and Navy celebration. He has had an experience of sixteen years in the electrical industry and has given the science careful and painstaking study, and to some purpose. He is a prominent Mason, 32°, a member of the G. A. R., and a gentleman of wide acquaintance, marked inventive talent and thorough business reliability, who is to be congratulated on the success achieved through his well directed genius and unremitting industry.



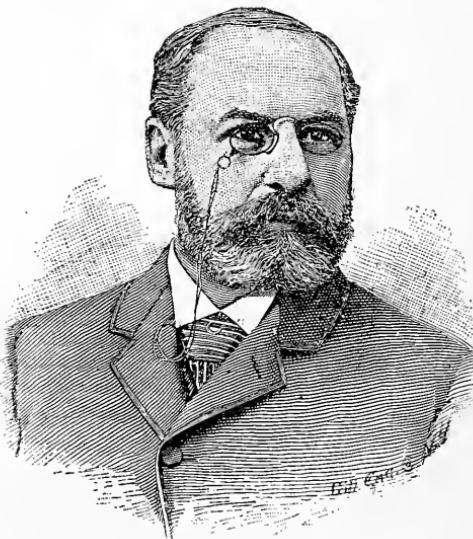
BOSTON MARBLE COMPANY, John D. Allen, Manager, Rutland, Sutherland Falls, Mountain Dark, and Italian Marble and Supplies, No. 8 Thacher Street.—In this brief sketch of the business of the Vermont Marble Company, as represented here in Boston, we introduce to our readers the largest marble quarrying concern in the world, ranking first in quality and foremost in the volume of its production. The Vermont Marble Company has its quarries, mills and works at Proctor, Center Rutland and West Rutland, in Rutland County, Vermont, and is represented here by the Boston Marble Company, whose headquarters are located at No. 8 Thacher Street. This branch was opened in 1875, and is under the management of Mr. John D. Allen, who is selling agent for the company in New England. He carries a full supply of finished work for both building and monumental purposes, and his house is the recognized leader in its line in the city. It is only within a comparatively few years that the development of the country and the cheapening of production by the use of improved machinery have given to the marble business such an impetus that it now ranks as the principal industry of Vermont, and an important and growing factor in the business of the country. Italian marble had been quite extensively used for many years. No one questioned but that the American product was its equal in fineness of grain and variety and beauty of color, but, being little known, it was claimed that it would not stand the changes of our variable climate as well as the Italian. Years of exposure side by side with its foreign rival have shown the reverse to be true, and, as an inevitable result, Vermont Marble has very rapidly displaced the Italian; so that, now, the output of American Marble, and the capital invested in it, is very much in excess of the Italian. To-day there are 371 gangs sawing on marble in Vermont, and of this number the Vermont Marble Company operates 300. In the department devoted to monumental work there is used everything in the way of machinery known for tracing, polishing and turning, and of the 2000 men now on the pay rolls of the company, from 300 to 500 are kept at work on this particular branch of the trade. Fabrication of memorial work has become an art requiring originality of conception, technical training, patient and intelligent application, and the very acme of expert workmanship, to secure an artistic totality of admirable and enduring qualities. To fully meet these essential requisites, the efforts of the Boston Marble Company are unremitting. Their extensive show-rooms are replete with a varied and complete assortment of designs, suited to the tastes and means of all, and values are here offered which cannot be duplicated elsewhere. All work proves as represented, is guaranteed in every respect, and every statement in letter and spirit is fully substantiated. In both memorial designs, ideal and realistic carving, and in the selection of materials, this company stand pre-eminent in the trade. The fullest extent of artistic possibility has signalized their many productions. Their well-tested merits, and marked appreciation in every cemetery in this city and throughout New England, is their best possible recommendation, their only needed endorsement. In the selection of raw materials, this company possesses every qualification, and the trade recognizes their judgment as unerring. They supply both Rutland, Sutherland Falls, Mountain Dark, and Italian marble, and all necessary supplies. For the execution of building work no house in the marble business is so well adapted for success as this. The Sutherland Falls marble is undoubtedly the strongest, most durable and in general effect most satisfactory for this class of work. It is not a pure white, but slightly clouded or variegated; is a fine, hard and close grained stone, and so does not absorb the impurities of the atmosphere, but retains its bright and clear appearance after continued exposure. Not being a dead white, it blends so nicely in an entire front as to be especially pleasing and harmonious. It is peculiarly adapted for buildings requiring large pieces, as blocks of almost any size can be quarried. When a dark stone is required, nothing can be found any handsomer than the Rutland Blue or Mountain Dark. Rock-faced, it presents the finest effect of any known material. White Rutland makes a very imposing front, and when a contrast is desired a handsome appearance is obtained by combining the white and blue Rutland, while either of these used as trimmings with brick or other material is very effective. Among specimens of building work executed by this company in Boston may be named the Advertiser Building, the Parker House addition, the Rogers Building, and the State House addition. The marble from the Vermont Marble Company was also used for the new terrace wall and grand stairway at the U. S. Capitol, Washington; Whig Hall, Princeton College; U. S. Post office, Montpelier Vt., and many public buildings all over the country. Dealers are promptly supplied with marble in any quantity or form desired in any part of New England by the Boston Marble Company. Mr. Allen, the manager, is a native of Scotland, in the active prime of life, and has been with this company for a period of twenty years. He is an expert authority in the business, and a gentleman of experience, ability and sterling personal worth, with whom it will be found both pleasant and profitable to deal.



MUTUAL LIFE INSURANCE COMPANY of New York; C. A. Hopkins, General Agent. Office, Mutual Life Insurance Building.—There is no need at the present day to advance any argument relative to the wisdom of providing for the future of one's wife and family, or as regards the character of the obligations imposed upon the head of every household in the community. The principal question that arises, and which we desire to answer, is, what company offers the greatest security, and the

most substantial conditions, unhesitatingly affirms the Insurance Company of these conditions and is regarded liberal and honest prosperity, the strength of patronage. The York is a great national financial bulwark to the and a no less desirable place money as a splendor. It is represented Hopkins, as General sachusets, with offices Building. The Mutual 1843, and its growth hasous, upon a scale of unrendering it the largest. It has paid to its policyholders, the vast sum of according to the statement, 1891, its assets \$38,68; with a surplus 507 policies in force, reserve on policies at \$22,00. The wonderful is due in a large degree to the opportunities for

policies provide. The distribution policy of this company is the most liberal contract offered by any company in the world, and produces the most profitable results for the policy-holder. This is also the cheapest company to insure in, its large dividend returns reducing the cost of insurance below that of any other corporation. The actual results of insuring in the Mutual Life are demonstrated by the practical experience of thousands, being far superior to those of any other association; while the safety and certainty of returns are absolutely definite and assured. No insurance company represented in Boston is better managed or more commodiously housed. Its own building, erected in 1877, is one of the architectural ornaments of the city. It is six stories in height, with an iron tower 230 feet high, and constructed entirely of marble and iron so as to be absolutely fire-proof. It covers a ground area of 10,000 square feet, and was erected at a cost of over \$1,000,000. The offices of the company on the second floor are roomy, elegantly furnished and finely appointed, and a large corps of clerks are employed therein, while this agency sends out 132 solicitors and special agents. Col. Hopkins, the General Agent for Eastern Massachusetts, is one of the best known life underwriters in New England. He was born at Spencer, Tioga Co., N. Y., in 1841, and removed with his parents in 1852 to Jersey City, where he attended school until 1856, when he entered the wholesale department of A. T. Stewart & Company. Here the outbreak of the war found him ready to enlist, and he went out at the first call with the Eighth New York, serving three months, and immediately re-enlisted in the Fifty-ninth Regiment. In August, 1862, he became Adjutant of the Thirteenth New Jersey, and was afterwards made Captain, brevetted Major for gallantry, and during the last nine months of the war served on the staff of the General commanding the Twentieth corps. He was in the famous battles of Bull Run, Antietam, Chancellorsville, Gettysburg, and through the Atlanta campaign, and was mustered out June 1, 1865. The following month he entered the service of the Mutual Life, and was made cashier in 1866, and filled the position till 1875, when he was appointed General Agent for Rhode Island, with headquarters at Providence. While in that city he was twice elected a representative to the State Legislature, and served as Chief of Staff, and Inspector of the State Militia, with the rank of Lieutenant-Colonel. In January, 1888, he became General Agent for Eastern Massachusetts, and has won hosts of friends in the city and state by his promptness, business ability and sterling traits of character.



tions to the public. We hold that The Mutual Life of New York, best fulfills in every way, both as orable management and corporation most wor-

Mutual Life of New York is a national institution; a widow and fatherless, corporation in which to did financial investin Boston by Col. C. A. Agent for Eastern Massa-

in the Company's own Life was organized in been rapid and continu-

paralleled magnitude, Company in the world.

holders, since organization \$306,000,000.00, and ac-

ment made December amounted to \$159,507.16; 225,-

insuring \$695,753,461.03;

4 per cent., \$146,968,-

growth of the company to freedom from restric-

its policy contracts, and investment which its

**C**OFFIN, ALTEMUS & CO., Dry Goods Commission Merchants, No. 53 Avon Street.—The commission merchant and manufacturers' agent occupies a very important position in the industries of the present day, and a conspicuous example of his influence in the dry goods trade is afforded in the firm of Messrs. Coffin, Altemus & Co., of New York, Philadelphia, Boston and Baltimore, whose Boston house is located at No. 53 Avon Street. This firm are dry goods commission merchants of large experience and a high repute, and enjoy a trade thoroughly national in extent and eminently creditable in character. They are especially promi-



POST OFFICE SQUARE.  
SHOWING MUTUAL LIFE INS. CO. BUILDING

nent in the trade as agents for Washington prints, the Glasgow Company, the Farr Alpaca Company; Barnaby Mfg. Co.'s fine zephyr giughams; H. & D. Henry, wool flannels; Pembroke wide sheetings; Seville, Schofield, Son & Co., blankets; and for the Williamsville Mfg. Co.; the Slater Cotton Company, manufacturers of the celebrated "Pride of the West" bleached cotton; Powhatan Mills, Centerville Mills, Davol Mills, Valley Falls Company, Monahanett Mfg. Co., Elmwood Mills, Tintic Mills, Ballou Co., Attawagan Mills, Trion Mfg. Co., Hamlet Mills and the Forestdale Mfg. Co. This firm are represented in Boston by Mr. Warren M. Whiting, who has been their manager here for the past nine years, and is a dry goods merchant of twenty-three years' experience. He was formerly with Messrs. J. S. & E. Wright & Co., of Boston, and is a gentleman of wide acquaintance and eminent popularity in the trade. His office contains a complete line of samples of the products of the

above famous concerns, and the entire Boston and New England trade is supplied from this agency, all orders being shipped direct from the mills at manufacturers' prices, by which means a large saving of freight and expense is saved to the jobbers and cutters. All orders by mail or telegraph are promptly filled, and terms are made invariably satisfactory to buyers. The principal office of the firm is at No. 220 Chestnut Street, Philadelphia, with other branches at Worth Street, New York, and German Street, Baltimore; and their business is an important factor in such New England trade centers as Providence, Lowell, Hartford, New Haven, Worcester, Springfield, Manchester, Concord, Lawrence, Lynn, Portland, Bridgeport, Burlington, Rutland, St. Albans, Montpelier, Brattleboro, Nashua, Newport, Fitchburg, Salem, Lewiston, Bangor, Pawtucket, Augusta, Woonsocket, Norwich, Norwalk, Northampton, New London and others too numerous to mention here. Mr. Whiting, the manager here, is painstaking in his efforts to meet the wishes and supply the demands of the trade, and is a gentleman of thorough reliability, with whom it will be found both pleasant and profitable to deal.



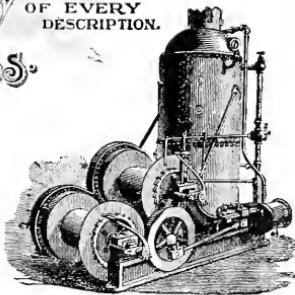
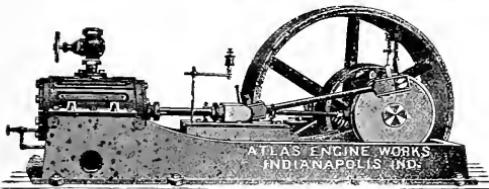
LAMPRECHT BROTHERS & CO., Bankers, Room No. 313 Exchange Building, No. 53 State Street.—The rapidly accumulating wealth of the American people is forcibly illustrated by the constant demand for investments suitable for savings and trust funds. Municipal bonds rank next to "Governments" in point of safety, and Boston banking houses have been eminently successful in selecting the various classes of these securities which possess the most favorable qualifications for permanent investment. A widely known banking house making a specialty of high grade municipal bonds is that of Lamprecht Brothers & Co., whose offices are located in the Exchange Building, No. 53 State Street, Boston, Mass., and at No. 113 Superior Street, Cleveland, Ohio, where the business was established in 1882. The firm have devoted their closest attention to this branch of finance, and offer at all times a choice list of securities carefully selected to meet the most conservative requirements.



AMARACK MINING COMPANY, Office, No. 199 Washington Street.—Among the most desirable forms of investment now offering are the securities of the Tamarack Mining Company, whose main office is located at No. 199 Washington Street, and which was incorporated in 1882, to acquire and develop a most valuable tract of copper mining territory in Michigan. They have a capital stock of \$1,250,000, divided into 50,000 shares of \$25 each, and the following are the board of directors, to wit: A. S. Bigelow, president; Hon. Franklin Fairbanks, Charles Van Brunt, A. W. Spencer, Edward S. Grew, John N. Denison, John Daniell. The secretary and treasurer is Mr. Thomas Nelson of this city. The property of the company includes 1140 acres of land, and a full working plant, with four shafts, and all the latest improved machinery for mining copper. They own one of the richest veins of copper ore in the country, while the mine is unusually well situated as regards perfect transportation facilities, cheap fuel and cheap labor. The ore is readily worked, and the ingot copper produced is of the highest quality for all purposes of the arts, industries and coinage. The company is thoroughly organized, its affairs are progressing most favorably under the supervision of the executive officers, and the superintendent at the mine, Mr. John Daniell, and with the splendid prospects before it, the Tamarack is certain to continue a steady dividend payer. As regards cost, the results achieved by this company in mining copper have never before been equaled. Its mine has yielded over 10,000,000 pounds of refined copper in a single year, for which it realized upwards of \$1,400,000.00, while its cost to the company was not over six cents per pound. The company are now paying dividends at the rate of \$16.00 per share annually, and its stock is held by many of our conservative capitalists as one of the choicest and most remunerative of investments. Superintendent Daniell is a mining expert of large experience, in every way qualified to economically and successfully work the mines, while the officers and directors are widely and favorably known in the financial world, and form a tower of strength to any enterprise with which they may be identified.



ELLSWORTH & PIEHLER, Furriers, No. 2 Bromfield Street, Corner Washington.—The manufacture of various descriptions of fine fur garments in this country is an industry which has for many years steadily increased in magnitude and importance, and is at the present day a branch of commercial enterprise second to none in importance, popularity and public interest. One of the most enterprising and successful houses engaged exclusively in the fur trade in Boston is that of Messrs. Ellsworth & Piehler, located at No. 2 Bromfield Street, corner of Washington. This firm are manufacturers and direct importers of fine fur goods for the retail trade, and make a leading specialty of seal garments. The business was originally established in 1888, by Messrs. Cranz, Ellsworth & Piehler, the present firm succeeding to the control in 1891. Both partners are practical furriers of large experience and established reputation, while their high personal character is universally regarded as an ample guarantee of the excellence and value of the goods in which they deal. They operate a well-equipped factory at No. 17 Bromfield Street, where they give employment to skilled hands only, whose work is always closely scrutinized by the proprietors, who are leading authorities in America on all that appertains to furs, from their raw state until they are fashioned to adorn the fairest wearers. Theirs is an exclusive fur store, where the most magnificent seal sacques, dolmans, ulsters, wraps and jackets are obtainable at the very lowest prices. In fact, owing to their wide connections on both sides the water, the quotations of this firm range under those usually asked for inferior goods elsewhere. It is of vital importance to buy right, when the investment is in a fine fur garment, and this is the place of all others to patronize, as thousands of the best-dressed ladies of New England know through personal experience. Here are always in stock comprehensive assortments of capes, muffs, boas, collars, gloves, caps, rugs and small furs generally, all of the best material, carefully and skillfully made, beautifully trimmed and finished, and quoted at remarkably low prices. The firm also store, insure and repair furs, and send goods to all parts of the Union. The members of this firm are Messrs. I. H. B. Ellsworth and Otto J. Piehler. Mr. Ellsworth was born in Newburyport, Mass., where he was in business for a period of sixteen years; was also in the house of A. N. Cook & Co. for twenty-three years, and has received the patronage of some customers throughout all his forty years' business career. Mr. Piehler is a native Bostonian, with A. N. Cook & Co. for ten years, an expert and practical furrier, and a young man of high social and business standing.



**H**OISTING ENGINES, 300 different styles and sizes. SELF-CONTAINED ENGINES. PLAIN SLIDE VALVE ENGINES. AUTOMATIC SLIDE VALVE ENGINES. PLAIN HEAVY DUTY ENGINES. AUTOMATIC HEAVY DUTY ENGINES. HORIZONTAL TUBULAR, LOCOMOTIVE and VERTICAL BOILERS. Large stock of Engines on hand for immediate delivery. Complete steam plants furnished and set up in any part of New England.—The largest and finest stock of engines and boilers in Boston is to be found at this establishment, whose proprietor is the New England agent for the Lidgerwood Manufacturing Company, the largest manufacturers of hoisting engines and boilers in the United States; and who build over three hundred different styles and sizes of hoisting engines, and have over eight thousand engines in operation; the Atlas Engine Works, the largest manufacturers of portable and stationary engines in the country; the Gorton & Lidgerwood Co., house-heating boilers; steam Road Rollers, etc., while he also deals extensively in stone crushers, wire rope, rock drills, and boilers of every description. Mr. Houghton is a practical machinist and engineer of thirty-five years' experience, and established his present business here in 1883. No house engaged in this important line of mercantile activity in Boston maintains a higher standing in the trade, and few, if any, enjoy so large a measure of recognition, its annual sales reaching a very handsome figure. The business is conducted on the soundest and most progressive principles, and its management is characterized by energy, sagacity and judicious enterprise, coupled with strict integrity. All persons having dealings with this house are certain to find the same of a very satisfactory character. The boilers handled by Mr. Houghton are of every size, style and variety, and are of a character for utility, reliability and uniform excellence that command universal attention and win the confidence of close and discriminating buyers. The Atlas Engine Works have included in their engines every improvement that conduces to economy in running and increased horse-power. The best of material only is employed, and every part is fashioned and put together with the greatest accuracy and care. Every engine is critically examined before shipment, and the products of these works may be truthfully said to be hourly running to the extent of many thousand horse-power in every State in the Union. The prices are at bed rock, and quality considered, are the cheapest quoted by any engine works in the land. Mr. Houghton is prepared to supply these splendid engines, and the other important specialties handled by him, at the shortest notice to customers in any part of New England, style and power being specially adapted to the wants of purchasers. Those of our readers contemplating the purchase of anything in this line, should communicate at once with Mr. Houghton. They will save money and obtain better service through him than by dealing with any other house in New England.



THE THIRD NATIONAL BANK. Moses Williams, president; Francis B. Sears, vice-president; Frederick S. Davis, cashier; Andrew Robeson, manager of safe deposit vaults; Exchange Building, corner State and Kilby Streets.—Boston has long afforded one of the most desirable and profitable fields for legitimate banking in the United States. The present prosperous era in the business world, finds the leading financial institutions of Boston better prepared than ever to meet all demands of trade, and handle satisfactorily the vast business that is offered. Representative among the number of her banking institutions stands the Third National Bank which under sound and conservative management has had a remarkably prosperous career. It was incorporated in 1863, with a capital of \$300,000, which was increased in 1861 to \$600,000 and 1889 to \$1,000,000, and on October 1st, to \$2,000,000. It transacts a general banking business, and one of enormous magnitude; making collections on all points through its chain of correspondents, which include the National Park Bank, the Phenix National Bank, Drexel, Morgan & Co., and Bank of New York, New York; the First National Bank, of Chicago; Drexel & Co., of Philadelphia; the Union Bank of London Eng.; the London and San Francisco Bank of San Francisco; Boston National of Seattle, issuing draft on London, buying and selling foreign exchange, handling first-class commercial paper, and in every way seeking its customers' best interests and affording them perfect financial facilities. Its officers and directors are as follows, viz.: President, Moses Williams; vice-president, Francis B. Sears; cashier, Frederick S. Davis; manager of Safe Deposit Vaults, Andrew Robeson; directors, Royal E. Robbins, Benjamin F. Brown, Thomas O. Richardson, Moses Williams, Otis E. Weld, Benjamin F. Stevens, Francis B. Sears, Charles A. Welch, Henry B. Endicott, Jerome Jones, William L. Chase, Edward Atkinson, George E. Keith, Charles E. Sampson and Joseph B. Russell. A more thoroughly representative and efficient board could not be constituted, and their ripe experience is manifest in the course of the bank, which has the endorsement of the foremost authorities in finance. Its sound and healthy condition is best shown by the annual statement, made September 23, 1891. Capital stock \$2,000,000, surplus fund \$75,000, undivided profits \$94,177.27, individual deposits \$3,681,189.56. This bank has recently taken possession of new and elegant quarters in the Exchange Building, with entrance at the corner of State and Kilby Streets, and which form a suite of the finest banking-rooms in the city. A safe deposit department was added to the facilities of this bank during 1891, and this branch of the business is safely housed and ably directed. The safe deposit vault has six compartments, with a capacity of 15,000 boxes. This vault is massive in its construction, splendidly equipped with time locks and heavy doors, and was built by George L. Damon, of this city. Three coupon rooms are connected, which contain sixty-five small chambers for the use of patrons. Beyond is the ladies' clipping-room, with twelve compartments, a reading-room and all accessories with a lady attendant. The banking-rooms and private offices are magnificent in their appointments and furnishings, and one-fourth of an acre of floor space is occupied in the business of the bank. The president, Mr. Williams, has been at the helm since November, 1885, and is a prominent attorney-at-law, with a business record of the most creditable character. The vice-president, Mr. Sears was cashier from 1853 to 1890, and has been connected with the bank since 1864, promoting its interests with fidelity and acceptability in every capacity. The cashier, Mr. Davis, has been engaged in the banking business for forty years; was cashier of the Traders National Bank for thirty years and its president two years, previous to accepting his present position in 1890; and is a financier of ripe experience and wide acquaintance, whose opinions are of weight in banking circles.



YER, RICE & CO., Hats, Straw Goods, Japanese Robes, Ladies' Furs, Nos. 36, 38 and 40 Chauncy Street.—The firm name of Dyer, Rice & Co., will ever remain honorably identified with the American trade in fine furs, as no house in Boston has achieved such distinction or developed such perfected facilities in this line. The business was established in 1863 by Messrs. Gould, Dyer & Peabody, who were succeeded by Messrs. Dyer, Taylor & Rice in 1869, and they by Messrs. Dyer, Taylor & Co. in 1879, succeeding also at that date to the business of Hart, Taylor & Co., the present firm being organized in 1887. They are extensive wholesale dealers in hats, caps and straw goods, and manufacturers of furs, robes, coats, etc. The building occupied for trade purposes contains five floors, and a basement, 75 x 125 feet, eligibly located at Nos. 36, 38 and 40 Chauncy Street. The firm are the leading authority in Boston on all that pertains to furs, from their raw state until they are fashioned to adorn the fairest of wearers, while to vast practical experience they unite marked executive ability, perfected facilities, and influential connections both at home and abroad. They are direct importers of the best Alaska sealskins, finished with the world-famous London dye. These goods never need re-dyeing, because they do not fade. Here are obtainable, at very moderate prices, the most magnificent seal sacques, dolmans, paletots, muffs, capes, collars and wraps, buffalo, bear and Esquimaux dog sleigh robes, fur and fur-lined coats, all the prices that make an inquirer a pur-chaser every time. In fact, owing to their vast trade, this firm's quotations range under those asked for vastly inferior goods elsewhere. It is of vital importance to buy right, where the investment is in a fine fur garment, and this is the place above all others to make selections, as thousands of the best-dressed ladies in Boston know through personal experience. The stock is the largest in the city, both as regards furs, hats and straw goods, while the trade of the house extends to all parts of the United States. A corps of twenty talented salesmen represent the interests of the firm upon the road, and all orders of whatever magnitude receive prompt and perfect fulfillment. The members of the firm are Messrs. E. F. Dyer, J. B. Rice, F. E. Dyer and N. G. Nickerson. The senior partner is a native and well-known resident of Braintree, Mass., president of the Braintree Savings Bank, and a director of the Mount Vernon National Bank of this city. Mr. Rice was born in Cambridge, where he still resides. Mr. F. E. Dyer is a son of the senior partner, and Mr. Nickerson is a native of Dennis, Mass., and an experienced merchant. All are members of the Boston Merchants Association, and have won an honored record for enterprise, integrity and sagacity, as worthy exponents of a great staple branch of trade.



WRIGHT COMPANY, Tobacco Manufacturers, [Inc.] No. 290 State Street.—The tobacco manufacturing interest is one of the prime factors in the commercial progress and industrial development of the country. In fact, at one time, tobacco was the agent used in business transactions in Virginia, that being utilized as the currency of the day. The trade has gone on steadily increasing with each succeeding decade, and a vast amount of capital and a vast number of people are now engaged in the business. One of the most successful concerns engaged in the industry is that of the J. Wright Company, [Inc.] whose factory is at Richmond, Va., and whose selling office is at No. 290 State Street. This enterprise was inaugurated ten years ago, at Richmond and Boston, simultaneously, by the present proprietors, Messrs. J. Wright and A. A. Redway. On March 2, 1891, the business was incorporated with a capital stock of \$300,000, Mr. Wright being the president and Mr. Redway the secretary. The latter resides in Boston, while Mr. Wright assumes control of the factory in Richmond. Both gentlemen are practical tobacco manufacturers of mature experience; and through the critical supervision of affairs maintained at their factory, by the selection of the best crop tobaccos, and by the following of most approved processes, they are enabled to produce tobaccos of remarkably excellent quality. The works are equipped with the latest improved machinery, driven by steam power, and employment is found for a force of upwards of three hundred expert hands. The firm manufacture a fine line of smoking and chewing tobaccos, in plug, cut and spun roll, in a large variety of brands, and their goods are unequalled for flavor and general excellence. The production is an extensive one, the output amounting to about two million pounds of tobacco per year. Of this the greater quantity is disposed of from the Boston establishment. The trade supplied extends all throughout the New England States and the South, and is steadily growing in volume with each passing year. The firm is a liberal one, and all its customers have their interests advanced in the most substantial manner.



**FRENCH & HALL COMPANY**, Successors to French & Hall, Manufacturers of Men's Fine Footwear, Boston Salesroom, No. 287 Devonshire Street.—The great advance made in the wholesale manufacture of men's fine footwear is well shown by the products of the French & Hall Company, whose factory is located at Rockland, Mass., with Boston salesroom at No. 287 Devonshire Street. This business was established in 1877 by Messrs. French & Hall, and in May, 1891, the present style was adopted. The factory at Rockland is a four-story structure, 33 x 100 feet in dimensions, supplied with new and improved machinery, and furnishing steady employment to 100 skilled hands. The output comprises fine goods only, both hand-sewed, hand-turned, McKay sewed and Goodyear welts, and the average production is from twenty to twenty-five cases per day. The closest attention is given to the selection of materials and other important details of the business, so that the position occupied by this company in the front rank of the trade has been honestly earned and is well-deserved. All goods of this house are noted for their superior workmanship, fine material and elegance of finish, having all the elements of durability with the added advantages of easy fit and attractive appearance. The success of the company has been great, owing to the years of study given to the art of manufacture by the managers, whose every effort has been directed to the production of improved boots and shoes by new and better methods, and aiming constantly to enhance the value of the output in all respects. A large and influential patronage was early developed with leading retailers throughout the United States, and in May, 1891, retail stores were opened at Nos. 367 Fulton Street, Brooklyn; 157 Broadway, New York; and 728 Chestnut Street, Philadelphia. Orders are promptly and carefully filled at fair and equitable prices to the trade, and the business is in a thoroughly healthy and flourishing condition. The members of the company are Messrs. Joseph E. French, George W. Hall, C. J. Shriner and S. P. Urner. Mr. French is a native of Rockland, and one of its best-known citizens; a director of the Rockland National Bank, a member of the Anderson Tack Company, and engaged in the shoe industry from his early youth, and was formerly with J. F. Dane, Grinnell & Co. for several years. Mr. Hall is a Massachusetts man by birth, a prominent resident of Rockland, and a member of the Anderson Tack Co. Mr. Shriner is a native of Baltimore, connected with the shoe trade for the past eleven years, formerly with Hanan & Son, of New York, and came into this house as a salesman in 1887. Mr. Urner is a New Yorker, formerly with J. and T. Cousins of New York, who with Mr. Shriner are now in charge of the company's store in that city.



**HARLES RIVER IRON WORKS**, Edward Kendall & Sons, Nos. 72 to 86 Main Street, Cambridgeport.—The steam-engine is, in this era, the most perfect piece of mechanism on the face of the earth. Skill and science have both been utilized to the utmost, and yet among the multitude of manufacturers it is well to pause and endeavor to weigh the comparative merits of the various styles, and select upon a critical basis of merit. Some of the concerns in this line, whose advertisements are sown broadcast, have been unable to maintain the market their ambitions would fill. The reason is apparent, when their new-fangled engines speedily need repairs or prove inadequate to the work demanded of them. There are some houses in this country that have achieved a solid reputation for the superiority of their engines and fully live up to it. Such a house is that known and honored under the name and style of the Charles River Iron Works, conducted under the proprietorship of Messrs. Edward Kendall & Sons, at Nos. 72 to 86 Main Street, Cambridgeport. This house has long been prominent in the manufacture of steam boilers and engines, and in machine and plate-iron work of every description. The business was founded in 1860, by Mr. Edward Kendall, and in 1887, the present firm was organized by the admission of Messrs. George F. and James H. Kendall to partnership. Established on a substantial basis of skill, energy and integrity, the business has had a remarkable growth, and is one of the best illustrations of industrial progress in the State. The Messrs. Kendall are close students of the progress made in steam engineering, and have included in their boilers and engines every improvement that conduces to economy in running and increased horse-power. The best of material only is employed, and every part is fashioned and put together with the greatest accuracy and care. Every engine and boiler is severely tested before shipment, and is guaranteed to give perfect satisfaction. The works comprise a mammoth two-story building and ample dockage, covering a ground area of 300 x 300 feet, and a boiler and machine-shop, one and two-stories high, measuring 75 x 150 feet, all thoroughly equipped with the latest improved machinery and appliances on the premises, and every facility for insuring rapid and perfect production and the prompt and satisfactory fulfilment of all orders. A force of one hundred skilled workmen is employed and shipments are freely made to all parts of the United States, the British Provinces, Canada and South America. Prices are at bed-rock, and, quality considered, are the cheapest quoted by any similar works in the land. Parties requiring anything in this line will save money and obtain better service through this honorable house, with its magnificent facilities, than by dealing with any other in the United States. The Messrs. Kendall are all expert and talented manufacturers, of large experience and high repute, and have spent their lives in the promotion of the interests of this important industry.



**N. BATES & CO.** Friction Clutch Pulleys, and Cut-off Couplings, Machinery, Shafting, Hangers, Self-Oiling Pulleys, Etc., No. 120 Pearl Street.—A leading headquarters in Boston for engines, boilers, and power transmitting machinery of every description, is the establishment of Messrs. H. N. Bates & Co., located at Nos. 240 to 246 Congress and Nos. 180 to 188 Purchase Streets. This firm are extensive wholesale dealers in machinery, shafting, hangers, self-oiling pulleys, etc., and make a specialty of friction clutch pulleys and cut-off couplings. They established their business in 1883, and have built up a liberal and substantial patronage throughout New England. They have recently added materially to their manufacturing plant, the latest and most approved tools, for the economical production, in the most perfect manner, of shafting, pulleys and hangers. These tools include a turning and boring mill, having a capacity of 10 feet in diameter, and which was made for them by one of the best machine tool builders in the country; which with smaller tools of the same class enable them to meet the requirements of their rapidly increasing business. The Hunter Friction Clutch and Cut-off Coupling, handled by this firm, may well be pronounced one of the most important minor mechanical contrivances of the nineteenth century. Its advantages are manifold, both in respect to convenience and economy. Wherever it has been introduced, its use is a source of comfort to all concerned, from the operator with a single machine, to the superintendent and the owners. The list of pulleys offered by this firm include friction pulleys for line and counter shafts, for dynamos and cupola blowers, for pumps, for ice machinery, for grinding and pulverizing machinery, for sprocket wheels, for elevators, for machine tools, for looms, etc. They also have friction counter-shafts for lathes, elevators, etc., wrought iron shafting, balanced whole pulleys, improved clamp pulleys, clamp couplings, flange-faced couplings, adjustable hangers, pedestal boxes, balance wheels, sheave pulleys, cone pulleys, mule pulleys, band wheels, chain wheels, rope wheels, etc., etc., also pure oak-tanned leather belting, Hunter's patent hand drill, and other specialties. They furnish, without charge, complete plans showing the best and most economical methods of transmitting power; defining the proper location of hangers, shafting, pulleys, etc., for electric light stations, mills, factories and all other buildings wherein power is used; and when the order is placed with them, they will send, without expense, draftsmen who are experts in the above specialty, to lay out work and make all necessary drawings. The firm make a special point of immediate delivery and the lowest prices consistent with the high grade of the goods. They submit estimates on the specifications of any plant, and have fitted a large number of extensive plants throughout New England, which serve as their best possible recommendation, their only needed endorsement. Mr. H. N. Bates, the active member of the firm, is an expert and practical mechanic, alert and enterprising in meeting every demand, and thoroughly reliable and responsible in all his dealings.



OSMER, CODDING & CO., Wholesale Dealers and Jobbers in Boots, Shoes and Rubbers, Nos. 133, 135 and 137 Federal Street.—This is one of the largest and most progressive houses in the wholesale boot and shoe trade of Boston. The firm has been established in the business since 1875, and receive the entire product of several shoe factories. The business premises comprise five floors, 40 x 110 feet each, all suitably fitted up to carry the heavy stock always found here of full lines and grades of men's and boys' shoes, including fine calf and heavier grades for all purposes; brogans, plows, and ladies' fine footwear. Quality has ever been the first consideration, and the firm handle no inferior or doubtful stock, all their goods being produced from the best materials, cut by experts, made up honestly, with good linings and findings and finished equal to anything of the same grade in the United States. The firm's prices are notably low, and their sales are annually enlarging throughout all parts of the United States, being especially heavy and influential in New England and the Middle States. The stock is kept up to the highest standard of excellence, and the largest orders are filled with promptness and conscientious care. The members of this firm are Messrs. George Hosmer, Charles B. Codding, James R. Entwistle and Simeon D. Dyer. Mr. Hosmer was born in Weyland, Mass., and is a well-known citizen of Whitman; was a member of the firms of Hosmer & Winch and Hosmer & Winch Brothers, from 1863 to 1874, in the same line, and is an expert authority in the shoe trade. Mr. Codding is a native of Taunton, Mass., and a resident of Lynn; while Mr. Entwistle is a native of Framingham, and Mr. Dyer of Cambridge; and all were formerly with Hosmer & Winch, and are members of the Boston Boot and Shoe Club, and the New England Shoe and Leather Exchange, and have ever retained the confidence of leading commercial and financial circles.



NEWHALL SHOE COMPANY, Manufacturers of Boys' and Youth's Fine Shoes, Charles W. Newhall, Manager, Avon, Mass., Boston Office, No. 96 Summer Street.—The name of Newhall has for years been honorably and prominently identified with the growth and development of the shoe trade in Massachusetts; to such a degree, indeed, as to place the Newhall Shoe Company in a position far beyond the requirements of any praise which these pages could bestow. It will be sufficient for our purpose, therefore, to merely call the attention of the trade to some of the advantages and benefits accruing from the opening of business relations therewith, together with a brief account of its history and present facilities. Mr. Charles W. Newhall, the manager and moving spirit of this company, has been connected with the Boston boot and shoe trade since 1865, and was five years at the head of the firm of Newhall & Barber. By reason of his large experience, commanding ability and wide acquaintance as a shoe manufacturer, the Newhall Shoe Company have quickly advanced to a front-rank position in the trade. The company was formed in 1880, and now operates a mammoth factory at Avon, Mass., which was built and presented to them by the people of that place. Under his guiding hand and possessing such magnificent facilities for production, this latest enterprise under the Newhall name has every essential which can conduce to its permanent prosperity and the steady development of a trade national in extent. The company manufacture boys' and youth's machine-sewed and Goodyear welt shoes, turning out two thousand pairs per day, and giving employment to from three hundred to four hundred hands. The marked and gratifying success won by the company has been largely due to the great and systematic care used in every detail of manufacture. The goods are not made simply to sell, but, on the contrary, with an idea that they are to be worn, and must please the customer. An enviable reputation has thus been gained on the policy that goods can be made to fit easily and still have durability and solid worth. The goods go to all parts of the United States, and create for themselves a permanent and increasing demand wherever once introduced. A full sample stock is carried at the Boston salesrooms, No. 96 Summer Street, and all orders are given prompt and careful attention, while terms and prices are made invariably satisfactory to the trade. Mr. Newhall is a well-known Bostonian, still in the active prime of life, a life member of the Shoe and Leather Travelers' League, and standing as a manufacturer in the foremost rank of the trade.



UFFORD & SON, Manufacturers of Clothing and Dress Forms, No. 12 West Street.—Within the life-time of a generation the march of progress may be said to have completely revolutionized the art of dress-making. And in this the introduction of the "form" has been a distinct factor. Notable improvement has been effected in the device indicated, too, of late years, until a high degree of perfection has been attained therein. But while it is worthy of note that many of these contrivances now upon the market possess unquestionable features of merit to recommend them to favor, it is equally a fact, that for general excellence, none yet introduced to public notice can begin to compare with the clothing and dress forms manufactured by S. N. Ufford & Son, No. 12 West Street, with factory at No. 240 Norfolk Street, Dorchester. These are by universal assent the most perfect, complete and altogether superior articles of the kind ever invented, and command extensive sale throughout the entire country. They are all made of papier-mâché of twice the usual thickness, in the very latest improved style, in accordance with exact scientific principles, and every one is warranted as to make and material. They are, in short, conceded to be the ne-plus-ultra of dress forms, and receive a measure of recognition accorded to none other. The firm are the pioneers in this branch of business, and have more models than any other concern in their line in the United States, and their productions are in rapidly increasing demand everywhere. This flourishing enterprise was established in 1880 by the present senior partner, who conducted the same alone up to 1872, when he associated with him his son, C. A. Ufford. The Messrs. Ufford, who are both men of practical skill and thorough experience in this line, make a specialty of artistic model forms, to order. They have ample and well-equipped manufacturing quarters, and employ a number of expert hands. A large and varied assortment is constantly carried in stock, including clothing and dress forms in every size, shape, style and design; also show display forms, cloak-holders, stands, etc., and all orders are attended to in the most expeditious manner. With their exceptional facilities, widespread business connections and long experience, the firm are manifestly in a position to offer substantial inducements to the trade, quoting bottom prices, while all communications of a business nature receive prompt response, correspondence being solicited.



MCDONALD & JOHN, Wholesale and Retail Dealers in Beef, Pork, Veal, Lamb and Mutton, Poultry and Game of All Kinds, Stall No. 16 Eastern Market, No. 103 Canseway Street.—The trade in meats, poultry and game has one of its newest representatives in Boston in the firm of McDonald & John, who occupy Stall No. 16, Eastern Market, No. 103 Canseway Street, opposite the Lowell and Eastern depots, and who are provided with telephone service,—call No. 3302. This enterprise was inaugurated August 15, 1891, by the present proprietors, Messrs. D. R. McDonald and Frank L. John, both young, energetic business men, practical butchers, and possessed of a thorough knowledge of the meat trade. The stall occupied is kept in faultlessly clean order, and presents an inviting appearance to the marketer. A large stock is always carried of the choicest beef, pork, veal, lamb and mutton, and poultry and game in season, a leading specialty being made of prime beef. A first-class hotel, restaurant and family trade is supplied, the main patronage being drawn from the northern depots, from persons living in the suburbs and who travel on the northern railroad lines. Both a wholesale and retail demand is met, the lowest market prices are quoted, and an active trade is engaged; four men and a delivery team being employed by the firm in the prosecution of their business. Mr. McDonald is a native of Boston, a member of the Order of Foresters; Mr. John was born in Scotland, has lived in this city ten years, is a member of the Royal Arcanum, and both gentlemen are most popularly known in the community.

**C**ARLOS L. PAGE & CO., Manufacturers of Wooden Boxes and Cases of Every Description, Printed Boxes a Specialty, Nos. 164, 170 and 174 Broadway, Cambridgeport.—This firm are extensive manufacturers of wooden boxes and cases of every description, making a leading specialty of box printing, also agents for lock corner boxes. The business was established in 1840, by D. Osborn, who gave place to Rhodes & Whitney, and they were succeeded by the Cambridge Box Company, in 1882, the present firm succeeding to the control in 1886. The factory is a four-story building, with an ell, and the various departments are admirably equipped with the latest improved machinery and appliances, including a steam-engine of fifty-five-horse power and two boilers of eighty-horse power each, while steady employment is given to forty-five skilled hands. Much of the machinery was invented by one of the partners and is specially adapted for turning out work in a very rapid and very superior manner. The firm make over 3,000 boxes, of various kinds, per day, and these are in heavy and increasing demand by Boston parties, and also by purchasers in all parts of New England. The members of this representative firm are Messrs. Carlos L. Page, William L. Whitney and George C. Page. The senior partner was born in New Hampshire in 1841 and came to Cambridge in 1841 with his father, George G. Page, who founded the George G. Page Box Company. The son was trained to the business from his early youth and was treasurer of the above company from 1883 to 1886, resigning to establish the present business. Mr. Whitney is a native of Maine, who has resided in Cambridge for the past thirty years and was with the Cambridge Box Company during its entire existence. Mr. G. C. Page, a son of the senior partner, came into the firm in 1891 and combines his energy and vigor with the ripe experience of the older members to form a firm of commanding influence, eminent popularity and solid worth.



ING & GODDARD, Gas and Water Pipe, Fittings, Supplies, Etc., Nos. 64 and 66 Pearl Street.—A bare enumeration of the large number of articles of a special character and of exceptional utility handled by this house would fully explain the marked prosperity which has attended the two years of trading of Messrs. King & Goddard, at Nos. 64 and 66 Pearl Street, and Nos. 11 and 13 Wendell Street, where they have an eligible and well-appointed store, with goods which come roughly under the generic title of "pipe, fittings, pumps, hose, plumbers' supplies," and embrace every requisite for steam, gas and water work. For specialties they manufacture the Thurston Automatic Hose Reel, "Perfection" lawn sprinkler, and Hall hose mender. They are the New England agents for the sale of the Chicago Service Box, for water and gas works the "Clean Sweep" sewer gas trap for plumbers' use, and the "Lowell" and "Gem" hose nozzles which have the largest sale of any articles of the kind. The two active principals are well qualified to conduct a business of this kind in a creditable manner, Mr. C. W. King having been with Messrs. Fuller Dana & Fitz for a number of years, and Mr. W. N. Goddard with the Walworth Manufacturing Company.



LIBBIE SHOW PRINT, Theatrical Printing and Engraving, Pictorial Stand Work a Specialty, Nos. 6 to 12 Beach Street.—The leading representative of this industry in Boston is Mr. Chas. F. Libbie, Jr., whose headquarters are at Nos. 6 to 12 Beach Street, with branch establishment at No. 33 Pearl Street. Mr. Libbie established his enterprise in 1885, bringing a thorough practical experience to bear in his management of affairs. Through the excellence of his products and his liberal methods of dealing with customers a large trade has been built up, the extent of the business now requiring the employment of fifty-five efficient workmen. The Beach Street premises comprise four floors, having an area of 15,000 square feet, and the place is equipped with all requisite machinery, driven by a ten-horse power gas-engine. At the Pearl Street branch an area of 10,000 square feet is occupied, and the equipment here is also first-class. Theatrical printing and engraving of all kinds is executed, from the smallest card to the largest sheet of posters, and a leading specialty is made of pictorial stand work. First-class workmanship is guaranteed in every instance. Mr. Libbie is a native of Boston, a member of the Masonic fraternity, and Order of Odd Fellows.



E. RICHARDSON, Cigars, New England Agent for Carl Upmann, New York, No. 11 Central Street.—This house acts as the duly accredited New England agent for the well-known New York cigar manufacturing house of Mr. Carl Upmann, whose goods have been before the public for the past twenty years. The Boston branch was established in 1885, by Mr. C. E. Richardson, who brings to bear upon its practical working, a ripe experience in the cigar trade, extending over twelve years, during which time he has been in close connection with manufacturers and consumers in various parts of the country. The trade now controlled from this office is of large magnitude and aggregates a total of three to four millions cigars annually. The whole of the firm's patrons—who are located in all the principal cities throughout the New England States—are the first-class retail dealers, who are keenly discriminating judges of the relative merits of cigars, well-acquainted with the best brands, the most reputable manufacturers and the lowest prices ruling at any time, and the firm's trade may, therefore, be regarded as conclusive evidence of the superiority of Upmann's manufactures and of Mr. Richardson's consummate ability to compete with rival houses. A sample stock is always carried at the Boston office and is truly indicative of the enormous bulk handled. Mr. Richardson is a native of this city, still a young man, and was formerly engaged with Messrs. Howard W. Spurr & Co., of Boston, and Messrs. B. P. Clark & Co., of Cambridgeport, Mass.



WILLIAM F. NOWELL, Apothecary, No. 136 Staniford Street.—For over twenty-eight years William F. Nowell the well-known apothecary, has conducted business at the present location with uninterrupted prosperity. Mr. Nowell was born in Newburyport, Mass., but has resided in Boston since boyhood. He is a thoroughly competent and qualified pharmacist and druggist, of long and varied experience in the exercise of his profession, and is a member of the Boston Druggists' Alliance. His store, which is desirably situated, is compact, ample and fitted up in first-class style, and three clerks are employed, the proprietor exercising close personal supervision over the prescription department. A large, complete and carefully selected stock is constantly kept on hand here, and includes besides everything in the line of drugs, chemicals, extracts, tinctures, etc., all the standard proprietary remedies and patent medicines, pure medicinal wines, liquors, bottled goods, mineral waters, also a fine assortment of toilet articles, etc. Several meritorious compounds are put up in the laboratory on the premises, too, including tonics, lotions, tooth powders, emulsions, etc., while physicians' prescriptions, and family recipes are here prepared in the most accurate and reliable manner.



C. KEAY, Dealer in Provisions, No. 76 Blackstone Street, Stalls 1, 4, 5 and 19 Blackstone Market, and 20 Central Market.—Mr. D. C. Keay the popular occupant of Stalls Nos. 1, 4, 5, and 19 Blackstone Market, also Stall No. 20 Central Market, primarily engaged in business in 1863, on a comparatively modest scale, one solitary stall representing his trading premises. But by strict attention, coupled with a straightforward system of honorable dealing, he, year by year, added to his resources till to-day five commodious stands are barely sufficient to meet the heavy wholesale and retail demands on his supplies. Mr. Keay handles every description of fresh, salt and smoked meats, both Western and home-dressed, and as he purchases his supplies from the most reliable sources he is in a position to guarantee that all meats purchased through the medium of his house shall rank as perfect in point of freshness and wholesomeness. While catering to a large local trade with hotels, restaurants and private families, Mr. Keay has a widespread wholesale business connection which is broadly distributed throughout New England. He is a native of Maine, a prominent member of the orders of Freemasons and Foresters, and has been a highly respected resident of Boston for the past thirty years.



ROBBINS, KELLOGG & CO., Manufacturers of Men's, Boys' and Youths' Fine Shoes, Salesroom, No. 294 Devonshire Street.—The success enjoyed by Messrs. Robbins, Kellogg & Co., as manufacturers of men's, boys' and youth's fine shoes, at Pittsfield, Mass., with Boston salesrooms at No. 294 Devonshire Street, furnishes a strong illustration of what can be secured by sterling enterprise coupled with honorable, straightforward business methods. This house has been in successful operation some twenty years, and since 1885 has given its special attention to men's shoes, both fine and medium grades, machine sewed, and Goodyear welts. The factory at Pittsfield has a productive capacity of 140 cases per day, and the entire product is shipped to leading jobbers throughout the United States, who demand these goods owing to their great salability and solid merits. These shoes, according to their grade, are recognized wherever introduced as having no superiors for quality, elegance, finish or durability, while they are offered to the trade at terms and prices which preclude successful competition. The Boston house has a full line of samples from which the trade can make their selections, while orders of whatever magnitude are filled with promptness and scrupulous care. The firm are thoroughly progressive, ever an exponent of the latest and the best, and as such they rank second to none in the United States. The individual members of the firm are Messrs. O. W. Robbins, C. W. Kellogg, E. C. Johnson and N. A. Mills. Mr. Johnson has the management of affairs in this city, and is an experienced shoe dealer, formerly with Wm. Clafin, Coburn & Co., and came into this firm in August, 1889. He is a well-known member of the New England Shoe and Leather Exchange and the Boston Boot and Shoe Club. Messrs. Robbins, Kellogg and Mills are prominent citizens of Pittsfield, and expert, accomplished and successful exponents of the great shoe industry of Massachusetts.



WARREN BOOT AND SHOE CO., Nos. 177 and 181 Congress Street.—Of the many noteworthy firms engaged in the wholesale handling of footwear in Boston, few are more widely or more favorably known in the trade than that of the Warren Boot and Shoe Co., Nos. 177 and 181 Congress Street. The house is an old and representative one, and its history for a quarter of a century has been an unbroken record of progress. This flourishing business was established in 1867, by Clark & Warren, and under the firm name just mentioned was conducted up to 1881, when the present style was adopted. The company are jobbers in boots and shoes of all kinds and all grades, hand welt and machine sewed, hand turned, pegged and standard screw goods and are interested in several large factories. They have an extensive trade throughout New England and the Middle States, and sell direct to retailers. The premises occupied as office and salesrooms are commodious and well ordered, and an efficient staff is employed. A very large and varied stock is constantly kept on hand here, and includes men's, boys', youth's, women's, misses' and children's boots and shoes, in every size, width, shape, style, and variety, both in fine and medium grades, men's wear being a specialty. Owing to exceptional facilities, the house is in a position to offer substantial inducements to the trade, quoting bottom prices, while every pair sold are warranted as to make and material, and all orders receive prompt attention. Messrs. Rufus Warren, Samuel F. Merrill and Henry W. Perry, the proprietors, are all men of thorough experience, well and favorably known in the trade; Rufus Warren is a member of the Boston Boot and Shoe Club.



RANK B. FOSTER, Iron Foundry, Earl Street, South Boston.—For many years the manufacture of iron castings has constituted one of the most important of American industries. Its successful prosecution requires the investment of a large amount of capital, while at the same time it is a source of employment to large numbers of skilled workmen. One of the thoroughly representative and reliable iron foundries in South Boston is that conducted by Mr. Frank B. Foster, on Earl Street. This enterprise was inaugurated twenty years ago, by Mr. Joshua D. Howard, who was succeeded by the present proprietor in 1881. The plant covers an area of two acres of ground, and the foundry and shops are completely equipped with the latest improved machinery and appliances and ample steam-power, while steady employment is given the year around to a force of seventy-five to one hundred skilled workmen. The specialty of the house is machine castings; and contracts are promptly taken and estimates given for the construction of the same in quantity to suit, and on terms and prices which are invariably satisfactory to patrons. The trade of the house extends to all parts of Massachusetts, and all work turned out is recognized as unsurpassed for quality of materials, thorough durability, fine finish and uniform excellence. Mr. Foster is a native of Quincy, Mass., was clerk for the wholesale hardware firm of Bigelow & Dowse, of Boston for some years, and is a member of the Massachusetts Charitable Mechanics' Association, the F. and A. M., the I. O. O. F., and the Royal Arcanum, and a young man of large experience, wide acquaintance and sterling personal worth. He is an active competitor for legitimate business, liberal and just in all his dealings, and enterprising and progressive in his methods as a manufacturer.



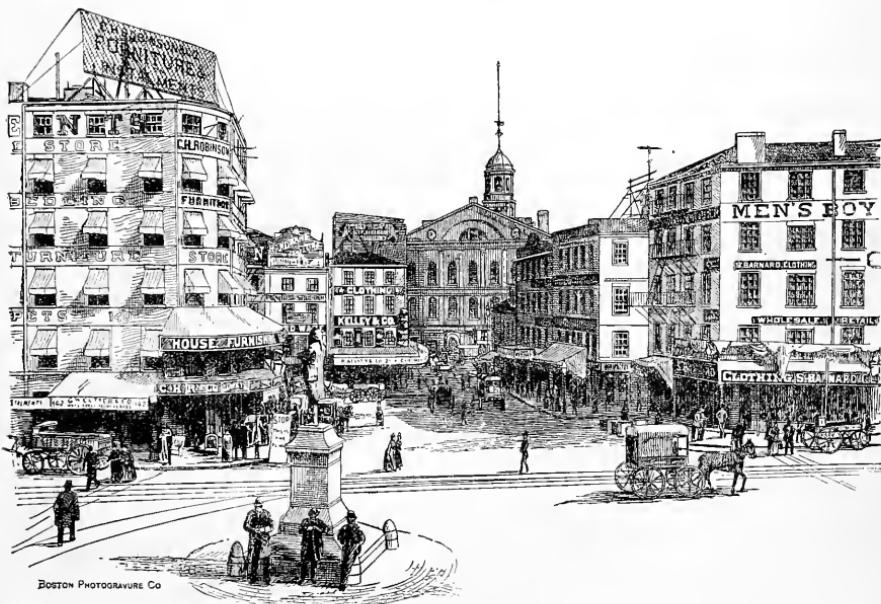
R. KIRK A. GARLAND, Dentist, No. 363 Broadway, South Boston.—The comprehensive list of skilled and prominent devotees to the profession of dentistry as practised within the limits of South Boston, does not include the name of a more prosperous gentleman than that of Dr. Kirk A. Garland, of No. 363 Broadway. Dr. Garland has been established at his present excellent location since the year 1888, and already, he has developed a most influential and lucrative practice and gained for himself a name synonymous with excellence unequalled. He is a perfect master of every branch of his business, having passed through a lengthy and crucial course of training with his father, who practiced dentistry before him. Dr. Garland's offices are elegantly equipped and excellently located upon the second floor of the building and they have attached a commodious and completely appointed laboratory. The gentleman is a native of Boston and a young man, meriting, without the faintest shadow of question, the warmest esteem.



WILLIAM T. EATON, Carpenter and Builder, Office, No. 731 Broadway, Shop, No. 437 Third Street, South Boston.—That most useful among the mechanic arts—the trade of the carpenter and builder—has its leading representative in South Boston in Mr. William T. Eaton, whose office is at No. 731 Broadway, while his workshop is on Third Street, in the rear of his office. Mr. Eaton is a native Bostonian, and a practical veteran at his calling. In 1869, he established business on his own account, and owing to the thorough ability displayed in all his undertakings, every job being done in a masterly finished manner, his patronage has steadily increased from the outset, until now he is the acknowledged leader in his line. He has constructed twice as many houses in South Boston as any other builder. During the past year thirty-five buildings were erected by him. Among the most prominent of the buildings constructed by Mr. Eaton may be mentioned the Hotel Spaulding, the Hotel Eaton, Hotel Minard, an addition to the Hotel Thordnike, and Pilgrim Hall. His work has ever given the best of satisfaction, being finished in the most workmanlike manner. He employs from seventy-five to one hundred skilled workmen, who are at all times prepared to furnish plans and specifications for structural work of any description, his plans are architecturally tasteful and correct, and all contracts awarded him are carried through to completion without delay. Mr. Eaton has associated with him in the real estate business, Mr. John E. Tuttle. The firm take charge of estates, collecting of rents, etc., also a general insurance business, and are agents for the following companies: the Imperial, of London, Eng.; the Williamsburg and the British American Assurance Co. The experience of Mr. Eaton as a builder is of great value to those placing estates in the charge of this firm.



ANDS, FURBER & CO., Commission Merchants and Dealers in Foreign and Domestic Fruits and Produce, Cellar No. 16, North Side, Nos. 88, 90, and 92 Fanueil Hall Market.—An establishment that has for more than a half century been a prominent representative of the fruit and produce commission trade, is that of Sands, Furber & Co., who occupy stalls 88, 90 and 92 Fanueil Hall Market, a cellar at No. 16 North Side, and who have a five-story warehouse at No. 13 Fulton Place. This concern was founded in 1832, by Messrs. Sands, Craft & Co., and in the sixties the firm became Sands, Furber & Co., the co-partners being Messrs. Edward Sands, Wm. H. H. Furber, Wm. B. Craft and Ransom F. Evans. The first three named gentlemen are now deceased, and the present members of the firm are Messrs. Ransom F. Evans and Jacob Fottler. Mr. Evans is a native of New Hampshire, but has lived in Boston since boyhood. In 1847, he became employed with Sands, Craft & Co., and in 1850, became a member of the firm. He is a member of the Chamber of Commerce and of the Fruit and Produce Exchange, and one of the oldest exponents of his vocation in the city. Twenty years ago he admitted to partnership his brother-in-law, Mr. Fottler. This gentleman was born at Dorchester, and is an energetic, wide-awake business man, popularly known in the community, both as a public man and private citizen and has held many prominent offices which he has filled with credit to himself and the people. In 1883-86-87 he was a member of the Boston Common Council and was a member of the House of Representatives of 1888-89 and is now a member of the Board of Aldermen of the city of Boston. Mr. Fottler is also a member of the Chamber of Commerce of which he was a director for three years. He held a lieutenant's commission in the Ancient and Honorable Artillery Company in 1887, and is still a member of that organization. The firm are commission merchants and wholesale and retail dealers in foreign and domestic fruits and produce, and have a trade that reaches all throughout New England. They possess every facility for promptly meeting all the demands of patrons, and all their dealings are marked with equity and an aim to promote the best interests of customers.



DOCK SQUARE, 1889.



B. COOK & CO., Hack, Boarding and Livery Stable, No. 46 Warren Street, and Nos. 1175 to 1179 Harrison Avenue.—Among the most popular and well-patronized establishments of its kind in this city, may be mentioned the boarding, hack and sale stable of H. B. Cook & Co., located at No. 1179 Harrison Avenue. In 1882 Mr. Cook embarked in this business for himself, having built his stable at this address, and for the past decade he has enjoyed a successful and prosperous career. These premises, which were enlarged during 1889, comprise a three-story brick building, covering an area of 50 x 100 feet, the first floor of which is used for carriages and the second for horses, and throughout each department every convenience and facility is here provided for the purposes to which it is adapted. Here will be found accommodation for one hundred and five head of horses, and the stalls are large, well-lighted, drained and ventilated, while horses left here to board, for the day, week or month, are well cared for by Mr. Cook, as he employs fourteen experienced and efficient stablemen, and he sees that they have the best of food and attention in every instance. Buggies, carriages and light wagons of all kinds, together with well-trained horses may be hired at reasonable rates, and all orders receive immediate attention. Mr. Cook also makes a specialty of buying and selling horses and he enjoys a large and permanent trade annually, his business at all times continually showing a steady and firm growth, due to the promptness, reliability and honorable methods of dealing exercised in all his transactions with the public. He is a native of New Hampshire, but has long been a resident of this metropolis, and is a member of the Boston Liverymen's Association.

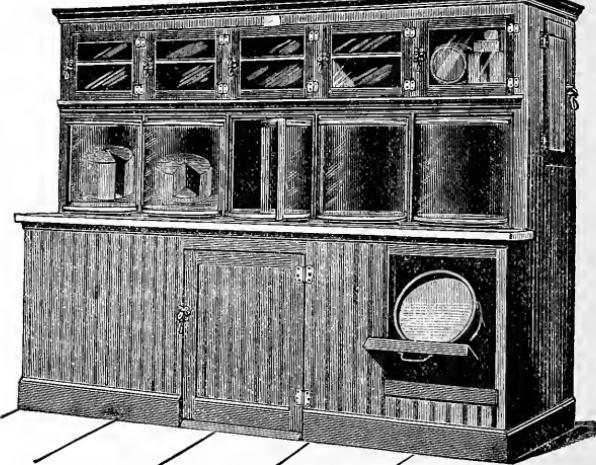


ENTWORTH, HOWE & CROSBY. Wholesale and Retail Dealers in All Kinds of Meats, Nos. 470 and 472 Harrison Avenue.—The trade in provisions is undoubtedly one of the most important of the industries in Boston, and the city is well represented in this line by a number of responsible and reliable houses. Prominent in the list stands the firm of Messrs. Wentworth, Howe & Crosby, wholesale and retail dealers in pork, lard, hams, side meats, sausages, bacon, sausage casings bologna, etc., also ham curers and smokers, at Nos. 470 and 472 Harrison Avenue. This representative house was founded some thirty-five years ago, by L. P. Higgin & Co., and, after some changes the present firm was organized on the first of January, 1892, as successors to Wentworth, Howe & Marden. The business premises are spacious in size, splendidly equipped for pork-packing, ham curing and smoking, sausage making, and the prosecution of a large and active business in all departments. Ample steam-power and the latest improved appliances are provided, and steady employment is given to thirty skilled hands. A specialty is made of supplying the trade and large consumers at wholesale with Western hogs and beef, hams of their own curing, sausages of their own manufacture, and best of lard and provisions. The firm handle only the finest qualities of meats and provisions, and offer advantages in both terms and prices very difficult to be duplicated elsewhere. Their hams are carefully cured in the most approved manner with very best syrup, and never fail to satisfy the wants of those who desire a fine and delicately cured ham. The lard here dealt in is the best and purest in the market. The firm are now packing at the rate of 22,000 hogs per year, and their trade in steadily increasing in strength and importance at both wholesale and retail. They ship large quantities of their famous long backs, etc., and other specialties, not only to all parts of the United States, but also to South America, Great Britain, Germany, Holland and other foreign countries, and entire satisfaction is guaranteed to buyers in all cases. The individual members of this firm are Messrs. Thomas Wentworth, W. P. Howe and E. F. Crosby. Mr. Wentworth is a native of Dover, N. H., a resident of Boston for the past twenty-seven years, and formerly a member of the firm of Vittum, Wentworth & Faxon, wholesale grocers on Commerce Street, coming into the present firm in 1883. Messrs. Howe and Crosby are well-known Bostonians, who came into this firm January 1, 1892. Mr. Wentworth is a member of the Chamber of Commerce, and all are gentlemen of large experience in the trade, whose high character is a sufficient assurance that all orders will receive faithful attention.



M. WHITMAN & CO., Patentees and Manufacturers of Whitman's Improved Grocers' Butter Refrigerators, Nos. 82 and 84 Boston Street, South Boston.—The representative house in Boston in the line of refrigerators and butter coolers is that of Messrs. Whitman & Co., patentees and manufacturers of Whitman's improved grocers' butter refrigerators, at Nos. 82

and 84 Boston Street, South Boston. This enterprise was inaugurated in 1884, by Messrs. O. M. Whitman and George A. Ward on Bristol Street, Boston, and was removed to present site in 1887. In 1891 Mr. Ward retired, and Mr. Whitman has since continued the business as sole proprietor, without change in the firm name. The factory contains three floors and a basement, 36 x 65 feet each, supplied with new and improved machinery and ample steam-power, and steady employment is given to a large force of skilled hands. The butter coolers manufactured by this house are in use by leading retail dealers in all the large cities of the Union, and are highly prized by all, being simple in construction, economical of ice, and thoroughly built. They are specially designed for the retail butter trade and meet the requirements of a long-felt necessity. Hitherto the great fault has been that there has been no suitable means of exhibiting butter without exposing it to the air, and no convenience of cutting from a single tub, without changing the temperature of the entire chest. By this arrangement the butter is wholly in sight and at the same time is in the chest, cool and not exposed to the air or dust. These chests are well and thoroughly built, being framed together, the inside being of matched spruce, which is universally admitted to be the best and sweetest wood for butter tubs. Between the inside and outside sheathing is an air chamber, making a non-conductor which is made air-tight by the free use of sheathing paper. These coolers are manufactured under patents of June 12, 1883, March 16, 1886 and October 13, 1891, and have been awarded a silver medal and diploma at the fifteenth exhibition of the Massachusetts Charitable Mechanics Association held at Boston, September and October, 1884 and 1888, also, an honorable mention at Franklin Institute, Philadelphia, Pa., 1885; and a bronze medal of superiority at the American Institute Fair held at New York, September and October, 1885. Among the many references that could be furnished, mention is made of Messrs. Cobb, Bates & Yerxa, C. D. Cobb & Bro., E. N. Yerxa of Boston; R. L. Sones, J. P. Bullard, F. O. Squire, South Boston; Oak Grove Farm Dairy, Cambridge; A. W. Derbyshire, Lowell; Drake & Crooker, Brockton; Miller & Knowles, Haverhill; Lemuel Sears & Co., Holyoke; C. H. Sears, Fall River; A. S. Williams & Co., Fitchburg; E. C. Brownell, New Bedford; I. P. Harris, Salem; A. Bingham, Worcester; M. P. Langley, Lynn; A. A. Whitridge, H. A. Buell & Co., Arlington Co-operative Company; J. R. Simpson & Co., Lawrence; W. O. Knapp, Newton Center; while they are in appreciated use in the cities of New York, Philadelphia, Brooklyn, Providence, Buffalo, Cleveland, Detroit, Kansas City, Charleston, S. C., Jacksonville, Fla., Portsmouth, Va., Laramie City, Wyo., and throughout the United States and British Provinces. Meat refrigerators for provision dealers are built to order of any size, and prices given on application. Over five thousand of the butter coolers are now in use and they are everywhere recognized as unequalled for utility, economy and efficiency, while the prices quoted are extremely moderate. Mr. Whitman is a native of New Hampshire, in the prime of life, a resident of Boston for twenty years, a member of the F. and A. M., the I. O. O. F. and K. of H., and highly esteemed for his inventive genius, business reliability and sterling enterprise.





HR. WOLD & CO., Machinists, No. 23 West First Street, South Boston.—This firm, which was established in 1859, makes a specialty of building machinery for boot and shoe manufacturers, taking large contracts for the same. They have duplicate parts for the repair of this class of machinery constantly on hand. They also manufacture steam pumps, and do general machine work, giving special attention to the repairing of printing presses and all kinds of paper machinery. Their machine shop is 40 x 60 feet in area, located on the third floor at No. 23 West First Street, South Boston. It is supplied with steam-power and well-equipped with tools and machinery. Ten experienced mechanics are employed under the personal supervision of the proprietors, both of whom are skilled practical machinists and hard workers. The members of the firm are Mr. Chr. Wold and Mr. O. Christ, both natives of Norway. The former has been in this country for eleven years; the latter seven years.



REGORY, SHAW & CO., Manufacturers of Men's Pegged and Standard Screw Shoes, No. 136 Summer Street, Factory, S. Framingham, Mass.—Notable among Boston's representative firms in the footwear line, is that of Gregory, Shaw & Co., whose factory is at S. Framingham, Mass. The concern is one of the very oldest of the kind in the country, and dates its origin back seventy-seven years. This flourishing business was established in 1815, and by Wm. Clafin, Coburn & Co. was conducted up to January, 1892, when they were succeeded by Gregory, Shaw & Co. They are manufacturers of men's pegged and Standard screw boots and shoes, making a specialty of medium grades, and their productions command extensive sale all over the United States. The goods are handled by jobbers entirely, and the trade of the firm is very large, the total annual sales reaching a handsome figure. The factory at S. Framingham is a perfectly equipped plant, with complete and excellent facilities, and a big force of help is there employed. The quarters occupied as office and salesroom on Summer Street are commodious and well ordered, and a full sample stock is constantly kept on hand here. Every pair sold is warranted as to make and material, while the prices quoted are maintained at the lowest figures consistent therewith, and all orders are attended to in the most prompt and reliable manner. Messrs. W. F. Gregory, C. W. Shaw, Wm. Clafin and J. A. Woolson, who now compose the firm, were for many years connected with the old firm of Wm. Clafin, Coburn & Co. They are all men of energy and business ability, as well as thorough experience, and are members of the New England Shoe and Leather Association and the Boston Boot and Shoe Club.



HARLES E. BLAKE & CO., Shoe Manufacturers, Lynn, Mass., Boston Office, No. 280 Devonshire Street.—In the whole history of American industrial enterprises there is nothing more interesting or remarkable than the growth of the boot and shoe manufactures of the country. Within but little more than a quarter of a century a gigantic development of the industry has been accomplished, and the ultimate proportions of the business cannot even as yet be foreseen. Boston and her surrounding towns form the chief center of the industry in this country, and here are employed many millions of money and many thousands of skilled workpeople. A thoroughly enterprising and progressive house engaged in this industry is that of Messrs. Charles E. Blake & Co., whose factory is located at Glenmere, near Lynn, and whose Boston office is at No. 280 Devonshire Street. This firm are manufacturers of women's machine-sewed boots and shoes, of a medium grade. The firm was organized in September, 1890, and purchased the manufacturing plant which had been conducted by Mr. John McNair for some twenty years. The factory contains 15,000 square feet of floor space, and a complete equipment of the latest improved machinery, including two McKay and thirty-five stitching machines, and steady employment is given to 150 skilled hands. The output averages 1,200 pairs of shoes per day, and the extensive trade that has been developed reaches to all parts of the United States. The best of leather and findings enter into the production, and the goods turned out are highly prized by the trade and consumers everywhere for their excellence of finish, style, and variety, and for comfort and durability in wearing. A full line of samples is shown at the Boston office, and orders of whatever magnitude are filled with promptness and on the most satisfactory terms. The members of the firm are Messrs. Charles E. Blake, Philip Smith, John J. Healey, and John R. Davis. Mr. Blake is a native of Lynn, and one of its best-known citizens, for some years connected with the Lynn National Bank. Mr. Smith is also a Lynn man by birth, and for eighteen years was with Jos. G. Brown in the shoe trade. Mr. Healey was superintendent of the stitching-room in the employ of John McNair for twelve years, while Mr. Davis was the manager of the battering department in the same house for a similar number of years.



BERRY & FERGUSON, Manufacturers' Agents for Akron "Standard" Sewer and Drain Pipe, Dealers in Fire Brick, Flue Linings, Kaolin, Lime, Sand, Cement, Etc., Telephone, No. 20, Wharf and Office, Nos. 37 to 45 Medford Street, Charlestown, Mass.—The great demand for drain pipe is the means, more or less direct, of bringing to notice a number of the most enterprising firms engaged as agents for manufacturers in this line, and this fact is well illustrated in Charlestown by the reliable house of Messrs. Berry & Ferguson. This firm are prominent and popular as manufacturers' agents for sewer and drain pipe, fire brick, flue linings, kaolin, lime, sand, cement, etc., and are especially well-known as Eastern agents for the Columbia Sewer Pipe Company, manufacturers of Standard Akron sewer and drain pipe, paving bricks, etc., of Akron, O., and the largest producers of their line in the world. They succeeded, in 1885, to the business established here in 1812, by Barnabas Edmands, and long known as the Edmands Drain Pipe Works, and have since conducted the same with marked ability and steadily increasing success. They occupy a yard, comprising 54,000 square feet, into which vessels can unload direct, or from which they can be loaded without lightering. The yard contains lime sheds, storage houses, etc., and furnishes excellent facilities for the rapid handling of the large stock constantly on hand, and constant employment is found for fifteen skilled assistants. Their trade, which is conducted at both wholesale and retail, extends to all parts of New England and is annually increasing in volume and value. The Akron sewer pipe is well-known by experts to be unequalled for conducting sewerage, and is so constructed that perfect connection can be made from one pipe to the other, so that no leakage whatever can possibly occur. The cost is trifling with the results gained and the steady progression of this firm to the front ranks of the trade is the natural effect of the many facilities at their command for obtaining from the most reputable manufacturers those supplies which best serve the purposes for which they are intended, as well as the unqualified satisfaction they are enabled to give to their patrons in regard to terms and prices. The co-partners, Messrs. J. F. Berry and E. R. Ferguson, are recognized as expert representatives of their line of trade and authority as regards grades and qualities. Mr. Berry is a native of Portland, Me., and has been in the house for thirty-one years, while Mr. Ferguson is a Bostonian by birth and has been connected with the house for eleven years, and both are accorded unlimited confidence in leading business and trade circles. They are members of the Master Builders' Association and of the Mechanics' Exchange.

**L**AMKIN & FOSTER, Wholesale Dealers and Manufacturers of Boots, Shoes and Rubbers, Nos. 174, 176 and 178 Congress Street.—One of the leading, most enterprising and wide awake firms engaged in the wholesale boot and shoe trade in Boston is that of Messrs. Lamkin & Foster, whose mammoth emporium of trade is located at Nos. 174 and 176 Congress Street. This house is widely and deservedly prominent as pioneers in selection of lines of boots and shoes particularly adapted to the wants of the trade. Their business was established in 1873 by Lamkin & Foster, and continued without any change for fifteen years. In 1888 Mr. Foster sold his interest in the firm to W. C. Lamkin, and the business was continued under the same name. In 1890 Mr. Lamkin died after a long and honorably successful career, and in January, 1891, Messrs. Guy Lamkin, A. S. Foster and C. A. Moor organized the present firm. The building occupied for trade purposes contains five floors and basement, 50 x 100 feet each, supplied with every convenience that the advanced requirements of the times demand, and filled with a stock of goods in extent, variety or value hard to duplicate in any city. Although their stock is general in character, supplying every want of the retailer from the tiny baby's shoe to the finest boots for ladies and gents in all grades, yet the fame for special lines of goods owned and controlled by this house has made their name famous throughout the country. The Baldwin & Lamkin line of goods for women's, misses' and children's fine footwear is manufactured at Milford, Conn., and carried constantly in stock, hand-sewed, Goodyear welt or McKay sewed. No retail store is complete without a full line of the Baldwin & Lamkin fine and medium priced goods. They also hold the agency for the Goodyear India Rubber Glove Manufacturing Co. of New York. These rubbers are conceded by all dealers to be the finest in style, most perfect in fit and beyond comparison with rubbers manufactured by any other company in this country, and the prices do not exceed those of any so-called first-class goods sold by other companies. Their sales from these goods are simply enormous. The leading lines which may be termed specialties, have been tried and proven by the trade, and can be obtained only from this house. The extent of the operations of the house enable it to contract with manufacturers on the most favorable terms, and it is consequently in a position to afford the trade such advantages and benefits in terms and prices as smaller houses are unable to give. The business connections of the house have grown up by reason of a widely diffused knowledge of the superiority of its output, and its trade is large and active throughout New England, New York, Michigan, Ohio, Indiana and Pennsylvania. A corps of twelve to fifteen talented salesmen represent the interests of the house upon the road, and orders of whatever magnitude are filled with promptness and care in all cases. Mr. Lamkin, the senior partner, is a brother of the late W. C. Lamkin, also junior partner of the manufacturing firm of Baldwin & Lamkin of Milford, Conn., and for many years has been a large and successful retailer in Boston. Mr. A. S. Foster is a prominent citizen of Chelsea and a director of the Winnissimmet National Bank of that city. Mr. C. A. Moor was a prominent retailer for many years in and around Boston, and is well aware of the needs of the retail trade. All are gentlemen of experience and standing in business affairs, closely identified with the interests of the city, and promoting its commerce with sterling enterprise, discriminating judgment and brilliant success.



**H**OMAS J. TUTE, Plumber, Sanitary Drainage and Ventilation, Office, No. 77 Church Street.—At the present day the importance of thorough sanitary arrangements in our places of residence and business, public buildings, etc., is fully recognized, and no inferior work in this line would be tolerated by any architects or builders of repute. No more skilful work of this kind is done than that executed by Mr. Thomas J. Tute. He is the leading plumber in the ward, and his reputation extends far beyond it, his experience in the trade dating from 1858, in fact all his life has been spent at the business, his trade reaching all parts of the city and suburbs. He makes a specialty of sanitary drainage and ventilation, and is an expert upon all matters connected with sanitary work. As a practical plumber he is familiar with all branches of the trade. His workshop and store comprise an area of 25 x 50 feet, the latter containing a large stock of plumbing materials. He employs twenty-five experienced mechanics, and with this large operative force is prepared to execute the most extensive contracts expeditiously and satisfactorily. Mr. Tute is a native of this city, a young man, but thoroughly skilled in his trade, having followed it since boyhood. He established in business at his present place in 1881, and has since met with the most unqualified success. In 1862, at the age of eighteen years he enlisted in the Forty-fourth Massachusetts Volunteer Infantry and went to the front, serving as corporal till 1863, from which time till the close of the war he served in the Norfolk, Va. Naval Hospital. He was one of the organizers of the Second Light Battery, Massachusetts Volunteer Militia, in which he served as first-lieutenant and was with this company for fourteen years. He is a member and Past Commander of Post 7, G. A. R., a member of the Ancient and Honorable Artillery Co., and the K. of H., treasurer of Massachusetts Assembly of Good Fellows, national financial secretary of the Master Plumbers' Association of the United States, and ex-president of the Master Plumbers' Association of Boston, serving in that capacity for two terms. In all the walks of life he is an honored and respected citizen and the success he has achieved is the result of indefatigable efforts.



**H**E HAYWARD CONFECTIONERY CO., Manufacturers and Jobbers, No. 387 Main Street, Cambridgeport.—Among the creditable business enterprises of Cambridgeport, that of the Hayward Confectionery Co. is deserving of special mention in this volume. The business was inaugurated in 1891 by the present proprietor, Mr. H. S. Hayward, under the firm-title of the Hayward Confectionery Co., and through the thorough experience and sound knowledge of the wants of the trade brought to bear by him he has developed a large, rapidly growing patronage all throughout the New England States. The premises occupied are a one-story building, divided into two departments, the salesroom and factory, the former having dimensions of 50 x 50 feet, the latter 50 x 70 feet. The factory is admirably complete in its equipment, being provided with the most improved machinery, operated by steam-power, and employment is found for twenty experienced hands. Mr. Hayward manufactures confectionery of almost every description, putting the goods up in boxes and pails, and makes a leading specialty of novelties in penny goods. The products are guaranteed to be strictly pure, only the best materials entering into their composition, and the trade is supplied upon the most favorable terms. Mr. Hayward is a native of Somerville, Mass., is a young, progressive business man, enterprising and energetic, and his permanent, continued success is fully assured.



**B**EST BOSTON DRY DOCK COMPANY, Border Street, East Boston, Office, No. 7 Exchange Place.—At the premises of the East Boston Dry Dock Company, there has lately been erected the largest marine railway in the United States, together with new buildings and an extensive plant, thoroughly equipped and specially constructed to meet the wants of the important volume of trade concentrated here. This company was organized some forty years ago, under the laws of the State of Massachusetts, with a capital of \$100,000, as a dry dock. The premises were destroyed by fire about 1861, and a marine railway was then constructed, which was replaced by a new one in 1890, having a capacity of 1,800 tons and 250 feet in length. The works are supplied with new engines and all modern appliances for the prosecution of the business, and the company have an office at No. 7 Exchange Place, in this city, for the accommodation of patrons. Sailing vessels, propellers, side-wheel steamers and wrecked vessels of all kinds are docked at fair and reasonable rates and entire satisfaction is assured. The directors of the company are Messrs. John S. Emery, J. P. Ellicott, James Baker, Dan. S. Emery and J. H. Whitaker, with Mr. O. G. Eaton, superintendent. The president, Mr. J. S. Emery, is the head of the well-known firm of J. S. Emery & Co., vessel owners of this city, and is a gentleman of wide experience in the shipping trade. Mr. Whitaker, the treasurer, has held that position for the past fifteen years and is highly respected for his business ability and unswerving integrity.



INCH BROTHERS, Manufacturers, Wholesale Dealers and Jobbers in Boots, Shoes and Rubbers, Nos. 130, 134 and 136 Federal Street, corner Mathews Street.—This house is recognized as the largest and most complete shoe house in New England, and is deservedly prominent as manufacturers, wholesalers and jobbers of boots, shoes and rubbers. The firm are agents for such well-known manufacturers as Rumsey Brothers, J. W. Hart, E. and A. H. Batcheller Company, Ellis T. Copeland, Monroe, Packard & Lisscott, Fitts & Weeks, Charles P. Hunt & Co. and several others; and receive the entire product of a number of the best-known shoe factories in the country. The business was established, in 1863, by Messrs. Hosmer & Winch, the firm subsequently becoming Hosmer & Winch Brothers, and, on the retirement of Mr. Hosmer in 1874, the present style was adopted. The building occupied for trade purposes contains five floors and a basement, 75 x 125 feet each, affording ample accommodation for a stock of goods which, in both extent, variety and value, is not to be duplicated in the city. The amplitude of this stock embracing, as it does, the leading and most popular makes of goods known to the trade, ranks the firm as the largest dealers in the East and endows them with advantages far superior to those enjoyed by their contemporaries. As agents for the above manufacturers they are given a prestige in the business that could not be acquired in any other way, while many styles of footwear here carried are peculiar to this house, and, being manufactured expressly for this firm, cannot be obtained elsewhere. The business connections of the house, extending to all parts of the United States, have grown up from a widely-diffused knowledge of the excellence of its output, while a corps of expert salesmen are constantly on the road, and the firm supply the leading retailers in such centers of trade as New York and Philadelphia, Chicago and St. Louis, Boston and Providence, Baltimore and Louisville, Cleveland and Milwaukee, St. Paul and Minneapolis, Denver and Kansas City, and Omaha and San Francisco. The individual members of this firm are Messrs. Joseph R. Winch, John F. Winch, George Fred. Winch and John H. Gibbs. The senior partner was one of the founders of the house nearly thirty years ago; Mr. John F. Winch became a partner in 1874, while the remaining members were admitted in 1889. All are well-known Bostonians, members of the Boston Boot and Shoe Club and the New England Shoe and Leather Exchange, and identified with the interests of this city in the broadest sense.



K. LORING, Circulating Library, No. 63 Bromfield Street.—A very popular institution in this city is Loring's circulating library, situated at No. 63 Bromfield Street, under Horticultural Hall. It contains upwards of three thousand volumes, embracing works in every department of literature—the books of the day, what the people want to read and talk about, with the magazines, English and American. Books are loaned at the rate of two cents per day. The proprietor, Mr. A. K. Loring, also carries on business as a retail bookseller, newsdealer and stationer; and receives subscriptions for all the leading American, English and French magazines, newspapers and fashion books. Four persons are employed in the salesroom. "Loring's Library" is a peculiar Boston institution, known all over the country. His store is cosy and compact. His stock, of necessity, is limited to his space, but everything not in store is furnished at once. In books, it is the last new one with all the libraries—Harper, Munroe, Lovell, Lippincott, Holt, etc. In newspapers and magazines, his supply meets every demand. In stationery, it is the million he believes it and caters for, and has been somewhat migratory since its establishment in June, 1859, at No. 13 Winter Street. It has been successively located at No. 319 Washington Street, the corner of Washington and Bromfield Streets, No. 542 Washington Street, No. 9 Bromfield Street, and finally at the present place, for the last three years. The desk of the library is daily ornamented with two bouquets, a custom that has been observed ever since its establishment in June, 1859. He is an active member of that famous military organization, the Ancient and Honorable Artillery Company, parading every spring for thirty-four years.

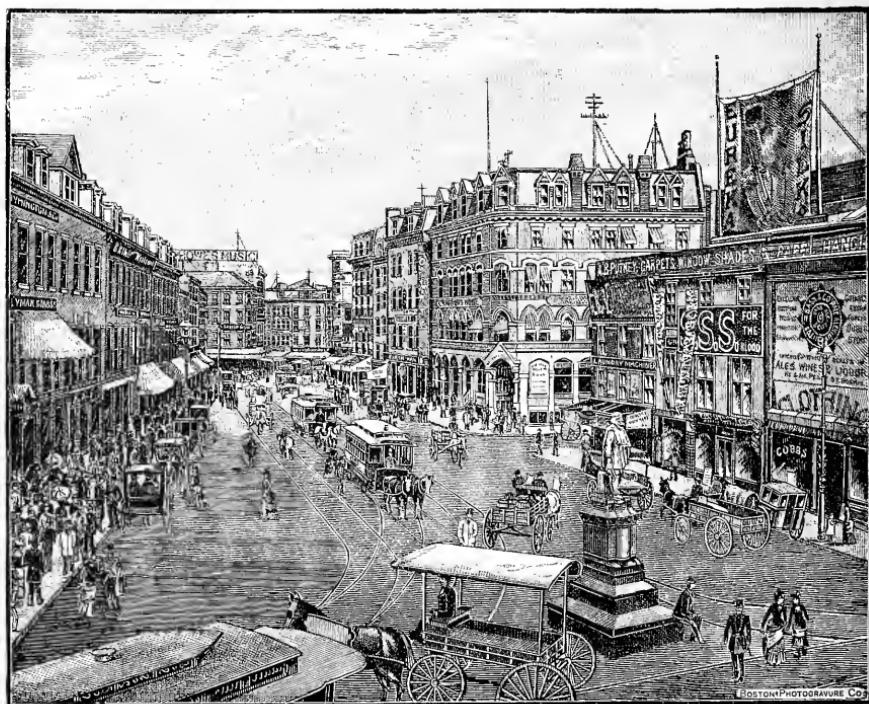


T. SAMPSON MANUFACTURING CO., Manufacturers of Women's, Misses', Children's, Men's, Boys' and Youth's Shoes, From Standard Measurements, Office, No. 118, Summer Street, Factory, North Adams, Mass.—The name of Sampson has long been honorably and prominently identified with the boot and shoe manufacturing interests of New England. In fact, there are few gentlemen who have become such recognized authorities in the trade as Mr. C. T. Sampson, of North Adams, Mass., the honored founder and head of the C. T. Sampson Manufacturing Company. He established himself in the shoe industry at North Adams in 1831, and the steady growth of his business resulted in 1878, in the incorporation of the present company, with C. T. Sampson, president; Geo. W. Chase, treasurer. These gentlemen have utilized their large practical knowledge and perfected facilities to secure to the public the best wearing brand of shoes now on the market. The company manufacture women's, misses', children's, men's, boys' and youth's shoes, of a medium grade and of standard measurements, machine-sewed, standard screw and pegged. Their factory is a large three-story brick structure, fully equipped with improved machinery, furnishing employment to from 300 to 400 hands, and having a productive capacity of seventy-five cases of shoes per day. The management makes quality the first consideration; they select their skins, leather and findings with the utmost care, employ experienced cutters, using the most stylish and comfortably shaped lasts, while workmanship and finish cannot be surpassed. The result is that this brand of boots and shoes is much sought for by the trade of the United States, affording general satisfaction. A full line of samples is carried at the Boston house, and the management of affairs there is under the charge of Mr. Chase, who has placed the production of the factory with the wholesale trade of the country for many years. The president of the company, Mr. Sampson, resides at Washington, D. C., and Mr. Chase, the treasurer of the company, is the general manager of the business, and an authority on all matters connected with the shoe industry. He is a member of the New England Shoe and Leather Exchange, and of the highest standing in trade circles.



BOSTON NICKEL PLATING COMPANY, Metal Polishing of All Kinds, Nos. 13 and 15 Bowker Street.—The Boston Nickel Plating Company, at Nos. 13 and 15 Bowker Street, is the oldest house in its line in the country and the leader of the industry in Boston. Its prominence in the trade is the result of the indomitable energy and perseverance of the management, coupled with the ample resources and perfect facilities possessed for insuring rapid and systematic work. The business was established in 1869, under the name of the United Nickel Company, and in 1871, Mr. A. N. Clark succeeded to the control and adopted the present title. In 1886, Messrs. Thomas Miller, L. S. Herrick and C. S. Taylor, became the proprietors, and have since conducted the enterprise with marked ability and steadily increasing success. The field now covered is an important one. The proprietors have, with characteristic enterprise, availed themselves of every late and meritorious device for perfecting the operations of their house and the arrangements and conveniences are thoroughly ample for the prosecution of a very extensive business. The company do all work in this line for the State, such as plating firearms, for the militia and police, while they make a specialty of plating antique work. The reputation achieved for executing work of a high order of merit is excelled by no similar establishment in the country. A force of twenty-five skilled hands is employed the year around, and the most commendable energy is manifested in the dispatch of orders. Every feature of the industry is here carried on that is pertinent to the business of nickel plating and metal polishing, and only work of the best character is allowed to leave the place. Goods are sent to all parts of the United States and orders by telephone, No. 942, by telegraph or mail, receive immediate and careful attention. The proprietors are all Massachusetts men by birth and training, expert and accomplished masters of their art, and energetic, reliable and progressive in meeting the wants of a trade thoroughly national in extent.

**P**ALACE QUEEN FURNACE CO., Furnaces, Ranges and Stoves, Tin Roofing and Conductors, Etc., J. R. Keen, Proprietor, No. 476 Main Street, Charlestown.—One of Charlestown's leading and most popular mercantile houses, located on that busy thoroughfare, Main Street, is that known as the Palace Queen Furnace Co., of which Mr. J. R. Keen is the able and efficient proprietor. This house was established by him in 1889, and has since met with an abundant degree of success. A well-appointed and convenient store, 25 x 50 feet in area, is occupied, and this is fitted up with special reference to the business engaged in; while it is stocked to repletion with a large and varied assortment of stoves, ranges, furnaces, etc., which embody all the latest and most improved styles for both heating and cooking. All of these goods represent the leading manufacturers in the country, and they are offered for sale at such prices as to defy successful competition. Tinsmithing in all its branches is here done in the most prompt and excellent manner, special attention being given to hot water heating, tin roofing, conductors, etc., while jobbing of every description also receives immediate attention; while a leading specialty is made of furnace work and all work is executed under the personal supervision of the proprietor. Mr. Keen, who is the recipient of a large, substantial and steadily increasing patronage, is a practical and expert workman and business man of thirty years' experience, and is thoroughly conversant with this hue of trade in all its branches. He was born in Maine, but for the past fifteen years has lived in this State.



SCOLLAY SQUARE, 1889.

**H**P. DONNELLY, Plumber, No. 467 Main Street, Charlestown.—A vocation that has from the time of the ancient Romans occupied a foremost position in its relation to the public health and welfare is that represented by the sanitary plumber. Improper ventilation and drainage, it is well-known, are the prolific sources of much of the disease that exists, therefore it is of the utmost importance that the sanitary arrangement of our homes and dwelling-places should be of the most thorough scientific character. A skilled exponent of the plumbing industry in the Charlestown district is Mr. H. P. Donnelly, whose store and workshop are at No. 467 Main Street. Mr. Donnelly, though a young man, has had sixteen years' thorough experience in his trade, and is fully qualified to successfully meet all demands made upon his resources. He established business the present year at No. 26 Joy Street, Somerville, but remained there but a few months when he removed to his present address. Here he has commodious quarters, carries a full stock of plumbing supplies, employs four skilled assistants, and is amply prepared to promptly meet all orders, and to guarantee strictly first-class work in every instance. Gasfitting is also given careful attention. Mr. Donnelly is a native of Boston, an active member of the Boston Master Plumbers' Association, and is popularly known in the community.



J. QUIN & CO., Pharmacists, "The Sanford," No. 1525 Washington Street.—Although established as recently as 1891, the "Sanford" Pharmacy is now liberally patronized by all classes of customers bereabouts, and has already attained a high reputation for the purity and efficacy of the whole of the drugs, chemicals and medicines dispensed. The business was initiated by Mr. A. J. Quin, who formed the present co-partnership with Mr. Arthur F. Metcalf in January, 1892. In addition to the sale of drugs, chemicals, patent and other medicines, family remedies, druggists' supplies and toilet requisites, the making of chemical analyses is undertaken, while the preparation of physicians' prescriptions and miscellaneous recipes constitutes a leading specialty of the house. The premises occupied consist of a well-fitted and handsomely-appointed store, 30 x 50 feet in area, with double plate-glass front; an elegant soda fountain being a conspicuous ornament; a fine office and prescription-room in the rear and in the basement an extensive laboratory fully equipped with accessories and appliances incidental to chemistry and pharmacy. Mr. A. J. Quin is a native of England, was formerly a captain in the British Army, and served in India with much valor and distinction, for which he now holds a medal presented to him by H. B. M. the Queen of England and Empress of India, and Mr. Metcalf is a native of Dublin and came to Boston six years ago.



LUMMER & CO., Truckmen, Machine Movers and General Forwarders, Office No. 11 Central Wharf.—More than a century marks the career of the venerable pioneer trucking, machine moving, and general forwarding house known for the past three years as Plummer & Co., it having been founded on Water Street by Mr. Aaron Bancroft somewhere between 1780 and 1790. Afterward his son, Mr. Thomas Bancroft had control of the business; subsequently it became Whipple & Co., and in 1884, Plummer, Saunders & Co., and assumed its present trading title three years ago, the existing firm personnel, however, commencing two years back when Mr. W. J. Plummer was joined in partnership by Mr. C. H. Buchanan. The house is the oldest of its kind in Boston and it has steadily expanded in the volume of its business, until to-day its head office at No. 11 Central Wharf and its, branches at Franklin, and at Pearl and High Streets, are accorded a specially liberal share of patronage in all kinds of teaming and kindred work. The firm's stables are at South Boston where some eight fine horses are stalled, and in connection with which a staff of eight well-trained and reliable employees are engaged. Mr. W. J. Plummer was born in Salem, Mass., and lives in Wollaston, and his worthy partner, Mr. C. H. Buchanan, shares with him in no stinted measure the high regard in which he is held.



AUSTIN BELKNAP, Commission Dealer in Butter, Cheese, Beans, and Produce Generally, No. 17 Fulton Street.—This business was founded in the year 1844, by Messrs. L. and A. Belknap, under the City Hotel; was conducted for twenty-four years on Lexington Street and removed to its present location two years ago. Mr. L. Belknap retired in 1848 and Mr. John Belknap took his place. In 1883, Mr. A. Belknap became sole proprietor. That gentleman owns a creamery in Lamoille County, Vermont, regularly using the milk from 200 cows, and another large creamery in St. Lawrence County, New York, the former of which alone makes 600 pounds of butter every day. To the products from his own creameries, Mr. Belknap adds butter, cheese, beans and produce generally from numerous other sources, and is thus in a position to meet the heavy wholesale demands upon his house by retailers in Boston and its environs. The trade done is both direct and commission, the well-known ripe experience of the principal and his well-proved discretion earning for him the most entire and implicit confidence of both buyers and sellers, who find the firm one ever ready and able to take up or to dispose of consignments at fair market rates. Mr. Austin Belknap, who is a native of Massachusetts seventy-one years of age, was one of the founders of the Chamber of Commerce, and ranks among the most prominent produce merchants of Boston.



H. DENNIS, Passe-Partout Maker, No. 388 Washington Street.—This old and trusted industrial concern has been engaged for the past twenty years in the manufacture of passe-partout, mats, panels, and velvet work, and in the restoration of old engravings. The enterprise was founded in 1871 by Mr. V. Richer, and by him conducted until just prior to his death, in the early part of 1891, when Mr. Dennis succeeded, and has since directed its affairs with marked technical and administrative skill; a task he was eminently qualified to fulfil, since he was for six years with Mr. Richer, prior to his decease. The premises, which consist of a spacious third floor, are located at No. 388 Washington Street, and here the principal is assisted by two expert employees; he, in all cases, carefully supervising their labors, and personally undertaking the most difficult and responsible tasks. He is a native of Cape Ann, and now resides at Chelsea.



MARKWARD & CO., Upholsterers and Interior Decorators, No. 535 Washington Street.—This prosperous business was established in 1878 at No. 570 Washington Street, but has occupied the present location for the past ten years. The premises occupied comprise two floors 25 x 100 feet in dimensions. The manufacturing department is equipped with every appliance essential to the business and a number of competent workmen are employed. The warerooms are neatly fitted up, and here is displayed a very fine collection of superb furniture, upholstery goods, hangings, curtains, mattresses, etc., the firm making a specialty of fine work. Mr. Markward is a practical upholsterer and has attained great celebrity for the high character of his workmanship. He is a native of Germany, but has resided in Boston twenty-five years.



G. H. LONG & SON, Groceries and Provisions, No. 128 Meridian Street, East Boston.—Prominent among the first-class grocery establishments of East Boston may be mentioned that of Messrs. G. H. Long & Son, which was established in 1887. The firm are retail dealers in beef, pork, mutton, lamb, lard, hams, smoked and dried beef, and have constantly on hand a full line of groceries, including the best brands of flour, sugars, pure teas, coffees, spices, canned goods, rolled oats, oat meal, graham, buckwheat, and, in fact, everything usually found in a first-class grocery establishment. All the provisions of this reliable house are noted for their excellent quality, being unsurpassed by those of any other establishment. The members of the firm, Messrs. G. H. and H. H. Long, have been residents of this city for the past fifteen years. They are highly esteemed as business men and upright private citizens. Mr. H. H. Long is a member of the I. O. O. F. and the Golden Cross.



BERTHA E. WALKER Milliner and Dressmaker, No. 124 Meridian Street, East Boston.—This business was from the year 1878 to 1890 conducted by Mr. George S. Pitts, who was succeeded by the present proprietress. Miss Walker has been eminently successful in gaining a brisk and substantial patronage, and as a milliner and dressmaker is noted as a lady of most exquisite taste, who not only supplies her patrons with the latest and most fashionable goods, but aids them in making selections so as to be, not only fashionably, but becomingly dressed. The establishment is elegantly and attractively fitted up and the stock embraces the richest and most stylish goods in everything appertaining to millinery manufactured on both sides of the ocean. Ten expert assistants are employed, while the most reasonable prices at all times prevail. Miss Bertha E. Walker, the popular proprietress, is a native of Maine. She has had an extended experience in this line of business, and is widely respected for her courteous treatment of patrons and commercial integrity.



**E. MARSTERS** Groceries and Provisions, No. 592 Dorchester Avenue, South Boston.—One of the most popular and excellent grocery and provision stores in South Boston, is that of G. E. Marsters, No. 592 Dorchester Avenue. (Washington Village). It is in all respects a well-ordered, first-class place, and has a large and flourishing patronage. Only thoroughly reliable, superior goods are offered for sale here, while the very lowest consistent prices prevail, quality and quantity being guaranteed; and purchasers at this well-known establishment are assured of prompt service and satisfactory treatment. The store, which is favorably situated, is commodious, neat and excellently arranged, and five assistants are employed, with two wagons serving customers throughout the vicinity. A large and carefully selected stock is constantly kept on hand, including fine teas, coffees and spices, best grades of family flour, meal, beans, peas, etc., canned goods of every description, green and dried fruit, condiments and table delicacies in great variety, choice dairy butter, cheese and fresh eggs, prime lard, smoked meats of all kinds and everything in the line of provisions; also biscuits, crackers, rice, baking powder, soda, salaratus, fish and a full assortment of staple and fancy groceries, and all orders are promptly attended to. Mr. Marsters, the proprietor, is a gentleman in the prime of life and a native of Nova Scotia, but a resident of this city since boyhood. He is a man of thorough experience, and prior to going into business on his own account in 1888, had been a grocery clerk for a number of years. He is a member of the South Boston Retail Grocers' Association, and Supreme Financial Secretary of the United Endowment League.



**JAMES B. RAND**, Men's Furnishing Goods, Gloves, Trunks, Bags, Umbrellas, No. 4 Cambridge Street.—This enterprise, which was inaugurated in 1890 by Mr. Rand, at once found public favor and confidence, and has already secured a high-class patronage. The large and commodious store, 25 x 75 feet in dimensions, is handsomely fitted up with all the modern adjuncts of convenience and attractiveness for the successful prosecution of the business, and three courteous clerks are in constant attendance. Only the very best grade of gentlemen's furnishing goods is carried, the assortment embracing all the latest fashionable novelties in neckwear, gloves, shirts, umbrellas, suspenders, hoseery, etc., men's gloves a specialty, and, indeed, all the various articles usually found in a first-class store of this character. Mr. Rand is also agent for a first-class laundry. He is a native of New Hampshire, but came here to reside when a boy, and has for eighteen years followed this line of trade. He is a member of the L. O. O. F.



**R. WADDELL**, Tailor, No. 15 Portland Street.—This enterprising and popular gentleman was born in Virginia in 1850, and has been a resident of this city for many years. Having acquired a thorough knowledge of this trade in all its branches he inaugurated this enterprise on Hanover Street in 1888, and at once developed a very liberal and substantial patronage that grew to such proportions, that in order to meet its demands he was obliged to seek more commodious quarters, and in 1884 moved to his present address. The premises utilized are of ample dimensions, and the stock carried embraces a full line of the choicest productions of English, French and German looms, such as beavers, broadcloths, cassimeres, meltons, chervilots, tweeds and other goods for overcoatings, suitings, trowserings, vestings, etc., all of the very latest and most fashionable patterns and from which a selection can be made easily. These are made up to order in the very latest fashion, as none but the best workmen are employed, and satisfaction is guaranteed as to fit, finish, durability and workmanship, while prices are always very reasonable.



**DUIS A. GREYER**, Photo Artist and Portrait Copyist, Studios: No. 25 Bromfield Street and No. 1139 Washington Street.—The premises utilized for this business are spacious and commodious and easy of access. The reception and operating rooms are on the second floor and are fitted up with every convenience and appliance known to the profession, including the best light, accessories, etc., and employment is furnished to from twelve to fifteen experienced assistants. The house is prepared to execute photography in all its branches, in the highest style of the art, and pictures are produced true to life in all styles, from life size to the most diminutive miniature for locker use. Faithful life-like portraits in oil, water colors, India-ink, pastel or crayon are also produced in the best style of art, from original pictures or from life at the most reasonable prices. The trade is through agents and photographers throughout New England. The proprietor is a native of Boston and is a thoroughly practical photographer and artist.



**HENRY H. GREENE & CO.**, Provisions, Fish, Game and Fruits Butter, Cheese and Eggs, Nos. 48 and 50 Harvard Street and Nos. 43, 45 and 47 Tyler Street.—At the date of the foundation of the business house conducted by Messrs. Henry H. Greene & Co., which event occurred in 1888, the name of the concern was that of P. H. Sheehan, the present proprietorship having succeeded to control in 1890. Messrs. Greene & Co. are dealers in high-class provisions, fish, game and fruits, the specialty being butter, cheese and eggs, the house having heavy operations in prime meats. The connection is located throughout the city and suburbs, and the house caters to a first-class restaurant trade. The premises cover an area of 50 x 50 square feet, are appointed with telephone service, the number being No. 24-3 Tremont, they are constantly stocked with a choice and complete assortment of season's goods, and a staff of ten employees is maintained, the connection being supplied by means of three teams. The sole proprietorship of the business is vested in Mr. Henry H. Greene, a gentleman of long experience. Mr. Greene is a native of Massachusetts, his residence in Boston covering a term of twenty years, and he is a prominent member of the Wells Memorial Institute.



**DGAR P. LEWIS**, Manufacturing Confectioner, Factory, Nos. 127 to 139 Summer Street, Retail Stores, Nos. 69 and 247 Meridian Street, East Boston.—Up to within a comparatively recent period most of the candies produced in this country were of an inferior grade and notoriously impure; of late years however, notable improvement has been made in the goods indicated, until a degree of excellence akin to perfection has been attained by some of our leading manufacturers. And while on the subject here under review special complimentary mention is due Elzur P. Lewis, manufacturing confectioner, whose factory is located at Nos. 127 to 139 Summer Street, with retail store at Nos. 69 and 247 Meridian Street, and whose productions are noted for their purity, delicious flavor and choice quality. His opera and cream chewing caramels, fine chocolate goods and fruit juice bon-bons are confections of a distinctly superior character, being maintained at a uniformly high standard and all command extensive sale throughout the New England States. They are made from absolutely pure, best available ingredients, in accordance with the most approved methods, and are in widespread and growing demand. Mr. Lewis, who is a gentleman in the prime of life, born in this city, is a man of thorough experience as well as energy and enterprise, and during the nine years he has been established in business has been signalized as highly successful, his trade growing apace. The factory is a commodious and well-equipped three-story building, with ample and complete facilities, and ninety in help are there employed. A very large and first-class stock is constantly kept on hand, including wholesome and toothsome chocolates, caramels and bon bons, pure and delicious buttercups, twists and hard candy, wintergreen, marshmallows, molasses candies and fine confectionery of every description, and all orders by telephone (103-2) receive immediate attention, while the prices prevailing are exceptionally moderate, quality of goods considered, special inducements being offered to the trade.

**G**EORGE A. MILLETT, Boots and Shoes, No. 2043 Washington Street, Roxbury.—One of the most popular and oldest-established boot and shoe emporiums of Roxbury, is that of which Mr. George A. Millett is the efficient proprietor. This thriving business was originally founded in 1869 by Mr. C. A. Moor, who carried it on most successfully up to about a year ago, at which time he was succeeded by its present owner, who had formerly been in the employ of Mr. Moor for eighteen years. The commodious store, 25 x 45 feet in measurement, is admirably fitted up with every convenience and facility for the handling and display of the stock. The assortment embraces a large and first-class line of boots and shoes, of the finest and medium grade of goods for men, women and children, also slippers and rubbers in great variety, all of which represent strictly reliable goods, being, in every instance, the products of the leading manufacturers in the country. All sizes, widths and styles are to be found here in everything in the line of fashionable and seasonable footwear, and correct style, perfect fit and quality of goods is guaranteed every patron, while the prices quoted are at all times reasonable. Mr. Millett is a practical and experienced business man. He is a native of Roxbury, and a member of the I. O. O. F.

**D**R. ISAAC T. CAMPBELL, Apothecary, No. 239 Broadway, South Boston.—The oldest drugstore in South Boston is that of Dr. Isaac T. Campbell, No. 239 Broadway, the business having been established by him in that locality in 1850. The store is 20 x 70 in dimensions and very handsomely fitted up. One of the striking features of the interior is the fine scroll ceiling, which is most artistically executed and cost over \$700. The stock comprises a large and first-class assortment of staple drugs and medicines, but neither cigars, soda water nor candy. This is the only establishment of the kind in South Boston in which such articles are not sold. Mr. Campbell considers them out of place in a drugstore, and has never dealt in them. He is a thoroughly skilled chemist and apothecary, and evidently believes in confining his business to its legitimate objects. Mr. Campbell was born in New Hampshire and has lived in Boston for fifty-five years. As his name indicates, he comes from old and famous Scotch stock, tracing his lineage for ten generations, and is very justly proud of such distinguished ancestry. His grandfather was a soldier of the Revolution, and fought at the battle of Bunker Hill. His father belonged to the army during the war of 1812, and Mr. I. T. Campbell was appointed by President Lincoln in 1861 as drug inspector for the ports of Charlestown and Boston, and held that office till 1881.

**C**H. FOSTER, Photographer, No. 24 Hanover Street.—Mr. C. H. Foster initiated this enterprise in December, 1890, and has for basis of his operations the consolidation of three lucrative and extensive connections, to wit: that of his predecessors, Messrs. Hill & Hogeton, who had been trading for fifteen years, and that of the firm Foster & Evans, whose businesses—which had been conducted, respectively, for seven years, at No. 219 Hanover Street, have, altogether, twenty-one years in business in this city. All kinds of photography and the branches akin thereto, are undertaken; including India ink, crayon and water color work, landscapes, buildings and figures; as well as cartes de visite and cabinet portraits, in any style, the trade now controlled in these forming a large and extensive business. The premises occupied consist of two floors, each 20 x 75 feet in area, used as studio, photographic rooms, etc., all being well-furnished and provided with a complete equipment of appliances and properties incidental to the undertaking, two duly qualified assistants being regularly engaged. Mr. Foster is a native of Maine and is a member of the Order of Toni, the Grand Army of the Republic, the Independent Order of Odd Fellows and Encampment of I. O. O. F., the Knights of Pythias and Royal Oak Lodge. Knights and Ladies of Protection, served for two years and eleven months in the Thirty first Maine Regiment during the war, having enlisted at the age of fifteen and passed through seven different engagements. He has resided for the past twenty-five years in Boston.

**C**AVANAUGH BROTHERS, New England Stables, Auction and Commission Dealers in all Kinds of Horses, Nos. 20 and 22 Portland Street.—Messrs. Cavanaugh Brothers have achieved fame as auction and commission dealers, the firm having gained an enviable notoriety for its inviolable square dealing. From the date of the inception of the enterprise under the existing title of the New England Stables, in 1878, the connection of the house has rapidly spread to all parts of New England, for the conduct of which, on really satisfactory lines, it has exceptional facilities, its stables in Boston being supplemented by others in Manchester, New Hampshire, and Taunton, Mass. Those in Boston are located at Portland Street, where two floors, 50 x 80 feet in size, give accommodation to a large number of horses and where about seventy-five are usually to be found. At Manchester the stables have a capacity for 200 animals and there are rarely less than one hundred stalled there; while about a score find accommodation at Taunton, thirty grooms and stable attendants, in all, being regularly employed. The brothers and partners are Messrs. J. F., T. F. and M. A. Cavanaugh. The last named is a gentleman of exceptional experience, having been all his life associated with the trade. Mr. J. F. Cavanaugh has charge of the Manchester stables and Mr. T. F. and Mr. M. A. Cavanaugh charge of those at Boston, and auctions are held weekly, on Saturday, at the first named stables and on Wednesday at Boston. In addition to the large number of heavy carriage and saddle horses, which are disposed of at auction, an extensive business is done at private sale, both on commission and by direct purchase and sale. The proprietors are all young men of Massachusetts birth.

**H**ENRY F. PAINES Clothing, Hats, Caps, Boots, Shoes, Etc., No. 173 Commercial Street, Corner Commercial Wharf.—An old-established and widely-known clothing house in Boston is that of Mr. Henry F. Paine. This prosperous business was founded by Mr. A. O. Eaton, who retired in 1874. The present proprietor was admitted to partnership in 1851 and succeeded to the control in 1874. A store 25 x 50 feet in dimensions is occupied, which is admirably fitted up and contains at all times a large stock of gents' clothing, hats, caps, boots and shoes, also ready-made garments in all sizes, shapes, styles and grades, a specialty being made of sailors' outfits and the business of the concern, already immense, grows apace with years, the trade being both wholesale and retail. Mr. Paine is a native of Cape Cod, but has been many years a resident of this city.

**B**L. SOBERSKI, Dry and Fancy Goods, Gents' Furnishings, Hats and Caps, No. 2073 Washington Street.—In 1889 this business was established here by the present proprietor, and it at once achieved signal success. The premises occupied comprise a commodious store, 25 x 60 feet in dimensions, which is finely fitted up with plate glass show-windows and all the modern adjuncts of convenience for the display of the stock, and at all times it presents one of the most attractive features of this busy street. In the large and comprehensive assortment will be found all the newest and most fashionable designs and patterns in dry goods, linens, ginghams, muslins, dress goods, underwear, gloves, notions, linings, fancy articles, etc., a specialty being made of gentlemen's furnishing goods and caps of all kinds. These goods are first-class and thoroughly reliable in quality, and in every instance are guaranteed to be exactly as represented. Mr. Soberski is always among the very first to introduce the newest styles and fashions as soon as brought out. He is a native of Holland, and for the past two years has been a resident of this metropolis.



GEORGE C. EVANS, Tontine Café, European and American Plan, Nos. 95 and 97 Causeway Street.—The prosperous and attractive dining-rooms, provision store and bakery conducted by Mr. George C. Evans have been established since 1883. Mr. Evans having been the founder of their success. The "Tontine Café" covers an area of 5,000 square feet and has a seating capacity of 150 people. The public can find there the most excellent service and cookery and the patronage, which is drawn largely from the Northern and Eastern Depots, is influential and high-class. The basement of the premises occupies a floor area of 25 x 55 feet and is arranged as a high-class provision store, well-stocked with every appurtenance to the business, the specialty being prime meats and fancy canned goods. A large depot trade maintains the provision store. The trade is retail and a staff of twenty-five employees is maintained. Mr. Evans is a native of New Hampshire, his residence in Boston having commenced with his boyhood.



J. GILBERT, Machinist, No. 280 Dover Street.—Mr. F. J. Gilbert is certainly one of the foremost representatives of this branch of art in Boston. He was born in Massachusetts, and is an expert workman, of long and thorough experience, and prior to starting in business on his own account here in 1889 had been foreman for the Eastern Manufacturing Co., Boston, for a number of years. The shop, which is commodious and ample, is equipped with steam-power and complete facilities, and ten skilled hands are employed. Machines and mechanical devices of every description, including tools and models, are designed and made to order in the most superior manner, at short notice, special attention being given to light machinery. Repairing and jobbing general are executed, also, with skill and despatch, all work done in this establishment being warranted to be strictly first-class, while a large assortment of machinery is constantly kept on hand here.



ED W. DORR & CO., Tailors, No. 9 State Street.—The very fine store of Messrs. Fred W. Dorr & Co., with its brilliant electric light and elegant fittings, is well in keeping with the high-class trade done by the house as tailors. A stock of goods is here carried, embracing a very wide range of materials in each of the descriptions of fabric used in the tailoring art, and including the best and newest of productions, in the latest of patterns and colorings, both in domestic and imported cloth, and is thus able to guarantee accuracy of cut and fit, and correctness of style, care being meanwhile taken that the work bestowed upon the garments throughout, by the staff of fifteen to twenty competent journeymen tailors employed, shall also be such as to do the utmost credit to the establishment. Mr. Dorr is a member of the Boston Merchant Tailors' Exchange, and of the National Merchant Tailors' Exchange, and is scarcely less popular in social circles than he is prominent in connection with his trade.



F. FRENCH, Creamery, Etc., No. 145 Kingston Street.—This well-known, highly esteemed gentleman commenced business in a small way in 1876 by running a milk car from Northampton, New Hampshire, to Boston. He now occupies a handsome office and a finely equipped creamery at the above named address and is prepared to supply his customers at all times with milk and cream of the highest purity, richness and freshness. He also manufactures gilt-edge butter, fine ice-cream, sherbets, and frozen puddings, making a specialty of fancy ices, table ornaments, etc. He handles 900 to 1200 milk cans daily and has at all times a stock of fresh eggs. The extensive trade is constantly increasing and is both wholesale and retail. The premises occupied are 22 x 70 feet in dimensions, supplied with all necessary machinery and appliances. Ice-cream is delivered to all parts of the city proper and at the depots. Ample assistants are employed and all orders are promptly filled. Mr. French is a native of Northampton, New Hampshire, and spent his boyhood days on the farm. He possesses a thorough knowledge of the wants of the trade and enjoys the best facilities for meeting them. He is a most reliable, honorable business man and is held in high esteem by his hosts of customers and all who know him.



AMES G. HAYNES, Furniture, Carpeting, Bedding, Parlor Stoves and Ranges, Nos. 234 to 260 Harrison Avenue.—One of the largest furniture warehouses in the city is that of Mr. James G. Haynes. The premises include the ground floor and basement, each 50 x 140 feet in area, and contain an immense assortment of furniture, carpeting, bedding, parlor stoves, ranges, etc. The specialties are parlor, dining-room, chamber and kitchen furniture, and the stock of these goods comprises every quality and description. Sixteen persons are employed in the establishment and the local trade is very extensive, very easy terms of payment being offered to responsible buyers. Mr. Haynes was born in this city and has been connected with this line of business since boyhood. His warehouse was established in 1855, near the location now occupied, to which removal was made in 1871.



H. FAIRFIELD, Registered Pharmacist, Nos. 621 and 623 Shawmut Avenue.—Among the numerous drugstores in the city one of the best known is that of Mr. W. H. Fairfield. The premises have a floor space of 18 x 30, and are fitted up in excellent style. The soda-fountain is an elaborate piece of work, and the hot and cold drinks which it supplies are of the most superior quality. The store is well-stocked with a full line of drugs, chemicals, medicines, and all the articles usually found in a first-class place of the kind. Among the specialties to which prominence is given are Davis' Syrups and French's Pills. A night clerk is in attendance and prescriptions are carefully compounded at any hour. This business was established in 1877 by J. Driver, to whom the present proprietor succeeded in 1886. Mr. Fairfield is a registered pharmacist and thoroughly skilled in all departments of the business. He was born in Pittsfield, Mass., and has been a resident of Boston for twelve years. He is a member of the order of Odd Fellows.



ROBERTS IRONWORKS COMPANY, Boiler Makers, Machinists and General Ironworkers, No. 92 Main Street, Cambridgeport.—Cambridgeport contains many elaborately and expensively fitted up factories, but not one that excels in its special line, the establishment maintained by the Roberts Iron Works Company, located at No. 92 Main Street, telephone, No. 480, Cambridgeport. This company was organized in January, 1889, under the State laws of Massachusetts, with a capital stock of \$40,000 and the following officers: President, J. M. Bemis; treasurer, G. B. Roberts; superintendent, James Tetlow. Messrs. Bemis and Roberts are natives of Massachusetts, Mr. Tetlow of New York. Mr. Tetlow has had twenty years' experience as a practical machinist and is an expert in all the branches of his vocation. Mr. Roberts is also a practical ironworker of thorough skill and experience. The plant is comprised in brick and wood buildings and yard, the whole covering an area of 125 x 300 feet. The works are admirably equipped, being provided with the largest size punches, planers, drills, lathes, trip hammers, a patent riveting machine, having tower 75 feet high, hoisting cranes, powerful steam-engine and boiler, etc., in fact, this is the best appointed ironworks in the town. The company employ from sixty to seventy skilled workmen and prosecute an active business as boiler-makers, plate and sheet-iron workers, machinists and general ironworkers, giving careful attention to all branches of the industry. Steam boilers, from 3-horse power to 125-horse power, are constantly kept on hand, and are shipped on orders at shortest notice. The trade of the Roberts Ironworks Company extends all over the United States and they are prepared to meet all demands made upon their resources on the most favorable terms.



WASHINGTON STREET, LOOKING NORTH, 1889.



**SWENSON**, Plain and Decorative Painter, No. 217 Pleasant Street.—This prosperous business, which consists of plain and decorative painting, was established here in 1873, by Messrs. Sanderson & Swenson on La Grange Street, the partnership being dissolved the same year. Mr. Swenson continued the business and moved to the present location in 1887. A shop 25 x 50 feet in dimensions is occupied and employment is furnished to from seven to ten men. Mr. Swenson is a gentleman possessed of ample experience in this business and is prepared to do all branches of exterior and interior work, his specialty being fine interior work. He is a man of superior executive ability and has a high reputation for the prompt and satisfactory manner in which he fills all orders, having done work on some of the finest churches in the New England States. Mr. Swenson is a native of Sweden and came to this country when but a boy and has resided in Boston for about twenty-eight years.



**L. BAKER**, Confectioner, No. 86 Boylston Street.—Mr. Baker first established himself in this business in 1887, at the corner of West and Tremont Streets, but two years later he removed to his present desirable location. The tastefully appointed salesroom presents at all times a most inviting and attractive appearance, and is stocked to repletion with a large and varied assortment of all kinds of pure and choice candies, such as chocolates, bon-bons, buttercups, cream peppermints, etc., a leading specialty being made of molasses candy. All of these delicious confections are produced fresh daily, and are guaranteed to be made from the purest and best ingredients the market affords, and are entirely free from any deleterious substances, popular prices prevailing; Mr. Baker is a practical and experienced confectioner, and has always been identified with this line of trade. He is a native of Boston, and his future career gives every promise of a long and prosperous one.



**ACDONALD & ALLEN**, Bookbinding, Rear No. 192 Summer Street.—We know of no establishment more worthy of patronage in its line than the bookbindery of Messrs. Macdonald & Allen, which was established in 1890, and has already taken a position among the oldest and strongest houses of its kind in the city. Every branch of the business is executed, a specialty being made of tree calf and fine binding, for a first-class private trade and the firm is prepared at all times to show new and elegant designs of binding, while specimens of their work can be seen at our leading stationers and at many of our private residences. The house is in a position to guarantee the prompt and perfect fulfillment of all orders. The members of the firm are Messrs. Alexander L. Macdonald and Fred. Allen. Mr. Macdonald is a native of Glasgow, Scotland, and was for over twenty years a member of the firm of Messrs. Macdonald & Sons, retiring therefrom in 1889. Mr. Allen is a native of Manchester, England, and both partners are gentlemen of skill, experience and judgment.



P. SPROULE, Dry and Fancy Goods, No. 77 Meridian Street, East Boston.—The dry and fancy goods emporium of Mr. T. P. Sproule was established in 1884, and has gained a widespread, liberal patronage. The premises occupied are of ample dimensions, handsomely fitted up and contain at all times a choice selection of dry and fancy goods. Here may be found dress goods in silks, satins, wool and cottons; laces, ribbons, kid gloves, dress trimmings, housekeeping goods, etc., which are offered at prices astonishingly low. The goods of this responsible house are unrivaled for quality, elegance, style and excellence, and have no superiors in this or any other market. Three competent, courteous assistants are employed. The proprietor, from long experience in the business and a careful study of the wants of customers, knows exactly how to meet them with the most fashionable goods. He is a native of Boston, and is deservedly popular.



H. FEINBERG, Electric Power Printer, No. 231 Hanover Street.—The business of this house was established in 1883, in New York City, by the present proprietor, and was transferred to the above address in this city, three years ago. A highly substantial tribute to the superiority of the firm's productions is contained in the fact that the greater part of the patronage accorded the enterprise consists in society work; including stationery for distribution among members, certificates, receipt forms, and kindred articles; all of which are characterized by their high finish and the excellent artistic taste they display. For the due prosecution of the trade, an office is maintained at the address indicated, having a floor space of 15 x 20 feet and is fitted with presses, machinery, type, etc., incidental to the undertaking; electric power being the actuating force employed, and two skilled printers are regularly engaged. The worthy proprietor, who is now about twenty-seven years of age, is a native of the Empire City, and has always worked in this line. Mr. Feinberg does considerable work in foreign languages, Hebrew, German, Italian and Swedish, the greater part of which is society work.



RANK W. BIRD, Old Book Shop, Nos. 58 and 60 Cornhill.—An old-established and most reliable house engaged in the sale of old books and magazines is that of Mr. Frank Bird, at the old Burnham stand, the oldest in Boston. This gentleman bought out the estate of Mr. C. F. Sprague, who was in business for many years at No. 37 Cornhill. Mr. Bird is a man of superior literary attainments and is thoroughly conversant with every detail of the book trade. The premises occupied comprise a warehouse 25 x 100 feet in dimensions and a store measuring 25 x 30 feet. In the splendid stock of books constantly carried, may be found back numbers of the leading magazines, rebellion history and all kinds of antique and modern books. Catalogues are sent out on application. The highest cash price is paid for books and magazines and those wishing to dispose of such books will find it to their advantage to call here before going elsewhere. Mr. Bird is a native Bostonian.



ENRY A. SHEPARD, Stationer and Printer, Nos. 50 and 52 Cornhill.—The establishment of Mr. Henry A. Shepard is one of the best and most prominent in this section of the city. The business was founded in 1869 at No. 22 Court Street, by Mr. Henry C. Shepard, who died in January, 1889, and his son, the present proprietor, succeeded to the control. This present location has been occupied for the past nine years, and the house has been the recipient of a very liberal patronage. The store and basement contain a full and complete stock of stationery of every description of both foreign and domestic manufacture, embracing all kinds of flat papers, such as legal and foolscap, as well as law blanks, letter and commercial note, fine and fancy imported papers for ladies' use, envelopes all sizes and materials, pens, pencils, crayons, and elegant writing-desks, with all the necessary articles for conducting correspondence, also blotting pads, and cards for card boards of every quality and design known to the trade. Printing is also done to orders in the highest style of the art. Mr. Shepard is also agent for the Paul E. Wirt Fountain Pens. He employs three competent assistants and all orders are promptly filled. A large wholesale and retail trade has been established in Boston and vicinity. Mr. Shepard is a native Bostonian and has always resided there.



HERMAN & CO., Economy One Price Clothing Company, Washington and Dudley Streets, Boston Highlands.—The foundation of this business dates back to 1886 and during the years since intervening it has been conducted under its efficient management. The attractive store occupied is 70 x 90 feet in dimensions and is handsomely appointed and conveniently arranged throughout, while five courteous clerks are in constant attendance. A fine display of the large and varied stock carried is at all times made, and the ready-made clothing department is replete with a fine assortment of clothing suitable for men, youths and boys. These goods are made up from the best materials, in the best style of workmanship and are stylish in cut, fit and appearance, while in the matter of price this house defies successful competition. Measures are also taken and all orders for garments are promptly and satisfactorily filled at short notice. A full line of all the latest novelties in gentlemen's furnishing goods of every description is also carried and all the newest styles in hats and caps are found here in the most desirable class of seasonable goods, and the large and permanent patronage bestowed upon it is not surpassed by any contemporary establishment in this community. Mr. Herman, the sole proprietor, the "Co." being only nominal, was born in Germany, but for the past eighteen years he has been a resident of this city.



EDWARD E. WELLS, Carpenter, Shop No. 18 Pitts Street.—One of Boston's oldest carpenter shops is that of Edward E. Wells, No. 18 Pitts Street. It was established on Causeway Street in 1840, and in 1852 removed to Merrimac Street, by the father of the gentleman above named, who succeeded to the business in 1886, and about a year since removed to the present location. The quarters here occupied comprise two 25 x 40 foot floors, with ample and excellent facilities. Particular attention is given to fitting up stores, offices, etc., and all orders by mail for jobbing receive immediate attention. Mr. Wells was born in this city, and is a thoroughly practical workman himself, of many years' experience. He is a thirty-second degree Mason, lieutenant in the Ancient and Honorable Artillery Corps, and a member of several other associations.



GEORGE F. WALDRON, Machinist, No. 142 Kneeland Street.—Mr. George F. Waldron makes a specialty of building light machinery, and Wilcox & Gibbs sewing machine parts, Strang machines, models and dies; having very complete facilities in each department of the business. He occupies two floors (one for storage purposes), each 25 x 75 feet in area. Steam-power is rented, and the establishment is well-equipped with the best modern machinery and mechanical appliances. From eight to ten skilled mechanics are employed; and in addition to a good local business, orders for work are received from all parts of New England. Mr. Waldron was born in Vermont. As a machinist he is familiar with all branches of the trade, and in his specialty of fine work has few equals. He has been established at his present place of business since 1876, and is a member of the K. of H.



**W. COLBURN**, Apothecary, No. 317 Tremont Street.—One of Boston's oldest established and most reliable apothecaries is Mr. J. W. Colburn, whose fine store has been for many years a noted landmark in this section of the city. Its foundation dates back to 1833, at which time the business was originally established by Warren W. Page, formerly on Purchase Street. Later, the present proprietor, who entered the house in 1857, became Mr. Page's successor. The attractive salesroom, 20 x 50 feet in size, is handsomely appointed throughout with cherry fixtures, tile floor, ornamental show-cases, etc., while an elegant soda fountain forms one of its most inviting features. In the large stock handled will be found the freshest and purest drugs, chemicals, pharmaceutical preparations, proprietary medicines of well-known reputation, fancy and toilet articles, perfumery, druggists' sundries, physicians' and surgeons' requisites, etc. A specialty is here made of compounding physicians' prescriptions and family recipes, and in the laboratory will be found all the latest improved appliances and devices for securing accuracy in their preparation. A line of tinctures, tonics, cough medicines, sarsaparillas, etc. is also put up by the proprietor, all of which invariably prove efficient remedies in every instance. A large, influential and permanent trade is enjoyed, and this house is extremely popular throughout professional circles. Mr. Colburn, who is a native of Lincoln, Massachusetts, came to this city to reside many years ago, when but a boy.



**KEESE & BARTLETT**, Dealers in Men's Furnishing Goods, No. 190 Hanover Street.—Among the furnishing-goods houses in it section of the city, the firm of Keene & Bartlett acknowledges few rivals and no superiors, the thirteen years of its career at No. 190 Hanover Street, having been identified with sustained and indefatigable endeavor to excel, which has been attended by very liberal recognition. The store, 25 x 40 feet in size, is admirably fitted up and appointed. The stock carried embraces collars, cuffs, shirts, neckwear, underwear, hats and caps, umbrellas and canes, and, in point of fact, everything likely to be called for in the ordinary way, in a first-class furnishing establishment, the prices quoted being kept at the lowest level compatible with the selling of goods of durable qualities, and of fashionable textures and makes. A specialty is made by the house of undertaking laundry work, it having an agency for the Troy Laundry, and performing its part in the forwarding and delivery of goods on a reasonable commission. The senior partner hails from Maine, having been connected with the dry goods trade prior to the initiation of the present undertaking, as well as associated with other commercial industries. His partner, Mr. W. C. Bartlett, is a young man of Massachusetts birth, sharing his prosperity in business.



**AUSTIN FORD**, Dealer in North River Flagging Stone, and All Kinds of Granite Building Work, Boston Office, No. 35 Hawley Street, Nos. 31 to 43 Main Street, Cambridgeport.—A foremost representative of this trade in Cambridgeport is Mr. Austin Ford. Mr. Ford is a native of Ireland, but has resided in the United States since 1863. Having had thorough experience in the stone trade he, in 1870, established business independently. Since then he has built up excellent business connections with the quarries, and with leading builders, and now has a trade that extends all over the United States, while he also is an extensive exporter of granite monumental work to Canada, South America, and the West Indies. The yard is a large one, having an area of 31,000 square feet, and it contains a very heavy stock of North River flagging stone, and all kinds of granite, for monumental and building work, a specialty being made of architectural granite work. Employment is found for fifty skilled mechanics, and the work performed here is all done by hand, and is first-class in every particular.



**RED. H. SANDER**, Importer of "The Symphonion," No. 146 Franklin Street.—Through the reliable medium of Mr. Fred H. Sander, the direct importing agent, whose office and salesroom are situated at No. 146 Franklin Street, the Symphonion music-box has already had an extensive sale in this country, and by virtue of its simplicity of construction and variety of tunes, has attained to considerable popularity. This efficient invention is like the Swiss music-box without the expensive cylinder, this being substituted by a perforated steel plate; each one of which represents a separate tune. The most expensive cylinder-box soon becomes old for lack of new tunes, which is never the case with the Symphonion, for which an additional supply of steel plates can be purchased at any time, for a very trifling cost. The speed is governed by a regulator; and, therefore, the instrument is adapted for any kind of music. These instruments were introduced upon the market here three years ago by Mr. Sander, who imports them direct from Germany; and the very general demand which now exists for them, is sufficient evidence that they must shortly become of general use throughout the country. The important trade which the firm controls is materially supplemented by a business as dealer and importer of glazed paper for paper-box manufacturers; the goods handled being of the highest grade of quality, and being fully recognized by users throughout the United States. The proprietor, Mr. Sander, is of German birth, and has resided in this country for the past twelve years.



**B. CUTTER**, Doors, Windows and Blinds, Paints, Oils and Glass, Nos. 17 and 19 Warren Street, Roxbury.—This is the largest and leading concern of the kind in this section of the city, and its patronage is of a most substantial character. Both a wholesale and retail business is carried on here and the trade of the house, already very extensive, grows apace. A vast and varied assortment of everything in the lines above indicated is constantly kept on hand, and no inferior goods whatever are handled, every article sold being warranted to be exactly as represented. The business premises occupy five floors, each 50 x 160 feet in dimensions, while the staff employed numbers sixteen. The stock, which is of a comprehensive character, includes doors, windows and blinds, window-frames and glazed sashes, trimmings and builders' hardware generally; also paints of all kinds, oils, glass, putty, varnishes, white lead, whiting, turpentine, pumice-stone, emery, sandpaper, brushes and kindred articles in great variety, special inducements being offered to the building trades. Mr. Cutter, the proprietor, is a native of this city, and is an active member of the Masonic order and other societies. He has been established in business since 1877, and from the first has been signalized successful.



**C. TOWNE & CO.**, Dealers in Groceries, Provisions, Fish, Etc., No. 264 Columbus Avenue.—This well-known resort for food supplies was established in 1882, by Dyar Brothers, who were succeeded in 1890 by Messrs. Chase & Towne. After a time Mr. G. C. Towne took control and has since conducted the business under the above title. The premises utilized for the business are spacious and commodious and admirably arranged and fitted up with every convenience to facilitate the transaction of business and the accommodation of the large assortment of goods kept constantly on hand. The stock embraces everything in the line of choice, staple and fancy groceries, including the very purest of fresh new crop Young Hyson, gunpowder, Souchong, Oolong, imperial, English breakfast, Japan and other teas; choice Mocha, Java and Rio coffees, cocoas, chocolates and spices; select brands of canned goods, table delicacies, sauces, relishes, condiments, foreign and domestic fruits, sugars, syrups, molasses, best family flour, cereal and farinaceous foods, gilt edge dairy and creamery butter and cheese, fresh eggs, pure leaf lard, garden and farm produce, salt and smoked meats and provisions, best brands of cigars, smoking and chewing tobacco, etc. The house has the reputation of handling only the best grade of goods and customers feel sure that nothing inferior or adulterated will be shown them. Order, system and cleanliness are strictly observed, polite service is accorded to patrons and orders are delivered free of charge. Ten competent assistants are employed and the large and influential patronage gained is steadily increasing. Mr. Towne is a native Bostonian.

**S**ETH BURRILL & SON, Saw Filers and Edge Tool Grinders, No 340 Federal Street.—This thriving and prosperous business was established in 1860 by the senior member of the firm, at the present location, and by him it was conducted alone up to 1888, when he took into partnership his son, Walter E. Burrill. They are the leaders in the line above indicated in Boston, and have a large, active trade extending throughout New England. The quarters occupied as shop, etc., at No. 340 Federal Street (opposite Kneeland Street) comprise a 50 x 50 feet floor, with ample and complete facilities, including electric motor power, latest improved machinery and general appurtenances, and half a dozen expert hands are employed. Saw filing and edge-tool grinding of every description are

done here in the most expeditious and excellent manner, skate grinding being a specialty, and all work executed is warranted to render perfect satisfaction. Knives, chisels, plane irons, scrapers, scissors, shears, axes, hatchets, grass cutters, lawn mowers, scythes, etc. are repaired and

ground in first-class style at short notice, all orders receiving prompt and personal attention, while a full and fine assortment of tools is kept constantly on hand for sale, including all grades of Diston & Sons' saws, butcher saws, hand saws, wood saws, saw horses, saw handles, circular saws, cross-cut saws, compass saws, keyhole saws, and back saws; also lawn mowers, axes, hatchets, scrapers, chisels, knives, etc. Every article sold is warranted to be exactly as represented, and all work done is guaranteed to be strictly first-class, while the prices charged by this firm are notably low, special inducements being offered to the trade. Mr. Burrill, the elder, is a native of Maine, but has been in this city since boyhood, and is well and favorably known. Both are men of practical skill and thorough experience, masters of their art in all its branches, and exercise close personal supervision over every detail of the business.



P. CAPRONI & BRO., Classical and Artistic Sculpture, No. 10 Province Court.—For thoroughly artistic productions in plaster and other statuary, or for beauty and variety of designs, no firm in their line in Boston sustain a higher reputation than P. P. Caproni & Bro. (successors to Paul A. Garey & Co.) No. 10 Province Court. The business conducted by these gentlemen was established some half a century or more ago and was carried on by Paul A. Garey & Co., up to 1891, when the present proprietors assumed control. This is the oldest and foremost establishment of the kind in the city, and its patronage extends all over the United States. The premises occupied comprise two spacious floors with ample and excellent facilities, and a number of expert workmen are regularly employed. Plaster casts, anatomical and otherwise, are made here in the most superior manner, at short notice, and artistic plaster work generally, is done with skill and despatch. Original designs in statuary and decorations are produced to order, likewise, high art sculpture work being a specialty. A large, varied and splendid assortment is displayed by the Messrs. Caproni, who have recently made an exceedingly fine importation of classical and artistic sculpture, both reproductions of the antique and best works of the period of the Renaissance, and includes church statuary, busts, bassi reliefi, fruits and flowers in panel, and ornamental designs in great variety. All work turned out by this firm is guaranteed to be strictly first-class, and all orders receive prompt and personal attention. The Messrs. Caproni, who are natives of Italy, are both men of practical skill and thorough experience, masters of their art in all its branches, and prior to assuming control of this business had been with the former proprietors for many years.



STRECKER & CO., Manufacturers and Jobbers of Pants, No. 105 Summer Street.—Messrs. M. Strecker & Co. are manufacturers and jobbers of pants exclusively, in all styles and grades, and their productions command wide-spread sale. Their specialties are in linens and summer wear, and their trade, which extends throughout New England and the West, affords evidence of steady increase. This prosperous business was established about fifteen years ago by Strecker Bros., who had been engaged in the manufacture of hats and caps for some fifteen years hitherto, and in 1886 the present firm name was adopted. The premises occupied as office and salesroom comprise two 25 x 150 feet floors (elevator, in building) with ample and complete facilities for cutting, etc., and half a dozen or more of a staff are here employed, the manufacturing being done outside. A very large and varied assortment of pants is constantly carried in stock, and all orders are promptly attended to. Every garment leaving this establishment is warranted as to make and material, a uniform standard of excellence being maintained. Mr. M. Strecker, who has been sole proprietor since 1886, is a gentleman of middle age and a native of Germany, but has been in this city over thirty years. He is a man of untiring industry, as well as of long and thorough business experience, fully conversant with the wants of the trade, and has won success by deserving it.



WILLIAM H. EDMANDS, Optician, No. 43 West Street.—A leading headquarters in this city for optical goods of every description is the establishment of Mr. William H. Edmands. He has been established in the business here since May, 1888, and for twelve years previous was connected with the house of Thaxter & Brother, in the same line. He thus brings to bear large practical experience as an optician and possesses every possible qualification for the highest success in all branches of the business. He carries at all times a complete stock of the best makes of spectacles, eye-glasses, lenses, opera and field-glasses, telescopes and microscopes, and all classes of thermometers, barometers and other meteorological instruments. Oculists' prescriptions are carefully and accurately executed, and eyes are fitted to appropriate powers and glasses free of charge. The patronage is large, first-class and constantly increasing. Mr. Edmands is a native Bostonian, and an honorable, reliable business man.



AJACOB GRAVES & CO., Fancy Dogs, Puppies, Angora Cats, Kittens, Fowls, Pigeons, Rabbits, Guinea Pigs, and Pets of All Kinds, Nos. 9 and 11 Friend Street.—The establishment of Dr. Jacob Graves & Co. is an emporium for the purchase and sale of well bred dogs, puppies, fowls, pigeons, parrots, canaries, rabbits and guinea pigs; a store for the purchase of seeds of all kinds for birds, and for medicines for dogs, fowls and birds. Pets of all these kinds find their way from and to all parts of the Union through the medium of this establishment, which consists of a building of four floors with a superficial on each 25 x 50 feet, and is fitted up in an admirable manner for keeping these birds and animals in comfort and health, as well as for the storage of a very diversified stock of foods and medicine, etc. As a doctor of birds and other pets, the principal has practically an entire command of the state, his preparations for keeping them in good feather, in full song and in perfect health being in the highest repute. Famous among these are: "Graves' Mocking Bird Food," a feature of which is that it never sours, and will keep in any climate; "Graves' Flea Soap," for dogs and cats, which is warranted to do the work while harmless to the animals themselves; "Graves' Mange Cure," a valuable remedy for such diseases in the dog and feline tribe; and "Graves' Preparation and Tonic, for canaries and all pet birds," the object of which is to invigorate all drooping and delicate birds, to give the songsters a strong and clear voice, and to improve the plumage and health. A large trade with both retail and wholesale dealers is done, they being allowed a full trade discount. The junior partner is a young man and was employed for twenty-eight years by the doctor as assistant, and in 1887 became a partner. The doctor is a native of Maine, of middle age, and founded his business in 1854.





MILTON A. KENT, Manufacturer of and Wholesale Dealer in all Styles of Gloves and Mittens, No. 92 Arch Street.—For some forty years or so Milton A. Kent, manufacturer of and wholesale dealer in all styles of gloves and mittens, No. 92 Arch Street, has been engaged in the line indicated, and his business career during the entire period has been an unbroken record of progress. He enjoys the distinction of conducting the only exclusive glove house in Boston, and has a flourishing trade. He turns out a very superior class of goods, too, and his productions command extensive sale. His factories are located at Gloversville, N. Y.; Enosburg Falls, Vt.; Bristol, N. H.; and Abington, Mass., and the productions are sold direct to retailers entirely. Mr. Kent, who is a gentleman of full middle age, is a Vermonter by birth, but has been a resident of this city for many years. He is a man of long and varied experience, active, energetic and devoted to his business, and prior to engaging in manufacturing back in the fifties had been a salesman for quite some time. He makes a specialty of leather, woolen and knit gloves, and keeps on hand always here in the salesroom a large and complete stock. All orders for anything in the line of gloves and mittens are promptly filled, and all goods sold are warranted as to make and material, while the very lowest consistent prices are quoted.



WALLBURG & SHERRY, Painters and Decorators, No. 114 Harrison Avenue.—The prominent and prosperous firm of painters and decorators, Messrs. Wallburg & Sherry, of No. 114 Harrison Avenue, Boston, Mass., has been an active factor in the prosperity of the trade since the year 1866. The scene of the establishment of the concern was near to the present location, the occupation of the existing quarters having taken place in 1881. The business embraces a city and suburban trade of highly valuable order, the house undertaking jobbing at the shortest notice, the specialty being interior decorating. The premises consist of an office and shop upon the second floor of the building, covering an area of 1,875 feet; a staff of forty employees being maintained. The house enjoys a most admirable reputation for the high character of the work it executes. The partners are Mr. O. Wallburg and Mr. W. A. Sherry, both practical workmen and members of the Massachusetts Charitable Mechanics' Association and the Master Builders' Association. Mr. Wallburg is a native of Boston, and is identified with the F. and A. M. and the I. O. O. F., while Mr. Sherry is an Englishman, his residence in this country commencing with his boyhood, and he is also a prominent Odd Fellow.



BLISS BROTHERS, Marine Hardware, Nos. 170 and 172 Commercial Street.—The year 1872 is the time of the foundation of the house of Bliss Brothers, the original partners in the concern being Messrs. E. C. W. Bliss and Mr. C. L. V. Bliss, which latter gentleman retired in 1877, leaving his brother in sole control of the house, the name "Bliss Brothers" continuing in use as a trade-mark. The firm are manufacturers and jobbers of ship and boat building materials, among which goods the following are conspicuous: spikes, clinch rings, wrought, cut and wire nails, deck plugs, white oak treenail wedges, oakum and spun cotton, nut bolts, all sizes and kinds, iron chocks and cleats, composition butt bolts, spikes and braces, steering gear, cabin trimmings, sheet brass and copper, signal and side lanterns, rubber hose, chain, mast hoops, spar varnish, stoves, tinware, galley outfit, etc. The specialty of the gentleman is ship trade and his connection lies in the Northeast. Mr. Bliss is a native of Chelsea, Mass., and is an Odd Fellow. He is a gentleman of middle age, and merits unquestionably the respect and confidence of the entire community.



G. McCARTER, Manufacturer of Boot and Shoe Trimmings, No. 100 Utica Street.—The representative and prosperous manufacturing house controlled by Mr. J. G. McCarter, has been established at the present location since the year 1882, and to the proprietor belongs the emphatic distinction of being the second oldest member of the trade having operations in the city. The business is that of manufacturer of boot and shoe trimmings, an extensive branch being the manufacture of cotton and cloth trimmings, Mr. McCarter's specialty being patent edge welted for boot and shoe uppers. The house sends its products to every section of the Union and a voluminous and flourishing export business is conducted with England, Germany, Mexico and the Provinces. Mr. McCarter's premises comprise three floors, each covering an area of 25 x 60 feet. They contain a large, choice, varied and complete assortment of goods and they are equipped with an adequate volume of steam-power and contain all the latest improvements in machinery, a staff of twenty-five assistants being maintained. Mr. McCarter is a native of Jackson, New Hampshire; his residence in Boston covering a period of fifteen years, and is a member of the U. S. Merchants' Protective Association.



MACDONALD & SONS, Bookbinders, No. 192 Summer Street.—The widely known house of Macdonald & Sons, has been located at No. 192 Summer Street for two and a half years, but were for a long time prior to that at No. 51 Chardon Street. This well-known institution was originally founded in 1856 by Mr. Donald Macdonald, and his son, William Macdonald, under the firm name of Macdonald & Son, and on the death of the senior member of the firm twenty years ago, the firm became Macdonald & Sons, the co-partners being William, Elmhund J. and Alexander L. Macdonald. In 1888, Mr. E. J. Macdonald died, in 1892, Mr. Alexander L. Macdonald retired, and Mr. William Macdonald has since remained in the sole control. This gentleman is a native of Scotland but has resided in this city since 1851. The premises occupied have an area of 10,000 square feet, and are equipped with the most improved machinery, operated by steam-power, and employment is found for fifty expert hands. Bookbinding in all its various departments is given careful attention, a specialty being made of the finest class of work, and orders from any part of the country are executed in a manner that cannot fail to give general satisfaction.



EVI H. TURNER, Manufacturer of Wagon and Carriage Bows, Rims, Shafts, Poles, Sleigh and Pung Bent Stock, Etc., No. 98 Utica Street.—Though but a comparatively short time established, Levi H. Turner, manufacturer of wagon and carriage bows, rims, shafts, poles, etc., No. 98 Utica Street (east side Albany Passenger Depot) has built up a flourishing business. He turns out a very superior class of work, and his productions command an extensive sale throughout the New England States and the Provinces. The shop is commodious and well-equipped, with ample storage facilities in connection, and half a dozen or more expert hands are here employed. A large and complete stock is constantly kept on hand, including besides bows, rims, shafts and poles in great variety, also sleigh and pung bent stock and hardwood lumber of every description; and bodies, gears and wheels are built to order, at short notice. Yacht, boat and canoe timbers are bent to order, likewise, and job sawing, planing and jointing are executed in the most prompt and excellent manner, special attention being given to orders for the trade. Mr. Turner was born in Maine and has been in this city some twenty years, his residence being at No. 842 Washington Street.

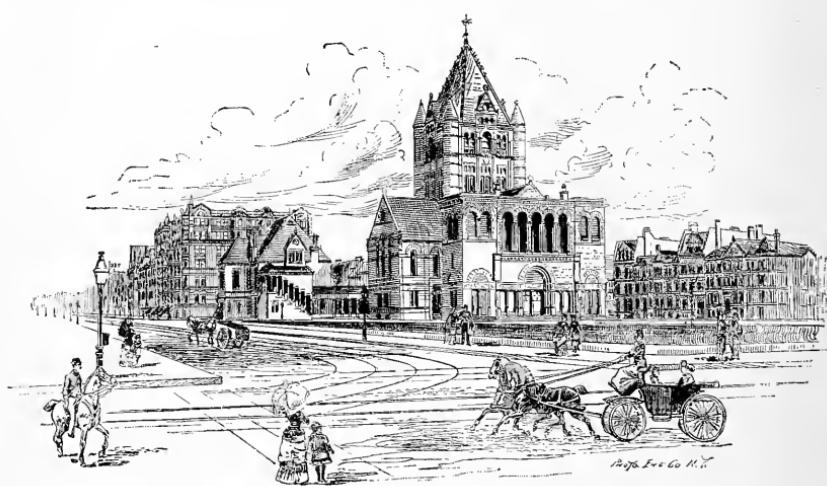


HARRIETTE ANTHONY, Photographer, Room No. 15, No. 154 Tremont Street.—Miss Harriette Anthony besides being a finished photographic artist has at her command every modern appliance and facility for executing in every branch of the profession the finest grades of work, her productions ensuring for her a continuance of support. Interior, exterior, landscape and mercantile photography, portraits, copies, enlargements and Kodak developing and printing all receive equal care and attention, while the highest grade of developing, etc., for amateurs is also undertaken and lessons given in the use of the camera. Three finely furnished rooms are occupied as waiting and show rooms, studio, etc., and portraits and photographs are taken. Miss Anthony is a native of Ohio and a young woman of the highest culture.

## BOSTON; ITS FINANCE, COMMERCE AND LITERATURE.

**B**ENRY BARBER, Cigars, Tobacco, Cigarettes, Etc., No. 15 Green Street.—This gentleman established business at the above named location in 1884 and now enjoys a very large trade. He carries the largest assortment of cigars of any retail dealer in the city, having sixty-five brands of ten cent and Key West cigars at all times in stock. In meerschaum goods he has the largest and finest stock in this part of the city, together with a full line of smokers' articles. Four competent assistants are regularly employed and customers are at all times promptly and courteously served. He caters only to first-class trade. In addition to the various brands of cigars carried, there is also in stock, smoking and chewing tobacco and cigarettes. Mr. Barber is a native of Germany, but has resided in Boston from boyhood. He is a member of the I. O. O. F., the Red Men, the Knights of Pythias, the Ancient Order of Foresters and other societies.

**W**ALKER & SARGENT, Teamsters, Office, No. 330 Atlantic Avenue.—A reliable and enterprising firm engaged as teamsters in this city is that of Messrs. Walker & Sargent. Their stables containing ten horses are located in South Boston. They employ six experienced and careful drivers and all goods entrusted to their care will be moved without injury. They make a specialty of moving heavy machinery and safes and do all kinds of light expressing in a satisfactory manner, at most reasonable prices. Orders made by telephone call, No. 2246, will receive prompt attention. The members of this firm are thoroughly reliable and trustworthy and have had considerable experience in the business. Mr. Edward S. Walker was born in Boston, but resided in New Hampshire for many years. Mr. Henry R. Sargent is a native of Vermont, but is a resident of Boston.



BOYLSTON STREET, FROM COPEY SQUARE.

**D**INE BROTHERS, Jobbers in Small Wares, Hosiery, Stationery, Toys, Etc., No. 246 Hanover Street.—This firm are jobbers in small wares, hosiery, stationery, toys, etc.; a specialty being made of "Fourth of July" goods. The firm first started in business, in 1888, as dealers in crockery, at Cross Street, and in December 1890, the present lines of trade were initiated, and at the same time a removal was effected to the present location. These premises consist of a floor, 20 x 60 feet in superficial area, comprising salesroom and store, both of which are neatly arranged and fitted in the most convenient manner. Besides a flourishing retail trade at this store, a large jobbing business is carried on in the city, and in a lesser degree throughout the adjacent country. The two partners are Mr. Joseph Dine and Mr. Harris N. Dine, both of whom give their undivided care and attention to every detail of the business. They are natives of Poland, Mr. Joseph Dine having had considerable previous experience in this line, and Mr. Harris N. Dine is a member of the I. H.

**A**MELIA APPLETON, Ladies' Underwear, No. 83 Lincoln Street.—Prior to Mr. R. M. Appleton's embarkation in the department of human endeavor which now engrosses his efforts, the gentleman was engaged in the dry and furnishing goods trade, which he carried on for many years with that signal and unremitting prosperity which is the natural lot of a merchant of his perseverance and indomitable energy. Mr. Appleton is an agent for and owner of valuable patents upon ladies' underwear. Originally, Mr. Appleton's connection was composed of the prominent jobbers of the area covered by his operations, but recently he expanded his trade and now he controls an extensive connection direct with retailers. The date of Mr. Appleton's embarkation in business occurred during the year 1884. The goods handled by Mr. Appleton are manufactured for him upon contract in immense volume and they have a first-class reputation throughout the country. Mr. Appleton, by nationality, is an Englishman and he possesses in marked prominence the full measure of those excellent natural qualities which find so congenial a field for development in this country.



**C**ETER C. CROWLEY, Wholesale and Retail Dealer in Wines, Liquors and Cigars, No. 241 Atlantic Avenue and No. 123 Central Street.—This prosperous business was established by the present proprietor in 1871 on Hanover Street, but has occupied the present location since 1888. The premises occupied are of ample dimensions, finely fitted up, and conveniently arranged. The stock carried includes a splendid selection of ports, sherries, champagnes, clarettes, brandies, gins, Scotch and Irish whiskies, which are absolutely unequalled by those of any other first-class house in the country. These goods are imported direct in original packages, and are offered to customers at the lowest market prices. Many of the wines and liquors kept are of great age and are eagerly sought for by connoisseurs and critical judges. The trade is both wholesale and retail and is very heavy throughout the city. The proprietor also has a fine stock of domestic wines and the best brands of cigars constantly on hand. Mr. Crowley is a native of Boston.



**M**CINNES, House, Sign and Decorative Painter and Glazier, Hard Wood Finishing, No. 134 Eliot Street.—This business was established by the present proprietor on Washington Street, and in 1889 was removed to the present place. The work here executed comprises house, sign and decorative painting, a specialty being made of hardwood finishing. From twelve to fifteen expert workmen are employed and all work is under the personal supervision of Mr. McInnes, who is a practical painter of high repute. A large trade has been established in the city and its suburbs, which is constantly increasing. Those desiring work in this line, should not fail to give Mr. McInnes a call before leaving their orders elsewhere, as we feel sure they will be able to get the very best work, promptly executed at the lowest prices. Mr. McInnes is a native of Boston, a thoroughly practical painter who has always followed this line, and is a member of the Boston Boss Painters' Association, of the I. O. O. F. and the F. and A. M.



**G**EORGE WHITE, West India Goods and Groceries, Foreign and Domestic Fruit, Etc., No. 878 Washington Street.—One of the oldest members of the grocery trade in this city is Mr. George White, who commenced business in 1841 on La Grange Street, and in 1862 removed to his present location at No. 878 Washington Street. He does a large city trade, both wholesale and retail, in West India goods, staple groceries, foreign and domestic fruits, etc., making specialties of fancy groceries, teas, coffees and butter. The store is 30 x 100 feet in dimensions; a full line of goods is carried in every department, and six clerks and salesmen are employed. The business is transacted on a strictly cash basis, with a very desirable class of customers. Mr. White is a native and life-long resident of Boston, well-known in commercial and social circles, and a member of the Boston Retail Grocers' Association.



**M**. J. WALTER, Boots, Shoes and Rubbers, Corner of Kneeland and Hudson Streets.—Mr. Wm. J. Walter established business at the present location in 1890, where he occupies a store 35 x 40 feet in dimensions, fitted to repetition with a large and carefully selected stock of ladies', misses', gent's, youth's and children's shoes, in all sizes, widths, styles, shapes and designs, both in fine and medium grades; also a full line of slippers and rubbers, a specialty being made of men's \$3.00 shoes. A large trade has been established in this city and its suburbs, the principal trade being on men's shoes of all grades and prices. Mr. Walter is a native of Washington, D. C., who has been in Boston for several years and is well and favorably known in the community.



**J**. GUMMER, Printer and Stationer, No. 46 Beach Street and No. 37 Harrison Avenue.—Mr. A. J. Gummer is a thoroughly skilled practical printer, having been engaged in this line of business since boyhood. His office is well-equipped with four hand-power presses and all the accessories for the execution of first-class work. Three skilled printers are employed, and a good local business is carried on. In addition to this department of his business, Mr. Gummer has a store at No. 46 Beach Street, where he carries a large stock of stationery, toys, fancy goods, periodicals, etc. This business has been established for many years. Mr. Gummer became the sole proprietor of the entire interest in 1891. He is a native of Vermont, and a member of the order of Odd Fellows.



**P**. LINNEHAN, Funeral Director and Furnishing Undertaker, Warerooms No. 98 Kneeland Street, Stables Corner Utica and South Streets.—One of the largest and most complete establishments of its kind in the city is that of Mr. C. P. Linnehan, funeral director and furnishing undertaker. His warerooms are located at No. 98 Kneeland Street, and his stables at the corner of Utica and South Streets, opposite the Old Colony depot. In connection with the latter he carries on the livery business, having twelve first-class turnouts. His office and warerooms include a space of 25 x 40, and a large line of sample caskets will always be found in stock. Particular attention is given to embalming, for the scientific performance of which Mr. Linnehan has the most complete facilities. He is prepared to assume the entire direction of funeral ceremonies, furnishing carriages, etc., and making the necessary arrangements for interment. He employs sixteen experienced persons, and his services are in request throughout the city and suburbs; orders receiving prompt attention by day or night. The business was established by Mr. Linnehan at its present location in 1887. He is a young man, a native Bostonian, and a member of the Suffolk County Undertakers' Association.



**S**. CUSHING & CO., Book Printers, No. 192 Summer Street.—This enterprise was founded twelve years ago by the present proprietor, Mr. J. S. Cushing, who is a practical printer of well-known skill, proficient in all the details of his profession, and through the superior merit of the work turned out by him, he has met with deserved success throughout all parts of the United States. The spacious premises occupied for the industry have an area of 10,000 square feet, and are equipped with first-class electrotyping appliances, operated by steam-power, and the complement of type and printing office furniture is of the most complete character. A large staff of hands is employed and book printing of every description is given careful attention, a specialty being made of school and college text books. The press work is not done here, Mr. Cushing only giving his attention to composition and electrotyping. His trade is principally with publishing houses. Mr. Cushing is a prominent member of the Master Printers' Club, holding the position of vice-president of that association.



**M**ARTIN J. MCINTIRE, Druggist and Pharmacist, No. 149 Washington, corner West Dedham Street.—Established by the present proprietor in 1884, the pharmaceutical establishment of Mr. Martin J. McIntyre is now liberally patronized by families and residents in the neighborhood, as well as being repeatedly recommended by the medical profession as a reliable headquarters for the dispensing of drugs, chemicals, etc., and for the preparation of physicians' prescriptions and miscellaneous recipes. The store itself, 28 x 60 feet in dimensions, occupies a commanding corner position and its handsome interior fittings and appointments place it on a level with the finest establishments of the kind in the city, an elegant soda fountain being a conspicuous ornament. The stock carried is heavy and carefully assorted and embraces full lines of drugs, chemicals patent and other medicines, tinctures, compounds, family remedies, perfumes and toilet requisites. The experienced proprietor is a native Bostonian, and a member of the F. and A. M.



JOHN F. CALLAHAN & CO., Importers and Wholesale Dealers in Wines and Liquors, Nos. 202, 204, 206 and 208 Lincoln Street.—Messrs. John F. Callahan & Co. are importers of and dealers in liquors, making a specialty of choice old rye and bourbon whiskies, and handle select brands of French and California wines and brandies, in addition to pure liquors of all kinds. The house, which is an excellently conducted and thoroughly reliable one, was established in 1879 at the present location, and its trade, which extends throughout New England, has attained very substantial proportions. The business promises occupy an entire 50 x 50 feet three-story building, and are well-ordered, while some fifteen of a staff are employed. A large and very fine stock is constantly kept on hand here, and includes foreign and domestic wines, brandies, whiskies, gins, rums, cordials, bitters, liquors generally, mineral waters, etc. The prices quoted are maintained at the lowest possible figures consistent with quality and quantity purchased, every article sold in this responsible house being warranted to be absolutely as represented. Mr. Callahan, who is the sole proprietor, is a native of this city, and is thoroughly conversant with the wants of the trade.



EDWARD MURPHY, Merchant Tailor, No. 633 Washington Street.—A leading and prominent house in the trade is that of Mr. Edward Murphy, who engaged in business some eleven years ago, and has enjoyed a continuously prosperous career to date. Custom tailoring is carried on in all its branches, and the most stylish well-fitting and durably made garments are here "built" to order at the shortest notice, and at most reasonable prices. He keeps always on hand a full and complete assortment of all kinds of foreign and domestic woolens, broadcloths, cassimeres, worsteds, tweeds, diagonals and suitings in all the fashionable patterns and colors. Mr. Murphy has had many years' experience in the business, and by a careful study of the wants of his customers, knows exactly how to meet them with the most stylish and fashionable goods, excellent workmanship and perfectly fitting clothing. Mr. Murphy is a native of Boston, a prominent member of the National Merchant Tailors' Exchange, and undoubtedly holds a leading position in his particular branch of mercantile enterprise.



PHENIX CRAYON COMPANY, Critcherson & Humphrey, Crayons, Pastels, Etc., No. 8 Bosworth Street.—The work turned out by the Phenix Crayon Co. is of a distinctly superior character. The pictures leaving this establishment are noted for fidelity to copy, execution, beauty of design, delicacy of shading and elegance of finish, and are surpassed in no feature of merit by any made in Boston. The company was established in 1886, and was formerly located on Hayward Place, moving to the present quarters about a year ago. The premises here occupied are commodious, neatly appointed and perfectly equipped, and half a dozen competent assistants are employed. Pictures of all kinds are enlarged and finished in crayon, pastel and free-hand drawing in the highest style of the art, by special artists, at very reasonable prices. Mr. Critcherson, who is a gentleman of middle-age was born in Boston. He is a thoroughly practical photographer, of long and varied experience, master of his art in all its branches, and prior to coming to this city had a photographic studio in Worcester, Mass., for some years. On Jan. 1, 1892, Samuel W. Humphrey was admitted to partnership. He is a young man well and favorably known in Boston.



H. & S. L. EMERY, Hard and Soft Coal, and Wood, Wharf, No. 288 Federal Street.—An unbroken record of progress extending over a period of thirty-four years marks the business career of W. H. & S. L. Emery, the well-known coal and wood dealers, who are one of the oldest and leading firms in their line in Boston, customers at this popular concern always getting a first-class article and standard weight, as well as prompt service in every instance. The wharf, which is conveniently situated, has a storage capacity of ten thousand tons, and some twenty in help are employed, with a number of wagons. A big stock is constantly kept on hand, and includes superior grades of hard and soft coal, all carefully screened; also camel coal and best quality pine, oak and hickory wood, sawed and split in various lengths. All orders, wholesale or retail, receive immediate attention, family trade being a specialty, while the prices prevailing here are maintained invariably at the very lowest possible figures, substantial inducements being offered to large consumers. The Messrs. Emery, who are cousins, are gentlemen somewhat past the meridian of life, and were born in Maine, but have resided in this city since youthful manhood, and are prominent members of the Boston Coal Dealers' Association.



C. MARTIN, Druggist, No. 326 Broadway, Chelsea.—This business was founded by Mr. Martin in 1869, at No. 350 Broadway, being conducted at that stand up to 1889, when a removal to the present address was made. The store occupied is spacious and well-adapted to the business and stocked with a full line of drugs, chemicals, toilet articles, proprietary medicines and everything usually found in a first-class pharmacy. Mr. Martin is a practical druggist and gives special attention to the careful compounding of physicians' prescriptions, in which he uses only the purest drugs and chemicals. Having a thorough knowledge of materia medica, he makes a specialty of compounding difficult formulas upon the highest standard of professional skill. That he is recognized as an expert in his profession is evinced by the large number of leading physicians for whom he prepares prescriptions. In addition to his drug business Mr. Martin has, since 1874, also conducted the Chelsea Flower Mart, selling cut flowers, rare plants and bulbs, bouquets and floral emblems for all occasions. Mr. Martin is a native of Chelsea, and one of the oldest and most prominent members of the Knights of Pythias in the city.



MISS M. F. FISK, At "The Red Glove," No. 44 Temple Place.—This enterprise was founded in May, 1884, on West Street, by the present proprietor, a removal to the present more commodious quarters being effected in August, 1890. Previous to embarking in business independently, Miss Fisk was for eleven years buyer of kid gloves for the firm of R. H. Stearns & Co., and therefore brought to her enterprise an expert knowledge of the glove trade in all its various departments. She now visits Europe every year for the personal selection of stock, thus securing for her patrons the best the French and English markets afford, and getting the minimum quotations on her purchases, is enabled to sell at prices which challenge competition. All the kid skins used are selected, cut, dyed and made up to her especial order. The fine store occupied has dimensions of 20 x 75 feet, and is handsomely furnished. Ten experienced assistants are in attendance. An immense assortment is carried of ladies', misses', gentlemen's, and children's gloves in all the fashionable shades. A novel feature of the establishment is a department devoted to the sale of hot and cold temperance drinks, such as ice cream sodas, hot coffee, chocolate, tea, etc. This is the only establishment in the United States having such auxiliary, though the custom popularly prevails in Europe, all first-class retail stores being thus equipped.



LITTLEJOHN, Paper Stock, Woolen Rags, and Metals, No. 110 Purchase Street.—Mr. C. Littlejohn is engaged in dealing in paper stock, woolen rags and metals and does a very extensive business. The paper-making industry of this country has swollen to very large proportions, and the business of collecting cotton and woolen rags and other materials for paper makers is one of these, and in this line of enterprise the house of Mr. C. Littlejohn occupies a foremost position. The house was established from twenty-five to thirty years ago by the present proprietor. He employs from three to five assistants and enjoys an extensive trade with the leading paper mills of New England, also the shoddy mills. He buys cotton and woolen rags and handles old metals, buying and selling in large quantities. Mr. Littlejohn is a native of Massachusetts and a resident of Boston.



M. B. JOHNSON, Sanitary Plumber, No. 593 Tremont Street, opposite Upton.—This gentleman has been established at his present address since 1889, and in the comparatively brief period intervening has succeeded in building up a large and first-class patronage. The business embraces all branches of plumbing and gasfitting, Mr. Johnson being himself a sanitary engineer of fifteen years' experience, his specialty being plumbing and sanitary arrangements. He gives personal attention to ventilation, drainage, etc., and an important branch of his business comprises the fitting of houses with brass or lead pipe. Mr. Johnson prides himself, and justly so, upon the promptitude with which he executes all orders, as he caters only for the highest class of work. The premises occupied comprise a store with a shop attached, covering an area of 25 x 75 feet, constantly stocked with a large, choice, varied and complete assortment of goods, while twenty skilled workmen are furnished constant employment. Mr. Johnson is a young man and a native of Boston. He has always followed the line of business in which he now engages, having learned the business in the employ of his father Mr. Wm. A. Johnson, and has been engaged in plumbing work all over this country and into Mexico, and Central America.



MARY SOUTHER, Apothecary, No. 67 Green Street.—This pharmacy dates its foundation way back to 1843, at which time it was originally established at the above address by its present proprietor. The premises occupied comprise a store and basement, 25 x 50 feet in dimensions, and the salesroom, with its white wood trimmings, the floor, plate-glass show-windows and cases, electric light, elegant soda fountain, etc., presents a most inviting and attractive appearance. A large and superior stock is at all times carried, including everything in the line of pure and fresh drugs, medicines and chemicals, extracts, acids, etc., all the standard proprietary remedies, pure medicinal liquors, mineral waters, etc., also a carefully selected assortment of perfumes, toilet articles, fancy soaps, sponges and pharmaceutical specialties in great variety. A specialty is here made of compounding physicians' prescriptions and family recipes in the most careful and accurate manner, in every instance from pure and fresh ingredients; also of the manufacturing of tonics, tinctures, cough mixtures, lotions, etc., in short, everything in this line which is usually put up by a manufacturing chemist, is prepared here. Three competent assistants are in attendance. Mr. Souther enjoys a widespread reputation for skill and reliability, and is a popular member of the Massachusetts College of Pharmacy.



B. THING & CO. Dealers in Boots, Shoes and Rubbers, No. 285 Devonshire Street.—This firm operate eleven retail stores in New York State and one at Fort Wayne, Ind., and have been established in business here since 1875. The Boston house is the buying and wholesale house, and enjoys a reputation and a trade thoroughly national in extent and eminently creditable in character. The business premises are spacious in size, supplied with every modern appliance, while all the details of the business are managed with a system and order that render trade relations with the firm of the most satisfactory character. The amplitude of the stock which is here displayed, embracing every popular make of goods in the trade, ranks the house as a leader in its line. Boots, shoes and rubbers for men, women, misses, youth, boys and children, in all the various styles, grades and sizes are here to be found in quantities to suit, many of the styles being peculiar to this house, and, being manufactured expressly for it, are not to be obtained elsewhere. The extent of the operations of this firm enable them to contract with manufacturers upon the most favorable terms, and they are consequently in a position to afford their customers such advantages and benefits, both in quality and prices, as smaller houses are unable to give. The members of the firm are Messrs. S. B. Thing, J. W. Emery and W. A. Prior. Mr. Thing is a native of Maine, a resident of Boston, and has been in the shoe trade for a period of thirty-eight years. Mr. Emery has the management of the firm's store in Troy, N. Y.; while Mr. Prior resides in Wohurn, and devotes his personal attention to the Boston house. These gentlemen are identified with the interests of Boston in the broadest sense, promoting its commerce with activity, discrimination and decided success.



AMES I. WINGATE, House and Decorative Painter, No. 136 Harrison Avenue.—Mr. James I. Wingate is the foremost exponent of his vocation in Boston. He is a house and decorative painter and the extent of his patronage is such as to demand the employment of 125 hands. The business was founded in 1861, on Arch Street, by Messrs. James I. Wingate and T. H. Burgess, and conducted there up to 1866, when they moved to No. 602 Washington Street. In 1873 Mr. Burgess retired and Mr. Wingate became sole proprietor, removing the same year to his present address, where he occupies an office and workshop, 25 x 85 feet in dimensions. Mr. Wingate, who was born in Maine, has lived in Boston since boyhood, and has from youth been engaged in the painting trade. He possesses an expert practical knowledge of the business in all its branches, particularly in the finer departments of work, and he makes a leading specialty of sign writing and interior decorating. The business office is in charge of Mr. Wingate's son, Mr. F. E. Wingate, who has had thorough experience, and is familiar with all the requirements of his position. Estimates for all kinds of work in the line of painting are furnished at shortest notice, and all contracts awarded are executed in the most finished and satisfactory manner. Mr. James I. Wingate, in 1890, received the honor of being elected president of the Master Builders' Association, and he continues to fill the position in the ablest and most creditable way.



B. FAIRWEATHER, Stair Builder, Rails, Newel Posts, Balusters, Stair Builders' Supplies, No. 43 Bristol Street.—Not one among Boston's stair builders enjoys a better reputation for skill or reliability than W. B. Fairweather. He turns out a distinctly superior class of work and has a flourishing trade. Mr. Fairweather was born in this city, and is a thoroughly practical workman and is a master of his art in all its branches. He started in business for himself in a modest way in 1889, and from the first has been steadily winning his way to favor, occupying the present commodious quarters about six years. The shop, which is two flights up, is spacious and well-equipped, being provided with ample steam-power, the latest improved machinery, tools, etc., and some twenty-five hands are employed. Mr. Fairweather, who keeps on hand always a large and fine assortment of rails, newel posts, balusters and stair builders' supplies generally, is prepared to give estimates on all classes of work in this line, guaranteeing satisfaction in every instance, while his prices are invariably of the most reasonable character; and jobbing for the building trade is attended to also in the most prompt and excellent manner.



JOHN P. ADAMS, Watches, Diamonds, Jewelry and Silverware, No. 198 Washington and No. 10 State Street.—The prosperous business conducted by Mr. John P. Adams, dealer in watches, diamonds, jewelry and silverware, was established by that gentleman during the course of the year 1881. The gentleman's specialty is the adjustment of fine watches, which he sends all over the United States. Selections may be made directly from wholesale houses, at considerable discount from usual prices, and all the work undertaken by Mr. Adams is of extremely high-class character. The business premises occupied by the gentleman cover an area of 400 square feet, and consist of a well-appointed and commodious office, the management of which displays an encouraging example of systematic precision. Mr. Adams employs two able traveling representatives, who traverse the region wherein is located his extensive connection and his name, throughout the trade, is significant of excellence and probity, and merits, without doubt, the respect and confidence of the entire community.



**L**AYLOR & STONE, Manufacturers of Hat and Cap Trimmings of All Kinds, No. 36 Beach Street.—For a firm established in August, 1890, Taylor & Stone, manufacturers of hat and cap trimmings, No. 36 Beach Street, have a flourishing business. Messrs. S. Taylor and W. Stone, the individual members of the firm, are gentlemen in the prime of life and natives of Russia, but have been in this country a number of years. They are both men of practical skill and ample experience in the line indicated, as well as of energy and enterprise and are, in a word, fully endowed with the qualities that bespeak success in the business world. The premises occupied by them are spacious, commodious and perfectly equipped, being provided with steam-power machinery and complete facilities and a number of expert hands are regularly employed. The productions include hat and cap trimmings of every description, of which a large, first-class assortment is constantly kept on hand and all orders are attended to in the most prompt and reliable manner, while the prices quoted are maintained at the very lowest consistent figures.



**J**HON HUTCHINS, Sailmaker, No. 93 Commercial Street.—To be a first-class sailmaker a man must know every mast, spar and rope of the various rigs of vessels, from a full-rigged ship to a small pleasure yacht; every yard, boom and stay has to be measured; the hoist of each yard, the proportions of the stay sails and jibs have to be calculated, then, after the sails are made, it is no trifling job to bend and fit them, reefe the running rigging, etc. A well-known gentleman in this city who has had many years' experience in the business of sailmaking is Mr. John Hutchins. He occupies two lots, 25 x 90 feet in dimensions and gives employment to twenty skilled workmen. He has the best facilities for promptly filling all orders and satisfaction is guaranteed in every instance. Store awnings, piazza curtains and tents are also made to order, the most reasonable prices at all times prevailing. Mr. Hutchins is a native of Maine but has been in Boston about fifteen years. He established this business in 1878.



**G**ARBETT & WOOD, Civil Engineers, No. 2380 Washington Street, Highlands.—This business was founded forty years ago by the present senior proprietor, Mr. W. A. Garbett, who became associated in partnership with Mr. C. H. W. Wood twenty years later. This long-standing has afforded the firm an ample opportunity of putting to a practical test the unquestioned talent and ability of the individual partners; and this is more forcibly seen in that branch of their professional duties having regard to surveying, prospecting, the construction of roads, bridges and grading; for they have developed property—chiefly summer resorts—at Campobello, N. S., Hyannis, Falmouth and Barnstable, Mass., while their operations close at hand are observable in the surveying, planning and developing of nearly the whole of the Roxbury district. Notwithstanding these important undertakings, the firm do not restrict themselves to these branches of the civil engineering profession; but undertake all alike, and in each make manifest the ripe experience, sound judgment and rare intuitive ability which actuate their every action. Of the two partners, Mr. Garbett was born in England, is a member of the American Association for the Advancement of Science, and learned the profession in this city; as also did Mr. Wood, who is a native of Massachusetts and a resident of Boston.



**E**. LOWDEN & CO., Groceries and Provisions, No. 333 Meridian Street, East Boston.—A prosperous and prominent grocery concern and one whose identification with the better interests of the trade covers a term commencing with the year 1888, is that of Messrs. J. E. Lowden & Co. The business conducted by the firm is of a superior order, the house embracing among the comprehensive members of its patronage, the better element of the vicinity. Messrs. Lowden & Co. handle at retail, family groceries of all kinds, provisions, meats, etc., carrying constantly a large, choice, varied and complete assortment of goods. The store covers a superficial ground area of 30 x 50 square feet. Mr. Lowden, upon whom devolves the major proportion of the duties incident to the conduct of the business, is a native of Nova Scotia, his residence in the United States covering a term of thirteen years.



**A**. BRUCE, House and Sign Painter, No. 205 Commercial Street.—One of the oldest and most popular exponents of the painters' trade in Boston is Mr. P. A. Bruce. The business so successfully conducted by him as a ship, house and sign painter, was originally established in 1842 by his brother, Mr. J. L. Bruce, the present proprietor succeeding to the control in 1851. Mr. Bruce is a thoroughly practical workman and the largest and most important contracts are entered into and executed with a skill, accuracy and promptness that is eminently creditable to the house. Mr. Bruce makes a specialty of ship, house, and sign painting, while he is also prepared to execute all kinds of ornamental and fresco work, glazing, gilding, and the imitation of wood and marble. A large force of skilled hands is constantly employed. All orders receive the immediate personal attention of the proprietor and estimates for all kinds of house and vessel painting are cheerfully furnished. Mr. Bruce is a native of Portsmouth, New Hampshire.



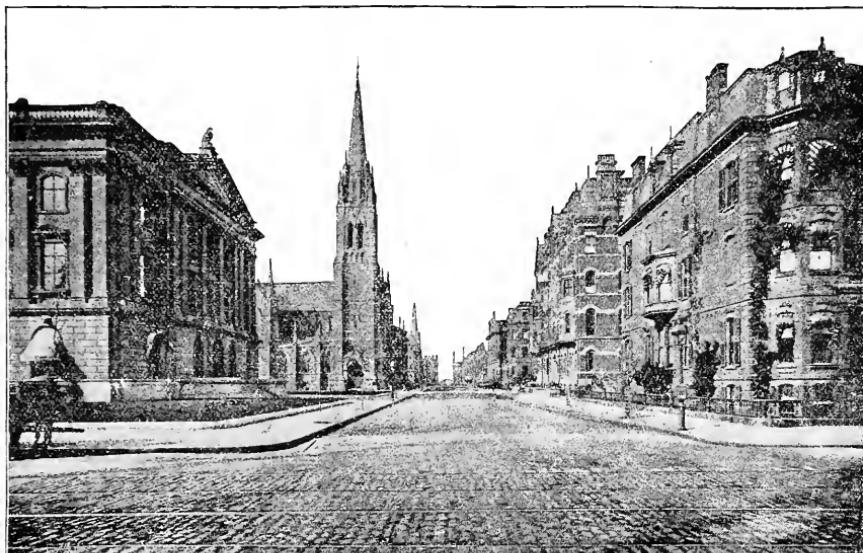
**P**. BOYD & CO., Commonwealth Tailoring Company, Custom Clothing, No. 489 Tremont Street.—A reliable and first-class house, holding an eminent position in the trade in Boston, owing to the excellency of its productions, is that known as the Commonwealth Tailoring Company, which was founded in 1890, by Mr. H. P. Boyd, under the style of H. P. Boyd & Co., and at once bounded into popular favor. The desirable premises occupied, 25 x 50 feet in dimensions, are elegantly appointed throughout and equipped with every appliance, while five competent assistants are employed. The assortment of cloths, cassimeres, serges, cheviots, diagonals, worsteds, suiting, broadcloths, etc., displayed, comprises the finest productions of French, English and German looms and the most fastidious and critical cannot fail to be suited. The facilities of this house for the prompt fulfillment of orders are unsurpassed and all their garments are guaranteed to give perfect satisfaction as regards cut, fit, style and workmanship, while the prices charged are extremely reasonable. A large, influential and first-class patronage is catered to throughout this city and suburban districts. Mr. Boyd, who is a practical and experienced cutter, is a most energetic and sagacious young business man, and has always been identified with this line of trade. He is a native of this State.



**L**YMAN RHODES & CO., Printers, No. 75 Essex Street.—This prosperous business was established by Lyman Rhodes and M. B. Markham under the above title, at the location now occupied by the post-office. In 1867 Mr. Markham died, but the same firm name was continued, and in 1875 Mr. C. O. Quimby was admitted to partnership but no change was made in the name and style. For strictly first-class, all-round work in the line of job printing or for promptness and reliability in executing orders small and large, they are by general assent accorded first place. The firm occupy an office of ample dimensions, fully equipped with all necessary machinery and appliances, and a fine lot of new type. Both members of the firm are practical workmen, and employ none but skilled assistants. They are prepared to furnish estimates on all classes of commercial work. Mr. Lyman Rhodes, the senior member of the firm, is a native of Walpole, Mass., is highly esteemed in the community and is a zealous member of the F. and A. M. Mr. C. O. Quimby is a native of Portland, Me. Both gentlemen are members of the Franklin Typographical Union, and are men of practical skill and ample experience at the case, as well as of push and enterprise.



**F**RANK T. HORGAN, Auctioneer, Real Estate and Insurance Broker, No. 350 Broadway, South Boston.—Among the younger representatives of the real estate interest in South Boston, one of the most capable, energetic and successful is Mr. Frank T. Horgan. He does a large local business in all branches of real estate and insurance brokerage, but pays particular attention to auctioneering. He also loans money on real estate and personal property, collects rents and takes the entire charge of estates. He has excellent facilities for placing insurance at the lowest rates, being direct agent for many first-class, home and foreign companies. Mr. Horgan embarked in his present business some years ago and has met with very gratifying success. Although but a young man he possesses the advantage of a very extensive business acquaintance, and in all cases he strives to promote the best interests of his patrons by a close study of the needs and of the opportunities the market presents. Mr. Horgan is familiarly known through the county and is a native of Boston, and those having improved or unimproved property to dispose of, cannot do better than to consult him, for as a broker he possesses the most superior connections and ample facilities to promptly buy or sell property of every description and has carried through to a successful issue many heavy transactions. He conducts sales of real estate with ability and credit.



CLARENDOON STREET.



**P**AGE & LITTLEFIELD, Manufacturers of Interior Finish, Nos. 507 and 509 Medford Street, Charlestown.—An old and favorably known establishment engaged in this industry is that of Messrs. Page & Littlefield. The superiority of their products may be realized when we state that the trade of the firm extends to all sections of the United States, and is of a strictly first-class character. This business was founded in 1854 by the present proprietors, Messrs. D. P. Page and Elisha Littlefield, both being skilled workmen, as well as energetic managers. The premises occupied for the industry comprises a four-story brick building, 50 x 100 feet in dimensions, equipped with a fifty-horse power steam-engine and seventy-horse power boiler, together with all machinery adaptable to this line of industry. Employment is found for eighty-five experienced workmen. Messrs. Page & Littlefield manufacture a general line of interior finish, making leading specialties of stairs, mantels, bank and office furniture, and everything turned out is of the highest order of workmanship. Builders in all parts of the country will find this a most desirable place from which to order interior finish, and all orders are promptly filled at lowest rates. Mr. Page is a native of New Hampshire; Mr. Littlefield of Maine. Both are active members of the Master Builders' Association.



**S**MITH, Tailor, No. 9 Maverick Square, East Boston.—The prosperous tailoring business owned and controlled by Mr. L. Smith was established in the year 1888, the gentleman himself being the originator of the fortunes of the business, the present address being the original location of the premises. Mr. Smith's operations are chiefly with the preparation of fine custom clothing and an important department of his business is that devoted to the cleaning, repairing, binding and altering of apparel; the specialty being dyeing, in which branch of industry Mr. Smith takes the lead in the vicinity. The connection is eminently high-class and is constantly expanding and Mr. Smith's reputation for the production of superior work at reasonable prices is enviable in the extreme. His premises comprise the whole of a three-story building covering a superficial area of 1,500 feet. The gentleman is an Englishman, his residence in Boston covering a term of twenty years, and he possesses in a significant prominence a number of those excellent national qualities which find so congenial a field for development in this country.



F. GRIFFIN & CO., Proprietors, Boston Branch Grocery, No. 326 Summer Street, East Boston.—A first-class and reliable establishment of this city, that has surely achieved public favor and confidence, is that known as the Boston Branch Grocery, of which O. F. Griffin & Co. are the able and efficient proprietors. The premises occupied at No. 326 Summer Street, are 18 x 60 feet in dimensions, and are handsomely and neatly appointed throughout with every convenience and facility for the successful prosecution of the business, while three competent assistants are employed in permanent service. The large and complete stock carried embraces everything in the line of staple and fancy groceries, including the finest and purest teas, coffees, sugars, spices, condiments, table delicacies, canned goods in endless variety, flour, cereals, butter, eggs, cheese, lard, household specialties, etc., etc., all of which are guaranteed to be fresh and wholesome in quality when offered for sale at the very lowest cash prices in the market. In every instance these supplies have been selected from the most reputable sources, and all orders are reliably filled with dispatch, while they are delivered, free of charge, at any given residence. Although but recently founded, within the past year, this house is fast building up a large and substantial business. Mr. Griffin, the active member of the firm, is a native of New Hampshire, and is thoroughly experienced in this line of trade.



AMES BROWNING & CO., Plumbers, No. 202 Bunker Hill Street, Charlestown.—In the construction of a dwelling house no more important matters can engage the attention of the builder than the plumbing, drainage and ventilation. Work in this line is thoroughly well executed by Messrs. James Browning & Co. Plumbing and gasfitting are specialties with the firm, but all that pertains to the subject of scientific drainage and ventilation also receives their attention. They employ five workmen and do a good local business. The firm, which is composed of Mr. James Browning and his son, Mr. H. O. Browning, was formed in 1880. Both are natives of Massachusetts. Mr. Browning, Sr., is a thoroughly skilled practical plumber, having worked at the trade twenty-four years for Mr. F. A. Titus, Main Street, Charlestown. During the late war Mr. Browning did the plumbing on the magazines at the Charlestown Navy Yard. His son—who was a hook-keeper with Mr. Titus for ten years—is an accomplished musician, and teaches the banjo and mandolin at the corner of Winter and Tremont Streets, Boston, and is manager of the Boylston Banjo, Mandolin and Guitar Club.



GEORGE H. ALEXANDER, Apothecary, No. 100 Dorchester Street, South Boston, and No. 940 Dorchester Avenue, Dorchester.—Not one among South Boston's leading pharmacists enjoys a better reputation for reliability in compounding and dispensing, or for excellence of drugs, etc., than George H. Alexander. He puts up several meritorious cough mixtures, tonics, sarsaparilla and other proprietary remedies likewise, and most of the tinctures and kindred fluid extracts used are prepared by himself. The two stores are elegantly fitted up and equipped in the most superior manner, and several competent assistants are employed. A large and complete stock is constantly kept at each place, including besides everything in the line of drugs, medicines, chemicals, etc., also pure medicinal wines, liquors and mineral waters, all the standard proprietary remedies, and a full assortment of toilet articles, perfume, soaps, sponges, chamois skins and druggists' sundries in great variety, and night-hall calls receive prompt response, prescriptions being a specialty. Mr. Alexander was born in Boston, is a thoroughly experienced apothecary standing high in his profession, and is a graduate of the Massachusetts College of Pharmacy. He has been established in business since 1879.



MLEY & SON, Carriage Manufacturers and Horse Shoers, Nos. 509 to 517 Second and Nos. 26 and 28 Emerson Streets, South Boston.—Emphatically the largest and most prosperous business of its kind, having its location within the confines of the district of South Boston, is that owned and controlled by Messrs. T. Miley & Son. The foundation of the business occurred during the currency of the year 1840, the progenitor of the prosperity thereof being the existing senior partner. That gentleman prosecuted his endeavors upon the industrial highway alone until 1851, when he admitted his son, Mr. J. H. Miley, and the firm became T. Miley & Son, as at present. The business is that of carriage manufacturers and horse shoers, the specialty being painting, repairing and the manufacture of delivery wagons. The house has constantly on hand a varied assortment of new and second-hand wagons for sale, and it attends with singularly commendable promptitude, to the execution of orders by mail. The business region, within which are the operations of the house, comprises the entire country; the concern shipping goods extensively to the connection located in Massachusetts. The premises occupied by the house comprise a three-story frame building and basement, each covering an area of 16,625 feet. The partners' names are Mr. T. Miley and his son, Mr. J. H. Miley. The former is a gentleman of mature and honored years, and a native of Ireland, his residence in this country having commenced with his boyhood. The junior partner is a young man, a native of Boston and a member of the Royal Arcanum.



EGORGE B. FAUNCE & SON, Real Estate and Insurance Agents, No. 2885 Washington Street.—The oldest established house in this line in the Roxbury District is that of Messrs. George B. Faunce & Son, which was founded in 1861. The members of the firm are among the best-known real estate men in the city, and are deservedly prominent and popular in both public and private life. The firm are agents for the purchase, sale and care of real estate. Every class of city property, houses and building lots are bought, sold, leased and exchanged; mortgages and loans are promptly negotiated on the most favorable terms. They are prepared to effect fire, accident, plate glass, employers' liability and steam boiler insurance to any amount on any risks at minimum rates of premium. They are also prominent in insurance circles as agents for the Dedham Fire Insurance Co., of which Mr. G. B. Faunce is president, also the Norfolk, the Home, the Commercial, which are fire insurance companies, and the Metropolitan Plate-Glass and other well-known companies. Mr. George B. Faunce, the senior member of the firm, is a native of Waterville, Maine, and has a wide acquaintance in business circles. He is a gentleman with whom business relations must prove pleasant and profitable to all concerned, and has resided in Roxbury for forty-five years. Mr. Charles M. Faunce, the son, is a native of Boston.



H. MURCH & CO., Commission Merchants and Dealers in Fruit and Produce, Nos. 127 and 129 Atlantic Avenue.—This business was founded in 1865 by G. O. Murch & Co., and in 1873 the firm became Murch & Barrows. In 1877 Mr. C. H. Murch, brother of Mr. G. O. Murch, became proprietor, and in 1890 admitted to partnership Mr. James Q. Gilmore, under the existing firm name of C. H. Murch & Co. Mr. Murch is a native of Maine, and came to Boston in 1870. He is an active member of the Fruit and Produce Exchange and the Royal Arcanum, and bears an excellent name wherever known. Mr. James Q. Gilmore was also born in the Pine Tree State, and came to this city in 1848. He resides in Chelsea, and was a member of the Board of Aldermen in that city in 1871, 1872 and 1873. Mr. Gilmore is also an esteemed member of the Masonic Order. The firm occupy commodious and well-appointed quarters, employ ten hands, and supply an active trade that extends all throughout New England. They handle fruits and produce of all kinds, making a leading specialty of potatoes and eggs. They dispose of some 150,000 bushels of potatoes a year, and 15,000 dozens of eggs per month. Consignments are received from all parts of the United States, and potatoes are also received from England, Ireland and Germany. Consignments are solicited and prompt returns may always be expected from this reliable firm.



CARO, Variety Store, Nos. 63 and 65 Meridian Street, East Boston.—One of the specially attractive and liberally patronized establishments of East Boston is the variety store of Mr. J. Caro. The business was established by the present proprietor in 1883, and has since been conducted with most gratifying success. The commodious store occupied is admirably fitted up for the storage and display of the great variety of goods carried, which includes dry goods, toys, notions, teas, coffees, hardware, etc. The five and ten cent counters are loaded with toys and novelties and for bargains there is no more desirable place in this part of the city. A corps of competent assistants are employed and customers are at all times promptly served. Mr. Caro is a native of Italy, but has been a resident of Boston many years.



S. TURNER, Manufacturer of Shoes for Gent's Wear, Rockland, Mass., Boston Office, No. 84 Summer Street.—This house has been in successful operation since 1866, and enjoys a prestige and a patronage thoroughly national in extent and eminently creditable in character. Mr. Turner is widely-noted as a manufacturer of men's fine shoes, both hand and machine sewed, a specialty being made of the finest hand-sewed goods. He built new works in 1880, equipped with the best machinery known to the trade, operated by steam-power, and furnishing steady employment to 250 skilled hands. From forty to fifty dozen pairs of fine shoes are produced daily, which are in increasing demand by leading retailers in large cities and towns throughout the Union. The house is distinguished especially for superiority of skins and leather, correct cut, fashionable style of lasts, elegance of finish, honest workmanship and moderate prices. The most attractive inducements are thus held out to the trade, and all orders receive immediate attention. Mr. Turner is a native of Rockland, a director of the Rockland National Bank, and prominent in the shoe trade for his sterling enterprise and for having perfected the Eppler Welt Machines, which he uses at his factory with great success and which are coming into use more and more all over the country, as their merits become better known.



C. BARDEN, Apothecary, No. 141 Broadway, Corner B Street, South Boston.—Among the most reliable and popular of the pharmaceutical establishments on this busy thoroughfare may be mentioned that of Mr. T. C. Barden. Prescriptions are here compounded from absolutely pure and fresh ingredients in the most careful and accurate manner, and a large line of drugs, medicines, pharmaceutical necessities, toilet articles, etc. are always in stock, while the prices quoted are of the most reasonable character. Mr. Barden is a native of Hyde Park, a young man, who from boyhood has been engaged in this line. He opened his store in 1883, and from the start has steadily been winning his way to public patronage and support. The store is large and commodious, being 25 x 40 feet in dimensions, and every transaction made therein is under the personal supervision of the principal. The prescription department is made a special study, and none but the best of drugs and ingredients are used in compounding. The proprietor is a skilful and vigilant pharmacist. He is a young man and a prominent member of the Royal Arcanum and of the Irish-American Society.



J. CROSBY, Funeral Director, Nos. 10 and 12 Warren Street, Residence, No. 139 Eustis Street, Roxbury.—The establishment of Mr. F. J. Crosby, the well-known responsible funeral director, comprise two floors 35 x 50 feet in dimensions, and a large stock of funeral goods is kept constantly on hand, including coffins and metallic burial cases of every description, ranging in value from the plainest to the most costly. Every necessary article may here be obtained. In embalming, the latest and best processes are employed. Great dispatch is used in answering all calls, the office being represented both day and night for the accommodation of patrons and others. Sixteen men are employed and four hearses, five carriages, and twenty-one horses are kept. It has always been the policy of this house to make its charges as reasonable as consistent with first-class service. Mr. Crosby is a native Bostonian, treasurer of the Suffolk County Undertaker's Organization, and a gentleman who exercises discriminating judgment combined with delicacy and thoroughness in the performance of his duties as a funeral director.



Lewis F. CLARKE, Fine Printing, No. 24 Beach Street.—There is perhaps no place of the kind in this section of the city turning out a better class of work than the well-equipped printing office of Lewis F. Clarke (successor to Eustis Towle), No. 24 Beach Street. The facilities are ample, complete and excellent, and all orders are executed in the most prompt and superior manner, while the prices charged here are of the most reasonable character. This thriving and prosperous business was established in 1881 by Eustis Towle, who was succeeded in October last by the present proprietor, who, with Mr. Towle as foreman, has since conducted it with uninterrupted success. The quarters occupied are commodious and perfectly equipped, being provided with steam-power, three presses, a paper-enter and a first-class outfit of type, etc., and several expert hands are employed. Estimates are cheerfully furnished on all classes of fine job printing, particular attention being given to mercantile work of every description, while electrotyping and engraving are attended to, likewise, at short notice, orders of dance being a specialty; and all orders receive immediate attention. Mr. Clarke is a gentleman in the prime of life, and a Bostonian by birth. He is a thoroughly practical and experienced printer, of ample experience at the case and master of his art in all its branches.



ROBINSON & RIPLEY, Gents' Fine Footwear, No. 19 Court Street.—A leading emporium for the sale of gents' fine footwear is that of Messrs. Robinson & Ripley, located next to the Ames building. The best and most fashionable products in the line of gents' footwear are at all times obtainable at this well-regulated store, and it is largely patronized by our best citizens. The business was founded in February, 1891, by the present proprietors. A store, 30 x 100 feet in dimensions is occupied, which is handsomely finished in cherry and fitted up in a convenient and attractive manner. A specialty is made of fine goods in all the latest and most fashionable designs, which are offered at prices as low as those asked for inferior goods, by houses less favorably situated. The members of the firm, Messrs. Theodore B. Robinson and J. T. Ripley, are both natives of Watertown. Mr. Robinson was formerly with Messrs. Whitcher & Emery of Boston, and Mr. Ripley was with Otis Brothers of Watertown. They are both highly respected young business men.



E. DODGE, Boarding, Livery and Sale Stable, Nos. 323 and 325 Fourth Street, South Boston.—One of South Boston's leading and best-equipped boarding, livery and sale stables is that of E. E. Dodge, which is in all respects a well-appointed, first-class establishment. The premises occupied for the purposes indicated comprise two 50 x 125 foot floors, and are neatly kept, well-lighted and perfectly ventilated, and an efficient staff of hostlers, drivers, etc. are employed. The accommodations are of a very superior character, and horses are boarded and cared for here in the very best manner, at reasonable rates, by the day, week or month. An elegant line of rigs is kept for hire, likewise, handsome phaetons, buggies, light wagons and carriages of every description being furnished for all occasions, at short notice, and all orders receive immediate attention. This well-known stable was established in 1876 by George Hayden, and after several changes, early in the current year, came into control of the present proprietor, under whose capable management it has since been conducted with uniform success. Mr. Dodge was born in Vermont, is a young man of energy and good business qualities.



CORCORAN & SONS, Packing-cases, No. 3 Sleeper Street.—One of the most prominent and popular houses in this city engaged in the sale of packing-boxes is that of Messrs. P. Corcoran & Sons. The business was established by Mr. P. Corcoran in 1872. Mr. George Corcoran, the son, was admitted to partnership in 1888 and the present firm name adopted. The firm are extensive dealers in packing-cases of every description, new and second-hand, an excellent stock being at all times carried. The shed and yard covers about two acres and is literally filled with every variety of packing-case now in use, which are sold at most reasonable prices. A large local trade has been established which is annually increasing. Mr. P. Corcoran is a native of Ireland but has been a resident of Boston for thirty-five years, and was formerly with the drng house of Cutler Brothers. Mr. George Corcoran is a native of Boston.



L. QUINT Butter, Eggs, Etc., No. 175 South Street.—Mr. W. L. Quint established business in 1882 on Beach Street and removed to the present location in 1883. He occupies a store 25 x 40 feet in dimensions, admirably fitted up for the business and deals extensively in butter, cheese, and eggs both at wholesale and retail, making a specialty of fresh eggs, of which he receives large quantities daily. He supplies groceries, restaurants, and provision dealers. Five competent assistants are employed and all orders are promptly filled, and all persons having dealings with the concern are assured of satisfactory treatment. Mr. Quint, the proprietor, is a native of Maine, who has resided in this city for the past seventeen years, and has always followed this line of business.



Lewis F. BALL, Money to Loan on Furniture and Other Personal Property, Room No. 6, Globe Building.—Mr. Lewis F. Ball founded this business ten years ago. He advances cash on furniture, pianos, jewelry, bonds, or other portable and readily convertible property, and has rendered services that have been greatly appreciated; this well and honorably conducted house being in the higher favor by reason of the consideration invariably shown towards clients, the discretion shown in treating their disclosures with inviolable confidence and secrecy where that would be wished, and the charging of a uniformly reasonable rate of interest, as well as for the careful storage of the goods held as security; these being handed over in as good condition as they were received upon the repayment of amounts loaned with any fair interest that may have accumulated. Mr. L. F. Ball was born in Worcester County, Massachusetts, and resides in Boston.



CHARLES M. LINCOLN, Real Estate and Insurance, Hastings Building, No. 165 Tremont Street.—For a young man not quite one year established, Charles M. Lincoln, the rising real estate and insurance broker, No. 165 Tremont Street, has already acquired an excellent patronage. He numbers in his clientele some of Boston's largest property owners, and has charge of the Hastings Building, in which his office is located, and also of the Knickerbocker Building. He is a gentleman in the prime of life and a native of this city, well and favorably known. He conducts a general line of business as above indicated, including the purchase, sale and exchange of every description of city and suburban property, and gives particular attention to the collection of rents and the management of estates. Insurance is placed with first-class fire companies at lowest rates, mortgages are negotiated and loans effected on favorable terms.



H. PIERCE, Ph. G., Pharmacist, No. 316 Shawmut Avenue, Corner Union Park Street.—It would be difficult to find an establishment of this sort in which greater taste is displayed in furnishing, etc., than in the pharmacy of Mr. W. H. Pierce. The show-cases, counters, etc., are very handsome, and the soda fountain is of beautiful design. The premises measure 30 x 28 in dimensions. The stock comprises everything in the line of drugs, medicines, extracts, proprietary remedies, toilet articles, etc., that could possibly be called for, and the goods are all of the best possible quality. The prescription department is in skilled hands, and medicines are accurately compounded from the purest of ingredients. This business was established by Mr. Pierce in 1891. He is a native of Boston, and a graduate of the Massachusetts College of Pharmacy and a member of the American Pharmaceutical Association.



BEN SMITH, Manufacturer of Picture Frames of the Finer Grades, No. 182 Lincoln Street.—Mr. Smith, who is a native of Massachusetts, established his enterprise in 1869. His factory and salesroom are comprised in a three-story building, 25 x 50 feet in dimensions, equipped with all requisite mechanical appliances, and employment is afforded to a dozen expert workmen. Mr. Smith attends personally to the management of his affairs, and manufactures picture frames of the finer grades, making every variety of goods in this line, and he also executes regilding and restoring. The salesroom contains an immense stock of picture mouldings and frames, also a superb assortment of engravings, etchings, and water colors. Both a wholesale and retail trade is carried on. Mr. Smith is a progressive business man, and everywhere sustains a reputation of the most creditable character.



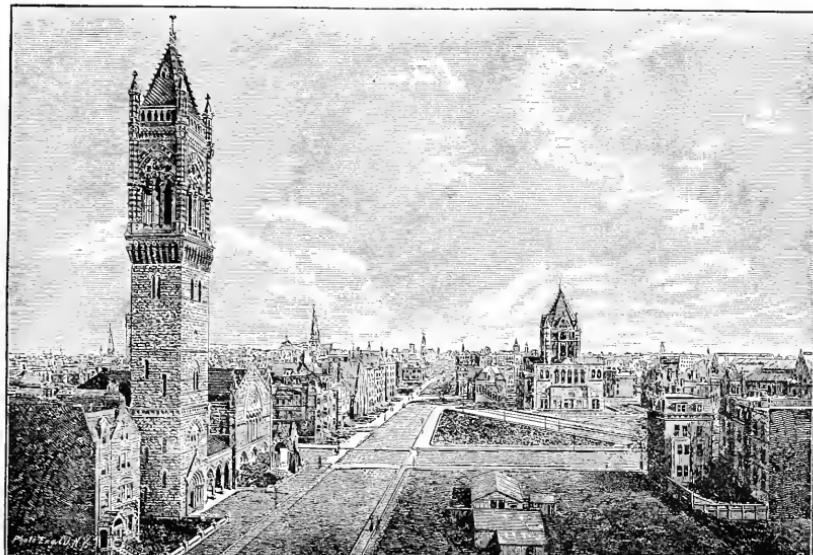
JOHN MUNROE, Manufacturer of Rattan and Willow Ware, No. 39 Merchants Row.—Mr. Munroe is a manufacturer of rattan and willow ware, his specialty being the production of antique English chairs. He handles ladies' skirt forms and engages extensively in the reseating of chairs and in the manufacture and repair of such objects as trunks, clothes baskets, settees, tables, etc. He undertakes largely order work for the trade and he manufactures baskets in every style and in any quantity. The premises occupied by Mr. Munroe comprise two well-appointed lots, each covering an area of 1,000 feet, a large stock of choice goods is kept constantly on hand and a force of five able and courteous employees is maintained. The gentleman has occupied his present premises since the year 1890, his former address being No. 94 Blackstone Street. Mr. Munroe is a native of Scotland and has resided in the United States for a period of twenty-three years, twenty of which have been spent at his trade, of which he is, without doubt, a veritable past master.



RICO & CO., Cigar Manufacturers, No. 2, Central Wharf.—Messrs. R. Rico & Co., whose well-deserved and high reputation for the manufacture of really superior seed leaf and Havana cigars, and as dealers in Havana leaf, has become more and more widely known during each of the six years of the existence of the house and three years ago it had reached a volume which necessitated a removal from No. 27 Central Wharf, where the business had originally been conducted, to No. 2 Central Wharf, where more extensive accommodation was found for the staff of employees—now twelve in number—and for the heavy stock of goods. Mr. Rico is now, as previously, the sole active participant in the guidance of affairs and the success of the venture finds ready explanation in the intimate knowledge he possesses of every detail and technicality of the trade, gained in part, in Spain, the land of his birth, greatly increased during eleven years of residence in Cuba and turned to the best possible account during his nine years of residence in this city. Mr. Rico is highly regarded personally and is prosperous in his mercantile affairs.



HE KEEP MANUFACTURING COMPANY, Makers of Keep's Shirts and Fine Furnishings, No. 114 Tremont Street, Branch of Nos. 809 and 811 Broadway, New York.—About the year 1862 Mr. Oliver H. Keep conceived the idea of partially making shirts, and selling to the public with the fitting portions completed, so that any lady could easily finish them at home. These shirts were only made in one quality, the very best, and being sold at six for \$6.00, or about the price of the material alone at retail, it was not long before Keep's Patent Partly-Made Shirts were favorably known all over the country. This fairly marked an era in the shirt-making industry and to Mr. Keep and his firm, probably more than to any other, is due the credit of bringing the price of the best quality of shirts down to reasonable and popular figures. The superior quality of Keep's shirts has always been maintained so that to-day the Keep Manufacturing Company are the largest custom shirt makers in the United States, their specialty now being completely made shirts to measure at six for \$9.00. The headquarters of this firm is at No. 809 and 811 Broadway, New York, where they carry the largest and most complete stock of men's furnishing goods in that city. Since 1876 this well-known firm has had a Boston branch store located at No. 114 Tremont Street, which has become an important ally of the parent house, drawing to it customers from all parts of New England. Here may be found the same complete stock of shirts and men's furnishings as at their New York headquarters.



BOYLSTON STREET AND COPELY SQUARE.



A. HANSCOM. Apothecary, No. 336 Summer Street, East Boston.—A noteworthy and old-established drugstore of East Boston, that of which Mr. E. A. Hanscom is the efficient proprietor. For a period of over twenty years this pharmacy has maintained an enduring hold on public favor under the able direction and management of Mr. Hanscom, who is a first-class apothecary. The premises occupied are most attractive. The stock of drugs, chemicals, pharmaceutical and special family remedies, toilet articles, druggists' sundries, etc., is of the very highest standard quality. A specialty is made of cough syrups, catarrh remedies, blood medicines, etc., and in the laboratory will be found every appliance and device for insuring accuracy and dispatch in the compounding of physicians' prescriptions and family remedies, to which particular attention is at all times given. Mr. Hanscom is a native of this State, and his long practical training as a druggist and apothecary well qualifies him to conduct the business with such professional knowledge as to inspire the utmost confidence.



S. ADAMS, Jeweler, No. 8 Winter Street.—This successful enterprise was inaugurated by the present proprietor in 1886, and a large and influential patronage has been gained. The premises occupied comprise a compact store, handsomely appointed and fitted throughout with solid mahogany fixtures, presenting at all times a most attractive appearance. The stock is very extensive, consisting of every style and variety of jewelry, rich and beautiful in its designs and conception, souvenir spoons tric-a-brac, etc. Gold and silver watches, of American and European manufacture, and articles of virtue suitable for presenting presents, and gifts for all occasions, are also largely carried in stock. In the manufacturing department a specialty is made of novelties in jewelry to order. Here may also be seen in beautiful settings, diamonds of rare brilliancy and other precious stones, also a large stock of clocks, opera-glasses, eye-glasses, spectacles, etc., while particular attention is given to fine watch repairing. A corps of competent assistants is regularly employed and customers are at all times courteously served. Mr. Adams is a native of Boston, and has passed nearly all his life in this line, formerly having been for eleven years with A. Stowell & Co. He is an enterprising, practical young business man, who is eminently popular with his numerous patrons.



**F**RANCIS FITZ, Storage, Warehouses Nos. 229 and 231 State Street, Nos. 34, 35, 37, 38, 45 to 49 Central Wharf, Nos. 125, 128 Central Street, Office, No. 229 State Street.—The storage business in a city like Boston is one of great extent and importance. Among those prominently engaged in this line is Mr. Francis Fitz, whose office is at No. 229 State Street and storage warehouses at Nos. 229 and 231 State Street, Nos. 126 and 128 Central Street and Nos. 34, 35, 37, 38, 45 to 49 Central Wharf. The former buildings have seven, and the latter five lofts each, the entire floor space aggregating 75,000 square feet. The warehouses are equipped with all modern facilities for the expeditious handling of merchandise of every description, and the utmost precautions are taken to ensure the safety of goods. The men employed are careful and experienced. Mr. Fitz established this business twenty years ago—at that time on Gray's and Bartlett's wharves. In July, 1891, he removed to his present quarters, buying out Mr. F. W. Dallinger, who had carried on the storage business for fourteen years. Mr. Fitz is a native and resident of Boston, and a member of the Chamber of Commerce.



**C.** AND MRS. DR. EDWARDS, Chiropodists, No. 131 Tremont Street.—Notwithstanding the much vaunted progress in medical and surgical science, it is only within the past few decades that anything like the attention the importance of the matter deserves has been given to the care of the feet and the treatment of the diseases pertaining thereto. And this is all the more remarkable, since it is a well-known fact that the health of the body and the mental faculties are affected in a peculiar manner by the unsound condition of the feet, to say nothing of the untold misery caused by corns, ingrowing nails and excrescences of the toes. Of late years, however, notable advance has been made in the direction indicated, and to-day this special branch of practice occupies a prominent place in the domain of the healing arts. Among the leading representatives of the profession in Boston is H. C. and Mrs. Dr. Edwards. They have been established some twenty years, and have a large and highly influential patronage. Mr. and Mrs. Edwards are both practical chiropodists, of thorough experience, and are, in a word, experts in all branches of their art. They occupy commodious and tastefully appointed quarters, and have an efficient staff of assistants, including female attendants. All diseases of the feet are treated in the most careful and skilful manner, at very reasonable rates, and perfect cure is assured—corns are removed, bunions are cured and ingrowing nails attended to, while patients are treated also at their own residence.



**S.** McLAUTHLIN, Tailor, No. 427 Washington Street.—The business prosperity enjoyed to-day by Mr. W. S. McLaughlin had its origin six years ago, the foundation of the concern being the enterprise of the present owner. Mr. McLaughlin is a high-class tailor and maker of men's fashionable garments and he was partner of V. H. Osborn, and subsequently, cutter for F. L. Dunne. The connection is of high-class character, being drawn from the better elements of the city and vicinity and Mr. McLaughlin makes a specialty of the fine quality and fashionable patterns of the goods he places before his patrons. He possesses unusual and admirable facilities for keeping pace with the ever-changing moods and dictates of fashion and he has mastered that difficult art—the production of tasteful and suitable attire. The premises are excellently located upon the first floor of the building and consist of a neatly arranged store, well-stocked with seasonable fabrics and Mr. McLaughlin employs regularly a staff of skilled assistants. He is a practical adept at cutting and presides over that department, having had twelve years' practical experience in this line. He is a native of Watertown, Mass., and resides at present in East Boston. He is a member of the Boston Merchant Tailor's Exchange and is treasurer of the Jeffries Yacht Club and a member of the Jeffries Winter Club.



**H**OMAS H. SMITH, Saltmaker, No. 57 Commercial Wharf.—For thoroughly reliable, first-class productions in salts, awnings, canvas covers, etc., the house of Mr. Thomas H. Smith sustains a reputation second to none in Boston. The business was established in 1860 by Messrs. John H. McManus & Son, the present proprietor succeeding to the control in 1891. A loft 25 x 75 feet in dimensions is occupied, which is supplied with ample and complete facilities, and employment is furnished to several expert hands, the class of work turned out being of exceptional excellence. Salts for all kinds of craft are made to order in the most superior and expeditious manner and satisfaction guaranteed in every instance. A specialty of the house is yacht work. Among the well-known yachts whose sails were made by this house are the "Puritan," "Mary Flamer" schooner yacht, "Sachem" schooner yacht, "America" cutter yacht, "Vananda" cutter yacht, "Nebula" and the "Fishermen" and schooners as follows: "Nellie Dixon," "Carrie E. Phillips," "Hattie I. Phillips," "Edith Emery," "Bell I. Neal," "Mary Emerson" and others. At this establishment a large stock of new and second-hand sails is kept on hand, also rope, twine, thimbles, chains, etc., and repairing in all its branches is promptly executed. Mr. Smith is a native of Holland and has been a resident of this country for twenty-three years.



**R.** C. G. POND, Dentist, Pelham Studios, No. 88 Boylston Street.—Among the many distinguished representatives of the profession of dentistry in Boston, none are entitled to a more conspicuous mention than Dr. C. G. Pond, who attends to dentistry in all its branches. Partial or entire sets of teeth are manufactured; extracting and filling are skilfully and scientifically done, and diseases of the mouth, teeth and gums receive careful and experienced treatment. A specialty is made of bridge work and teeth without plates. In preserving neglected teeth, correcting deformity and in good and substantial fillings invariably warranted, this house cannot be excelled. If your teeth are a misfit, Dr. Pond can relieve you. Old teeth are made over on a new plate, and broken sets repaired in a durable manner while waiting. We know of no dental establishment in Boston which we can more cheerfully endorse than the one under consideration. Dr. Pond is a native of Maine, but has been here since a boy. He is a graduate of Harvard Dental College and is a first-class telegraph operator doing night work for the Western Union.



**H.** NOURSE, Real Estate Agent, Auctioneer, Also, Collection Agent, Fire Insurance, Life and Accident Agent, No. 194 Washington Street, Room 19.—Mr. F. H. Nourse has been engaged in the line indicated for the past five years, and was formerly located in the Mason Building, Kilby Square, moving to the present place in 1888. He is a general real estate agent, auctioneer and fire insurance broker, and is doing a very fine business, numbering in his clientele some of the largest property owners in the community. Mr. Nourse, who is, also, a qualified justice of the peace, was born in this State, his residence being at Winchester, where he likewise has an office at No. 13 Central Square. He is thoroughly conversant with every detail and feature pertaining to the purchase, sale, transfer and management of real estate and kindred interests. He was formerly purchasing agent for the Boston & Lowell Railroad Company, being engaged in railroad business from 1852 to 1885, and was for twenty years trustee of the Tewkesbury Almshouse. Mr. Nourse is prepared to buy, sell, and exchange all classes of city and suburban property on commission, giving particular attention also to leasing and renting and the management of estates. Rents and interests are promptly collected, and investments are desirably placed, while appraisements are made for intending purchasers in like manner. Auction sales of realty are a specialty, and risks are effected in first-class fire and accident companies at lowest consistent rates. Mr. Nourse representing a number of the stanchest English and American corporations. He is agent, likewise, for the sale of Jarvis-Coulin Mortgage Trust Company's securities on improved real estate in the West, negotiating loans and mortgages on most favorable terms, too.



HARLES E. BRIGHAM, Iron Merchant, Corner of Fulton and Cross Streets.—This business was established by Mr. Robert Fuller at Cambridge in 1830, was moved to Haymarket Square, then to the present location, which it has occupied since 1840. After the death of Mr. Fuller, which occurred in 1851, Messrs. Hammond, Manson & Co., succeeded to the control of the business. In 1855 the firm name was changed to Gay, Manson & Co., and was successfully conducted by them until 1878, when Mr. Charles Brigham became sole proprietor; he having been a member of the firm since 1853. The premises occupied comprise three floors 60 x 80 feet in dimensions, perfect in convenience of arrangement for inspection and sale. The stock carried is immense in quantity and variety, and comprises every known article in the line of bar, band and hoop iron, Swede and American iron and general supplies for all classes of manufacturers and mechanics. All supplies are obtained direct from first hands, which is in itself an advantage worthy the highest consideration of the trade, and substantial inducements as regards both quality of goods and liberality of terms and prices are offered. The trade is permanent and heavy throughout the New England States. A corps of competent traveling salesmen are employed. Mr. Brigham is a native of Massachusetts, and a member of the F. and A. M.



ILLIAM GELPK. Cigar Manufacturer, No. 11 Central Wharf.—This gentleman makes a specialty of high grade Havana goods and is a large importer of and dealer in Havana tobaccoos. His manufactory comprises four floors, each 20 x 75 feet in dimensions, well-fitted up with every needful convenience. Seventy-five skilled cigarmakers are employed and the general workmanship of the goods and the style in which they are put up are unsurpassed. No special brands are made a prominent feature, all the goods being of uniformly excellent quality. The production of the factory is between 50,000 and 60,000 cigars per week; all hand-made in the most finished style of workmanship. The sales extend throughout New England and the goods have a very high reputation with the trade and consumers. Mr. Gelpke is a practical cigarmaker of long experience. He established his present business in 1878, at No. 100 Broad Street, subsequently removing to No. 55 Broad Street, and to the quarters now occupied about seven years ago. Mr. Gelpke is a native of Philadelphia and still a young man, although he has lived in Boston for twenty-five years.



HARLES D. BLAKE & CO., Wholesale Music Publishers, New England Agents for the Celebrated Schubert Piano Company, No. 576 Washington Street.—This company has a large and most comprehensive connection in the publishing of vocal and instrumental music with almost every establishment in its line in this country. Songs, choruses, duets, concerted pieces, dance music, instrumental music of every possible description and variety are published and sold to all music stores in the country. Music is composed and arranged to order and songs written on any subject at the shortest possible notice and at most reasonable rates. Mr. Charles Blake has been actively engaged in this profession for the past ten years and is recognized as a leading authority in this particular branch of industry. The sale and rental of pianos is also made a special department in this popular establishment. Mr. Blake is the New England agent for the world-famous Schubert Piano Company and also handles the celebrated instruments of the Steinberg and Sevick and Kelso houses. The terms of purchase, hiring or installment introduced by Mr. Blake are extremely liberal and have given the greatest satisfaction. Previous to embarking in his present prosperous enterprise, Mr. Blake was engaged with White, Smith & Co., the well-known music house in this city.



ROADWAY TAILORING COMPANY, Fine Custom Clothing, No. 725 Washington Street.—The Broadway Tailoring Company, whose office is located at No. 725 Washington Street, was established in June, 1891. Its object is to encourage and assist persons of moderate means to systematic saving, and by judicious co-operation enable them to purchase custom-made clothing on equal terms and at large discounts. The members of the association are embraced in one grand club; there the paid members of each week are divided into classes of seventy-five, and one member of each class is allotted an order for custom-made clothing to the value of \$33.00. This practice is repeated each week as an advertisement. Each member is required to pay \$1.00 per week until clothing to the value of \$35.00 has been allotted to him. In no case will it cost him more than \$35.00 as he is then entitled to said clothing upon demand, thus all receive an equivalent for their money. Should a member be unable to pay for one week or longer, he does not forfeit what he has paid as there are no lapses. All clothing is made by well-known and reliable tailors, who guarantee perfect satisfaction or no charge. Members have the privilege of selecting the goods from the large stock of the association, which is one of the largest and most complete stocks of foreign and domestic woolsens of the latest patterns to be found in America. The business is under the efficient management of Mr. Geo. W. Cochran, who is a real estate agent and is well-known and highly esteemed in the business circles of the city. He is agent for the National Land and Building Company of Tewkesbury, for Riverside Park Building Property and other companies, and fully competent to manage the affairs of the company to the entire satisfaction of all its members.



T. BROWN & CO., Steel Stamps, Rubber Stamps, Brands, Steucis, Etc., No. 149 Milk Street.—The old-established and well-known house of R. T. Brown & Co., was originally founded about forty years ago, by Mr. George W. Williams, who was succeeded by Mr. Albert Richardson. A few years later the firm of Richardson & Brown was formed, and in 1886, another change took place, the present proprietors, Messrs. R. T. and J. H. Brown assuming the proprietorship, and adopting the present firm name and style. Under their able and liberal management, the business of the house has materially increased, and by the high character of their work, they have won a host of new patrons. The premises occupied are centrally located, and equipped with all the most modern mechanical appliances. Everything in the line of stencil cutting, die-sinking, steel engraving, letter-cutting, rubber stamps, brands, notarial seals, etc., is done in an absolutely first-class manner, the extensive practical experience of the proprietors enabling them to bring their art to a high plane of perfection. A staff of competent artisans find constant employment. The proprietors, who are brothers, are both natives of Boston, where they are esteemed as business men of push, ability and industry.



ARLAND & HUNTER, Glasscutters and Engravers, No. 5 Portland Street.—The foundation of this business was laid in 1888 by the present proprietors. Messrs. Farland and Hunter are glasscutters and engravers, the operations of the house covering the cutting of tableware, door lights, gas globes, and bevels and the engraving of letters, wreaths, monograms and crests. Every department of the business is engaged in and the specialty of the house is the production of glass rods for cotton mills, grooved rods used in cotton machines, tubing cane and the like and the firm undertakes the matching of all kinds of broken glass. The firm have lately moved to No. 5 Portland Street, where they have enlarged facilities for filling all orders for leaded windows and for the repairing of the same. Such premises require in their conduct, although the major proportion of the firm's orders are executed outside, the assistance of a staff of seven skilled employees. They are equipped with an adequate volume of electric power and contain all the most improved appliances and machinery used in the business. The names of the partners are R. Farland and William Hunter, both practical men of long experience in the business. Mr. Farland, who is a native of Charlestown, Mass., was for twenty-seven years foreman for the Union Glass Works, Somerville, Mass., while Mr. Hunter is a native of Cambridge.



M. LILLIBRIDGE, Pharmacist, Nos. 382 and 384 Tremont Street.—This enterprise was inaugurated here in December, 1891, and has become recognized as one of the thoroughly reliable establishments of its kind. The store is spacious in size, while its elegant mahogany fixtures, plate-glass mirrors, marble-top counters, handsome soda fountain and charming arrangement of stock, present a claim for beauty and finish rarely equalled in the city. A splendid line of goods is shown in every branch of the business. The pure and superior assortment of drugs, medicines and pharmaceutical preparations are supplied from the most reputable sources and selected with special reference to strength and freshness. In the line of novelties in toilet articles, perfumery and fancy goods, the best articles that can be purchased are found. The house is perfectly equipped for its specialty of prescriptions. A fine line of tonics, sarsaparilla and cough mixtures is a noticeable feature of the management and the stock is large and comprehensive. Mr. Lillibridge is a native of Rhode Island, and a young man of large experience as a pharmacist, and of excellent repute in social and business circles.



N. LEACH, Sewing Machines, No. 31 Hayward Place.—A reliable house devoted to this important line of business in Boston is that of Mr. J. N. Leach, dealer in all kinds of family and manufacturing sewing machines. This enterprise was founded in 1887 by Messrs. Wright and Leach, who carried it on with excellent success until the following year when the present proprietor purchased the entire business and assumed sole control, since which date he has developed a very large and influential trade, both wholesale and retail, and extending throughout all of the New England States, the amount of sales having reached over 800 machines per annum. Mr. Leach is a native of this city and has had an experience in this business covering a period of thirteen years, during which he was in the employ of such well-established concerns as the Singer Company, the New Home and the Davis Vertical Feed Sewing Machine Companies. The premises comprise two floors, each 25 x 100 feet in dimensions, and a full assortment of all the principal makes of family and manufacturing sewing machines is to be found here, and in the handsomely appointed saleroom will be found every facility for patrons to make their selections, while the prices quoted are the very lowest. He is prepared to sell a Singer, Domestic, Household, American, Wheeler and Wilson, White, Hartford, Helpmate, New Home or Standard for \$30, cash or \$35, on installments, and every machine is warranted strictly new and latest style of woodwork. He also handles the Automatic Kruse and Two Needle Weed. He is also the sole agent for the New England States for the well-known and unrivaled Davis Vertical Feed Sewing Machine, and is the manufacturer of the Star Needle Threader for sewing machines, a most novel and useful article to every operator. He also keeps constantly on hand a full assortment of supplies and parts for every kind and style of sewing machine.



H. L. SMYTH, Fine Tailoring, Burnham Building, No. 74 Tremont Street.—Although but recently established in business on his own account, Mr. W. H. L. Smyth, maker of fine tailoring, was previously engaged as head cutter and designer with Messrs. Spitz Brothers & Mork, for a period of eleven years; thus giving him a knowledge and experience of the manifold requirements of elite society tailoring which he is already devoting to his own affairs, with marked success. The whole of the work undertaken consists of the finest custom-made goods; the materials used being the best superfine imported and domestic fabrics, the styles of the latest, the fit, perfect and the finish of the highest order of merit. A carefully selected stock of English, Scotch and American woolsens is kept on hand, suitable for making up into all kinds of garments, and any special instructions as to style or finish are sure of every possible consideration. Mr. Smyth is a native of Boston and still a young man. To parents who desire to dress their boys in perfect fitting garments of the latest styles, we would advise them to call and inspect the stock of imported and domestic goods, consisting of the latest patterns.



E. FLETCHER & CO., Hatters and Men's Outfitters, No. 158 Boylston Street.—The house of L. E. Fletcher & Co., is one of the recent and welcome additions to this trade, having been founded during the year 1889 by the existing proprietor, at the present premises. The business embraces every detail incident to the calling of the hatter and men's outfitter, the specialties being fine neckwear, hats, umbrellas and gloves. A large, choice, varied and complete stock of goods is always on hand and the house holds the important and valuable agency for "Dr. Jaeger's Sanitary Underwear" the celebrity of which goods is almost universal. The premises comprise a store with a warehouse or storage department attached, such apartments respectively covering a ground area of 25 x 30 feet. The sole proprietorship of the business devolves upon Mr. L. E. Fletcher, a young man, of almost lifelong experience at his calling. He is a native of Littleton, Mass., and a prominent member of the Young Men's Christian Association.



Lewis WHARF TOW BOATS, Nathaniel P. Doane, Agent, Office, No. 105 Commercial Street, and Pier 2, Lewis Wharf.—This business was founded in 1869 by Messrs. Rogers & Sears, and on January 1, 1885, Mr. Nathaniel P. Doane succeeded to the control. Captain Doane is a native of Cape Cod, Mass., and has resided in Boston twenty-three years. For thirty-seven years he led a seafaring life, and is a thoroughly skilled navigator and seaman, and is amply qualified to ably fill his present position. He is an active member of the Boston Chamber of Commerce and also of the Masonic Order. He is owner of one of the largest tow boats in Boston Harbor, the "Nathaniel P. Doane," which has an engine of three hundred horse power, and is fitted with all modern improvements, including wrecking and fire service equipments. The "Nathaniel P. Doane" is commanded by Captain A. F. Doane. The other boats in this service are the "Leader," one hundred horse power engine, Captain W. S. Doane; the "Blanche," eighty-five horse power engine, Captain R. W. Sears; the "Nellie," seventy-five horse power engine, Captain A. E. Eldredge; the "S. L. Ward," two hundred and fifty horse power, Captain H. K. Doane. Vessels are towed in and about the harbor, and to all neighboring ports, and the tariff rates are uniformly reasonable.



TIMPSON & CO., Paper Warehouse, Nos. 64 and 65 Chatham Street.—Messrs. Timpson & Co. are dealers in all kinds of wrapping paper, patent machine bags, cordage, twine and manufacturers' supplies, and their business, which is very large, extends all over New England, also throughout New York State and the south. They handle the entire product of mills located at Middleburgh, N. Y. and Penn Yan, N. Y., Russell & Timpong, proprietors, manufacturers of a high grade of straw paper, the productive capacity of the concern indicated being fifteen tons a day. This enterprising firm was established about sixteen years ago, at the present location, and its career from the start has been a record of steady progress, the trade of the house going apace annually. The premises occupied as office and warehouse Nos. 64 and 65 Chatham Street comprise four spacious floors, storehouses No. 71 Fulton Street, with ample and complete facilities, and an efficient staff is here employed. The establishment is equipped with all needed appliances, and a heavy stock is constantly kept on hand here, all orders receiving prompt attention. Substantial inducements are offered to the trade, and relations once formed with this reliable firm are reasonably certain of leading to an enduring business connection.

**H. DOUGLASS**, Boarding, Baiting and Sale Stable, No. 35 Tyler Street.—One of Boston's best known and most excellent boarding, baiting and sale stables is that of R. H. Douglass, No. 35 Tyler Street. This is, in all respects, a well-equipped, first-class establishment and has been conducted at the present location by the gentleman above named ever since 1863, with uninterrupted success. It has been growing in favor and popularity during the entire period and receives a large and desirable patronage, both permanent and transient. The stable building is a substantial three-story structure, with superior accommodation for forty horses, and a large number of vehicles, and eight to ten experienced hostlers, etc. are employed. The place is very cleanly kept, is well-lighted and perfectly ventilated, everything bespeaking order and excellent management, and a splendid line of rigs is in service; elegant carriages, buggies and light wagons of every description being furnished for all occasions at moderate rates. Horses are boarded and baited at the most reasonable terms, particular attention being given to boarders, and horses are taken on sale here, also, while the establishment is transferable for stock coming from Maine and other Eastern points for re-shipment to destination. Mr. Douglass, the proprietor, is a gentleman of about sixty years old, and was born in Gardiner, Maine, but has been in this city since boyhood. He is a man of energy and good business qualities, as well as thorough experience, strictly upright in his dealings, and prior to embarking in this line had been engaged in the provision trade for some years.

**P. GAMMON**, Pharmacist, No. 150 Dudley Street, Boston Highlands.—Mr. Gammon, who was born in Maine, has resided in Boston for the past eight years, and in 1889 embarked in his present enterprise. The handsomely appointed and convenient store is fitted up in a most appropriate manner and the entire stock handled has been most carefully selected from the most reputable sources of supply. It embraces pure and fresh drugs, medicines and chemicals, all the standard proprietary remedies, pharmaceutical preparations, toilet and fancy articles, perfumery, etc., while a specialty is made of the famous Mexican Cough Syrup, also of flavoring extracts and the different varieties of fruit syrups and a handsome soda fountain forms one of its most inviting features. Particular attention is given to the compounding of physicians' prescriptions and family recipes in the most careful and accurate manner, and in their preparation only the most reliable and freshest ingredients are permitted to be used. Mr. Gammon is a first-class and experienced pharmacist, and is a graduate of the Massachusetts College of Pharmacy and a member of the American Pharmaceutical Association.

**H. GUSHEE**, Boots, Shoes and Rubbers, No. 40 Maverick Square, East Boston.—The popular boot and shoe emporium of Mr. C. H. Gushee was originally established here by A. T. Johnson & Co., who controlled its affairs up to 1890, when the present proprietor became their successor. The large and commodious premises, 25 x 60 feet in area, are handsomely and attractively appointed, and a large and first-class stock is always kept on hand, the assortment embracing ladies', misses', gentlemen's, youth's, boys' and children's boots and shoes in all sizes, widths, styles, grades and varieties; also slippers and rubbers of every description, and every article sold is warranted to give perfect satisfaction as to fit, style, material and make, being exactly as represented in every instance. Courteous treatment is given to all patrons alike, and the very lowest prices consistent with a living business prevail. Mr. Gushee is an enterprising business man and is the recipient of the largest patronage in this community.

**ROBERT C. WHITTEN & CO.**, Clothing and Gents' Furnishing Goods, Etc., Nos. 29 and 31 Meridian Street, East Boston.—This prosperous business was founded in September, 1801, and a large and influential patronage was speedily gained. The premises occupied comprise a fine new store having forty feet front and elegantly fitted up. A most complete and attractive stock of men's, youth's and boys' clothing is kept constantly on hand, the assortment embracing every grade, from the cheapest to the most expensive, and in correctness of style, variety of pattern, excellence of material, and artistic finish, the productions represent the very best that the market affords. Messrs. Robert C. Whitten & Co. carry no inferior goods, preferring to serve their customers with such as are reliable and will bear the most searching examination. The prices, however, are fully as low as those asked for inferior clothing elsewhere. A large stock of hats, caps, neckwear, shirts, collars, cuffs, hose, gloves, etc. is carried and the house is one of the leading in its line in this section of the city. Mr. Robert C. Whitten, the active member of the firm, is a native of Winchester, Mass.

**GEORGE J. CANN**, Confectioner, Manufacturer of Candy, Etc., No. 150 Bunker Hill Street, Charlestown.—A very popular and largely patronized establishment in Charlestown is that of Mr. George J. Cann, the well-known confectioner and restaurateur. The premises comprise the store, and dining and oyster parlor, 40 x 50 in area; and in rear the manufacturing department, 25 x 50. The store has large plate glass windows and is very handsomely fitted up. One side is devoted to the sale of confectionery; the other to a large stock of stationery; toys, etc. Mr. Cann has five employees and uses steam-power in the manufacture of ice-cream and candy. His specialties are ice-cream—in which he has a large wholesale as well as retail trade—ices and frozen pudding; also the celebrated Porto Rico molasses candy. The confectionery comprise a great variety of goods, all of the purest materials and best workmanship. Mr. Cann is a practical confectioner, of long experience, having been engaged in this line of business since boyhood. He has been established at his present location since 1881. Born in Nova Scotia, he has been a resident of this city since childhood. He is a member of several orders, including the Masons, Odd Fellows, P. Grand; and K. of P., K. of H., P. Dictator; K and L of Honor, Past Proctor; R. S. of J. F., also of N. E. Order of Protection, Grand Vice Warden; member of Theselier Veteran Asso., and subscription member of G. A. Post 11.

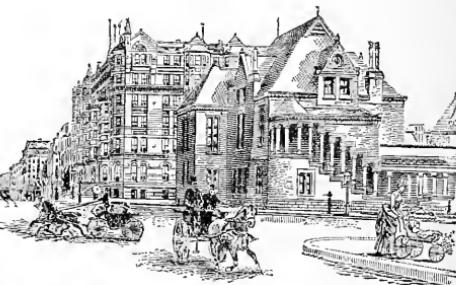
**H. BACON**, Dry Goods, Etc., No. 50 Hanover Street.—The dissolution of partnership, in 1870, of the firm founded thirty-three years ago by Messrs. S. J. Hamblin & Co., at No. 50 Hanover Street, whereby Mr. Hamblin was assigned the wholesale trade, and removed its center to another location, and Mr. F. H. Bacon (the "Co.") retained the control of the retail department and conducted it at the same store, has proved conducive to the prosperity of that establishment, and in all respects satisfactory to patrons, the undivided attention paid to the requirement of retail purchasers, for the past twenty years, having rendered the business of Mr. F. H. Bacon one of the best known and most flourishing in the city. The store is 20 x 80 feet in size and is noteworthy as one where the largest assortment is kept of shirts, collars, cuffs, neckwear, underwear, gloves, half-hose, flannel shirts, umbrellas, canes, and, in fact, every article which is looked for in a first-class furnishing establishment. Five or six courteous assistants are kept briskly employed in coping with the demands made upon the resources of the firm. One department of the business, not previously named, but worthy of special mention, is the shirt to order branch, in which line it has a high reputation. The proprietor, whose long experience in his own business was antedated by previous training as a salesman, and who was for seven years with Mr. T. B. Lock in that capacity, is now sixty years of age, and is counted among the city's prominent retail traders.



W. HODGDON, Dentist, No. 169 Court Street.—This gentleman established business here in 1879, and is patronized by some of the best families in the city. The premises occupied comprise large and elegantly furnished parlors with a finely equipped laboratory. In all the departments will be found all the latest improved scientific and mechanical appliances known to the profession. Mr. Hodgdon is possessed of thirty years' experience in dentistry, and is prepared to execute all branches of the work, from the filling and cleaning of teeth to the most difficult adjustment of artificial sets. Ether and other anesthetics, as administered by him, have been very successful in alleviating pain in extracting teeth. Filling with gold, platinum, silver or composition is executed in the most skillful and correct manner, while special attention is given to the difficult branches of crown setting, his productions in artificial sets giving evidences of rare skill. Mr. Hodgdon is a native of New Hampshire but has been a resident of Boston from boyhood. He is a graduate of the Vermont Medical College but has never practiced medicine. In 1862, he enlisted in the Fourteenth N. H. V. I., as a private and went to the front with his regiment, where he passed through the varying fortunes with which it met, rising step by step till he attained the captaincy of Co. D. He is junior vice commander of Post No. 113 G. A. R., and a member of the Loyal Legion.



BOYLSTON STREET.



J. CANTWELL, Boots, Shoes and Rubbers, No. 82 Meridian Street, East Boston.—This flourishing business dates its foundation back to 1849, at which time it was established by Mr. Benj. Brown, whom the present proprietor succeeded. The commodious salesroom is completely stocked with a large and first-class assortment of footwear for men, women, misses, youths, boys and children, including hoots, shoes, slippers and rubbers in all the various styles, grades and sizes to suit the taste and means of all classes of customers. All of these goods are guaranteed to give perfect satisfaction as to fit, comfort, appearance and price, and are especially noted for their durability, being the

products of the best manufacturers only. Particular attention is here given to gentlemen's fine custom boots and shoes, which are made to order at short notice in the most superior style of workmanship; also all kinds of repairing is neatly and promptly done, and, in every instance, at rates uniformly reasonable. A large, permanent and substantial trade is enjoyed. Mr. Cantwell was born in England, but has been a resident of this city for the past forty-one years.



TURCHILL & BEAN, Tailors, No. 503 Washington Street.—This firm occupy spacious and well-appointed premises on the second floor and have a large stock of the finest imported and domestic fabrics, and caters exclusively to the most desirable class of trade. They have an enviable reputation for elegance of style, fit and finish, and enjoy a large, first-class patronage. The firm, which is composed of Mr. Geo. F. Churchill and Mr. J. Henry Bean, was formed and commenced business at their present location ten years ago. Mr. Churchill was for two years a member of the firm of Roeden & Churchill. He is a native of New Hampshire, but has resided in Boston for twenty years, and is a thoroughly experienced business man. Mr. Bean is a young man, born in Boston, is a practical cutter; having been brought up to the trade in his father's merchant tailoring establishment and was in business fifteen years ago on Washington Street. Both gentlemen are members of the Boston Merchant Tailors, Exchange.



BOSTON TABLE CO., Manufacturers of Furniture, Tables and Side Boards a Specialty, No. 86 North Street.—The Boston Table Co. was established many years ago by Mr. L. E. Pierce at No. 334 North Street, and has occupied the present location only four years. Miss Levrens succeeded to the control in 1888, and has since conducted the business with marked success. The premises comprise four floors, 30 x 70 feet in dimensions. The furniture is all manufactured by contract in Michigan and Maine; a specialty being made of tables and sideboards. A great variety of hatracks in oak and ash are also manufactured. The trade, which is exclusively wholesale, extends throughout the New England States. All orders are filled with care and promptness, and it is the earnest desire of the proprietor to merit by the strict principles of equity a continuance of the permanent, and influential support already accorded by her many patrons. Miss Levrens is a thoroughly practical young woman, and all the operations of the house are under her personal supervision, thereby ensuring to the trade and public such furniture as will withstand the most critical tests, both with regard to materials used in its construction and workmanship employed. Miss Levrens, the proprietress, is a native of Boston, and is highly esteemed for her enterprise and business ability.



**B. SPRAGUE.** Agent, Tow Boats, Boats at T. Wharf, No. 175 Commercial Street.—A leader in the tow boat industry is Captain T. B. Sprague. Four of the best-equipped and most popularly known tow boats in the service are owned by him. These comprise the "A. W. Chesterton," Captain J. H. Smith; the "Thos. J. York, Jr.," Captain Joseph Ross; the "P. W. French," Captain J. Nugent; and the "Fannie Lenox," Captain H. C. Dalby. These powerful tugs are equipped with first-class engines, boilers, machinery, and all requisite appliances. Captain Sprague is a native of Maine, and came to Boston in 1860. For a long number of years he followed a seafaring life, during which time he was commander of three steamers; and in the late war he was engaged in running transports for the United States Government. During his career, Captain Sprague has had a number of thrilling escapes. In 1856 he was shipwrecked when the fated brig "Carabée" was lost, and in 1861 he was at City Pond, Virginia, when the Ordnance Building was accidentally exploded, three hundred persons being blown up, and of that large number only three escaped death, Captain Sprague being among the lucky ones. In 1867 he established the business since so successfully carried on under his management. Vessels are towed in and about the harbor, to all the neighboring ports; boats are fitted for wrecking and fire service, also for pumping out vessels.



**F. KOOP.** Tobaccos, No. 22 Central Wharf.—The trader who contributes his share to the enhancement of a city's importance as a great distributive center deserves well of his fellow-residents, and the very considerable extent to which Mr. C. F. Koop has induced New England tobacco and cigar dealers to look to Boston as an unexcelled source of supply for their Havana, Sumatra and seed-leaf tobaccos, entitles his firm to conspicuous mention in these pages. Mr. Koop, who entered the tobacco trade immediately upon reaching this country from Germany—the land of his birth—fifteen years ago, was for about five years connected with leading New York houses, and ten years ago inaugurated his business in this city, as a dealer, commission merchant and broker, in this description of merchandise, gaining year by year increased prominence as a leading representative in his line, until to-day his very eligible headquarters at No. 22 Central Wharf are a center of supply for retailers in almost all New England towns and villages. Heavy lines of each leading variety are regularly kept in stock.



**UTMAN BROS.** Felt and Plush Embroidery Novelties, No. 37 Essex Street.—Conducting a trade which, although largely confined to the city and suburbs, is of a heavy volume, the enterprising house of Messrs. Gutman Brothers have during the four years of their establishment kept well abreast of the times by incorporating into their many handsome and elegant productions all the latest styles and designs as they are introduced. The business was initiated by the present proprietors, Mr. Simon and Mr. Jacob Gutman, and the chief lines of goods manufactured are felt and plush embroidery novelties of all kinds, such as piano, table and bureau covers, scarfs, lambriques, and baby carriage robes; and the demand which now exists for these artistic goods is such that a spacious workshop has to be maintained, at the address noted, well-equipped with twenty embroidery machines and other accessories pertaining to the trade, and a force of twenty competent operatives regularly employed on the spot. Both the able and experienced partners are natives of Russia, and have resided in the United States for the past five years.



**M. FAY.** Machinist, No. 92 Utica Street.—The gentleman whose name heads this sketch was born in New Hampshire, but has been in Boston a number of years. He is a thoroughly practical machinist and toolmaker, of ample experience, and is master of his art in all its branches. He started in business here at No. 92 Utica Street in 1886, and from the first has been steadily increasing his hold on favor and patronage, building up a large trade. The shop, which is conveniently situated, is commodious and well-equipped, and eight or more skilled hands are employed. Mr. Fay, who is manufacturer of a very superior class of cork wipers, is prepared to turn out all kinds of light machinery, brass and iron gears, steel forgings and tools, guaranteeing perfect satisfaction, and his prices are invariably of the most reasonable character. Repairing and jobbing of every description are done also in the most superior manner.



**J. RUSSELL.** Real Estate and Mortgages, No. 547 Shawmut Avenue.—This gentleman has been actively engaged in the real estate business for the past three years, since 1889, when he established business on his own account, since which time he has enjoyed a steadily increasing patronage and support from a large clientele, and has become to be recognized as an authority on real estate values in the South End. He devotes his time and talents to all branches of the real estate business, including the sale, purchase, rental and exchange of property in all parts of the city, collecting rents, negotiating loans on bond and mortgage, and giving faithful attention to all matters placed in his hands, while particular attention is given to the management of estates, houses, lots, stores, mills and factories in Boston and New England, and business chances of every description are handled with profit to the owner and perfect satisfaction to all concerned. The patronage of the house is large and influential all throughout this section, and has been secured by the exercise of prompt, reliable, and sound business methods. Mr. Russell is a native of this city.



**F. HORNE.** Carpenter and Builder, No. 113 West Brookline Street.—The business of this house was founded in 1889, by the present proprietor who has since developed the trade to large proportions. The workshop covers an area of 20 x 40 feet, and is equipped with all the necessary wood-working machinery, tools, etc., while a force of five hands is in permanent service, this number being materially augmented during the busy seasons. Mr. Horne manufactures front doors, store-fronts and fits up stores, offices, etc., a particular feature of his business being fine interior work for which he enjoys a most excellent reputation for the quality of workmanship and the beauty and originality of his designs. He also enters into contracts for repairing and altering old structures, in every instance giving personal attention to every detail and guaranteeing all work and its completion at time specified. Particular attention is also given to all kinds of jobbing, and all orders by mail, telephone or otherwise to his shop, No. 113 West Brookline Street, or to residence, No. 129 Brookline Street, receive prompt attention. Mr. Horne enjoys a large patronage among the principal property owners of the city and surrounding territory and his trade annually increases. He is also prominent in the society world as a member of the I. O. O. F., in which he is a member of the Encampment.

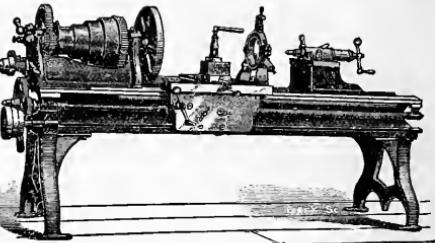


**THIUS MEYER.** Manufacturer of Jewelry and Silverware Cases, No. 11 Franklin Street.—This enterprise was initiated by Mr. Meyer eighteen years ago, and during that period it has kept well abreast of the times by incorporating into its jewelry and silverware cases, morocco, velvet, silk and satin cases, trays and store fittings for jewelers and other manufacturers, all valuable novelties as they are introduced, and thus making its goods at once distinctly useful and of the highest order of artistic merit. The premises occupied consist of a spacious floor, 25 x 100 feet in area, well-fitted to meet the requirements of the business, three skilled assistants being regularly employed. Mr. Meyer is a native of Germany, has resided in this city for the past twenty-five years, and is a thoroughly practical man.



GEORGE H. MILLER, New and Second-hand Machinery, Nos. 18 to 22 Dorchester Avenue.—An establishment that has attached to its credit a career of usefulness extending over a period of a quarter century, is that of which Mr. George H. Miller is the well-known owner and which is located at Nos. 18 to 22 Dorchester Avenue, next building to the bridge. This enterprise was founded by Mr. Miller in 1866, and under his careful, intelligent management, has been directed with steadily growing success from the outset. His trade now extends all over the

Union and also to the British Provinces and wherever known he bears an excellent reputation for liberal dealing and promptness in meeting the requirements of patrons. The spacious premises occupied for the business comprise two floors, each having an area 100 feet square. The immense stock carried here embraces new and second-hand machinery of every description, including engines, boilers, lathes, lining metal, planers, shafting, steam gauges, belting, pipe, drills, gauge cocks, valves, etc. The stock represents a value of \$30,000 and is always kept up to the highest point of efficiency. Mr. Miller also buys and sells machinery on commission, his facilities enabling him to meet all wants on the most liberal and satisfactory basis. All desired information is cheerfully furnished on application, by mail or in person, while all orders are filled at shortest notice. Mr. Miller is a native of Providence, R. I., has long resided in Boston and enjoys the good-will of the entire community.



MITH & RANKS, Practical Furniture Packers and Boxers, Office and Loft, No. 75 Portland Street.—The house of Messrs. Smith & Ranks was established in 1890 by the existing partners and at the present location. Messrs. Smith & Ranks are practical furniture boxers and packers, packing, casing or preparing for shipment such objects as crockery, bric-a-brac, oil paintings and household goods of every description. The house enjoys the enviable distinction of being the leading firm of packers in the city; the patronage comprises a number of leading business houses of the city and the following are a few of the references of the house: Faine Furniture Company, No. 48 Canal Street; A. B. and E. L. Shaw, No. 27 Sudbury Street; Daniels, Badger & Co., No. 25 Sudbury Street; A. H. Davenport, No. 96 Washington Street. The house sends goods to all parts of the world; the major proportion of its operations, however, being confined to the city and suburbs. Messrs. Smith & Ranks packing everything from a painting to the heaviest article of furniture. The premises cover a superficial area of 25 x 100 feet. Messrs. W. A. Smith and E. C. Ranks are both practical adepts at their calling, having followed the same for many years. Mr. Smith is a native of the Bay State while his esteemed partner hails from Maine.



HARLES F. REED, Choice Groceries and Provisions. Fish and Game in their Season, Wood and Coal. No. 362 Dorchester Street and No. 5 Ward Street, South Boston.—A prominent, first-class grocery establishment in South Boston is that conducted by Mr. Charles F. Reed, located at No. 362 Dorchester Street and No. 5 Ward Street. The business was inaugurated by Mr. J. W. Blatchford and Charles Reed in 1890. In 1891, Mr. Blatchford retired and Mr. Reed has since conducted the business with marked success. A store and basement 25 x 75 feet in dimensions is occupied. The salesroom is finely appointed and handsomely finished and contains at all times a complete, and carefully selected stock of staple groceries, including the best brands of family flour, sugars, spices, fine teas, and coffees of excellent flavor, ham, bacon, fish and game in season and the best brands of canned goods, also wood and coal. Four clerks are employed and all orders are promptly filled and goods delivered without unnecessary delay. Mr. Reed is a young man of excellent business ability, a native of Boston, and highly esteemed by a large circle of business and social acquaintances. He is a member of the I. O. O. F.



J. BROWN & CO., Dry Goods, Small Wares and Gents' Furnishings, Crockery, China and Glass Ware, Nos. 261 and 265 Broadway, Chelsea.—The largest, most popular and best conducted establishment of the kind in Chelsea, is that of E. J. Brown & Co., dealers in dry goods, small wares, gents' furnishings, etc., at Nos. 261 and 265 Broadway. This well-known house was founded in 1890 by the present owners, Mr. E. J. Brown and Miss A. D. Nugent, the latter being general manager of the business, and a large, flourishing trade has been developed, which now requires the employment of twenty hands in the fifteen departments of the establishment. The premises occupied consist of a store and basement, each 100 x 150 feet in dimensions, and the place is fitted up in an attractive manner. A fine display is made in the large show windows. The store is filled to its utmost capacity with a complete assortment of foreign and domestic dry goods, small wares and gents' furnishings, while the basement is devoted to the crockery, china, glassware and tinware departments. The prices are remarkably reasonable, bargains being at all times available here, while no misrepresentation is allowed in selling goods. Mr. Brown is a native of Lynn, Mass., and a member of the Masonic Order and Commandery. He is popularly known in business and social circles. Miss Nugent is a native of Chelsea, is a skilled, experienced business lady and is popularly esteemed in the community.



BIRNBAUM & CO., Children's Clothing, Boys' Knee Pants, No. 79 Summer Street.—One of the modern peculiarities of the ready-made clothing business is the great amount of attention paid to the manufacture of children's garments, many extensive concerns devoting themselves entirely to this branch of the trade. Fabrics of fine quality are used in many instances and as much pains is taken to insure elegance of style and fit as is bestowed upon clothing for "children of a larger growth." One of these houses making children's clothing exclusively, and one that is beginning to have quite a reputation on its medium and fine grade goods is that of B. Birnbaum & Co., located since July 1, 1891, at No. 79 Summer Street, corner of Kingston, where they occupy light and commodious quarters. They manufacture a part of their goods in Boston, but by far the greater proportion are made in their large factory in Brooklyn, N. Y., where they keep constantly employed a force of skilled operatives. They are found to stand squarely on their feet, as against the tenement house sweating system, and are willing to guarantee that all of their clothing is made under strictly sanitary conditions. Mr. Birnbaum, who personally visits many of his New England customers, is a young man of great energy. He commenced business about six years ago in a very small way, but by a strict attention to business and a belief that moderate profits pay best in the long run, he has succeeded in actually doubling the amount of his business every two years, until it has reached its present height of prosperity. This rapid growth has already compelled two removals into larger quarters, and although the last one was in July last, and nearly doubled their floor capacity, they are already beginning to feel cramped for room, and to realize the necessity of further enlarging their premises in the near future.



A. HILL, Old Established Dining-Rooms, No. 161 Summer Street, East Boston.—An attractive and well-patronized establishment is the "Old Established Dining-Rooms." The date of the opening of the dining-rooms occurred during the currency of the year 1877, and during the period of the history thereof the main effort of the proprietorship has been to furnish high-class wholesome food at a reasonable cost. The guests can be provided with both rooms and board. The restaurant comprises a building of four floors, respectively covering a superficial area of 25 x 80 feet, and a staff of twelve employees is maintained. The proprietress of the restaurant is A. A. Hill, which lady is a native of Massachusetts and an accomplished business woman of rare judgment and executive ability.



AVENPORT & WILLIAMS, Analytical and Consulting Chemists, Chemical Engineers, No. 161 Tremont Street.—For every description of chemical analyses, assays and investigations in all branches of manufacturing, metallurgy and industrial chemistry, Messrs. Davenport & Williams, analytical and consulting chemists and chemical engineers, located at No. 161 Tremont Street, are now considered among the leading firms of the kind in this city and they enjoy the highest reputation for sound ability, scrupulous care and strict accuracy. The business, which has been successfully carried on since 1871, by the present senior, Dr. Bennett F. Davenport, a graduate of Harvard, in 1867, and of the Harvard Medical School, in 1871, was at first confined to analyses in connection with medical and sanitary questions. This field, in which Dr. Davenport can be considered a leading authority in this city, owing to his long experience, for three years as chemist for the City of Boston and for over nine years for the Massachusetts State Board of Health, has been extended to a sphere of larger usefulness by the admission of Mr. Henry J. Williams into partnership. This gentleman, also a graduate of Harvard, in 1884, and for three years a student, assistant and instructor in chemistry at the Massachusetts Institute of Technology, has since had wide experience, while engaged as chief chemist of important industrial laboratories for four years. In these positions his attention has been given to problems in chemical engineering, metallurgical and mining operations and to coping successfully with the varied difficulties which are met in every branch of manufacturing. The present firm's operations, therefore, now include work in all branches of applied chemistry, industries, sanitary work, investigations and working up of new processes, examinations of fuels with tests of calorific power, assays of ores and analyses of gases. Special attention is given to patent causes and expert testimony is given. Added to sound ability and ripe experience the partners own together over 3,000 works on chemistry and allied subjects and have on their files some twenty-five of the leading scientific periodicals. They are members of the leading chemical and engineers' societies, both at home and abroad, and with their complete equipment of the latest appliances, they are enabled to conduct analyses and undertake investigations with a degree of knowledge and success that could not otherwise be attained. The firm have met with liberal support during the whole of their establishment and their valuable services are now largely sought by regular patrons in this city, to whom especially advantageous terms are given.



R. S. ISBISTER, House, Store, Signs, and Office Painting, No. 182 Commercial Street.—One of Boston's foremost boss painters is O. R. S. Isbister, who does all kinds of interior, exterior and sign work, making a specialty of lettering and ornamental painting and is an expert in this line. Mr. Isbister was born in St. John, N. B., and has been in this city a number of years. He started in business in 1878 and has built up a very fine patronage. He is a thoroughly practical workman himself and is master of his art in all its branches. Mr. Isbister occupies a well-ordered store, keeping on hand always a full stock of paints, oils, colors, white lead and kindred articles and employs ten experienced workmen. He is prepared to give estimates on every description of house, store, sign and office painting and all work executed by him is warranted to be strictly first-class. Signs, both plain and artistic, are made also, and lettering is done in the highest style of the art, at short notice.



L. ATWOOD, Teas, Coffees, Groceries and Ship Stores, No. 142 Commercial Street.—Thirty-eight years have passed away since the gentleman who guided the affairs of this concern in its earliest days started in business and—though now seventy-one years of age—is still at his helm and active in its control, doing a general grocery business of a brisk character. The chief trade of the house relates to the supply of steamships, a branch which is sedulously cultivated and one which Mr. E. L. Atwood is exceptionally qualified to conduct, he having gone to sea at nine years of age as a fisherboy and had much to do with both sailing and steamships subsequently, thus becoming intimately acquainted with their needs. The stock carried includes everything which is embraced under the head of staple groceries, the choicest blends of teas and coffees and spices fresh from the mills of Dwinell, Hayward & Co., every morning, a house with whom the firm has dealt for a period of thirty years. The business is conducted in a thoroughly able manner and one that naturally invites and warrants confidence, four clerks assisting the principal. That gentleman, who is a native of Cape Cod, spent his earlier days in fishing and coasting vessels, the period of his pursuit of that calling lasting from his ninth year until the date of the initiation of his present enterprise, in 1852.



H. NEWELL & CO., Improved Steam Carpet Cleaning, No. 245 Medford Street, Charlestown.—The firm of Messrs. W. H. Newell & Co. have one of the latest improved steam carpet-cleaning machines and guarantee that all carpets cleansed by their process will be free from dust, moths, etc., without any injury whatever to the fabric. They also have complete facilities for the renovation of feather beds, pillows and hair mattresses and the cleaning, repairing and upholstering of furniture. They occupy a second floor, 50 x 50 feet in dimensions and have six workmen in their employ. Orders receive prompt attention and experienced men are sent to take up and relay carpets. Order boxes are located at numerous places in Charlestown, Somerville, East Cambridge, Chelsea and Everett. This business was established in 1885, by Charles H. Paine, who was succeeded in 1890 by R. F. Baker. During the latter year Messrs. Newell & Co. became the proprietors; the members of the firm being: W. H. Newell and U. S. Lyons. Mr. Newell is a native of this State and a tinsmith by trade. He is a young man and a member of the Odd Fellows and the order of Red Men. Mr. Lyons is a native of Maine and has lived in this city for six years. He is an upholsterer by trade.



UIGLEY & PRAY, Dealers in Furniture, Crockery-ware and Carpetings, No. 276 Broadway, Near D Street, South Boston.—The firm of Messrs. Quigley & Pray was founded in 1881 by the present co-partners, Mr. John P. Quigley, who had formerly been with J. Carey, and Mr. James E. Pray, who was for some years with John H. Pray, Sons & Co. They brought sound knowledge of all the requirements of the trade to bear in their operations, and have built up a large, most desirable city and suburban patronage. The quarters occupied for business purposes comprise a store and basement, 60 x 75 feet in dimensions. The salesroom is excellently fitted up, and it is completely filled with a superb assortment of parlor and chamber furniture, made in the latest designs by the most reliable manufacturers, and embracing a wide range of prices. There is also an excellent display of stoves, carpets and crockery-ware, and everything necessary for house-furnishing. The goods are offered for sale on both the cash and easy installment systems, excellent values being assured in every instance. Mr. Quigley is a native of Boston, and Mr. Pray was born in Illinois, but has long resided in Boston. He is identified with the Ancient Order of United Workmen, Royal Arcanum, and City Point Catholic Association.



N. HATCH, Hardware and Cutlery, No. 130 Broadway, South Boston.—There are few busier warehouses and workshops in South Boston than those of Mr. H. N. Hatch. The salesroom in front is 25 x 75 feet in dimensions; the manufacturing department in the rear measures 30 x 45 feet. In all, fifteen persons are employed in the establishment. Mr. Hatch is a dealer in hardware, cutlery; parlor, cooking and office stoves; portable and brick hot-air furnaces and ranges; tin, copper, sheet-iron, britannia, wooden and crockery ware, of which goods he carries a large and varied stock; and he also makes to order sheet-iron, tin, zinc and copper work, giving particular attention to everything in connection with plumbing. Jobbing receives prompt attention, and the work is executed in the most superior manner. Mr. Hatch is a New Englander by birth, came to Boston when a young man and established this business twenty-five years ago. He is a thoroughly practical workman in all branches of the trade. He is a member of the Sheet Iron Workers' Association; and aside from business affairs is well-known socially, being prominent in the Masonic order and the Odd Fellows.



DAVID H. IRVING, Manufacturer and Dealer in Custom Made Boots and Shoes, No. 1068 Washington Street.—First-class work in this line is done by Mr. David H. Irving, manufacturer of and dealer in custom made boots and shoes. He carries in stock a full line of all the latest styles of lasts, and makes a specialty of custom made men's shoes. Mr. Irving has gained a great reputation for his hand-sewn boots and shoes, made to measure, at the uniform price of \$5.00. They are superior in material, style and workmanship, and give the most entire satisfaction. His place of business is 25 x 50 feet in area; seven experienced workmen are employed and he has a good trade in the city and suburbs. He is a young man, a native of Scotland and a citizen of the United States; a skilled practical shoemaker and a self-made man in the best sense of the term. His present business was established in 1883, and carried on at No. 1068 Washington Street since 1886.



OGEE & WALKER, Upholsterers, No. 10 Clarendon Street.—The business so successfully conducted by this firm was established in July, 1891, by Messrs. Walter M. Lougee and J. N. Wetherbee. In the following November the partnership being changed to Lougee & Walker, the present proprietors assumed control and have been eminently successful in gaining a large and influential patronage. The premises occupied comprise a store and basement, 25 x 40 feet in dimensions, admirably fitted up for the business. A specialty is made of custom work, giving particular attention to the artistic upholstering of sofas, lounges, chairs, etc. They make to order and put up draperies and window-shades, make and renovate mat-tresses, repair and polish furniture, lay carpets, and give careful attention to the cleaning of carpets and repairing trunks. A large stock of window-shades, wire-screens, drapings, awnings, and weather-strips are kept constantly on hand. The firm handles the finest upholstery and is able to give customers special inducements in goods and prices. The trade is with the first families in this city and its suburbs. Seven expert workmen are employed. The proprietors are practical workmen and have a complete understanding of all the details and requirements of the business. Mr. Lougee is a native of Maine, but has been a resident of Boston from boyhood.



BROUSSEAU & SON, Fine Teas and Coffees, and Groceries of All Kinds; also Ticket Agents for the Canadian Pacific and Boston and Maine R. Rs., No. 184 Friend Street.—This prosperous business was established in 1886 by Mr. G. B. Putnam at this same location. Mr. Brousseau succeeding to the control and adopting the above title in 1891. The premises occupied comprise a store and basement 25 x 50 feet in dimensions, and a large stock of groceries, both foreign and domestic, including the best teas, coffee, spices, etc., is constantly carried. A specialty is made of choice creamy butter and fancy canned goods.

A large local trade has been established which is constantly increasing as the excellence of the goods carried and the honorable business methods of the proprietor become more widely known. Five courteous assistants are employed. Only the purest and best of food products are handled such as are suited to the A 1 family trade which the house supplies. Many of our best hotels, restaurants and boarding-houses are supplied by this house. The premises are finely equipped and are stocked with an assortment of staple and fancy groceries which have no superior in this city, while the prices quoted are always regulated by the market. Mr. Brousseau is a native of Canada, but has been a resident of this city from boyhood and has always followed this line. The firm are also ticket agents for the Canadian Pacific and Boston and Maine, R. Rs. to all parts of Canada and the West.



DAM'S PHARMACY, Metcalf Adams, Manager, No. 892 Tremont Street.—This business was established here in 1886 by Mr. Adams, and he has since conducted it with the most gratifying results. The store, 25 x 35 feet in dimensions, is handsomely fitted up with all the modern adjuncts of convenience and attractiveness. Physicians' prescriptions and family recipes are here compounded in the most careful and accurate manner, in every instance from the purest and freshest ingredients obtainable, while the prices prevailing are maintained at the lowest figures consistent therewith. A large and carefully selected stock is always on hand, embracing drugs, chemicals and medicines, all the standard proprietary remedies, pharmaceutical specialties, etc., also a full line of perfumes, soaps, sponges and fancy and toilet requisites of every description, while a handsome soda-water fountain forms one of the most attractive features. Mr. Adams is thoroughly experienced and proficient in every branch of his profession and is a popular member of the State College of Pharmacy, the F. and A. M. and the I. O. O. F.



A. BACHELLER, Clothing Dyed, Cleaned, Altered, Repaired and Made to Order, No. 142 Kneeland Street.—A very useful line of business is that carried on by Mr. C. A. Bacheller. His specialty is the cleansing, altering, repairing and dyeing of clothing, all work of this description being done in first-class style at very reasonable prices. He also carries a good stock of fine cloths, both imported and domestic, and makes clothing to order in all the latest and most fashionable styles. The salesroom and workshop comprise an area of 40 x 50 feet and six experienced hands are employed. He carries on a large first-class business in the city and suburbs. Mr. Bacheller was born in Lynn, Mass., and has been a resident of Boston for twenty-three years. His present business was established in 1871, at the corner of Bennett and Washington Streets and removed to its present locality in 1880. Mr. Bacheller is a young man both energetic and enterprising, and is a member of the Knights of Honor and the National Lancers.



M. GOLDIE, Ladies' Tailor, Riding Habits, Jackets, Ulsters, Etc., No. 7 Temple Place.—A leading source of supply for tailor-made coats, riding-habits, jackets, ulsters, etc. is the establishment of Mr. J. M. Goldie. He is a practical tailor and cutter of twelve years' experience and established his present business on September 1, 1891. As a ladies' tailor his facilities for meeting the demands of an influential and growing patronage are among the best in the city. He has achieved a gratifying success in originating new styles of ladies' attire, and the richest products of the Orient and the most skillful manufactures of the Occident have been laid under tribute by him for new ideas and patterns. He selects the choicest of fabrics of Old World production which are made up in the most stylish manner from his own designs, the novelty and beauty of which deservedly attract the attention of the élite of this city and vicinity, while he has the finest and most récherché fabrics in stock from which lady patrons can choose. Mr. Goldie is a native Bostonian.



**LINCOLN & DODGE**, Iron Founders, Alger Street, South Boston.—This representative house was established in 1853, by Messrs. R. B. Lincoln & Son, who were succeeded in 1881 by Messrs. G. H. Lincoln and J. M. Dodge, under the present firm name. The manufacturing plant covers an area of 30,000 square feet, and every modern facility is at hand for insuring rapid and perfect production, while steady employment is given to fifty skilled and expert hands. The firm make a leading specialty of machine castings, sugar house work, boiler castings and castings for buildings. Only the best materials are utilized, and every part is fashioned and finished with the utmost accuracy and care. The largest orders are filled immediately on terms and prices which are rarely duplicated elsewhere, and a large and permanent trade has been established in this city and throughout the State. The co-partners are native Bostonians, in the prime of life, reliable authorities in the iron industry, and of excellent repute and standing in the business world.



**MERTAIN HATCH**, Insurance, Real Estate Broker and Auctioneer, No. 124 West Broadway, South Boston.—No safer or more profitable investment for capital in the city can be found than South Boston and suburban real estate; and among those who are actively engaged in the management of operations in this line is Mr. E. Mertain Hatch, real estate broker and auctioneer. He buys and sells, exchanges and lets property of all descriptions, collects rents, negotiates mortgages, effects insurance in first-class companies, and pays especial attention to the care and management of real estate and trust property. He has two well-appointed offices on the second floor at No. 124 West Broadway, where he has carried on this line of business since 1880. Mr. Hatch was born in Maine, and educated in the town schools and at Lincoln Academy in that State. He subsequently taught school several winter terms in Maine, and came to Boston while still a young man. Before going into the real estate business he was for ten years a salesman, and has a wide circle of acquaintances among business men and property owners.



**AMES H. BARKER**, Prescription Druggist, No. 181 Washington Street.—Although but recently founded, within the past year, this establishment has suddenly bounded into public favor and confidence and has already secured a liberal share of patronage vouchsafed to but few older established houses in the trade. The commodious premises, 16 x 60 feet in dimensions, comprise a handsomely and neatly appointed store, perfect in conveniences of arrangement for the successful prosecution of the business, and an elegant soda fountain presents one of its most attractive features. It contains a large and full assortment of pure drugs and chemicals, proprietary medicines of acknowledged merit, druggists' sundries, toilet articles, soaps, sponges, surgical instruments and the usual complement of the first-class drugstore, a specialty being particularly made of boratine. Special care is exercised in the compounding of physicians' prescriptions and family recipes, in the preparation of which only the freshest and purest drugs and chemicals obtainable are used, and every precaution is taken to secure accuracy and precision. This house is conducted upon the highest standard of professional ability, and patrons will always find every element of satisfaction both in the superiority and variety of the stock and reasonableness of prices charged. Mr. Barker, who is a graduate of the Philadelphia College of Pharmacy, was born in Louisiana, and for the past twenty years has been a resident of this metropolis.



**WHITE & DONNELL**, Grocers and Tea Dealers, No. 1034 Tremont Street.—The well-known firm of White & Donnell established this business in 1857, and under their experienced and efficient management they have since conducted it with steadily increasing success and prosperity, handling a superior line of goods, which they sell at remarkably low prices. The commodious store, 20 x 75 feet in dimensions, is handsomely appointed and admirably fitted up throughout for the advantageous prosecution of the business, and three courteous clerks are in regular employment. An extensive and comprehensive stock is at all times carried, embracing the purest and choicest line of teas and coffees the market affords, also spices, sugars, condiments, syrups, canned goods, table delicacies, sauces, foreign and domestic fruits of all kinds, butter, cheese, eggs, lard, flour, cereals household specialties, etc. All orders for the same are promptly filled and satisfactorily delivered, and the prices quoted are invariably placed at the lowest point consistent with first-class goods and fair dealings.



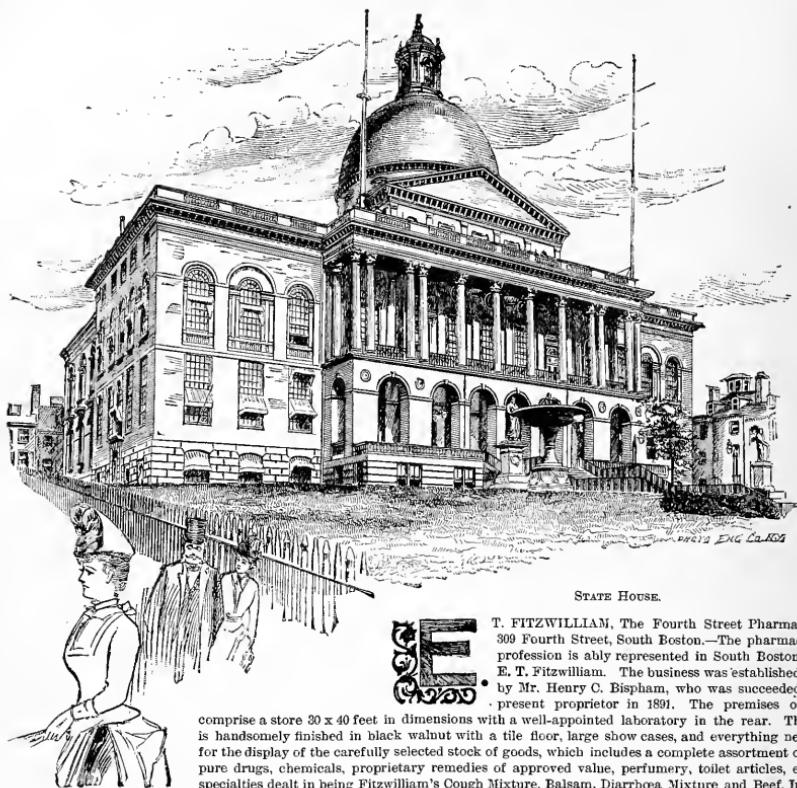
**W. H. GRIFFITH & CO.**, Plumbers, No. 97 Cambridge Street.—In the line of plumbing, gasfitting, steam and hot-water fittings, etc., no firm in this section of the city enjoys a better reputation for first-class workmanship or promptness and ability in fulfilling contracts, than Wm. H. Griffith & Co. Messrs. Wm. H. Griffith and Geo. A. Griffith, who compose the firm, are gentlemen of practical experience in every part and detail of their business, and are prepared to enter into contracts of any size or magnitude, for plumbing residences, stores, business structures, etc. Likewise for introducing gas or fitting premises for steam or hot-water heating, and guarantee to give satisfaction in every particular. They have in constant service ten skilled workmen, and at their spacious premises a full sample line of the latest sanitary devices is constantly on hand. The business was established in 1877 by the present senior partner, and conducted by him until 1887, when his brother, Mr. Geo. A. Griffith, was admitted to partnership. Both gentlemen are thoroughly skilled sanitary engineers, whose experience extends over the whole of their business career. They are both young men and members of the Boston Master Plumbers' Association. Jobbing also receives the immediate attention of the Messrs. Griffith. Both gentlemen are natives of Boston.



**J. FRASER**, Fine Tailoring, (Studio Building,) No. 110 Tremont Street.—Mr. J. J. Fraser founded his business in 1883 and has sustained a well-deserved reputation for fine workmanship and excellent fabrics. He is by general assent one of the foremost exponents of the tailors' art in this city and enjoys a first-class patronage. The work turned out here is of a superior character, and thoroughly reliable: first-class goods only are kept in stock. The garments leaving this well-known establishment are A 1 in every instance, alike as to style, fit, finish and fabric. Mr. Fraser is a thoroughly practical cutter and all-round tailor of ample experience. He keeps on hand a fine stock of imported and domestic woolsens and worsteds, including fancy cassimeres, cloths, cheviots, diagonals, corkscrews and fashionable suiting from which the most fastidious in dress can make selections.



**GEORE H. ASH & CO.**, Manufacturers of Fine Grade Grand, Upright and Pedal Pianos, No. 42 Warren Street.—This business has been in successful operation for the past seven years, and under the efficient management and direction of its able proprietors, it has ever been conducted with uniform success and prosperity. The premises here occupied comprise a large and commodious floor, admirably adapted and perfectly equipped, and three skilled and expert assistants are employed. In the stock handled will be found a fine assortment of pianos of their own manufacture, besides the celebrated Pedal pianos, of which this house makes a leading specialty, and every instrument purchased at this establishment is guaranteed to give entire satisfaction as regards quality of tone, fine finish, durability and superior workmanship. The newest styles in both grand and upright pianos are carried, and in every instance these instruments have a quick responsive action, and are fully warranted in every respect. Particular attention is given to repairing of all kinds, also to tuning. A large and highly flattering patronage is enjoyed annually. Mr. Ash, the active member of the firm, is a native of Newburyport, and a practical and experienced piano-maker.



STATE HOUSE.

**T. FITZWILLIAM**, The Fourth Street Pharmacy, No. 309 Fourth Street, South Boston.—The pharmaceutical profession is ably represented in South Boston by Mr. E. T. Fitzwilliam. The business was established in 1875 by Mr. Henry C. Bispham, who was succeeded by the present proprietor in 1891. The premises occupied comprise a store  $30 \times 40$  feet in dimensions with a well-appointed laboratory in the rear. The store is handsomely finished in black walnut with a tile floor, large show cases, and everything necessary for the display of the carefully selected stock of goods, which includes a complete assortment of fresh, pure drugs, chemicals, proprietary remedies of approved value, perfume, toilet articles, etc., the specialties dealt in being Fitzwilliam's Cough Mixture, Balsam, Diarrhoea Mixture and Beef, Iron and Wine. A special feature of the business is the compounding of physicians' prescriptions and family recipes, all orders in this department being carefully and promptly executed. Mr. Fitzwilliam is popular with his numerous customers, and is thoroughly experienced in this line, having been a clerk in this same store for Mr. B. J. Hathaway for many years. He is a native of Boston.

**S**AWYER & FORSAITH, First-Class Groceries and Provisions, No. 327 Dorchester Street, South Boston.—The trade in teas and coffees forms a very important factor in the commercial relations of this community, and in speaking of the enterprising and prominent houses engaged in this branch of commerce, special mention ought to be made of the concern of Messrs. Sawyer & Forsaith, located at No. 327 Dorchester Street. This attractive and well-appointed store was opened to the public by the present proprietors in 1891 and has gained a large and influential patronage. A store and basement,  $25 \times 75$  feet in dimensions, is occupied and a large stock of the finest teas, coffees, spices, sugars, and the nicest of butter is kept constantly on hand. Five experienced salesmen are employed and goods are promptly delivered to all parts of the city and its suburbs. Mr. L. B. Sawyer is a native of Maine. He is a gentleman of middle-age, who came to Massachusetts when a boy and has for many years been engaged in this line of business. Mr. W. C. Forsaith is a native of Maine. He is a wideawake, enterprising young business man, who is thoroughly experienced in the business and is highly esteemed in commercial circles. Both gentlemen are eminently popular with their numerous patrons and the house is a most agreeable one with which to establish business relations.

**B**ERLO BROTHERS, Manufacturers of Fine Sausages, No. 322 Broadway, South Boston.—This firm was founded in 1883 by the present proprietors, Messrs. John and Nicholas Berlo, and under the firm name of Berlo Brothers has been conducted with the most substantial success, which has been largely due to the excellence of the goods made by the firm, their products being of uniform superior character. The premises occupied comprise a tastefully fitted-up store,  $25 \times 35$  feet in size, and a shop  $25 \times 75$  feet in dimensions, used as a manufactory. Between the two is a splendid refrigerator, having a holding capacity of eight tierces of meat. The factory is equipped with the most improved machinery, operated by steam-power, and a number of hands are constantly kept busy turning out sausages of all kinds. A leading specialty is made of fine frankfurters, some eight hundred being made every day. Both a wholesale and retail trade is carried on. The Messrs. Berlo are natives of Germany, but have long resided in this country, and before starting their present business were employed in a sugar refinery.

 EDWARD T. PIGEON, Boots, Shoes and Slippers, No. 147 Meridian Street, East Boston.—Among the oldest established and leading boot and shoe stores of East Boston, is that which was established by Mr. Edward T. Pigeon in 1871. The attractive and commodious store, 20 x 60 feet in dimensions, is fitted up throughout with all the necessary conveniences. In the large and admirably chosen line of footwear handled, will be found boots, shoes, rubbers and slippers for men, women, youths misses, boys and children in all the different styles, grades, widths and sizes from the strongest walking to the daintiest of house shoes, all of which represent the products of the leading manufacturers in the country. These goods are guaranteed to give perfect satisfaction as to fit, comfort, appearance and durability, and they are offered for sale at the lowest figures consistent with first-class articles and fair dealings. Mr. Pigeon spares no pains to please every customer in every feature of merit, and the large and flattering patronage he receives is but a just tribute to his honorable methods of conducting business. He is a native of this State.

 OTTO H. VON DER HEYDE, Proprietor German Pharmacy, Chemist and Druggist, No. 137 Meridian Street, East Boston.—The "German Pharmacy" owned and controlled by Mr. Otto H. Von der Heyde, East Boston, was established during the continuance of the year 1873, and since that time, the history of the concern has been one unbroken record of prosperity. The business is strictly that of a chemist and druggist of superior order, Mr. Von der Heyde engaging in every department of the profession, his specialty being the manufacture of "Malt Cough Balsam," of which specific he is sole proprietor. The store is excellently appointed and completely equipped and stocked with a large and choice variety of drugs, medicines, and druggists' sundries, etc. Mr. Von der Heyde is a native of Germany and a sound and able practitioner, in whom is justly placed the most implicit confidence.

 AMES SWEENEY, Groceries and Provisions, No. 332 Sumner Street, East Boston—This house has been for years a headquarters for families who demand and expect to purchase nothing but first-class goods at prices that are fair and reasonable. A specialty is made of ship stores and many of the largest ships at this port obtain all their supplies here. The store is commodious, neatly fitted up, and contains at all times a large stock of meats of all kinds, teas, coffees, sugars, syrups, flour, butter, cheese, eggs and country produce. These goods are warranted to be of first-class quality and orders are promptly filled and delivered. A large local trade has long been enjoyed and the ship trade is especially large. Mr. Sweeney, the enterprising proprietor, is a native Bostonian.

 T. McCALLION, Hack, Boarding and Livery Stable, No. 50 Orleans Street, East Boston.—This gentleman established his business here in 1884, and has always commanded a liberal patronage. The stables are commodious, well-lighted, ventilated and drained and thoroughly equipped with every requisite. Thirty-seven horses are kept for hire, including those suitable for ladies and invalids as well as those noted for speed and staying qualities. A large number of hacks are employed in transferring passengers to and from trains and steamers, while all kinds of teaming work is done at short notice, furniture is moved and baggage transferred, and a specialty is made of furnishing first-class coupes for weddings, balls, parties, funerals and other occasions. Orders by telephone No. 484 receive immediate attention. Mr. McCallion has resided here since 1850.

 F. FARRELL, Sanitary Plumbing and Gasfitting, No. 188 Sumner Street, East Boston.—The prosperous plumbing business owned and conducted by Mr. M. F. Farrell, has been in existence since the year 1879. The business is that of a sanitary plumber and gasfitter, the specialty being plumbing in all its many departments. Mr. Farrell's operations embrace the setting and repairing of bath tubs and water-closets, the erection of conductors and the execution of jobbing. He engages himself extensively in contracting for water, gas, steam and sewerage connection and his patronage has highly influential and constantly expanding tendency. The premises are excellently equipped and cover a superficial area of 18 x 35 feet, and they are constantly stocked with a large, choice, varied and complete line of supplies incident to the business. Mr. Farrell is a native of the State of Massachusetts.

 AT. E. HUTCHINS, Merchant Tailor, No. 922 Washington Street.—Mr. Nat. E. Hutchins, merchant tailor, has been established in business at the present location since the year 1883. The business extends throughout the entire city and suburbs, the specialty being the production of superior garments. A large and choice stock of imported and domestic cloths is constantly kept. Mr. Hutchins himself superintending the conduct of the cutting department. He exercises the most judicious and tasteful selection in the choice of goods, and he keeps himself thoroughly posted upon the subtle and constantly changing moods of fashion. His premises cover an area of 1,000 feet, and he employs a staff of fifteen assistants. Mr. Hutchins has had many years' constant experience in his business, he in fact, having followed no other line throughout his career. He is a native of the State of Vermont, his residence in Boston having commenced with his boyhood.

 F. HASKELL, Brass, Copper, Sheet-iron and Tinware Manufacturer, No. 121 Eliot Street.—Mr. E. F. Haskell, manufacturer of brass, copper, sheet-iron and tinware, etc., has been established in business at his present location, since the year 1888. The business comprises the undertaking of plumbing, gasfitting and general jobbing; a heavy volume of business is conducted in stove, range and furnace repairing and the specialty is the department devoted to galvanized ironwork. The premises occupied by Mr. Haskell consist of a shop, elegantly located upon the third floor of the building, which is appropriately and perfectly equipped and covers an area of 25 x 40 square feet, Mr. Haskell being assisted in the conduct thereof by a staff of five employees. Mr. Haskell is a practical tinsmith by calling and he has had over forty years' constant experience in his business. He is a native of the State of Maine and his residence in Boston covers a period of many years.

 S. RICH, Fresh, Dry and Pickled Fish, Oysters and Clams, No. 126 Sumner Street, East Boston.—In 1882 Mr. Rich embarked in this enterprise, and during the past decade he has reared a most prosperous business. The premises, 20 x 30 feet in dimensions, are admirably appointed, and the large, complete and varied assortment of sea-food handled, embraces all kinds of fresh, dry and pickled fish to be found in the market, also oysters and clams in season, all of which are first-class in quality, and represent the best and most desirable supplies obtainable. The lowest prices are always quoted, and all orders are promptly filled and delivered at residence, free of charge. Mr. Rich is a popular and thoroughly reliable business man. He is a native of Boston, and caters to many of its leading families.



M. PORTER & CO., Dealers in Stoves, Ranges, Hardware, Table and Pocket Cutlery, Lamps and Lamp Fixtures, No. 142 Meridian Street, and No. 163 Liverpool Street, East Boston.—At the time of the foundation of the business controlled to-day by Messrs. G. M. Porter & Co. and by them conducted at No. 142 Meridian Street, and No. 163 Liverpool Street, East Boston, which event occurred in 1863, the name of the house was Messrs. W. C. Richards & Co., the assumption of possession by the present partnership occurring in 1866. Messrs. Porter & Co. are dealers in stoves, ranges, hardware, table and pocket cutlery, lamps and lamp fixtures, the specialty being kitchen-furnishings and the engaging extensively in the manufacture of ironwork. The premises comprise a well-stocked and ably managed store with a completely equipped workshop in the rear, the whole premises representing an aggregate floor area of 5,600 feet. The goods handled, coupled with the commendable promptitude with which the house executes all commissions intrusted to it, has been a factor in its success. The major proportion of the duty incidental to the management of the business devolves upon Mr. G. M. Porter, who is a practical man and a master of all the details of his calling and is a native of the State of Maine.



W. D'ARCY, Restaurant, No. 240 Meridian Street, East Boston.—An old-established, ably conducted restaurant is that of Mr. C. W. D'Arcy which was established in 1873 by the present proprietor. His premises, which are finely fitted up, comprise a saloon which contains a choice collection of foreign and domestic wines, ales, etc., and a finely appointed restaurant in the rear. The cooking here is good, being done by first-class cooks, and the supply of fish, game, and domestic meats is of the best. Mr. D'Arcy is a gentleman of long experience in this business, and the first-class, permanent patronage which he has gained, is evidence of the excellence of the bill of fare. Mr. D'Arcy is a native of Massachusetts, an enterprising business man and is eminently popular with his patrons.



WILLIAM W. GILL, Watchmaker, Jeweler and Optician, No. 313 Broadway, South Boston.—A first-class jewelry establishment in South Boston is that of Mr. William W. Gill, which was founded by Mr. A. D. Handy in 1856, the present proprietor succeeding to the control in 1890. Every article sold in this establishment is fully warranted, and all work executed is guaranteed to render satisfaction, fine watch repairing being a specialty, while the prices prevailing here, too, are of the most reasonable character. The store is compact, ample and neatly fitted up, the display being very attractive, and a large, fine assortment is constantly kept on hand. The stock includes handsome gold and silver watches of all the leading makes, superb diamonds and diamond jewelry; exquisite novelties in earrings and pendants, brooches, lace pins, finger rings, scarfs pins, chains, charms, lockets, bracelets, and elegant jewelry of every description; also French and American clocks, solid silver and plated ware, art novelties, bronzes, opera-glasses, spectacles, and everything that is to be found in a leading establishment of the kind. Mr. Gill is a native Bostonian and a thoroughly expert watchmaker and jeweler.



C. P. CLARK, Laundry, No. 117 Dorchester Avenue, South Boston.—The work turned out from this house is of a very superior character, while extremely moderate prices at all times prevail. The business was established by Mr. M. Mascall in 1887. In 1890 Mr. C. P. Clark, the present proprietor, succeeded to the control. The premises occupied are of ample dimensions, admirably fitted up and arranged for the successful prosecution of the business. A force of competent assistants is employed. A specialty is made of shirts, collars and cuffs, all work being done by hand; great care is taken that garments shall in no way become injured. The business, under the able management of Mr. Clark, has rapidly increased. Mr. Clark is a native of Wheeling, West Virginia, but has been a resident of Boston several years and is now a resident of Chelsea.



ATKINS & CO., Furniture, Carpets, Oil Cloth, Etc., Nos. 1 and 13 Lewis Street, East Boston.—This is an old-established concern, having been founded in 1844 by Mr. I. Atkins. This gentleman, now deceased, was a liberal, progressive business man, honorable in all dealings, and he ever sustained an enviable reputation as a reliable, reputable merchant, straightforward and equitable in all his dealings. At his death the business became the property of his widow, who employs as manager a thoroughly experienced attaché of the establishment. The premises occupied comprise three floors, 50 x 60 feet in dimensions, and the entire place is equipped in the most convenient and attractive manner. The heavy stock constantly carried embraces a superb assortment of parlor, bedroom, kitchen, dining-room, hall and library furniture, beds and bedding, carpets, oil cloth, ranges, parlor stoves, lamps, crockery, and house-furnishings in general. The goods are in a large variety of patterns and designs. A staff of clerks are in attendance and customers are given every opportunity to examine goods before purchasing.



BROWN & PETERS, Dealers in Musical Merchandise, Music, Instruments, Strings, Etc., Room 38, No. 611 Washington Street.—These gentlemen, who are both professional musicians, each being a master of several different instruments, organized a band, known as Peters' Orchestra, in 1887, and during the past year opened their present store at No. 611 Washington Street. This salesroom presents an attractive appearance, and is fully stocked with a large and complete assortment of instruments, strings, music, both vocal and instrumental, and, in short, musical merchandise of every description. All the latest publications are sure to be found here, a specialty being made of five and ten cent music, and all orders by mail are promptly attended to, while a liberal discount is offered to dealers and professionals, the large and liberal trade enjoyed by the firm in this department, extending throughout the New England States. Particular attention is given to the repairing of instruments, bows, etc., by skilled workmen, also to piano tuning, and in every instance the work is performed in the highest style of the art at reasonable prices. The house is likewise prepared to furnish musicians at all times, and can supply any size orchestra or band for any occasion, at short notice. Messrs. Brown and Peters are both natives of this city, and men of promptness, reliability and strict honor in all their dealings.



C. H. DURELL, Broadway Stables, Hack, Boarding and Baiting, No. 400 Broadway, South Boston.—This establishment is in all respects a leading and well-equipped one. The premises occupied comprise two commodious two-story buildings, each 100 x 100 feet in superficial area, and are cleanly kept, excellently lighted and thoroughly ventilated. There are superior accommodations for sixty horses and a great number of vehicles; the office is connected by telephone, and ten or more experienced hostlers, drivers and other help are employed under the efficient superintendence of E. W. Goldthwaite. Horses are kept on livery here by the day, week or month, and boarded and baited in the very best manner, at reasonable rates, and a splendid line of turnouts is kept for hire, including elegant hacks, phaetons, buggies and light wagons of every description. First-class carriages are furnished for all occasions, at moderate terms, special attention being given to funerals, weddings, parties, etc., and all orders receive prompt attention. The Broadway Stables were established in 1883 by the present proprietor. Mr. Durell was born in Maine, and has resided in Boston for many years, and is a man of long and varied experience in this line.



W. BRUNDAGE, Best Family Groceries, Manila Rope, Paints, Oils, Etc., No. 201 Atlantic Avenue.—One of the best equipped establishments devoted to the sale of ship stores and ship chandlery in Boston is that of C. W. Brundage, where can always be found everything in the line indicated, including a full and first-class assortment of family groceries. Only thoroughly reliable, superior goods are handled, quality and quantity being guaranteed, while the prices charged here are exceptionally low. The business premises are commodious and well kept, and the office is connected by telephone (No. 1189). The stock comprises choice fresh teas, coffees and spiced sugars, syrups and molasses, dried fruit, canned goods, delicacies, condiments, biscuit, crackers, best brands of flour, meal, beans, pease, rice, vinegar, pickles, etc.; fine dairy butter, cheese, lard and prime hams, smoked and dried meats, fish, salt and general groceries; also manila rope, cordage, oakum, pitch, tar, resin, paints, white lead, oils, etc., etc.; and all orders receive prompt attention, the proprietor keeping what handy to get off to vessels. Mr. Brundage is a native of Providence, but many years in this city. He started in the grocery business in 1879 on Harrison Avenue, and up to 1889 conducted two stores, moving to the present location (Richards' old stand) about six years ago.



B. BIRD PRINTING COMPANY, Printers and Embossers, No. 27 Beach Street.—The foundation of the prosperous business conducted under the title of the J. B. Bird Printing Company, occurred during the currency of 1880, the establishment being the work of Mr. J. B. Bird, the existing proprietor. The location of the concern at the date of the commencement of its existence was at Everett, Mass., the occupation of the Beach Street quarters taking place during the past year. The business is that of printers and embossers, the specialty being a comprehensive variety of labels. The company manufacture druggists' and liquor labels and handle druggists' and folding boxes, and undertake in infinite variety high-class printing. The connection is eminently valuable and expansive and is located throughout the entire New England section, and the house holds a valuable agency for fancy paper-boxes. The premises contain presses of improved make, modern paper-cutters and are supplied with an adequate volume of steam-power, and the reputation enjoyed by the house for the high-class character of all its productions is admirable. Mr. Bird is a young man and a native of the city of Boston.



F. DAVIS, Ladies', Gents', Misses' and Children's Fine Footwear, No. 2131 Washington Street, Boston Highlands.—A popular, old-established and first-class emporium of Boston Highlands, devoted to the trade in fine footwear, is that of Mr. E. F. Davis, the efficient proprietor, eligibly located in the Hotel Comfort building. This business was originally founded in 1878, by Mr. C. Arvin, and after two or three changes, the present owner assumed control of its affairs in 1889, as successor to the firm of Page & Davis. The commodious store, 20 x 60 feet in dimensions, is handsome and attractive in its appointments and perfect in convenience of arrangements for the systematic conduct of the business. The stock carried is large and varied, has been most carefully selected from the products of the most celebrated boot and shoe manufacturers in the country, and includes ladies', gentlemen's, youths', misses', boys' and children's boots and shoes in all sizes, widths, styles and grades, together with a full line of slippers and rubbers, a leading specialty being made of a high cut shoe which sells for \$2.50. Mr. Davis devotes his entire attention to the demands of the trade, and all of his goods are guaranteed to be exactly as represented in every instance, while correct style and perfectly fitting boots and shoes are assured. A splendid patronage is enjoyed. Mr. Davis was born in Maine, but for the past twenty years has been a highly esteemed resident of this community.



BROWN & THORNDIKE, Boots, Shoes and Rubbers, No. 232 Broadway, Chelsea.—A popular house and the oldest in its line in Chelsea is that so ably conducted by Messrs. Brown & Thorndike, which was established in 1861, or about that time, by J. S. Eldridge & Co., the present proprietors succeeding to the control in 1891. A handsomely appointed store, 25 x 70 feet in dimensions, is occupied, which is provided with every accommodation for prompt, successful and satisfactory business. A very large stock of fine and medium grade goods is carried which have been obtained direct from the best manufacturers and is offered to customers at prices that defuse successful competition. Here will be found boots and shoes of all sizes and the latest styles for men, youths, ladies, misses, and children, also a fine line of rubber goods. The members of the firm, Messrs. W. L. Brown and C. L. Thorndike, are both natives of Massachusetts and are thoroughly experienced in this business, fully meriting the success achieved. Mr. Brown was for four years with the house of J. S. Eldridge & Co., and Mr. Thorndike with Larabee & Wesson for three or four years.



JOSEPH J. HOWE, Registered Pharmacist, No. 1002 Tremont Street.—The drug and prescription store of Joseph J. Howe occupies a leading position in its particular line of trade. This pharmacy was established in 1891 by Mr. Howe, who has had fifteen years' experience in this line. The premises are handsomely and neatly fitted up, and a large and complete stock of pure and fresh drugs and chemicals, pharmaceutical preparations, all the popular proprietary remedies, toilet and fancy articles in great variety, etc., is at all times handled. A specialty is here made of cough mixtures of the most efficacious quality, and particular attention is given to the compounding of physicians' prescriptions and family recipes, in the preparation of which only the freshest and most reliable ingredients are used, while every precaution is taken to secure the most perfect accuracy. Mr. Howe, who is a native of this city, is a thoroughly experienced and qualified registered pharmacist.



J. KINNALLY, Plumber, No. 58 Dorchester Street, South Boston.—For a man established but a comparatively short time, D. J. Kinnally, the well-known plumber, has built up an excellent patronage. The quarters occupied as office, etc. are compact and ample, a full line of supplies being constantly kept on hand and some half a dozen competent workmen are employed. All classes of work in the line indicated are done in the most expeditious and trustworthy manner, sanitary plumbing being a specialty, while jobbing is promptly executed, likewise, all orders receiving immediate attention. Mr. Kinnally, who is a gentleman in the prime of life, is a native of South Boston, well and favorably known, both in his business relations and in private life, and is a member of the City Point Catholic Association.



E. STACKPOLE & CO., Truckmen, No. 29 Doane Street, Stables, First Street, South Boston.—Messrs. W. E. Stackpole & Co., who entered this field in September, 1890, apparently realized that their success was to be measured out by their deserts, for they have from the beginning conducted their affairs with a reliability and with a systematic punctuality which has already resulted in making them widely known, and eventuated in a degree of support that keeps their eight horses and seven men busily employed. The trucking of all kinds of merchandise comes within the range of the firm; brass goods, crockery and glassware, tobacco and other fragile commodities being handled with a care that has given unqualified satisfaction. Among the important houses that have tested the dependability of the firm are Benedict & Burnham Manufacturing Company, of Waterbury, Conn., Norcross, Mellen & Co., Kinsley, Davis & Co., and Isaac Kaffenburg, to each of whom reference is confidently permitted. The firm's stables are at First Street, South Boston, where its horses are well cared for. Mr. W. E. Stackpole is a young man of Boston birth, worthily earning success by good business methods and steady application.



URDOCK PARLOR GRATE COMPANY, Manufacturers of Grates, Brass Fenders, Andirons, Etc., Stable Fittings a Specialty, No. 18 Beacon Street.—The leading headquarters in Boston for parlor grates, fireplaces, fenders, tile and brass goods generally, is the establishment of the Murdock Parlor Grate Company who are nationally famous as manufacturers in this line operating an extensive factory at Middleboro, Mass., and have long been at the head of the trade in New England. The business was founded in 1834 by Messrs. Bent, Griffith & Co., who were succeeded in 1867 by Messrs. Murdock & Co., and in 1875 the present company was incorporated, under the laws of the State of Massachusetts, with T. B. Griffith, president; Samuel Shaw, treasurer. These gentlemen are expert and practical representatives of the business in all its branches, starting with a laudable ambition, worthy of the great future before them, to manufacture and handle only the best goods of the most artistic designs. They have steadily enlarged their facilities so as to keep abreast of the most exacting requirements, and have enlisted all the agencies of the artistic and decorating professions in fitting up their Boston establishment upon a scale of magnificence never before attempted. The salesrooms form a veritable salon, grand in proportions, dazzling in its wealth of artistic ornamentation and picturesque effects, and eminently suggestive to the visitor's eyes and sensibilities, of what can be accomplished by the introduction of these exquisite creations of grates, fenders, hearths and objets d'art into their own homes. The entire establishment is a storehouse of the choicest artistic productions in the line of brass, bronze and iron work; and these goods are always kept in stock, while original designs are drawn to suit customers. The Murdock Pure Air Ventilating Grate, one of the important specialties of this company, fills a long-felt want for a grate that would give a room continuous and absolutely pure fresh air from out of doors and be positively heated. These essentials are guaranteed to be found in this invention. Special attention is also called to their Curtain Grates, which are a new departure in design and construction, and are eminently practical as well as ornamental. Their Mantel and Fireplace combined is finished in brass, bronze or antique, and is unequalled for chaste simplicity and fine effect. Their tile department is superior to any other in this section. Being dealers and importers of a rich and varied assortment, this company can offer great inducements to purchasers as to prices and selections. Those wishing mosaics, facings, hearths, dadoes, vestibules and floors, will find it to their advantage to examine this stock. They are sole New England agents for the Trent Tile Company, of Trenton, N. J.; Maw & Company, [Limited], of Jackfield, Eng.; and Boch Frères, of Mauhege, France; whose goods in their respective lines are acknowledged to be the finest in the world. The trade of this representative house extends to all parts of the United States. The officers of the company are Massachusetts men by birth and training, who have given this branch of manufacture a life study and are its most enterprising, accomplished and successful exponents in America.



RIGHT BROTHERS & CO., Manufacturers of Umbrellas and Parasols, Warerooms, Nos. 63 and 65 Essex Street.—The house of Wright Brothers & Co. are the most extensive manufacturers of umbrellas and parasols in the world. Their headquarters are at Nos. 322, 324 and 326 Market Street, Philadelphia, their factories at Nos. 6, 8, 10, 12, 14, 25 and 27 Hudson Street, that city, and they have branch houses at No. 450 Broadway, New York, Nos. 63 and 65 Essex Street, Boston, and Nos. 186 and 188 Fifth Avenue, Chicago. This great enterprise was founded in 1816, and its subsequent career has been a phenomenally successful one, the business steadily growing through the decades, and the extent of the trade now supplied all throughout the United States demands the employment at the factories of over five hundred hands. The immense product includes umbrellas and parasols of all kinds, in a vast variety of styles and patterns, all made in the most durable, finished manner. The Boston branch was opened in 1866, on Channing Street, by Mr. Marshall Tyson; a removal to the present quarters being effected in 1888; and in 1891 Mr. F. W. Wesner became the manager. He is a native of Boston, popularly known here, and has had ample business experience. The territory controlled by him includes the whole of New England throughout which a large trade is transacted.

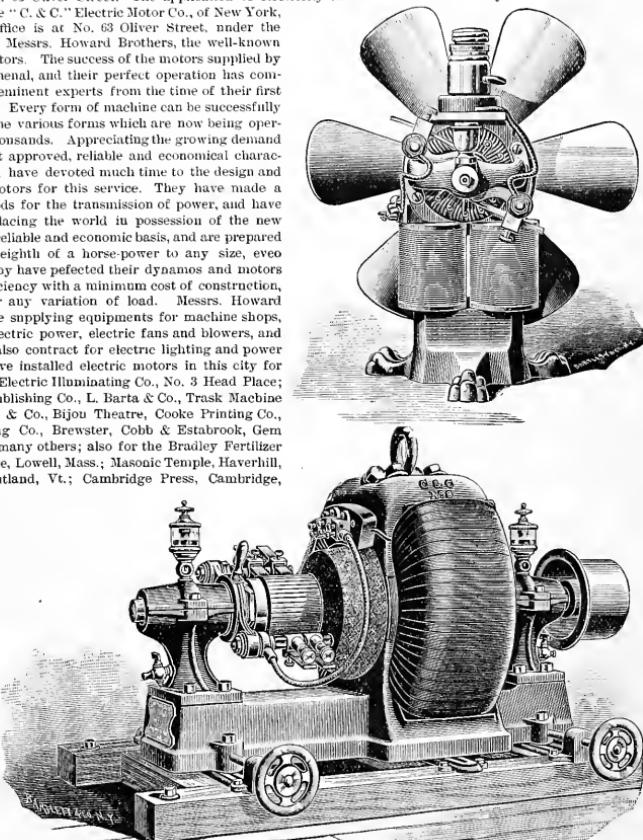


DAVID W. CUSHING, Refrigerators, Stoves, Ranges, Etc., No. 28 Union Street.—This gentleman is an extensive dealer in refrigerators, stoves, ranges and tinware of all kinds, while he is especially prominent as agent in New England for the "Challenge" Iceberg Refrigerators, side boards and ice chests, manufactured by the Challenge Corn Planter Co., of Grand Haven, Mich. These refrigerators stand for all that is best in science, invention and mechanical skill, and are widely preferred over all other makes by those who have investigated their merits. They are warranted by the manufacturers to be made as represented in their catalogue, to wit: All cases are made from thoroughly kiln-dried lumber; the doors are trimmed with their own patent locks and solid brass or bronze hinges and escutcheons; the best that can be made; their own patent self-retaining malleable casters are used, which stay in place and will not break nor drop out when the refrigerator is moved; also, their own patent floor plates in connection with caster, the most perfect caster and floor plate made. The construction is as follows: First-Outside case usually of ash, practically air-tight. Second-Space filled with pure charcoal. Third-Inside case practically air-tight, made of matched lumber. Fourth-Lining of non-conducting paper. Fifth-Lining of zinc, water and air-tight. Mr. Cushing will be found to carry the finest line of refrigerators and sideboards to select from ever brought to this market, whether it be an elegant sideboard with French plate mirror, or any of the intermediate goods between this and an ordinary ice chest or a large portable grocer's refrigerator. He sells at both wholesale and retail, and supplies all classes of buyers in this line throughout New England. Mr. Cushing is a native Bostonian, and first began work as an office boy in the same store. He afterwards clerked for other parties, and in 1866 became a member of the firm of Smith, Gerrish & Co., succeeding to the sole control in 1870. He occupies six floors, 28 x 70 feet each, and carries a splendid stock in all departments, a specialty also being made of the "Glenwood Ranges," which are so popular with housekeepers everywhere. A number of talented salesmen represent the house upon the road.



ROOKS & CO., Importers and Dealers in Shoe Manufacturers' Goods, No. 97 Summer Street.—Messrs. Brooks & Co. are deservedly prominent as extensive importers and dealers in shoe manufacturers' goods, shoe store supplies, tools and findings, and enjoy a large wholesale trade throughout New England. The business was originally established in 1851, by Messrs. Safford, Brooks & Co., who were succeeded in turn by Safford & Brooks, Brooks, Lane & Co., Brooks & Meenan, and Brooks & Young, until 1886, when the present firm was organized by Messrs. George, George K. and Gardner C. Brooks. The premises occupied are spacious in size, eligibly located in the heart of the great shoe and leather district of the city, and are stocked at all times with a full and complete line of shoe manufacturers' goods, of both domestic and foreign production. The various goods represented in stock are of a thoroughly reliable and standard quality, and are selected with a trained and practiced eye direct from the most reputable producing sources. Many of the largest shoe manufacturers in the Dominion of Canada, the West, and New England, make all their purchases at this establishment, being attracted by the honorable methods in force, the superior inducements offered, and the eminently satisfactory manner in which their orders are fulfilled. The trade of the firm is large, influential, and permanent in Boston, Lynn, Haverhill, Salem, Woburn, Beverly, Marblehead, Natick, Marlboro, Hudson, Stoughton, Brockton, Weymouth, Spencer, Milford, Middleborough, Whitman, Rockland, Stoneham, Wakefield, North Brookfield, and other shoe centers in Massachusetts; in Portsmouth, Dover, Rochester, Farmington and other towns in New Hampshire. The senior partner, Mr. Geo. Brooks, was born in Roxbury, Mass., and has been engaged in the shoe and leather trade since 1840. His sons, Messrs. George K. and Gardner C. Brooks, were trained in the business from their early youth, and all are members of the New England Shoe and Leather Exchange, and are thoroughly experienced in all the wants and requirements of the shoe trade.

**H**OWARD BROTHERS, Contractors, Electric Light and Power Plants, Isolated Lighting, New England Office, "C. & C." Electric Motor Co., No. 63 Oliver Street.—The application of electricity in this direction owes very much of its material economic progress to the "C. & C." Electric Motor Co., of New York, whose New England office is at No. 63 Oliver Street, under the expert management of Messrs. Howard Brothers, the well-known electricians and contractors. The success of the motors supplied by this company has been simply phenomenal, and their perfect operation has commanded the admiration of the most eminent experts from the time of their first introduction down to the present time. Every form of machine can be successfully run by electric motors, and the list of the various forms which are now being operated in this manner numbers several thousands. Appreciating the growing demand for exclusive power circuits of the most approved, reliable and economical character, the "C. & C." Electric Motor Co., have devoted much time to the design and construction of both dynamos and motors for this service. They have made a specialty of developing the best methods for the transmission of power, and have solved every problem successfully, placing the world in possession of the new motive force upon the most practical, reliable and economic basis, and are prepared to fill all orders for plants from one-eighth of a horse-power to any size, even hundreds of ton power. The company have perfected their dynamos and motors so that they exhibit a maximum of efficiency with a minimum cost of construction, and are always self-regulating under any variation of load. Messrs. Howard Brothers, the New England agents, are supplying equipments for machine shops, factories and entire buildings with electric power, electric fans and blowers, and complete outfitts for ventilation; and also contract for electric lighting and power plants and isolated lighting. They have installed electric motors in this city for such well-known parties as the Edison Electric Illuminating Co., No. 3 Head Place; Boston Art Club, White Smith Music Publishing Co., L. Barta & Co., Trask Machine Co., Hotel Reynolds, Kidder, Peabody & Co., Bijou Theatre, Cooke Printing Co., Congo Blacking Co., Aldine Engraving Co., Brewster, Cobb & Estabrook, Gem Water Filter Co., Noyes Brothers, and many others; also for the Bradley Fertilizer Co., Weymouth, Mass.; Masonic Temple, Lowell, Mass.; Masonic Temple, Haverhill, Mass.; Vermont School Seat Co., Rutland, Vt.; Cambridge Press, Cambridge, Mass.; Fletcher & Co., Portland, Me.; John Beals, Jr., Brockton, Mass.; D. Conghlin, Lawrence, Mass.; Leighoun & Wilson, Salem, Mass.; E. D. Twombly, South Berwick, Me.; and others all through New England. They have also supplied the Waltham Free Press with a three horse-power motor. The Boston Emery Wheel Company with a five horse-power, the Manual Training School five horse-power, and John Stark, five horse-power, also E. D. Palmer with a two horse-power; all of these are located in Waltham, and the house refers to them. There are over three hundred "C. & C." motors in use in Boston, all giving perfect satisfaction, and recognized as the most compact and efficient motor on the market. The agents, Messrs. H. A. and J. W. Howard, are expert and practical electricians of large experience and established reputation. They are young men of high social and business standing, thoroughly qualified to promote the interests and extend the influence of this great corporation in this important territory.



**B**OSTON POTTERY COMPANY, Manufacturers of Stoneware, Earthenware, Rockingham and Yellow Ware, John C. Fairbanks, Manager, Nos. 11 and 12 Commercial Wharf.—The largest stoneware establishment in the world is in this country. This is the Akron and Canton Stoneware Agency, whose headquarters are at Akron, Ohio. The company controls thirteen factories in Akron and Canton, has a capital stock of \$800,000 and furnish employment to four hundred hands, the pay roll being \$15,000 a month. The total output is a very extensive one, the factories shipping some 2,500 carloads of stoneware every year. The products include all kinds of stoneware, earthenware, Rockingham and yellow ware, among the articles manufactured being French bowls, pie plates, stew kettles, Boston bean pots, stone nappies, Dutch pots, butter bowls, jugs, pudding pots, patent jugs, molasses jugs, stone pitchers, pickle and preserve jars, fruit jars, Wiess beer bottles, root beer bottles, csnadpores, butter pails, plain ink bottles, lipped ink bottles, butter jars with covers, water kegs with covers, ammonia jars, jelly cans, paten chicken founts, ribbed honey jars, stove tubes, flat shouldered ink bottles, round shouldered French ink bottles, flat shouldered French ink bottles, flower pots and sancers, chins with covers, meat tubs, acid pots, etc. The goods are shipped to all parts of the United States, and the agency maintains branches at Boston, New York, Chicago, Cincinnati, Syracuse, N. Y., and Louisville, Ky. The branch in this city, known under the name of the Boston Pottery Company, was established in 1888, with Mr. W. J. McCreary as manager, and in 1891 he was succeeded by Mr. John C. Fairbanks, the present manager, whose father is superintendent of the works in Akron. Mr. Fairbanks is a native of Ohio, and was in the company's employ at Akron for several years, before being appointed to his present position.

## BOSTON; ITS FINANCE, COMMERCE AND LITERATURE.



**HE W. B. WITHERELL COMPANY.** Makers of Fine Trousers, No. 39 Kingston Street.—The W. B. Witherell Company are makers of fine trousers exclusively, and have gained a great reputation for the elegance of style and fineness of finish which characterize their productions. They occupy spacious premises on the third floor and employ from eight to ten experienced hands. Three traveling salesmen are engaged in the presentation of their manufactures to the jobbing trade in high grade goods throughout New England. The concern was established as W. B. Witherell & Co. in 1859, and the incorporation of the company dates from May 4, 1891. The president, Mr. W. B. Witherell, has had twenty-five years' experience in this line of business, and was for six years a partner in the firms of Keating, Thompson & Witherell and Thompson, Witherell & Willis. He is a native and resident of this city. Mr. W. H. Fales, the treasurer, was a member of the firm at its formation in 1859. He was born in Wisconsin and now lives in Brookline, Mass. The business was first located at No. 84 Summer Street, removal to present place being made in January, 1891.



**CHARLES ELIOT.** Landscape Architect, No. 50 State Street. Mr. Charles Eliot is a native Bostonian, and acquired in early life a foundation understanding of his profession under the tuition of F. L. Olmsted, the designer of Central Park, New York, establishing business for himself in 1886. He has shown unmistakable talent, and his services are in constant and important requisition in all parts of the Union. He offers substantial inducements to owners of suburban and country estates, trustees of institutions, park commissions, hotel proprietors, and persons or corporations desiring to lay out or improve suburban neighborhoods and summer resorts. He gives special attention to the development, improvement and maintenance of public and private grounds, parks, cemeteries, estates, town and country residences, suburban building enterprises, recreation grounds for cricket, ball or tennis. He designs the planting of both large and small areas for ornamentation or nursery culture, the ornamenting of city streets, suburban roadways or railway depot grounds; the transplanting of large trees, the treatment and care of turf, and furnished information and advice as to location, topographical resources, examinations, reports, surveys, preliminary studies, designs, working maps, estimates, specifications and executive supervision. Among commissions executed by Mr. Eliot may be named White Park, Concord, N. H.; the New Hampshire State College, at Durham, N. H.; the Eldredge estate, Portsmouth, N. H.; Haven & Ball, seashore property near Portsmouth, N. H.; Mahoning Park, five hundred acres, Youngstown, O.; Academy of the New Church, two hundred acres, Philadelphia; and Claire View, a lake shore property, near Detroit, Mich. He is a member of the Boston Society of Architects and a young man of thorough experience.



**WARREN HASKELL & CO.**, Machinists, No. 36 Charlestown Street.—Messrs. Warren Haskell & Co., the well-known machinists, are manufacturers of A. F. Hyde's improved cut-off machines, patent centering machines, etc., while making a feature of shoe machinery. The business was originally established in 1868, by Messrs. Haskell & Edmunds, and in 1873 the present firm succeeded to the control. Being thoroughly practical workmen, and endowed with a genius for invention and an ambition to excel, they have devoted themselves with ardor to the production of a class of specialties which should not only equal any similar machines in utility and value, but should, when once introduced and tested, be preferred by users to all other like productions, and a permanent and constantly increasing demand has been created throughout all the New England States. Their resources are ample and abundant. Their facilities for rapid and perfect productions are rarely equalled. The workshop is spacious in size, and thoroughly equipped with ample steam power and lathes, drills, planers and other modern appliances for making any kind of machine required. A force of twenty-five skilled workmen is employed, and all orders receive immediate and careful attention. The members of this representative firm are Messrs. Warren Haskell, Martin M. Hancock and John W. Soule, all practical machinists of large experience and established reputation.



**M. LINCOLN & SON,** Real Estate and Insurance Agents, No. 43 Devonshire Street.—The well-known firm of Messrs. Wm. Lincoln & Son, are brokers and agents in both insurance and real estate, and possess a large experience, wide acquaintance and influential connections in all branches of their business. The senior partner, Mr. Wm. Lincoln, established an agency in 1872, at Brookline, Mass., which is still operated by the firm, and the same year embarked in the brokerage business in Boston; and in 1883, his son, Mr. Wm. E. Lincoln, was admitted to partnership. They represent as local agents in Brookline, the following well-known companies, viz.: the Liverpool and London and Globe, the Commercial Union, and the North British and Mercantile, of England; the British America of Toronto; the Home, and Phenix, of Brooklyn, N. Y.; the Mercantile and Williamsburg City, of New York; the Connecticut, of Hartford; the Springfield Fire and Marine, of Springfield; the New Hampshire, of Manchester; the Boylston, the Dwelling House, the Massachusetts Mutual, and Citizens Mutual, of Boston; the Holyoke Mutual, of Salem; and the Norfolk Mutual, of Dedham. As brokers, they control the insuring of many choice lines of business and residential property in this city, quoting the lowest rates of premium, and guaranteeing the prompt and liberal adjustment of all losses. They have also earned a high reputation for accurate judgment and superior business tact in conducting transactions in the real estate interest, and include among their permanent patrons, many leading capitalists, investors and property owners, while they have carried through to a successful issue many heavy and valuable transactions. Their varied experience, keen appreciation of values, and large acquaintance with business men combine to render their services peculiarly valuable to investors and those in need of loans; and any business entrusted to their care is always faithfully attended to. The members of the firm are natives of Massachusetts; members of the Real Estate Exchange and the Board of Underwriters, and combine ripe experience and vigorous ability to form a house of commanding influence, eminent popularity and solid worth.



**JOHN HOLT & CO.**, Gold, Silver and Nickel Platers, etc., No. 55<sup>th</sup> Sudbury Street.—In making reference to the trade carried on in Boston, in gold, silver, brass and nickel plating, the name of Messrs. John Holt & Co. must certainly not be omitted. They have for many years past, been prominently identified with the finest work, in this line, as well as in the several other which form equally important component parts of the business. The house was inaugurated in 1842, by Mr. J. E. and Mr. J. Holt,—brothers—who continued trading with steadily increasing patronage and support, until 1882; when a dissolution of partnership occurred, and Mr. J. Holt, with his son, Charles, assumed control, as Messrs. J. Holt & Son; in 1888, Mr. Charles Holt retired, and at the beginning of 1891, another son, Mr. E. R. Holt, was admitted, and the name altered to its present style. In addition to the line already named, the house are direct importers and manufacturers of the finest quality of saddlery hardware, door plates and numbers, letters and figures for churches, harness, etc. Moreover, carriage name-plates of rare, artistic beauty are made to order, in any design, and particular care and attention are given to the repair and plating of carriage lamps, carriage and sleigh trimmings, window sash, etc.; while express harness trimmings of every description are always on hand. The liberal support accorded it from all parts of the New England States was substantially endorsed by the Charitable Mechanics' Association, from whom, the firm hold a diploma awarded them in 1847, and a medal from the same source, in 1887, for the finest work in this line. Mr. Holt is a native of this state, now about seventy-six years of age, and still works every day at his business. He has for many years been a member of the Charitable Mechanics' Association, and is also a member of the Free and Accepted Masons. His son, who practically takes no part in the business, was also born in Massachusetts.



THOMPSON, Furniture, Stoves, Etc., No. 1888 Washington Street.—The very popular house of Mr. E. Thompson was established by the present proprietor in 1871, and the success achieved has been fully merited. The premises occupied comprise a salesroom and basement covering 10,000 square feet in area, and affording ample room for the storage and display of the large and valuable stock of goods constantly carried; which embraces furniture for parlor, dining-room, library, bedroom or hall; mattresses, crockery, tinware, etc. Upholstery work is promptly and neatly done and furniture repaired at short notice. Goods are sold on instalments or for cash and cash is paid for second-hand furniture. Mr. Thompson is a native of Scotland but has been a resident of Boston forty-two years.



CUSHMAN & CO., Domestic and Fancy Groceries, Buttercup Farm Products, Etc., No. 276 Broadway, Chelsea.—The successful enterprise conducted by Cushman & Co. was inaugurated in 1889. The spacious premises occupied comprise a finely arranged store and basement. The carefully selected stock embraces domestic and foreign, fancy and staple groceries, Buttercup Farm products, including strictly pure, fresh milk daily; also, heavy cream, butter, cheese, fresh eggs, corn-fatted salt pork, in small packages, and a high grade of goods in all lines is carried. The most reasonable prices at all times prevail and the patronage thus far has been large and first-class. Mr. E. F. Cushman, the proprietor, started out with the laudable intention of establishing a reputation for handling only pure and unadulterated goods, which he has religiously adhered to. Mr. Cushman is a native of Littleton, N. H. and a resident of Chelsea.



PUBLIC GARDEN, SHOWING COMMONWEALTH AVENUE AND ARLINGTON STREET.



PERFECT WAIST MANUFACTURING COMPANY, Manufacturers of Ladies' Waists, Cachemir and Silk a Specialty, No. 36 Beach Street.—This business was established in the year 1891 by Messrs. J. Heymann and E. Stern. The house designs and finishes its own goods and makes a specialty of the excellence thereof, both in the matters of fit and quality. The patronage of the company is made up of the trade only. The premises cover an area of 50 x 60 square feet and are manned by a staff of twenty assistants, the premises being adequately equipped with steam-power. The partners are both practical workmen and both young men of German nationality, their residence in Boston having commenced with their boyhood. Mr. Stern engages in the manufacture of clothing and owns a factory on Essex Street.



M. T. HARNEY, Plumber, No. 288 Harrison Avenue.—One of the most skilful and reliable brass plumbers in this quarter of the city is Wm. T. Harney. Mr. Harney, who is a Bostonian by birth, is a young man of thorough experience, and is in a word, complete master of his art. He has been established in business since 1887, and was formerly located at No. 13 Mott Street, moving to the present place over three years ago. The quarters here occupied by him as office, etc. are compact and ample, a full assortment of supplies being constantly kept on hand, and ten competent workmen are employed. Mr. Harney is prepared to give estimates on all classes of plumbing and gasfitting, including brass and lead work of every description, and guarantees the utmost satisfaction. Special attention is given to house drainage, water service, iron drains and ventilation, and jobbing generally is attended to in the most prompt and reliable manner.

 **K**ILCUP & MANSFIELD, (Successors to F. F. Nesdell & Co.), Manufacturing Confectioners, Fine Chocolates and Caramels a Specialty, Nos. 206 and 208 Hampshire Street, Cambridgeport.—The manufacture of confectionery is a great industry in this country, as it is a well-known fact that Americans are the greatest candy consumers in the world. A house that has achieved an excellent reputation for the superiority of its products in this line is that of Kilcup & Mansfield; whose factory is at Nos. 206 and 208 Hampshire Street, Inman Square, Cambridgeport. The trade of this house extends to all sections of New England and wherever known the firm sustain a first-class name. The enterprise was founded in November, 1880, by M. E. Kanaly & Co., by whom it was conducted up to 1889, when Mr. F. F. Nesdell succeeded to the ownership, and in 1892 Kilcup & Mansfield succeeded to the business, by whom it has been greatly extended over the New England and Middle States. The factory is comprised in three floors and basement, each 40 x 100 feet in dimensions, equipped with first-class machinery, operated by steam-power. Employment is found for from twenty-five to sixty skilled hands. Mr. Kilcup is a practical confectioner, and Mr. Mansfield is the financial manager. They are conscientious manufacturers, using nothing but the purest materials in the production of their goods. They make a general line of candies and confections, making a leading specialty of choice confections in penny goods. These include Olcott's Original Caramels, Adams' Caramels, having the right on the Opera Cream caramels, etc. A large stock of these superior goods is always kept on hand, and also holding the patent right on the book form boxes for fine goods and orders from the trade are met upon the most favorable terms.

 **H**ENRY THAYER & CO., Manufacturing Chemists, Broadway, Cambridgeport.—An establishment enjoying an enviable reputation in the trade throughout the United States and Canada for the superiority of its productions is that of Henry Thayer & Co., whose headquarters are on Broadway, Cambridgeport. As manufacturing chemists the firm has achieved deserved pre-eminence, and as long ago as 1855 and 1856 were awarded medals by the American Institute, and the Massachusetts Charitable Mechanics Association, for medicinal fluids, and apparatus for making medical extracts. The business was founded in 1847, by Dr. Henry Thayer, a skilled chemist and physician. The premises occupied for the business comprise a five-story brick building of spacious size, also several other buildings for milling and warehouse purposes. The firm manufacture a general line of fluid and solid extracts, elixirs, tinctures, wines, pills, concentrations, resinoids, besides many specialties. A heavy stock of these reliable goods is always kept on hand, and orders from the trade are carefully filled at lowest quotations.

 **G**E GOULD PACKING CO., Manufacturers and Dealers in Gould's Steam and Water Packing, The Original Ring Packing, Etc., Albion Chipman, Treasurer, No. 88 Cambridge Street, East Cambridge.—An article of indispensable value in connection with the use of machinery, is that of steam and water packing, and its manufacture forms a separate industry of much importance. A widely-known house engaged in this line of production is that of The Gould Packing Co., whose office and works are at No. 88 Cambridge Street, East Cambridge. This business was originated in 1880, by Mr. R. B. B. Gould, by whom it was directed up to 1888, when the present proprietor, Mr. Albion Chipman, succeeded to the ownership, continuing the establishment under the name of The Gould Packing Co. The large business that has been developed extends all throughout the United States, and all over Canada and other countries, and wherever known the company's goods are highly spoken of. The factory is equipped with all necessary machinery. The company employ a number of skilled workmen and manufacture Gould's Steam and Water Packing, "The Original Ring Packing," (patented June 1, 1880), for piston rods, valve stems of steam-engines and steam and ammonia pumps, and especially adapted for electric light plants, water works, breweries, refrigerating machines and cotton compressors. The packing is self-lubricating, steam and water-tight, and has less friction than any other known packing. It never corrodes the rod, and never grows hard, if directions are followed. Mr. Chipman, who is a native of Maine, and long resident of Cambridge, is favorably known in business, social and fraternal circles; always carries a large stock on hand, and is prepared to meet all orders on the most favorable terms.

 **B**UCKLEY, Real Estate and Insurance Broker, Editor and Publisher of the Cambridge News, Buckley's Block, Corner of Main and Norfolk Streets, Cambridgeport.—This well-known gentleman first established business in 1855, as a mechanic. In 1863 he commenced dealing in real estate and for twelve years has published the Cambridge News. He deals in his own property in Cambridge and also conducts a general real estate business, buying, selling, exchanging and leasing lands and buildings of all kinds, taking charge of estates, securing responsible tenants, collecting rents, paying taxes and insurance dues and in every way conserving the interests of owners. He also negotiates loans on bond and mortgage and procures capital for merchants and manufacturers in all legitimate enterprises. He sells real estate and other property at auction or on commission, making liberal advances when desired; prompt sales and immediate returns being a well-known feature of this reliable house. Mr. Buckley is a native of Boston and is highly esteemed in business circles for his energy and integrity, and fully merits the abundant success he has achieved and the standing he has gained in the business world. He is now justice of the peace.

 **R**OADWAY IRON FOUNDRY, Henry M. Bird, Prop'r, Manufacturer of All Kinds of Iron Castings, Cambridgeport.—The manufacture of iron castings of every description is one of the most important industries of this country. In Cambridgeport this business is well represented by the Broadway Iron Foundry, which was established in 1866, by Mr. Henry M. Bird, who conducted it with marked ability and success until his death, in 1890, when the management was assumed by his son, Mr. W. W. Bird, for the estate. The plant comprises a substantial foundry, 100 x 150 feet in dimensions, with pattern and fitting shops, while the equipment embraces a cupola, all modern machinery and appliances, and ample steam-power, and steady employment is given to forty skilled hands. The output embraces every description of machinery castings, which are unrivaled for smoothness, softness and quality of metal, by any contemporary house in the trade, either here or in Boston. Estimates are cheerfully furnished for castings of all kinds and careful attention is given to designing and pattern-making. A fine line of work is executed for the Charles River Iron Works, the Boston Bridge Works and other noted houses in this section, and the business is broadly distributed. All orders by mail or telegraph receive immediate and careful attention and terms and prices are made invariably satisfactory to patrons. Mr. Bird is a native of Cambridge, an expert iron founder and an active competitor for business, liberal and just in all his dealings and everywhere regarded as an honorable gentleman.

 **W**H. WAUGH & CO., Choice Groceries and Provisions, Corner Eighth and Gates Streets, South Boston.—This is a strictly first-class establishment, and has secured an enduring hold on public favor. Only thoroughly reliable, choice goods are handled here, and a large, carefully selected stock is constantly kept on hand, all orders receiving prompt attention. The store is commodious, neat and well-arranged, and half a dozen clerks are employed, with two teams serving customers. The stock, which is very complete, includes fine teas and coffees, pure spices, condiments, dried fruit, canned goods of all kinds and table delicacies in great variety; best brands of family flour, meal, beans, peas, rice, biscuit, crackers, etc., choice butter, fresh eggs, cheese, prime leaf lard, select hams, bacon and general provisions; sugar, syrups and molasses, vinegar, soda, saleratus, fish; salt, tobaccos, cigars and everything in the line of staple and fancy groceries. Mr. Waugh, who is the sole proprietor, (the "Co." being nominal,) is a gentleman in the prime of life and a native of Prince Edward's Island, but has been in this city a number of years.

B. SPINOZA & CO.,  
MANUFACTURERS OF  
**Fine Cigars**



TRADE MARK

1096 WASHINGTON ST.  
MADISON BLOCK,  
BOSTON, MASS.



SPINOZA & CO., Sole Manufacturers of the Boston Cadets and Silver Bell Cigars. Wholesale and Retail dealers in Imported and Domestic Cigars, No. 1096 Washington Street.—This business has been founded since the year 1870, the original location of the premises having been upon Dover Street, the partnership as at present existing, being in the condition as at the date of the foundation of the concern. Messrs. Spinoza & Co. are sole manufacturers of the "Boston Cadets" and "Silver Bell" cigars and are wholesale and retail dealers in imported and domestic cigars, tobacco and smokers' articles. The house sends goods extensively throughout New England and the major proportion of the operations of the house comprises the handling of a retail trade of substantial magnitude and the manufacture to order of any desired brand of choice cigars. The premises occupied consist of a store and shop covering a superficial ground area of 2,500 feet and have been in the occupation of the house since the year 1878. A staff of no less than one hundred persons is employed and Messrs. Spinoza & Co. have pressed into their service every modern convenience designed to facilitate the conduct of a large and expansive business. A large, choice, varied and complete assortment of goods is maintained and the quality of excellence is the salient feature in all the goods handled. The senior partner in the house is Mr. B. Spinoza, a native of Holland and a sound, practical business man. He attends to the out side part of the business and is identified with the F. and A. M., the I. O. O. F. and the Royal Arcanum. The junior member of the concern is Mr. M. Grishaver, also a Hollander by nationality. To him falls the internal management of the concern, which is conducted with ability. He is a Knight of Pythias and a member of the Royal Arcanum. Both partners have been residents in the United States since boyhood.



LYMAN B. BROOKS, Designer, Engraver, and Lithographer, No. 103 Milk Street.—This house makes a leading specialty of bank checks, bonds and certificates of stock, and turns out a distinctly superior class of designs for commercial headings, labels etc. Having a large variety of vignettes, designs, also blank certificates of stock, they are enabled to fill orders very promptly. Every business man appreciates an artistic heading and with the terms offered in his "New Departure," he can be supplied with an original engraving, lithographed on note, letter and bill heads, envelopes, cards, checks, etc., at prices scarcely above the cost of common printing. Mr. Brooks is also manufacturer of Brooks's Pocket Safety Check-Book, an article of exceptional merit, and which has secured unequivocal recognition from bankers and business men everywhere throughout the United States. Mr. Brooks has always been in the stationery business and his inventive abilities and skill have largely helped to develop his growing business. All classes of work in the lines above indicated are executed in the most expeditious and excellent manner, at reasonable rates, and all orders receive prompt and personal attention.



CORSON & COOK. Dealers in Foreign and Domestic Fruits, and Country Produce, Nos. 1 and 3 Suffolk Market, Corner Friend and Sudbury Streets.—The most prominent concern in their line in Suffolk Market, corner of Friend and Sudbury Streets, is the firm of Messrs. Corson & Cook, commission merchants and dealers in foreign and domestic fruits and country produce in general. They occupy stalls Nos. 1 and 3, each 25 feet square, employ six persons, and keep two wagons running. They make a specialty of fruits of every description, and carry a large stock of goods in all departments of the business, drawing supplies from various sections of the country, and receiving consignments upon which they make liberal advances. They handle none but goods of the best quality and do a large wholesale and retail business in the city and suburbs, supplying hotels, restaurants, etc., and catering particularly to first-class family trade. They also have a large transient trade from all the northern depots. The firm, which is composed of Mr. W. A. Corson and Mr. A. M. Cook, was organized in 1884, and commenced business at the present location, Mr. Corson is a gentleman of middle age, and was born in West Lebanon, Maine. He has been connected with business in the market ever since boyhood. Mr. Cook is a young man, a native of Plymouth, N. H., and is thoroughly experienced in the produce trade.



HOMAS F. SWAN. Dealer in German, French, English and American Paper Hangings, No. 12 Cornhill.—A prosperous and popular enterprise in connection with one of the leading lines of trade is the establishment founded in 1876 by Mr. Thomas F. Swan. The premises occupied comprise a spacious store and basement and are very neatly and tastefully fitted up. A flour, fishing business is carried on, and the stock, which consists of German, French, English and American paper hangings borders, friezes, mouldings, etc., is one of the best and most complete in its assortment to be found in the city. In wall papers there is everything new and beautiful in the choicest American and foreign patterns and an infinite variety of designs in ceiling and panel decorations and artistic dados and friezes. Mr. Swan is a native of Boston and still resides there. He has had twenty-five years' experience in this business and is a gentleman of excellent judgment, good taste and keen business ability.



A. SWIFT & SON, Wholesale Manufacturers and Paper Dealers, No. 33 Exchange Street.—The eminently prosperous manufacturing house owned and controlled by Messrs. M. A. Swift & Son, of No. 33 Exchange Street, was founded some twenty years ago, the present location being the original address. Messrs. Swift & Son are large manufacturers of toilet papers, and wholesale dealers in paper; and the reputation of the house for high class quality is the envy and admiration of the trade. The connection extends throughout the New England, as well as Middle and Southern States, and as far west as Nebraska and south as Texas. The specialty of the concern is toilet paper, which is manufactured by this house from machines made from their own special designs. The founder of the business was Mr. M. A. Swift, who, for some time subsequent to his original effort, prosecuted his endeavors upon the highway of trading alone, eventually forming an alliance with his son, Mr. Varnum Swift, which resulted in the partnership name under which the business is conducted to-day. During the course of the present year the originator of the house retired from the business, leaving his son, M. Varnum Swift in sole control. The store premises occupied by Messrs. Swift & Son comprise a floor and basement well located, equipped and managed, besides spacious storage lofts at Old Fort Hill Square, and an able staff of employees is maintained. Mr. M. Varnum Swift is a native of Boston and although a young man, handles the business of this house with remarkable shrewdness and push. He is a prominent member of the Boston Paper Trade Association and other social orders.



F. CLARK & CO., Boston Yacht Agency, No. 43 Milk Street.—This firm are deservedly prominent and popular as yacht designers, naval architects, brokers and commission merchants, and have built up a reputation and a trade world-wide in extent and eminently creditable in character. The business was originally established in 1879, by Mr. George F. Clark, and in 1886, the present firm was organized by the admission of Mr. Jefferson Borden to partnership. They have at all times a fine line of steam and sailing yachts for sale and charter, while their facilities for designing, modeling and supervising the building of yachts of all classes, both sail and steam, are unsurpassed. The firm are the designers of the following yachts, viz.: M. F. Swift, Mermaid, Marguerita, Sharon, Composite, Kunna, Eureka, Jester, Siren, Caribon, Nina, Fulmar, Lance, Rene, and others; while in addition to their own large list of yachts, they are also able to place before yachtsmen a choice absolutely unexcelled. Boat owners will find no other medium equal to this agency for placing their yachts before customers. Keel schooners, center-board schooners, keel sloops, center-board sloops, cat boats, etc., are to be found here for sale and charter; also, ships' bells, clocks for yachts, marine clocks of all kinds, barometers, engine-room clocks, and clocks of specially appropriate designs for prizes. This firm are also sole New England agents for Wilks' Ventilators; "The Rudder," a monthly journal of aquatic sport; the Alaska Down Life Saving Cushions; and supply the Humane Society with life saving apparatus. Mr. Clark is a native of Brooklyn, N. Y., and an experienced sailor; a licensed pilot and master, a member of the South Boston Yacht Club, and honored and esteemed by his fellowmen in all the various relations of life. Mr. Borden is a scientific and successful marine architect of thirty-two years' experience, and also a practical yachtsman, who has a foundation understanding of all the requirements in a yacht, whether for speed or cruising.



CARSON TRENCH MACHINE CO., No. 16 Dorrance Street, Charlestown District.—Since 1879 there has been in use in American cities a device for excavating and filling trenches for waterworks and sewers which makes possible the carrying on of such works without interrupting or hindering the traffic on public streets. In this respect the invention has been a thorough success; but it has besides this merit so many other good qualities that it has met with the undivided approval of prominent engineers and practical men who are experienced on this class of public work; and it has been permanently used in all cities where this work is carried on to any extent. It is well-known that the blocking of streets so frequently occasioned by drainage enterprises causes great annoyance and many justifiable complaints. These have ceased in a great measure wherever Mr. Carson's invention for lifting and transporting material has been adopted. Before detailing the advantages of this method as compared with any other, a description of its working follows: An essential feature consists in the fact that the handling of the excavated material is accomplished exclusively by the means of tubs. Four or any other desired number of these tubs are filled by men in the trench, raised up simultaneously, moved horizontally as far as required, and finally emptied by tilting them at the proper place over the completed work, the surplus material being dumped into carts for removal. As soon as the tubs are emptied they are moved back to their original starting-place, let down into the trench and at once replaced by other tubs which were being filled while the former ones were on their way. Each tub when raised to the proper place is automatically held suspended from a carrier or traveler running on a hanging way or track. The latter is fastened to the upper cross-pieces of a series of trestles. These are constructed so that the space needed for the movement of the tubs is brought high enough to allow the operations connected with building the work to be carried on unhindered below, and to admit of pedestrians, teams, and even horse cars passing through when desirable. Four or six of these carriers are usually unitied in a group and generally two such groups are in motion simultaneously. The groups are connected with each other fore and aft by a draft rope arranged so that they move in opposite directions. Each group has a forward draft rope from which branch off the ropes for lifting the tubs. These tub ropes run over pulley wheels in the carriers, the latter being arranged at a regular distance, usually eight feet, from each other. Each group has its separate track to run on. Two of these upper tracks or ways are sufficient in most cases, any desired capacity being obtained by increasing the number of tubs and carriers in a group. Only for very broad trenches are more than two of these suspended tracks provided, and on the other hand a single one is considered sufficient for trenches below five feet in clear width. The same power that raises the filled tubs also moves them horizontally without necessitating any rehandling or shifting of the tubs. On the contrary they remain securely attached to the same rope's-end from the moment they leave the trench until they return thither, a circumstance which adds materially to the safety of the laborers working below. As a source of power, a steam engine of the common double drum friction hoisting type is used as a rule, though other suitable means of power to raise them can be substituted and the tubs have been run back by gravity. The construction of the supporting framework is varied to suit the circumstances accompanying the work, and it all, including the part carrying the engine, is supported on wheels which run on ordinary "tee" rails. This makes it easy to move the whole machine quickly by its own power over a new section when the adjoining one has been sufficiently excavated. The advantages which Mr. Carson's device has shown itself to possess in practice may be resumed as follows: 1. The advantage to public traffic resulting from its not obstructing streets for teams and pedestrians. 2. The benefits arising from an easy, safe and economical method of carrying on the work, the processes of excavating and backfilling and loading teams with the surplus being confined within limits but little broader than the trench itself. The cost of handling the material is less than by any other method, on work of any amount from the surface down to any depth to which such work is carried. This expense increases very little if any with the depth of cutting. The work of each laborer is regulated so that all must do their proper share of the work, method and compactness being given to all operations. *Condensed from the report of the Engineer Attaché of the Imperial German Legation to the United States.* The patents covering the above invention are owned by the Carson Trench Machine Company, who have recently acquired a piece of land bordering on the Eastern and Western divisions of the Boston and Maine, and Grand Junction branch of the Boston and Albany railroads. A railroad switch enters the yard, and the company has greater facilities than ever before for furnishing suitable machines for any work to which they are adapted. Their machines are rented in any of the United States to responsible parties, including engines when desired. The company is managed by Joseph N. Drew, C. E., and their office is situated at No. 16 Dorrance Street, Charlestown.



HE RICHARD SMART CARPET BEATING COMPANY, Near No. 182 Main Street, Cambridgeport.—For more than forty years the Richard Smart Carpet Beating Co., near No. 182 Main Street, Cambridgeport, has been in existence, and during the entire period has been steadily growing in popular favor. The concern is the oldest and best-known establishment of this kind near the city of Boston, and receives a large patronage. The work done is of a very superior character, the facilities being unsurpassed, while the service is most prompt and reliable; carpets being taken up and cleaned in the most thorough manner, and relaid the same day, when desired. The building occupied for the purpose indicated is a 50 x 75 foot two-story structure, equipped with ample steam-power, the latest improved machinery and a patent heating appliance with rubber beaters, the use of which leaves the carpet absolutely uninjured, and a number of expert hands are employed. Estimates are cheerfully given, and communications by telephone (3-23-4) receive prompt response, while all orders are attended to in the most expeditious manner. This thriving enterprise had inception in 1851, when the business was established on the Back Bay by Richard Smart, who was succeeded in 1880 by John E. Dow, the present proprietor, who moved to the commodious quarters now occupied about six years ago. Mr. Dow was born in Maine, but has resided in this city for many years.



HOMAS HILL & SONS, Hardware, Paper Hangings, Etc., Agents for Beymer, Bauman & Co.'s White Lead, Nos. 233 and 279 Broadway, South Boston.—Messrs. Thomas Hill & Sons are dealers in hardware of every description, paper hangings in great variety, paints, oils, varnishes, glass, artists' materials, etc., and carry a very large stock in each department. One of their specialties is the white lead manufactured by Beymer, Bauman & Co., for whom they are agents. The warehouse, 35 x 109 feet in dimensions, is well-arranged for the convenient exhibition of the different classes of goods. This business was established by Mr. Thomas Hill in 1831, making it one of the oldest concerns in this line in the city. He was at that time located on Fourth Street, removing to the warehouse now occupied in 1848. Mr. Hill has had a long and thorough experience in his line of business, having served a clerkship of ten years before embarking in trade on his own account. In 1883 his sons, Frank and Alpheus Hill, were admitted to partnership. All the members of the firm are natives of Massachusetts.



AMES RUSSELL BOILER WORKS COMPANY, Boiler-makers, Office, Corner First and C Streets, South Boston.—Previous to the incorporation of the James Russell Boiler Works Company the business was conducted under the title of James Russell & Sons. The primary establishment of the business occurred during 1876, the founders of the house being Mr. Edward Lally and Mr. James Russell. On the retirement of the former gentleman, which occurred in the year 1883, the remaining partner continued the business in conjunction with Messrs. James Russell, Jr. and D. D. Russell, assuming the title "James Russell & Sons." The incorporation of the company occurred some short time subsequently to the organization of the last mentioned firm, under the laws of the State of Massachusetts. The business embraces the manufacture of steam boilers and all kinds of plate iron work, making a specialty of locomotive boilers, tender tanks, for railroads, and gashouse, and sugar-house work. The factory controlled by the company covers an area of 11,200 square feet, and the same is equipped with a fifty-horse power engine and a boiler of equal capacity. A corps of fifty workmen is maintained. The connection of the company is located throughout the New England section. The president is Mr. James Russell, a native of Scotland. He has been a resident in this country for many years and is a practical boiler-maker and a prominent associate of the F. and A. M. The treasurership is in the hands of Mr. D. D. Russell, a young man and a native of Boston and a member of the Masonic fraternity, while Mr. J. Russell, Jr., who is a native of Scotland, has been a resident in this country since his boyhood. All are members of the American Boiler-makers' Association.



ORCESTER COUNTY CREAMERY, No. 49 Berkeley Street.—Twelve years ago Mr. Bruce embarked in this enterprise for himself at the above address, and during this time he has enjoyed a most prosperous career. The premises occupied, 20 x 50 feet in measurement, include a store and basement, neatly and appropriately fitted, and supplied with all the conveniences and facilities for the handling and preservation of the stock and systematic conduct of affairs. The specialties of this house are the primest creamery and dairy butter, made fresh every day, all kinds of cheese, eggs and pure creamy milk, which is delivered in glass jars at residences. These supplies represent the choicest and best grade of goods in the market, and fresh invoices are received daily from all sections of the country, especially from Vermont, from which State most of the butter is obtained. All orders are promptly filled and delivered, free of charge, and six assistants and two teams are required to meet the demands of the large and substantial wholesale and retail trade supplied. The patronage is drawn from many of our leading hotels, restaurants and private families. Mr. Bruce, who was born and brought up in this metropolis, is a practical and experienced young business man of strict honor. He also conducts a branch store at No. 508 Dudley Street, corner of Brook Avenue.



H. MARTIN, Pharmacist, Nos. 1559-57 Washington Street.—Among those pharmacists who are thoroughly qualified and familiar with all the details pertaining to this profession is Mr. F. H. Martin, who has had a lengthy and valuable experience, and possesses a comprehensive knowledge of drugs and their medicinal properties. His well-equipped pharmacy is one of the prominent attractions in the South End, and is 20 x 40 feet in area, and contains an assortment of pure drugs and medicines, pharmaceutical preparations, proprietary remedies of known merit, druggists' sundries, toilet and fancy articles and physicians' and surgeons' supplies, all of which have been selected with great care and discretion in order to secure only the purest, freshest and best in the various lines. A handsome soda fountain is also one of the features of the establishment. Mr. Martin gives his personal attention to the management of his business and carefully compounds prescriptions, and in their preparation uses only drugs answering the very highest tests for purity. Mr. Martin also compounds and puts up a number of specialties. Each is an article of exceptional merit whose curative properties are well-known and esteemed, among these being Cherry Congh Balsam, Harvard Tooth Powder, a corn salve and Cocoa Wine, all of which enjoy a large sale. Mr. Martin is a native of Manchester, N. H., but for the past thirty-five years a resident of Boston.



& W. W. RICHEY, Painters and Decorators, No. 576 Tremont Street.—The foundation of this business was laid on Concord Street, and a removal to the present address was made in 1889. As painters and decorators the house enjoys an excellent reputation for all kinds of work; their specialty however being fresco painting. The trade extends all throughout the city and suburbs, the house catering for none but the very highest class of trade and enjoys the enviable reputation of being one of the leading houses of the city in its line. The premises occupied consist of an office with shop in the basement, which represent an aggregate floor area of 1,850 square feet. A staff of forty assistants is constantly employed, and all work executed is of the highest standard of excellence. The partners are brothers, and they are both natives of Boston. They possess a thorough practical knowledge of their business in all its branches, and are prepared to undertake any work in their line and complete the same in a manner at once satisfactory to all parties interested. The senior partner enjoys an experience extending over twenty-three years in this line, while his partner has been engaged therein for twenty years.



ERBERT B. CHURCH, Banker and Broker, No. 53 Congress Street.—A widely-known house in connection with the Boston stock and bond market is that of Mr. Herbert B. Church. He deals largely in corporation and municipal bonds; also handles real estate mortgages, and buys and sells bonds, stocks and securities on commission. He established himself in business originally in New York, in 1850, and in 1866 engaged with the banking firm of Cordley & Co., in this city, withdrawing therefrom in 1889 and opening his present office. His career has been marked by that energy, tact and keen appreciation of opportunity so essential to permanent success in the "city." Through his extended and influential connections he possesses exceptional facilities, not only for the prompt fulfilment of his own engagements, but also for the successful negotiation of operations requiring large sums of money, for others. He is likewise prominent as Eastern agent for the International Loan and Trust Company, of Kansas City, Mo. This company has a cash capital of \$1,000,000, and offers investors guaranteed short time paper, debenture bonds, national bank stocks, real estate first mortgages, corporation and municipal bonds, and other choice investment securities. Special attention is called to their short time paper, payment of which is fully guaranteed at maturity by this company, and payable in Boston or New York funds without charge for exchange. This paper is amply secured by collateral or by names of banks or individuals of undoubted credit and with the strong endorsement and guarantee of this company is especially desirable for national banks and others desiring short time investments promptly paid at maturity. Mr. Church is in a position to offer opportunities for the purchase of government and other guaranteed dividend-paying bonds and stocks which are unsurpassed by any of his contemporaries in the city, and his house is cordially recommended to all capitalists who desire a good and safe income, with absolute security for their investments. Mr. Church is a native of New York, and through merit and promptness in attending to his patrons' interests he has attained a leading position in this important branch of the stock market.



**N**EWCOMB & MILLAY, Dealers in Beef, Pork, Lard, Hams, Lamb, Veal and Poultry, Nos. 21 and 23 Suffolk Market, Corner Portland and Sudbury Streets and No. 21 Sudbury Street.—As active, enterprising and successful representatives of the provision trade, the firm of Messrs. Newcomb & Millay are widely and favorably known. They occupy stalls Nos. 21 and 23 Suffolk Market, corner of Portland and Sudbury Streets, and the basement at No. 21 Sudbury Street, corner of Friend Street. The men are large retail dealers in beef, pork, lard, hams, lamb, veal, poultry, etc., especial attention being given to meats of strictly prime quality and canned goods of the choicest brands. The stock is always large in all departments, and the filling of orders requires the services of nine persons. The trade of the firm is large from all the northern depots, and in the city and suburbs they do an extensive business in supplying families, hotels and restaurants. The firm was established in 1882, the members being Mr. Jesse S. Newcomb and Mr. Harry S. Millay, both of whom are practical butchers, and have been connected with this line of business since boyhood. They are young men, energetic and thoroughly devoted to business affairs. Mr. Newcomb is a native of Cape Cod, and Mr. Millay was born in Maine. The former is a member of the Masons and the Odd Fellows; the latter belongs to the Odd Fellows.



**E**ASTERN PUBLISHING COMPANY.—The position in the world occupied by the publisher of subscription books may justly be termed that of a public educator, as he brings directly before the people, through his agents, works of special value, which they would otherwise not have heard mention of. A prominent Boston house engaged in this sphere of usefulness is that of the Eastern Publishing Company, whose headquarters are at No. 36 Bronfield Street. This company was organized four years ago, the president and active manager being Mr. James D. Ball, a gentleman of thorough experience in his vocation. Mr. Ball was born in Maryland, and for five years before coming to Boston conducted a book business in Cooperstown, New York. Through the superior merit of his publications, together with his liberal method of dealing, he has achieved a most pronounced success, and has a trade that now reaches all over the Union. Between 4,000 and 5,000 agents are employed, and their aggregate sales amount to a very handsome figure. The company are publishers of "God, Home, and Native Land," a magnificent volume of 625 pages, the price being—cloth, \$2.75; half morocco, \$3.50; morocco, \$4.50. The company also handle historical works, family Bibles, albums, etc. and sell the works at such moderate terms that all may secure them for their homes.



**G**EO. K. HARMON, Wholesale Boots and Shoes, No. 122 Summer Street.—Few, if any among the number engaged in the wholesale shoe business in Boston are more widely or more favorably known than Geo. K. Harmon, No. 122 Summer Street. He has been established as at present since 1881, and has been signal success, his business connections extending from the Atlantic to the Pacific and from the St. Lawrence to the Gulf of Mexico. Mr. Harmon is a gentleman of middle age and was born in this city. He is a man of long and thorough experience in this line as well as of energy and excellent business qualifications, and for over a quarter of a century has been a prominent factor in the trade. He is a general commission dealer and a buyer, and enjoys exceptional facilities for executing orders to advantage. He occupies commodious quarters as office and salesroom, and is assisted by several efficient clerks and salesmen, giving close attention himself to every detail. Mr. Harmon is agent for Greenebaum & Co., boot and shoe commission merchants, Nos. 115-117 Bush Street, San Francisco, and also for the Bonnecaze Shoe Company (Limited), corner of Chartres and Custom House Streets, New Orleans; and likewise represents Wilmerding, Morris & Mitchell, commission boots and shoes, Nos. 64-66 White Street, New York. He keeps on hand always a fine sample stock and can fill orders for anything in the line indicated on the most favorable terms, quoting manufacturers' prices, and those having business relations with him are assured of finding the same, of an eminently satisfactory character.



**C**O. STICKNEY, Successors to White & Stickney, Receiver and Dealer in Butter, Cheese, Eggs, Flour, Lard, Teas, Etc., Stalls Nos. 16, 18 and 20 Suffolk Market, Corner of Sudbury and Portland Streets.—An unbroken record of prosperity extending over a quarter of a century, marks the history of the widely known and ably conducted establishment of C. O. Stickney, successor to White & Stickney, receiver of and dealer in butter, cheese, eggs, and fine food supplies generally. The house is one of the most reliable, solid and prosperous engaged in this line of trade in this busy mart. The premises comprise three spacious and commodious stalls, that are very appropriately fitted up, and provided with every modern facility for meeting all the requirements of his trade, and goods consigned to him are certain to be handled in the most judicious and trustworthy manner, and prompt returns are guaranteed in every instance. A very large and first-class stock is carried at all times, embracing the very choicest of gilt-edge dairy and fancy creamery butter, cheese and similar products; fresh laid eggs, best brands of winter and spring wheat, new roller process flour, and other cereal and farinaceous goods, pure country lard; also a fine line of absolutely pure and fresh new crop teas, coffees and spices. He has the very latest improved facilities for providing dry, cold storage for the healthful preservation of perishable goods for an indefinite period, by which he is enabled to furnish his patrons with the choicest of wholesome food supplies during all seasons of the year at lowest prices. This house was established in 1865 by Mr. E. A. Osborn, who conducted it quite successfully until 1872, when he disposed of it to the firm of White & Stickney, Mr. Stickney succeeding to the sole control in August 1891. Mr. Charles O. Stickney was born in New Hampshire in 1851, and has been for over twenty years in this business in Suffolk Market, and is a prominent member of the Odd Fellows' Order.

**E**DMUND & MAYO, Boots and Shoes, No. 195 Congress Street.—An unbroken record of progress extending over a period of twenty-two years sums up in brief the history of the widely-known and noteworthy firm whose name heads this sketch. They are jobbers and wholesale dealers in boots, shoes and rubbers, and handle all grades and kinds of footwear. Their trade is exceedingly large, and constantly growing, selling direct to retailers throughout the United States. The house, which is a leading and a thoroughly reliable one, is in a position to offer exceptional inducements, and quote rock-bottom figures. Only one price prevails, and that is invariably at "hard pan" being the very lowest possible consistent with quality and character of goods; and those having dealings with Messrs. Edmunds & Mayo are assured of finding the same both pleasant and profitable. They occupy four 50 x 135 foot floors at No. 197 Congress Street, and carry an immense stock, comprising women's, misses', men's, boys', youth's and children's boots, shoes, rubbers and slippers in all sizes, widths, shapes, styles and grades. Fifteen representatives are kept on the road, while a large staff is employed on the premises, and all orders are attended to in the most expeditious and trustworthy manner, the proprietors exercising immediate supervision over every detail of the business. Messrs. John Edmunds and Wm. F. Mayo, the individual members of the firm, are gentlemen of middle age. They are men of long and thorough business experience, of energy and enterprise, well and favorably known in the trade, and are prominent members of the Boston Boot and Shoe Club.



BOSTON COMMON—BEACON STREET MALL



M. A. TWITCHELL & CO., Printers and Blank Book Makers, No. 319 Washington Street.—This prosperous business was established by Mr. Twitchell in 1862, on Cornhill, and has occupied the present location since 1886. The premises occupied are commodious, thoroughly equipped with the latest improved presses and all the paraphernalia incident to a first-class printing establishment. An ample staff of skilled and experienced workmen is constantly in service and the firm are prepared to execute all kinds of blank book work and commercial printing, making a specialty of fine lodge and society printing, opening circulars, cards, etc., at short notice and in the highest style of the art, at prices which cannot be legitimately exceeded by any other establishment in the city. Their motto is first-class stock, modern composition, original ideas, fine press work and moderate prices. Mr. Harry M. Hight was admitted to partnership in 1890, and being himself a practical printer of seven years' experience, contributes much to the success of the enterprise. Excellence and artistic taste characterize all the work which emanates from this house, and a large business connection with the leading mercantile establishments in the city is enjoyed. Mr. Twitchell is a gentleman of middle age, a native of New Hampshire and a practical printer of thirty years' experience. Mr. Hight is a native of Maine and a resident of Somerville and was formerly with J. A. Cummings & Co., serving them as foreman from 1884 till the date of his admission to partnership in this house. Both are members of the F. and A. M. Scottish Rite Degrees, and widely esteemed.



H. DODGE, Groceries and Provisions, Teas, Coffees, Spices, Etc., Corner L and Fifth Street, South Boston.—The prominent and liberally patronized establishment of Mr. C. H. Dodge was founded in 1884, by the Messrs. C. H. Dodge and J. E. Watson at the present location and the business was very successfully conducted under the name and style of Dodge & Watson. In 1890, Mr. Watson retired, leaving Mr. Dodge sole proprietor. The business premises comprise a store 25 x 50 feet in dimensions, with a basement for storage, with fine fittings and admirable appointments throughout. Our readers can save money by purchasing their goods here, and at the same time obtain goods second to none in quality, freshness and reliability. The proprietor offers the best brands of family flour at prices that are rarely duplicated, received direct from the best producing sources; Oolong, Japan, English breakfast, and China green teas, which are the best in the market for flavor, delicacy of aroma and strength; Old Government Java coffee, fresh, pure and ground while you wait, and other family supplies deserving of equal praise. To attempt an enumeration would be an endless task. A number of courteous clerks are employed and all orders are promptly filled and delivered. Mr. Dodge is a native of Vermont, came to Boston when a boy, and served as a clerk five years with Cobb, Aldrich & Co. He is a member of the Boston Retail Grocers' Association and of the Order of Odd Fellows.



WILLIAM G. OWEN, B. S., Pharmacist, No. 582 Dorchester Avenue, South Boston.—An old-established and popular pharmacy is that of Mr. William G. Owen, B. S. Its foundation dates back to 1866, and it has always been conducted and managed with care and skill by Mr. Owen. The store, which is 25 x 50 feet in dimensions, is very handsomely and elegantly fitted up, contains a large and varied assortment of drugs, chemicals, extracts, tinctures, etc., and also perfumes, and toilet articles. He makes a specialty of the preparation of Owen's Emulsion Cod Liver Oil, for which he has a great sale. As the most important and legitimate function of a pharmacy is the compounding of physicians' prescriptions, it is almost needless to say that this branch of the business is conducted with skill by Mr. Owen with that care his long experience enables him to exercise. His patronage is derived from the best class of citizens and the establishment is widely-known as one of the most reliable prescription and family pharmacies in the city. Mr. Owen is a native of Vermont, but came to this city when a boy. He is a member of the South Boston Druggists' Association, the Massachusetts Pharmaceutical Association and the Legion of Honor.



COHEN, Merchant Tailor, Nos. 2028 Washington Street.—The business of this house was founded by the present proprietor in 1888, and from the first has been steadily growing in volume and influence. The commodious premises occupied are 20 x 40 feet in dimensions. Here is displayed at all times a complete line of the newest designs and patterns in domestic and foreign woolens, worsteds, broadcloths, cassimeres, cheviots, serges, meltons, tweeds, and a high quality of fabrics of all kinds. A full assortment of gentlemen's furnishing goods of all kinds is also carried, including all the latest styles and novelties in neckwear, gloves, suspenders, underwear, hosiery, etc. All orders for clothing receive immediate attention and all garments made here are guaranteed to be perfect in material, workmanship, cut, style and fit, while the prices quoted are placed at the lowest figures consistent with fair dealings. Mr. Cohen is a native of Poland; he has been a resident of Boston for the past five years.



HARLES S. GOVE & CO., Manufacturers of Mineral Waters, Bottlers, Etc., No. 30 Canal Street.—This enterprise was founded in 1864, by Messrs. Constock, Gove & Co., and was directed under their joint control up to eight years ago, when Mr. Comstock retired and Mr. A. P. Kelley became Mr. Gove's partner, the firm title of Charles S. Gove & Co. being adopted. Mr. Gove is a native of New Hampshire, Mr. Kelley of Maine. Both have resided in Boston since boyhood, and are popularly known in business and social circles. As manufacturers they sustain an A. 1. reputation. Messrs. Gove & Co. are sole agents for Yuengling's New York lager, and carry on a general business as manufacturers of soda water, syrups, tonics, ginger ale, mineral waters, Ottawa and root beer, and as bottlers of American ale and porter, Bass & Co.'s ale, Guinness' stout, Yuengling's lager, champagne cider, etc. The premises occupied for the industry are 25 x 150 feet in area, and a double basement 50 x 150 feet in dimensions. The place is equipped with first-class machinery, including Matthews' patent apparatus for charging cylinders, and steam furnishes the driving power. Forty hands are employed, seventeen delivery teams are kept busy in summer time, and twelve in winter. All the trade is strictly at wholesale. They also deal largely in soda in fountains, making a specialty of that, having from one to two thousand soda tanks supplying druggists and saloons, put up in steel fountains lined with block tin, thus insuring a pure article to suit the most fastidious taste.



WILKINS & FOSTER, Cider Refiners and Vinegar Makers, Importers and Wholesale Dealers in Pickles, Sauces, Etc., No. 11 Central Wharf.—Messrs. Wilkins & Foster have been established in business since the year 1889, and during the course of their career their efforts have been eminently successful. Their business is entirely at wholesale, and the connection is located throughout the entire New England section. The business premises comprise three floors, each covering an area of 1,875 feet. The partnership embodies the joint endeavors of two able and respected business men, Mr. H. J. Wilkins and Mr. G. S. Foster. Mr. Wilkins is a native of England, his residence in Boston extending over a period of ten years, the whole of which has been devoted to the business in which he is at present engaged. Mr. Foster is a native Bostonian, and he was formerly identified with the leather business.



ALEXANDER MILLS & CO., Dealers in Crockery, Glass, Rockingham and Yellow Ware, No. 25 Union Street.—This business had its inception in the year 1876, at the hands of Mr. Alexander Mills (the "Co." being nominal) and under his able direction has grown in prosperity and now commands a very extensive trade in the northeastern States, two traveling salesmen representing their interests in those sections. The descriptions of merchandise that come within the scope of its operations embrace crockery of all descriptions, glassware for table use and ornamental purposes, Rockingham and yellow ware; lamps in a great variety of shapes, styles and patterns, as well as burners, chimneys, lanterns and other such articles. Beyond these goods Ashley's champion chimneys are largely handled; the principal trade in each, and that chiefly cultivated, being the wholesale branch, though a steady retail patronage is also enjoyed. The popular proprietor, who has for thirty years been engaged in this line of business, is a native of Ireland, and came to this city thirty years ago.



S. TUKEY & CO., Dealers in Hardware, Cutlery, Tools, Paints and Oils, Etc., No. 191 Winnisimmet Street, Chelsea.—The prosperous business owned and controlled by Messrs. S. S. Tukey & Co. was established in the year 1881. Messrs. Tukey & Co. are dealers in hardware, cutlery, tools, paints and oils, the transactions of the house being with such goods as rubber hose, japanned and tinware, nails of all kinds, building paper and similar articles, the specialty being Akron drain pipes, of which the house keeps a large supply constantly on hand. A store and basement is occupied covering a superficial area respectively of 30 x 116 feet, which is stocked with a complete assortment of goods. The sole control of the business devolves upon Mr. S. S. Tukey, who is a sound and practical master of his business. He is a native of Chelsea and is prominently identified with the Red Men, the Odd Fellows and the United Order of Workmen.



A. RUSSELL, Architect and Builder, No. 46 Warren Street, Roxbury.—Mr. C. A. Russell has for several years past pursued the profession of architect with a steadily developing connection among a representative patronage throughout this section of the Union, and his success is largely attributable to the fact that while he is possessed of a mature technical knowledge, a ripe experience and rare intuitive artistic talent, he is without thoroughly practical, and until recently he combined his professional calling with that of builder. Thus it is that Mr. Russell's plans, specifications and estimates are of a clear, concise and readily-comprehensible nature, and the many buildings which stand to his credit bear testimony to the fact that his primary considerations are utility, comfort and convenience, and soundness and elegance of construction; while architectural ornamentation is always fully represented where admissible. A leading specialty is made of residence and apartment houses, and of these, Mr. Russell has, during the thirteen years of his establishment in business, executed plans and designs for several situate at Dorchester, Roxbury, Jamaica Plain, Eggleston Square, Downer's Landing, Mt. Bowdoin, Matapan, Wellesley, etc., the clerical and executive duties involved being undertaken by two competent draughtsmen. Mr. Russell, who is a native of Nova Scotia, is a resident of Boston and learned here the major part of that technical and practical knowledge of the profession, which he has employed to such distinct advantage.



GEORGE A. WILD & CO., Manufacturers, Wholesale and Retail Dealers in Ship Cabooses, Cook and Cabin Stoves and Funnels, and a General Assortment of Ship Furnishing Goods, No. 42 Clinton Street.—The prominent and reputable house of George A. Wild & Co. had its origin during the year 1840, in the shape of the firm of Joseph Sargent, who surrendered possession in 1872, to "Messrs. S. Wild & Co.," which house was succeeded in 1890 by Messrs. George A. Wild & Co., the present firm. The business conducted by the house is that of manufacturers, wholesale and retail dealers in ship cabooses, cook and cabin stoves and funnels, the operations of the firm embracing the handling of a general assortment of ship furnishing goods. The house keeps constantly on hand or makes to order at the shortest possible notice copper pumps, copper, britannia, sheet iron, planished, japanned and plain tinware, sauce pans, sconce kettles, cooks' ladles, forks, spoons, and every article of cooking apparatus used on board of vessels, plumbing and repairing being a specialty. The store covers a superficial area of 1,250 feet. The control of the business devolves upon Mr. George A. Wild, the "company" of the concern being silent. Mr. Wild is an esteemed and talented gentleman and a native of Boston. He is a prominent member of the Odd Fellows and the Pilgrim Fathers.



HOLBROOK BROTHERS, Groceries and Provisions, Corner of I and Eighth Streets, South Boston.—One of South Boston's neatest and most excellent family grocery and provision stores is that conducted by Holbrook Brothers, where can always be found a very complete and choice assortment of everything in the line indicated, and where patrons are assured of getting prompt and polite attention as well as a superior article and honest weight in every instance. No inferior goods, whatever, are offered for sale here, quality and quantity being guaranteed, while the prices charged are distinctly low, too, and all orders are carefully and promptly attended to. The business premises comprise an attractive and excellently appointed 25 x 50 feet store and commodious storehouse, and five clerks are employed, with two wagons in steady service delivering orders to customers. The stock, which is large and carefully assorted, includes select tea; pure, fresh coffees and spices; condiments; and table delicacies in great variety, canned goods of every description, green and dried fruit, fine dairy butter, cheese and fresh eggs, best family flour, meal, beans, peas, rice, biscuit, crackers, etc., sugar, syrups and molasses, vinegar, fish, salts and general family groceries; also prime beef, mutton, lamb and veal, pork, lard, ham, bacon, provisions of all kinds, vegetables and country produce. Messrs. Winslow and Anthony Holbrook, the proprietors, are young men and natives of Boston. They have been established in business at the present location since 1878.



MISS M. A. COFFEY, Bonnets, Hats and Caps, No. J16 Boylston Street.—A well-patronized and first-class millinery emporium of this city, is that so ably conducted by Miss Coffey. In 1881, this flourishing business was originally established by the present manager on Hamilton Place, but about four years ago she removed to her present eligible location at the above address. From the inception of this enterprise, a large, permanent and fashionable patronage has been developed. The salesroom, 25 x 40 feet in dimensions, is of a model of tasteful and convenient appointment. Here is always to be found a superb line of everything in the way of fashionable millinery goods, at the lowest consistent figures, and a large and admirably selected stock is constantly carried, embracing bonnets and hats, both trimmed and untrimmed, in every shape, design and pattern that is stylish and desirable, also caps, flowers, feathers, ribbons, laces, silks, beads, and an endless assortment of fine French millinery in great variety. All the very latest imported novelties are here displayed, and hats and bonnets are made up to order in the highest style of the art, and in exquisite taste. Mourning orders are promptly attended to, a specialty being made of ladies' and children's caps, and indeed, all branches of the milliner's art receive particular attention. Miss Coffey is a painstaking, energetic and reliable business woman, and has won the confidence and esteem of a large circle of patrons and friends.



G. GROVER, Registered Pharmacist, No. 179 Fourth Street, Corner B, South Boston.—One of the most careful and attentive druggists in South Boston is Mr. E. H. Grover, who established this business at the present location in 1866. The premises occupied comprise a store 25 x 35 feet in dimensions with a laboratory in the rear, containing a complete stock of pure, fresh drugs, chemicals and pharmaceutical preparations, all of which are up to the highest standard demanded by the United States Pharmacopoeia: also all proprietary remedies of established reputation. A number of valuable preparations are manufactured, among which may be mentioned Grover's Congh Mixtures, Sarsaparillas, Beef, Iron and Wines, Salves and Balsams. Two experienced clerks are employed. A large and influential patronage is enjoyed. Mr. Grover is a native of Newton, Mass., and has always followed this line of business. He is a prominent member of the South Boston Druggists' Association, and the Massachusetts Pharmaceutical Association.



C. MANDELL & CO., Printers, No. 109 Purchase Street.—This house was established in 1873 and enjoys a reputation second to none in its line in the city. The firm has a well-equipped office, the types and all the accessories of the establishment are of the most modern description and new fonts of letters are added to stock as fast as they are produced by type founders. Several cylinder and job presses are kept constantly running, and these are operated by electric-power. The firm execute every conceivable kind of printing from a card to a book; and prompt delivery, accurate and artistic workmanship and moderate charges are the factors which have contributed to the success and popularity of the house. The firm were burned out in the fire of 1889, but quickly established their business in the Summer Street extension and have occupied their present quarters since April, 1891. Mr. H. C. Mandell, the active member of the firm, is a native of New Bedford, Mass., a resident of Hyde Park, and an expert and practical master of the printers' art.

**T**HE MONUMENT NATIONAL BANK, of Charlestown, Thompson Square.—As a natural result of the industrial and commercial interest of the Charlestown district, her manufacturers and business men have need of the most extended financial facilities, and it is a matter of congratulation that the Monument National Bank of Charlestown has so long, so ably, and so satisfactorily met every demand of the public, and afforded such a safe and reliable depository to our business men. This bank has had a lengthy and honorable career. It was originally incorporated in 1854, and was reorganized under the national banking laws in 1865. It has a capital stock of \$150,000, and is officered as follows, viz.: President, Amos Stone; cashier, Warren Sanger. Directors: Amos Stone, Henry C. Rand, Francis Hall, George B. Neal, Warren Sanger and Mark F. Burns. These names are synonymous with stability and integrity, and their sound discretion and administrative capacity have become generally recognized. In President Stone this community recognizes one of the most substantial and public-spirited citizens, who has done much for the city in various ways. He has been a director of the bank since 1863, and succeeded to the presidency on the death of James O. Curtis in 1891. He gives the bank the benefit of his personal attention, while he is also president of the Charlestown Five Cent Savings Bank, and of the Mutual Protection Fire Insurance Company. The cashier, Mr. Sanger, came to the position upon the retirement of the first cashier, Mr. George L. Foote, Jan. 1, 1886. His long term of service affords substantial evidence of the confidence reposed in him by his associates in the management of the bank. This bank transacts a general business in deposits, loans, collections, and exchange; issues drafts, handles commercial paper, loans on good security, and in every legitimate way seeks to advance its customers' best interests. It has accumulated a surplus fund of \$160,000.00, with undivided profits approximating \$60,000, and has individual deposits amounting to \$450,000, while it is well worthy of its ever-increasing measure of strength and usefulness.



**A**LFRED HALE & CO., Manufacturers and Dealers in Rubber Goods, Football, Mold Work and Special Heavy Rubber Cloth, Divers' Goods, No. 30 School Street, Factory, South Boston.—There is no substance now in use that is capable of subserving so many and varied purposes of man as India rubber. Not only are waterproof garments, boots and shoes made of this material, but a great number of fabrics and articles especially adapted for mechanical purposes. Each year but enlarges the sphere of its usefulness, and its manufacture is increasing in enormous proportions. An old and honored house in Boston that is carrying on extensive operations in the manufacture and sale of rubber goods is that of Alfred Hale & Co., whose salesrooms are located at No. 30 School Street, with a factory at South Boston. This house has long been prominent in the manufacture of divers' goods, footballs and mold work, while making a leading specialty of heavy rubber cloth. The business was established over forty years ago, by Aaron Hale, who was one of the pioneers in the manufacture of rubber goods in this country. At his death his two sons, Messrs. Alfred and David Hale, succeeded to the control, as Alfred Hale & Co., and, on the death of Alfred Hale in 1881, Mr. David Hale became sole proprietor, continuing the business without change in the firm-name. The works in South Boston are finely-equipped for insuring rapid and perfect production, while the specialties of this house are manufactured with a view to meet the wants of dealers and consumers desiring a better grade of goods than is usually placed on the market. The stock carried also affords customers a wide range of selection, while the high reputation of the house assures to all superior, well-furnished and attractive goods at prices in keeping with the times. The house does both a wholesale and a retail business, supplying dealers in this and other cities in quantities to suit, and granting consumers the rarest of indulgences. The stock is complete in every particular, and the goods are all sold under a guarantee to prove exactly as represented. Mr. Hale is a well-known citizen of South Boston, eminently popular in social, commercial and trade circles, and has won success by honestly deserving it.



**G**EORGE II. BAILEY, New and Second-Hand Furniture, Nos. 85 and 87 Bunker Hill Street, Charlestown.—Mr. Bailey, who is a native of Wales, has resided in this country for the past twenty-one years, and in 1886 embarked in his present enterprise, which he has since conducted with the most gratifying results. The large and commodious premises occupied comprise a store and a basement, each 50 x 75 feet in dimensions, fitted up with special reference to the business, being most attractive and convenient in all their arrangements, and are stocked to repetition at all times with new and second-hand furniture of all kinds for the parlor, dining and bedrooms, kitchen, etc., also crockery, china and glassware, tin, wooden and hollow ware of every description, etc.; a specialty being made of ranges, stoves and heaters, which embody all the most improved styles for both heating and cooking. Particular attention is given to the repairing of all kinds of wringers and plumbing in all its branches, as well as general repairing is promptly executed in the best style of excellence. Four efficient assistants and a team are engaged in constant service, and the trade of this reliable house is large, substantial and permanent. The prices at all times quoted here are invariably reasonable. Mr. Bailey is a member of the Sons of St. George and British Americans.



**R**ICHARD DOWD, Manufacturer and Dealer in Stoves, Ranges and Furnaces, Builders' Hardware, Etc., Nos. 536 and 538 Main Street, Charlestown.—A leading Charlestown house engaged in this field of usefulness is that of Mr. Richard Dowd, which was founded in 1872 at this address by the present owner, Mr. Dowd, who is a thoroughly experienced practical plumber and gasfitter, and has met with the most substantial success. The premises occupied comprise a spacious store 50 x 75 feet in size, and, to the rear of this a workshop and storeroom, having three floors, each 60 x 100 feet in dimensions. The salesroom is tastefully attractive in its appointments, and contains a heavy assortment of first-class goods, the stock including a fine line of stoves, ranges, and furnaces, crockery, glassware, painters' supplies, plumbers' and gasfitters' requisites, and builders' hardware of every description. Every article is marked at a price which leaves but the most reasonable margin for profit, and the goods are all of superior manufacture. Mr. Dowd employs twenty hands and gives particular attention to the execution of contracts in plumbing and gasfitting work. Though born abroad Mr. Dowd has resided here since boyhood. He is an active member of the Royal Arcanum, Ancient Order of United Workmen, Order of Good Fellows, and the Knights of Pythias.



**F**RED F. DUDLEY, Bicycles, Tricycles and Safeties, Wheels Sold on Commission, No. 162 Columbus Avenue.—This prosperous business was established in 1890 on Charles Street, and was removed to the present location in 1891. The premises utilized for the business comprise a store and shop 27 x 100 feet in dimensions. All the facilities are at hand for the successful prosecution of the business and the stock carried is large, and embraces all makes. A specialty is made of repairing, which is done promptly, in a neat and workmanlike manner, the most reasonable prices at all times prevailing. Five competent assistants are employed and the trade is large and steadily increasing in this city and its suburbs. The house is headquarters for wheelmen in this section of the city. A complete assortment of duplicate parts of machines is kept on hand, together with a full line of sundries and wheelmen's supplies. Mr. Dudley is a native of Massachusetts, and has been a resident of Boston about ten years and is a prominent member of the L. A. W.





L. WILLIAMS, Hat Block and Flange Maker, No. 106 Utica Street.—The foundation of this house was laid away back in 1820 by Mr. J. S. Dimond and the present owner succeeded to sole control in 1801. The concern is, therefore, the oldest, and moreover, one of the most reputable of its class in the United States. The business embraces all branches of the trade, the specialty being the manufacture of ladies' hat and bonnet blocks. The premises occupied consist of a shop, covering a superficial area of 30 x 80 feet, which is excellently equipped with all the new and improved machinery used in the business and adequate steam-power, the facilities for turning out superior work being unsurpassed, four employees finding steady employment. The excellence of the goods produced is a subject of general assent throughout the trade, and one who has familiarized himself with the business methods of this house, experiences no hesitation in giving the assurance that manufacturers will find it to their advantage to give the house a call. The proprietor of the enterprise is a native of Maine, his residence in Boston covering a period of a quarter of a century. He is a practical workman and a sound and thorough business man, and is prominently connected with the F. and A. M., I. O. O. F., Order of Iron Knights, Knights and Ladies of Honor and the Knights of Honor, as also the Silk and Fur Hat Association, of Boston. The management of the business devolves upon Mr. W. Williams, who has been in charge of the shop and factory for twenty-two years. He is a young man and a native of Maine, his residence in Boston commencing with his boyhood. He is a member of the Red Men and enjoys the respect of the entire trade.



RANK N. REED & CO., Groceries and Provisions, No. 321 East Eighth Street, South Boston.—An excellently conducted and deservedly popular grocery and provision store is that of Frank N. Reed & Co. Only strictly first-class goods are offered for sale here, fancy groceries, prime smoked meats and choice home-made sausages being specialties, and purchasers can rely on getting a superior article as well as full weight in every instance; the prices charged, too, are exceptionally low, and all orders are promptly and carefully attended to, while goods are delivered free of charge to any part of the city and suburbs, two teams serving customers. The store is ample, neat, and well kept, four efficient assistants being employed, and there is in connection, likewise, a commodious basement in which the firm make delicious sausages. Mr. Reed, who is the sole proprietor, is a native of Boston. He has been established since 1876, and during the fifteen years' or more interim has conducted business at the present location with uninterrupted prosperity. He is a member of the Boston Retail Grocers' Association.



E. N. SEAMAN & CO., Manufacturers and Importers of all kinds of Lamp and Candle Shades, and Wire Shade Holders. Largest Importers of Japanese Napkins in the United States, No. 31 John Street.—The advance in art matters in this country of late years has been something remarkable, and a special feature of the growing enthusiasm is the adornment of homes with goods brought from the countries of the Orient. A leading headquarters for everything in this line of trade in Boston is the establishment of Messrs. Geo. N. Seaman & Co., importers of useful and artistic products from Japan, China, India, Turkey, and Persia; also manufacturers of paper lamp shades. A specialty is made of Japanese napkins, of which the firm imported ten million last year. This business was established in 1872 and moved to Boston at the present location, No. 31 John Street, in 1878. The premises are spacious and stocked to repletion with a large and valuable assortment of art goods and novelties of every description, including the rarest bronzes, the most delicate porcelain, Chinese lanterns, lamp mats, fancy rugs, screens, fancy fans, jewelry, etc. A large force of help is constantly employed and extra help during the busy season, and prices are always the lowest and not to be duplicated elsewhere. The trade of the house is wholesale and extends to all parts of the United States and Canada. Mr. Geo. N. Seaman, the active member of the firm, is a native of Massachusetts and served three years in the Twenty-fourth Massachusetts Regiment of Volunteers during the late war. He was bugler of the regiment and orderly for General Osborne. He enlisted before he was fifteen years of age and was in twenty-seven engagements. He was Past Commander of the G. A. R. in Minnesota and prominent in all bodies of the F. and A. M. sin.



P. DOANE & CO., Wholesale Commission and Retail Dealers in Fish and Oysters, Pickerel and Perch a Specialty, No. 1056 Washington Street.—Messrs. A. P. Doane & Co. are wholesale commission merchants in fish and oysters, receiving consignments from various localities and carrying a large stock of the finest fresh fish and choice oysters in the market. They make a specialty of pickerel and perch, having particularly advantageous arrangements for securing a supply of these favorite fish. They also deal in canned fish of all descriptions. The firm do a large wholesale business in supplying dealers and also have an extensive city trade, catering to the requirements of families, hotels, restaurants, etc. The store is 25 x 50 feet, well equipped for the handling of large quantities of fish and oysters. Four salesmen are employed. The business of this house was established nine years ago at Newton, Mass., by Mr. A. P. Doane and removed to its present location in 1883.



DGAR SNOW & CO., Successors to Chas. H. & Edgar Snow, Massachusetts Sale Stable, No. 35 Endicott Street.—Among other prominent business enterprises of Boston, very extensive transactions are carried on in the sale of horses, and the foremost, most successful concern engaged in this line is that of Edgar Snow & Co., proprietors of the Massachusetts Sale Stable. This business was founded in 1872 at this address by the present proprietors, Messrs. Chas. H. and Edgar Snow, brothers, natives of Orleans, Cape Cod, Mass., long residents in Boston, and well-known as progressive business men, and expert butchers of horse flesh. They have built up a very large trade, the volume of business transacted in 1890 amounting to \$1,500,000, while the sales for 1891 when computed, will probably exceed this figure. The premises occupied comprise a four-story brick building, 25 x 100 feet in size, having 7 x 7 traveling buyers in the horse raising sections of the West, and also receive horses on consignment for 60 x 130 feet. The firm have twenty salesmen on hand to assist shippers to retail, cash advances are made upon arrival of stock at stables auction and private sale. Efficient stock draft when sold. Regular auction sales are held on Wednesdays and Saturdays at 10:30 A. M., the auction and prompt settlements by New York as soon as possible. Auctioneer being Mr. F. P. Bruce, who has had family horses are held twice a month, on which occasions very superior stock is offered. Horse sales of fine bred, speedy driving, to be secured from the Messrs. Snow, while all representations made may be depended upon as being of all grades and for all purposes may be relied upon.



C. KENNEDY, Real Estate Agent and Auctioneer, Insurance, No. 6 Winthrop Block, East Boston.—Mr. T. C. Kennedy carries on a general business as the general management of estates, and gives particular attention to the sale of property by private effects insurance, taken care of the best facilities for placing insurance at lowest rates, representing as agent the following or auction sale, Companies: Home Insurance Company, of New York; Phoenix Insurance Company, of Hartford, Conn. Mr. Kennedy is thoroughly experienced in the real estate business, having devoted his attention to it since 1872. He has fine, commodious office quarters, where he is usually to be found during the day or evening. He is a native of Ireland, but has become thoroughly Americanized, having lived in this country since 1849.



P. FLYNN, Pharmacist, No. 586 Dorchester Avenue, South Boston.—The well-established, popular pharmacy of Mr. C. P. Flynn has been in successful operation since 1864, when it was first opened to the public by Mr. W. H. Flynn, who was succeeded by the present proprietor in 1881. An elegantly furnished store is occupied having a spacious and thoroughly equipped laboratory and office in the rear. It is furnished with every facility for compounding, preparing and dispensing medicines and a large local trade has long been enjoyed. A general assortment of drug chemicals and pharmaceuticals of the highest standard quality is always kept in stock, also proprietary preparations of standard value and merit and toilet articles of every description. Mr. Flynn also makes a specialty of preparing Flynn's Cod Liver Oil Emulsion, cough mixture, blood purifier, carbolic salve and tooth powder for which he has a great sale, the carbolic salve being considered of great value and being in great demand in all parts of the State. Mr. Flynn is a native of Portsmouth, New Hampshire, but has been a resident of South Boston twenty years. He is highly esteemed in professional and social life, and is president of the South Boston Druggists' Association, member of W. V. Imp. Association, Druggists' Alliance, Pharmacists' Club, and of the Massachusetts Pharmaceutical Association.



SAMUEL N. PRINCE, Sailmaker, No. 173 Commercial Street.—This prosperous business was founded by Mr. Samuel Prince in 1833. In 1843 Mr. Richard M. Baker was admitted to partnership and the firm-name of Prince & Baker was adopted and the business was conducted under this name and style until 1848 when the present proprietor, a son of the founder of the business, succeeded to the control. Two lofts 25 x 75 feet in dimensions are occupied, which are fully supplied with ample and complete facilities and from five to ten hands are employed, making to order sails of any size, style, or variety in the most expeditious manner; also flags, tents, awnings and covers. A large and varied assortment is always kept in stock, including sails of every description, both new and second-hand, and everything in the lines above indicated. Mr. Samuel N. Prince is a native of Boston, is a practical workman himself of many years' experience and has a thorough knowledge of all details of the business.



SRAEL FISH, No. 224 Hanover Street.—Mr. Israel Fish, founder of the Boston Watch Co.'s business, which was inaugurated as a private venture by him in 1882, and incorporated as a stock company, with a capital of \$2,000 in 1889, and continued as such until April, 1891, when Mr. Fish purchased the interest of the concern and became sole proprietor. This gentleman has great business aptitude and skill in the technical branches, he having gained a complete mastery of all practical details in Germany, where he served his apprenticeship, and where he was awarded a diploma for his proficiency. The premises comprise a room 18 x 25 feet in size, fitted up and equipped for the prosecution of the industrial branch of the trade in a very complete manner, the tools brought by the proprietor from the old country being supplemented by a number of the best modern devices known in the business. The trade done is entirely retail, and relates to watches, jewelry, small musical instruments, silverware, etc.; and to the repairing of every description of goods of such a character, this being a specialty of the house, and one in which it has inspired supreme confidence in consequence of the expert and conscientious manner in which costly articles entrusted to the firm are restored. Mr. Fish is of Russian birth, and the period of about nine years spent in Boston has been productive to him of commercial prosperity and social esteem.



OCK & FORREST, Manufacturers of Copper and Galvanized Cornices, Finials, Window Caps, Etc., No. 436 Harrison Avenue.—The manufacturing prosperity of the capital city of the Bay State has a representative of undoubted prominence in the firm of Rock & Forrest. The concern was founded five years ago, by Mr. O. Rock and Mr. J. Morin, under the title of Rock & Morin, which firm was dissolved in 1887, the present partnership with Mr. A. W. Forrest being the result. Messrs. Rock & Forrest are manufacturers of copper and galvanized cornices, finials, window caps, etc., as also of skylights, ventilators, conductors, gutters and tin and copper roofing, the specialty being cornices. The premises occupied by Messrs. Rock & Forrest comprise a shop, covering an area of 900 feet, the same being, in the several particulars of management, equipment and location, excellence itself, and Messrs. Rock & Forrest employ constantly a staff of fifteen assistants. The connection extends throughout the city and suburbs. The partners, Mr. O. Rock and Mr. A. W. Forrest, are, respectively, sound, practical adepts at the calling they have adopted. Mr. Rock is a native of Montreal, Can., his residence in Boston covering a term of eleven years, and prior to entering upon his partnership with Mr. Forrest he was for seven years employed as foreman in the service of Mr. G. L. Sweatt, now deceased. Mr. Forrest is a native of Boston.



COHEN & CO., Fringes, Passementerries, Laces, Buttons and Small Wares, No. 9 Winter Street.—In a review of Boston's noteworthy business establishments more than passing mention should be made of the well-known and attractive emporium of S. Cohen & Co., No. 9 Winter Street. This is one of the oldest and leading houses of the kind in the city, and for forty two years has been steadily growing in popular favor and patronage. The firm are importers and retailers of fringes, passementerries, laces, buttons and small wares, and their trade, which is of a most substantial and influential character, affords evidence of constant and material increase. An exceedingly fine assortment is here displayed, only strictly first-class goods being handled, and shoppers can rely upon finding courteous attention and honorable treatment as well as the most elegant and excellent productions in the line above indicated at all times in this well-ordered and reliable establishment. Every article offered for sale is warranted to be absolutely as represented, and the prices prevailing are maintained at the very lowest figures consistent with quality of goods, being, in fact, exceptionally low. This flourishing business was established in 1850 by S. Cohen (deceased) who conducted the same up to 1883, when owing to his death it passed into the control of his sons and successors, Messrs. George and Louis Cohen, and under the firm-name that heads this sketch, it has since been continued with uninterrupted success. Mr. Gus. L. Levy being admitted into partnership in 1888. The store, which is eligibly located, is spacious, very tastefully fitted up and excellently arranged, and is equipped with arc and incandescent electric light, rapid cash-carrier system and most complete facilities for expediting business and availing to the convenience of patrons, while upward of fifty of a staff are employed. The stock, which is at once extensive, varied, rich and elegant, embraces everything in the line above indicated, including a number of exquisite novelties in dress trimmings, embroideries, fringes, passementerries, lace and fancy small wares in great variety, and all mail orders receive prompt attention. The members of the firm, who are all gentlemen in the prime of life and Bostonians by birth, are men of energy and enterprise, as well as thorough business experience, and all the indications are that the popularity and prosperity of the house are bound to endure and increase under their efficient management.

**F**LLIS & CONNOR, Shoemakers, Haverhill, Boston Office, No. 106 Summer Street.—This firm are extensive manufacturers of ladies' button shoes and slippers, both hand-sewed, machine-sewed, Goodyear welts and turns, and of a fine grade only. They established their business at Haverhill, in 1857, bringing to bear large practical experience, perfected facilities and an intimate knowledge of the wants of the trade. The productive capacity of their works is 1,500 pairs per day and steady employment is given to 400 skilled hands. Nothing but the best quality of leather and findings is ever admitted into their factory, while their styles, cut and workmanship are all of the most desirable and perfect character and their trade-mark is a sure guarantee of perfection and exquisite taste in ladies' fine footwear. Jobbers are supplied in immense quantities all through the United States and Canada and a trade of great magnitude is being developed. One hundred and sixty different styles are manufactured, all leaders of fashion, accurate and elegant, and the prices which rule are the lowest quoted by any first-class house in the trade in same line of goods. The active partners in the firm are Messrs. Charles A. Ellis and John H. Connor, with Mr. Dudley Porter as special. Mr. Ellis has been identified with the shoe industry for the past ten years, while Mr. Connor was foreman in the shoe factory of Goodrich & Porter for a number of years. Mr. Porter was a member of the firm of Goodrich & Porter for twenty years. Mr. Ellis is a member of the Boston Boot and Shoe Club.



R. RUITER & CO., Printers and Stationers, No. 24 Columbus Avenue, Printing Department, No. 147 Columbus Avenue.—Messrs. J. R. Ruiter & Co. printers and stationers, have been established in business since the year 1888, the original location of the premises occupied by the house being No. 147 Columbus Avenue, the present proprietor having been the author of the prosperity of the concern. The business, almost from the date of its foundation, has shown a steady increase, and a short time ago the demands of an expanding connection rendered the occupation of more commodious premises a matter of absolute necessity and the present quarters were taken up, the original premises being maintained for the printing department. In 1889, Mr. Ruiter formed an alliance with Mr. W. E. McGraw, the firm name as above being then adopted, and in 1891 upon Mr. McGraw's retirement, Mr. Ruiter assumed sole control of the business, maintaining the partnership name as a trade-mark. The business comprises the undertaking of all kinds of printing from a card to a book, the specialty being job work. The premises have every necessity designed to facilitate the conduct of a prosperous business, including telephone connection, the number being Tremont 975; an adequate volume of steam-power also being supplied. Messrs. Ruiter & Co. own a fine lot of new type and their premises are appointed with seven presses of improved make, a skilled staff of employees being maintained. The house keeps constantly at No. 24 Columbus Avenue a large, choice and varied stock of stationery, the same being complete in every particular. Mr. Ruiter is a young man and a Canadian by birth, has been in Boston for a term of seven years and is a practical printer by trade.



**S**TEWART, CROTHERS & CO., Groceries, Corner Green and Bunker Hill Streets, Charlestown.—Among the most popular mercantile houses of Charlestown, devoted to the trade in groceries, is that conducted by Messrs. Stewart, Crothers & Co., which was founded here in 1886, and has always been run and managed by the present proprietors, Mr. Stewart having an experience of thirty years in this line of trade, and Mr. Crothers twelve years. The commodious premises occupied comprise a store, 50 x 50 feet in area, with storage-room measuring 25 x 35 feet, and the exigencies of the business are such as to require the service of five efficient assistants and a team. The salesroom is fitted up with ornamental fixtures, handsome plate-glass show windows, etc. This business involves the handling of a large and complete stock of staple and fancy groceries, including selected teas, pure coffees and spices, the best brands of family flour, dairy and creamy butter, eggs, cheese, lard, canned goods in great variety, condiments, table delicacies, cereals, foreign and domestic fruits, and every conceivable article that can be found in a well-ordered and first-class supply store of this character. In quality, quantity and variety, as well as freshness, the stock here displayed has no superior in the community, and reasonable prices are accorded every customer alike. The trade is large, influential and permanent, and the general business here transacted is of the most prosperous annual aggregate. Messrs. Stewart and Crothers, the active members of this firm, are held in the highest esteem and confidence throughout all classes of the community for their sound business principles and sterling worth. They are both natives of Canada.



**D**A PRATO & CO., Manufacturers of and Wholesale and Retail Dealers in Florentine Statuary and Plaster Center Pieces, Nos. 13 and 14 Waverly House, Charlestown.—This establishment was founded in 1882, on Charlestown Street, Boston. At the present location the premises occupied comprise a store, 60 x 80 feet in dimensions, one-half being used as a salesroom, the other as a workshop, and to the rear of this the firm have a paintshop, 20 x 80 feet in size. The entire place is excellently equipped and employment is found for twelve skilled workmen. The members of the firm, Messrs. A. Da Prato and L. Marki, are natives of Italy, and learned their profession in that country. They carry on a flourishing business as manufacturers of wholesale and retail dealers in Florentine statuary and plaster center pieces, and furnish vases and statuary of all kinds for decorative purposes. Their salesroom contains an immense stock of choice goods in this line, all of artistic design and fine finish, and an active trade is supplied, shipments being made to all parts of the United States upon the most satisfactory terms.



**F**. SHEVLIN & CO., Brewers, Manufacturers and Bottlers of Fine Temperance Beverages, also Ales, Lager Beer, Brown Stout, Cider, Etc., Nos. 2, 4, 6, 8, 10 and 12 Swan Street, South Boston.—The title under which the business owned and controlled by Messrs. P. F. Shevlin & Co. was founded in the year 1880, by Messrs. P. Devine & Co., the acquisition of control by the present firm occurring during the year 1880, the present place being the scene of the primary operations of the concern. Messrs. Shevlin & Co. are brewers, manufacturers and bottlers of fine temperance beverages; also ales, lager beer, brown stout, cider, etc., the specialty however, being non-intoxicants and old-fashioned spruce beer. The business is both wholesale and retail in character. The premises occupied by the firm are commodious and a force of twenty-five assistants is constantly employed. The connection is highly valuable and is supplied by means of five teams, which the house has upon the road. Mr. Shevlin is a native of Ireland, his residence in the United States commencing with his boyhood. He is a prominent member of the Boston Bottlers' Association and belongs to the G. A. R., James Russell Lowell Post, No. 7. He served in the late war in company C. of the First Maine Cavalry.



**F**. HYDE, Coal and Wood, Corner of Medford and Chelsea Streets, and Nos. 118 and 130 Cambridge Street, Charlestown.—A very large trade in coal and wood is carried on by Mr. A. F. Hyde. He has a branch office with F. M. Downs, corner of Cross and Bonnair Streets, Somerville. The yards have capacity for the storage of 2,500 tons of coal and one hundred cords of wood. Mr. Hyde deals in the best quality of Lackawanna, Wilkesbarre and Franklin coal, and Nova Scotia hard wood, cleft pine and spruce slabs cut by steam. Twenty men are employed and twelve single and two double teams are busily occupied in delivery. The trade is both wholesale and retail, in the city and suburbs. The extent of Mr. Hyde's business may be inferred from the fact that his coal sales have increased more than 2,500 tons per year for the last two years. The business was established in 1885 at No. 118 Cambridge Street, the office and yard in Medford Street having been opened in 1888. Mr. Hyde is a native of Danielsonville, Conn. He is a member of the Boston Coal Exchange. His assistant, Mr. Ruddock, is a young and able business man, a native of St. John, New Brunswick.

ARRISON, BEARD & CO., Manufacturers of Furniture and Fine Cabinet Work, Warerooms, Office and Factory, No. 425 Medford Street, Charlestown.—This firm was organized in 1874, on Harrison Avenue, Boston, by the present proprietors, a removal to Charlestown being effected in 1879. The co-partners are Messrs. Samuel J. Garrison, James M. Beard and Albert T. Johnson, the two latter natives of Massachusetts, while Mr. Garrison was born in Connecticut. Messrs. Beard and Johnson are thoroughly skilled, practical cabinet makers, possessing an expert knowledge of all the departments of their vocation. Mr. Garrison spends most of his time on the road traveling in the interests of the house. The premises used for the industry comprise a four-story, 80 x 80 feet building, with a two-story 30 x 50 feet annex. The first floor of the former is the lumber mill department, the second floor the cabinet-making, third floor the shipping department, fourth floor the finishing shop. The first floor of the annex is used for storage and the display of samples, the second floor for office purposes. The factory is equipped with first-class machinery, operated by a 150-horse power engine and four boilers of 150-horse power, and employment is found in the various departments for fifty experienced workmen. Messrs. Garrison, Beard & Co. manufacture a general line of furniture and fine cabinet work, making specialties of chamber and dining-room furniture, a leading specialty also being made in order work for private residences. The goods are handsome in design, durable and finely finished, and cannot be surpassed for general excellence. A heavy stock is at all times carried.



JOHN MARNO, Printer and Stationer, No. 145 Meridian Street, and No. 169 Border Street, East Boston.—Mr. Marno's business career upon the basis of his own resources commenced with the year 1881, the scene of his operations always having been at the present address since that time. He conducts a business of extremely high-class order; priding himself, and justly so, upon the excellence of all the work he executes and making a specialty of the promptitude discernible in all his operations. He engages in all kinds of printing and undertakes book, job, news, and law work; an important department of his business being that devoted to the handling of extra quality stationery. His premises are excellently located and equipped with every essential appointment designed to facilitate the conduct of a large and prosperous business. The front portion of the premises is given over to storage, etc., while the rear is used for printing, and contains presses and other machinery of improved design. This Spring Mr. Marno rented for a term of years the premises at No. 169 Border Street and has fitted it up with all the improved presses which are operated by steam-power, it being the first and only steam printing office in East Boston. Mr. Marno is a young man of many and enviable business accomplishments and unquestioned personal worth.

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**BROWN & CHASE.** Butter, Cheese and Eggs, No. 132 Broadway, South Boston.—One of the recent welcome additions to the list of business houses engaging in the provision trade within the confines of the capital city of Massachusetts is the one bearing the name of Brown & Chase. The house conducts a business of extensive character, the commodities handled being butter, cheese and eggs, the specialty of the concern being a superior quality of Vermont butter, and a large and valuable family trade engages the attention of the firm. The premises occupied by Messrs. Brown & Chase are elegantly equipped, every appointment being perfectly new, and the premises cover an area of 1,500 square feet, and a staff of five able and competent assistants is maintained. The partners are Mr. C. E. Brown and Mr. L. W. Chase, both sound and able men of business. Mr. Brown is a native of New Hampshire, residing in Boston for the past fifteen years. His esteemed partner hails from the same State.



**SEWARD MELENENY.** Music and Art Rooms, No. 245 Main Street, Charlestown.—The deservedly popular music and art rooms conducted by H. Seward Meleney were established in 1886 by the firm of Morrill & Co., and under this style the business was carried on up to 1890, when the present proprietor assumed sole control. The premises occupied comprise a neat, well-appointed 25 x 45 foot store with a bop in the rear, and several assistants are employed. A large and fine assortment is always kept on hand here and includes besides everything in the line of beautiful paintings, engravings, etchings, etc., tissue paper, artists' materials, picture frames, easels, art goods in great variety and a full stock of stationery. Picture frames are made to order likewise, in the most superior manner at short notice, and frames are regilt and pictures restored in the highest style of the art. Mr. Meleney was born in Providence, N. S., and has resided here most of his life. He learned the trade of machinist and worked at his calling for a number of years, and is a member of the I. O. O. F. Loyal Lodge of Red Men and the New England Order of Protection.



**S. LINCOLN & CO.** Meat Market, No. 379 Main Street, Charlestown.—During the past year the business under note was founded by the present proprietors, who have already made this market the headquarters in town for all that is choice and desirable in meats at the lowest ruling market prices. The premises occupied comprise a store, 25 x 50 feet in dimensions, which is fitted up in the most modern approved style with all the necessary conveniences and facilities for the handling of the large stock, and the systematic conduct of affairs. Here will be found the choicest cuts of beef, veal, lamb, mutton, pork, all kinds of corned, salted and smoked meats, poultry and game in season, etc., all of which food-supplies are first-class and wholesome in quality when offered for sale, at such prices as to defy successful competition. A large trade has already been secured, and all orders are promptly filled, while goods are delivered throughout Charlestown, Somerville, Everett and Malden. Both members of this firm, Messrs. F. S. Lincoln and H. O. Hemeon, are practical and experienced business men, who leave no effort untried to please every customer alike. They are natives of Boston.



**ADE & COFFEE.** Carriage Builders, No. 90 Boston Street, South Boston.—The business conducted by Messrs. Wade & Coffee had its origin in the enterprise of Mr. Edward H. Brainard, who died in 1886, leaving the control of the business to the present proprietors, who had prior to Mr. Brainard's demise, been in that gentleman's employ. Messrs. Wade and Coffee are carriage builders of a superior order and their connection, while being local, is of expansive and valuable character. The house accomplishes the very highest class of work, its specialty being all branches of repairing. The original location of the business premises was at the corner of Sixth Street and Dorchester Avenue, the existing quarters having been assumed during the course of the past year. The premises consist of two floors and a basement, respectively covering a ground area of 2,000 feet. The partners are Mr. G. T. Wade and Mr. A. Coffee. Mr. Wade is a native of Prince Edwards Island, his residence in the city of Boston covering a period of many years, commencing in fact with his boyhood. He is a member of the I. O. O. F., the Red Men and the American Legion of Honor. Mr. Coffee hails from South Boston, with the prosperity of which he is actively identified. He is a member of the Society of Good Fellows.



**ARWELL BROTHERS.** Wood, No. 203 Dorchester Street, South Boston.—This reliable and popular house was established in 1830, by Mr. Geo. W. Farwell, who died in 1871, after a long, honorable and successful career, and was succeeded by his three sons, Messrs. G. R., F. F. and F. W. Farwell, who constitute the present firm. They make a leading specialty of bundle wood and have the largest kindling-wood factory in all Boston. The plant covers a ground area of 35,000 square feet, and unequaled facilities are at hand for transporting and delivering supplies by rail to the yard. The factory is equipped with the latest improved machinery, operated by steam-power, and steady employment is given to fifty skilled workmen. The firm sell wood of every description at wholesale by the car-load, and also supply families with sawed, split and waste wood in quantities to suit at fair and equitable prices. With unequaled facilities for procuring, preparing, storing and delivering wood, this firm are in a position to guarantee satisfaction in every particular. The house has a high reputation for the standard character of all supplies handled and sold, while its trade in this city is very large and influential. The Messrs. Farwell are native Bostonians, with a keen appreciation of the public want, and are young men of large business experience and thorough reliability.



**ELDRIDGE.** Dry Goods, Small Wares and Butterick's Patterns, No. 299 Broadway, South Boston.—This is in all respects, a first-class establishment and receives a very fine patronage. The assortment here displayed is at once large, varied, complete and attractive, comprising everything in the line above indicated, from the richest dress fabrics to the cheapest calicos, and every article offered for sale is warranted to be exactly as represented. Exceedingly low prices prevail too, goods being marked down to bed-rock figures, while exceptional bargains can always be found in flannels, cottons and domestics in this store. The premises occupied are spacious, very neatly fitted up and tastefully arranged, and fifteen clerks and salesladies are in attendance. Mr. Eldridge, the proprietor, is a native of Cape Cod, but a resident of Boston for a quarter of a century, and prior to going into business in this vicinity in 1873, had been clerking in the same line a number of years.



**HOMAS FRYE.** Wholesale and Retail Dealer in Cigars, Tobacco, Pipes and Snuff, No. 126 Broadway, South Boston.—Among the well-known and popular establishments in this section of Boston, prominent mention should be made of that of Mr. Thomas Frye, wholesale and retail dealer in cigars, pipes, snuffs, tobacco, etc. The store occupied by Mr. Frye is admirably located, at No. 126 Broadway, South Boston, and is finely fitted and well-arranged for the transaction of the large and prosperous trade, besides containing also a large and well selected stock of the best brands of cigars, tobaccos and snuff and a complete assortment of pipes, comprising a full line of the best meerschaum and briar, all of which are offered at prices, which, considering the quality, are at the very lowest point of moderation. The business is both wholesale and retail. The inception of the business dates back twelve years, when Mr. Frye established it, and he has ever since conducted it with constantly increasing success. He is a native of New Orleans, La., and came to Boston when a young man, and has always been connected with this line of business.



**ALEXANDER**, Merchant Tailor, No. 139 Kingston Street.—This business was founded in the year 1873, by the existing owner, the site of the original premises being near the present address. The trade controlled by Mr. Alexander is drawn from every section of the country. The firm makes a specialty of custom suits at the lowest prices; as also the handling of domestic cloths. The premises occupied comprise a store covering an area of 25 x 35 feet. The same is well appointed and contains a large, choice, varied and complete assortment of season's goods. A force of ten skilled employees is maintained, and Mr. Alexander, who is himself a practical cutter, is assisted in his department by his son, Mr. A. Alexander, a talented young man and a native of Boston. Mr. Alexander is of Russian nationality, his early training and education having taken place in England. His residence in this country has extended over a lengthy period and he is prominently connected with a number of influential social and other organizations, among which should be mentioned the Ancient Order of Foresters, the Royal Arcanum and the Iron Hall; the gentleman holding the treasurership of the last-named body.



**J. WERMERS**, Groceries, Flours, Teas, Coffees, Spices, Etc., No. 134 Sixth Street, South Boston.—This excellent grocery store has long maintained an enduring hold on public favor and is one of the best known establishments in this section of the city. The business was inaugurated by Mr. J. G. Wermers, in 1863, at Lucas and Washington Streets, and in 1874 moved to the present location. In 1881, his son, the present proprietor, became interested and, in 1886, the store was presented to him by his father. The store is of ample dimensions and is appropriately fitted up. Here may be found a large stock of the best brands of flours, teas, coffees, spices and canned goods, dried fruits and everything usually found in a first-class house in this line. Four competent clerks are employed and goods are promptly delivered, two teams being kept busy for this purpose. Mr. Wermers is an energetic, enterprising young business man, a native of Boston, who has always followed this line. He is a member of the K. of H. and the A. O. U. W.



**ENRY C. BISPHAM**, Apothecary, No. 472 West Broadway, South Boston.—Mr. Bispham is a high-class apothecary and the date of the establishment of the business occurred during the year 1869; the gentleman himself being the founder, the scene of his initial efforts being laid near to the present address. They consist of a store covering a superficial area of 25 x 50 feet, the same being stocked with a large, choice and complete assortment of goods and in the rear of the premises is situated the laboratory. Among the articles manufactured mention should be made of "Bispham's Cough Mixture," "Cordia" and "Sarsaparilla" and "Enameline" for the teeth. The business conducted is local in character and a staff of two skilled and courteous assistants is maintained; such gentlemen being Mr. C. E. Scanlan and Mr. J. E. Connell. Mr. Bispham is a native of Dorchester, Mass., and is a perfect master of the complexities of his calling, a fact which is sustained by the circumstance that he has had twenty-five years' constant experience in his business.



**D. EVERSON**, Bay View Market, No. 517 East Eighth Street, South Boston.—One of the best stocked and most reliable establishments devoted to the sale of family groceries and provisions in South Boston is the well-known and popular Bay View Market, conducted by M. D. Everson. It is commodious and neatly kept and only strictly first-class goods are handled, the specialties being select teas and coffees, choice butter, fresh eggs, prime cheese and fine meats, and customers can rely upon getting an excellent article and full weight at all times here. The store is ample and well-appointed and four efficient assistants are employed, while a delivery wagon is steadily on the go serving patrons throughout the vicinity. A large and carefully assorted stock is constantly kept on hand and includes a complete line of family groceries and provisions. Mr. Everson, the proprietor, who is a gentleman in the prime of life and a native of Boston, is a man of thorough experience as well as of energy and good business qualities and is a member of the Merchants' Retail Agency. He has been established at the present location since 1883.



**& C. D. CUNNINGHAM**, Boarding and Hack Stables, Nos. 334 to 338 Fourth Street, South Boston.—This establishment is, in all respects, a perfectly equipped and first-class one and receives a very large patronage. The stable building is a three-story and basement structure, 75 x 125 feet in dimensions, with accommodations for ninety horses and a great number of vehicles, and the premises throughout are excellently kept, well-lighted and thoroughly ventilated, the sanitary arrangements being especially worthy of mention, and a dozen or more men are employed. Horses are boarded here by the day, week or month, at very reasonable terms, and a splendid line of carriages and hacks are in regular service, elegant rigs of every description being kept for hire, including superb phaetons, open barouches, surreys, broughams, coupés, buggies and light wagons of all kinds. Careful drivers are furnished with carriages, special attention being given to weddings, parties, funerals, etc. The Messrs. Cunningham are natives of Dorchester and men of thorough experience and enterprise, and, prior to establishing these, the largest and leading boarding and livery stables in South Boston, had charge of the horses and stables of the South Boston Horsecar Railway Company for a number of years.



**JOHN BOYD**, Manufacturers of Parlor Furniture, Lounges, Bed Lounges, Easy Chairs, Etc., Nos. 80, 82 and 84 North Street.—A popular and well-known manufacturer and dealer in parlor furniture, easy chairs, etc. is Mr. John Boyd. The business was established in 1875, by Mr. James Boyd, who conducted the business alone until 1885, when Mr. John Boyd was admitted. In February, 1891, Mr. James Boyd retired. Three buildings are occupied, containing eleven floors, 25 x 75 feet in dimensions. Frames are bought and are here finished and upholstered. A large force of expert workmen are employed and a corps of competent traveling salesmen represents the interests of the house upon the road. In the splendid salesrooms of the house is displayed a magnificent stock of fine furniture, whose originality and variety of designs, coupled with their richness of materials and excellence of workmanship, entitles each separate piece to be called a work of art. The assortments embrace everything desired in fine goods for the parlor, besides innumerable special pieces in the rarest and most costly materials of wood, silk, brocades, velvets and plushes in the modern, the Renaissance and the antique. Much of the ware is, indeed, matchless for costly elegance. The trade, which is exclusively wholesale, extends through the New England States. Mr. John Boyd, the proprietor, is a native of Canada, and is a member of the Furniture Exchange.



**FREEMAN K. KINGMAN**, Clothing, Furnishing, and Outfitting Goods, No. 96 Commercial Street.—A progressive house in this city engaged in the sale of clothing is that of Mr. Freeman K. Kingman, which was established by the present proprietor in 1880. A store 25 x 75 feet in dimensions is occupied, which is finely fitted up and conveniently arranged for the inspection of stock, which is complete at all times and embraces gents' furnishings, and rubber goods, while a specialty is made of outfits for seamen. A large local trade is enjoyed, necessitating the employment of six competent salesmen, and customers may at all times be assured of receiving courteous treatment. Mr. Kingman is a native of Cape Cod, who has been a resident of Boston for about twenty years. He is a member of the I. O. O. F.



AMES REA & SON, Dealers in Fine Groceries; Specialties, Tea, Coffee and Flour, Also Agent for Horatio Wellington & Co., Domestic and Steam Coal, No. 84 Main Street, Charlestown.—The date of the establishment of this concern occurred in the year 1855, by the present firm. In 1874 the house, which had been originally located at Waverly House, assumed its present quarters. During the course of the past year, the late senior partner died, deeply lamented, leaving the sole control of the house in the hands of his son. The business is that of dealers in fine groceries; the specialties being tea, coffee and "Bridal Veil" and "Galax" flours. The premises comprise a well-equipped store and basement, the ground area of the premises being 1,250 feet. A large stock of choice and varied goods is always on hand and a staff of three able and polite assistants is constantly maintained. The connection is local in character and is supplied by means of a team. Mr. Rea is a Scotchman by nationality and his personality discovers all those esteemable national qualities which find so congenial a field for development in this country.



WILLIAM H. POOLE, Gasfitter and plumber, Gas Fixtures and Lamps, Telephone Connection, No. 143 Main Street, Charlestown.—Mr. William H. Poole is deserving of special mention as being the only one in this district dealing exclusively in gas fixtures and lamps. He established business in 1883, at his present address, and through devoting his attention to one special line of enterprise, has won deserved success. The premises occupied comprise a store, 25 x 100 feet in dimensions, the rear half being used as a workshop, the front as a salesroom. The latter is tastefully fitted up and contains a large stock of gas fixtures and lamps, lead glass chimneys and gas and plumbing supplies of all kinds. The goods are all of the most approved manufacture, and in lamps, especially, a handsome assortment is shown. Employing eight expert assistants, Mr. Poole gives particular attention to plumbing and gasfitting, executing all work in this line in the most finished manner, at the most reasonable of charges. Mr. Poole is a native of historic Charlestown and has long been one of its best known citizens. During the war he served with the Thirty-sixth Regiment, Massachusetts Volunteer Infantry, making a creditable record. He is Past Comm. of Abraham Lincoln Post, No. 11, G. A. R., and Past Master of Hiram Lodge, F. and A. M.



BIRNBACH BROS. & WINKLER, Manufacturers of Tinware and Kitchen Furnishing Goods, No. 21 Blackstone Street.—A leading and well-known firm engaged in the manufacture of tinware in this city is that of Messrs. Birnbach Bros. & Winkler. The business was established in 1887 and its history from its inception has been that of continued success. The premises occupied comprise six floors, fully equipped with the latest improved machinery and appliances, operated by steam. A large force of help is constantly employed and the goods manufactured by this house are considered very superior and are widely used. Their large stock comprises full lines of kitchen tinware, coffee pots, covered buckets, oil cans, milk pails, improved dinner kettles, wash boilers, etc. They also keep a complete stock of stamped, japanned, wire and enameled ironware and all kitchen furnishing goods. They have galvanized iron fire pails, well buckets and wash bowls, also japanned tea trays and water coolers. An extensive trade has been developed, which extends through all the New England States. The members of the firm, Messrs. J. & M. Birnbach and Julius, Winkler are all young men and natives of Austria, who have been in this city for about five years.



ENTRY MAIS, Wig Maker and Hair Cutter, No. 58 Temple Place.—Mr. Mais was born in Germany, coming to America when a boy, and has grown up in this business in Boston. In 1872 he established business here on West Street, removing thence to No. 53 Temple Place, and ten years ago he came to his present quarters. Here he occupies the entire second floor, which is fitted up in elegantly tasteful style. There are twenty chairs for ladies and gentlemen, in separate rooms; employment is found for eighteen expert assistants, and wig making, hair cutting, hair dressing, theatrical work and artificial hair work in all its branches is executed in any desired style, in the most artistic manner. Particular attention is paid to cutting children's hair. Mr. Mais is always in personal attendance at his excellent establishment. His prices are uniformly reasonable, while the best of satisfaction is guaranteed in all services rendered.



S. MOULTON & CO., Art Gallery, Engravings, Water Colors, Paintings, Etc., No. 42 Hanover Street.—The valuable collection of engravings, etchings, photographs, water colors and paintings on view at this popular house is one of the best of its kind in the city; embracing articles of virtu, and a complete line of art goods, varying in price from a ten cent picture to one costing \$600. In addition to this avocation, the firm are manufacturers of frames of all kinds, moldings, etc.; and have over 800 different styles of the latter, any one of which can be supplied to order, on short notice. The business was conducted by Messrs. Masley & Goodman, in 1860, who, eight years later, were succeeded by Mr. B. S. Moulton. The premises consist of a floor, 23 x 110 feet in measurement and a basement, 23 x 150 feet in superficial area, used as store, art gallery and salesroom. A fine collection of art goods, frames and moldings is always carried, and a gilding-room and workshop is maintained above, 15 x 30 feet in size, and the business, in its numerous ramifications, gives regular employment to upwards of twenty skilled operatives and assistants. The worthy proprietor is a member of the Chamber of Commerce, has resided in this State for the past forty-five years and is a native of New Hampshire. Prior to embarking in this flourishing enterprise, he was engaged for five years in the carpentering trade and served for a similar term as foreman for the Lowell Building Works. He is now one of our most prominent citizens and is a member of several leading societies, among others being the Free and Accepted Masons in all degrees up to a Knight Templar; the Independent Order of Odd Fellows, in the Canton Lodge, the highest of the order; the Grand Lodge of the Knights of Honor and of the Historical Society.



JACOBS, Dealer in Ash and Painted Chamber Furniture, No. 81 Fulton Street.—Mr. P. Jacobs, the well-known and popular furniture dealer, is an old-established merchant of long experience and high repute. He is a native of Canada and inaugurated this enterprise in 1859. He conducts this business with yearly increasing success and now claims for his patrons the better class of custom in Boston and vicinity. The establishment is comprised in four spacious and conveniently arranged floors, each 25 x 75 feet, where, with every facility at command, Mr. Jacobs is more than fully prepared to execute all orders promptly and satisfactorily. Here will be found at all times parlor, library, dining and bedroom sets, also chairs, lounges, hat-racks, umbrella stands, etc., the preference of the house running to ash and painted chamber furniture, which form a chief specialty. Both a wholesale and retail trade is supplied, the house buying in white goods and finishing the wares on the premises. Mr. Jacobs is highly regarded in all circles and belongs to various orders, notably the K. of H.



JOHN KNUDSEN, Upholsterer, No. 47 Border Street, Residence, No. 214 Saratoga Street, East Boston.—Mr. John Knudsen established this enterprise in 1857 and his business has steadily grown on the basis of ability, enterprise and integrity. He occupies commodious quarters and is in a position to meet the most advanced requirements of the public in this direction of trade. He is specially qualified to renew old furniture in the most careful and thorough manner. In upholstering he is the most widely experienced of any in East Boston and offers his customers all the latest novelties in rich furniture coverings adapted to match the tone and style of all interior decorations. He is prepared to give prompt and careful attention to all orders and commissions. Mr. Knudsen is a native of Norway, and has been a resident here for the past twenty years.



ANIEL J. FOLEY & CO., Plumbers and Sanitary Engineers, No. 142 Dorchester Avenue, South Boston.—Messrs. Daniel J. Foley & Co., plumbers and sanitary engineers, although but a comparatively short time established, have gained a reputation and a patronage second to none in their line in this section of the city. All work performed by this reliable firm is warranted to be strictly first-class, and their trade, already large, gives evidence of steady increase. They occupy commodious quarters as store and shop, keeping on hand always a full line of supplies, and employ ten competent workmen. Estimates are cheerfully furnished, and all orders receive prompt and personal attention, while the prices charged are of the most reasonable character; particular attention is given to house drainage, sewerage and water service, sanitary work being a specialty, and jobbing generally is attended to in the most expeditious and superior manner. Mr. Foley, who is the sole proprietor (the "Co." being nominal), is a native of Worcester, Mass., but a resident of Boston since childhood. He is a thoroughly expert workman himself, and master of his art in all its branches.



F. FAIRBANKS, Druggist and Apothecary, No. 395 West Broadway, South Boston.—The attractive and prosperous store controlled and owned by Mr. A. P. Fairbanks, was established during the year 1879, the author of its existence being Mr. J. T. Warehouse, the present being the original location of the business premises. The acquisition of control by Mr. Fairbanks took place in 1888. His business is one of superior order; the connection comprising a large number of the better-class residents and tradespeople of the city and vicinity. The operations of Mr. Fairbanks comprise a large prescription business, that department and the manufacture of "Fairbanks' Sarsaparilla," constituting the specialty. A large, choice, varied, and complete stock of goods is constantly on hand, the same comprising every conceivable article usually found in a first-class store. Mr. Fairbanks is an unusually skilled adept at his calling, having been engaged in the business all his life. He is a native of Fitchburg, Mass., his residence in Boston having commenced with his boyhood.



REY BROTHERS, Stoves, Ranges, Furnaces, Etc., No. 713 Fourth Street, South Boston.—The Arey Brothers have been established in this vicinity since 1881, and from the start have been steadily winning their way to popular favor and patronage, building up a very fine trade. The quarters occupied by them as store and shop are commodious and well-equipped, and a large stock is constantly kept on hand, including parlor and cook stoves, ranges, furnaces and a complete assortment of kitchen furnishing goods. Plumbing, tin roofing and kindred branches of work are executed in the most expeditious and trustworthy manner, and stoves, heaters and furnaces are repaired and reset likewise, while jobbing generally is promptly attended to. The Messrs. Arey are the only firm in South Boston making a specialty of yacht plumbing, etc., and all work done by them is guaranteed to render satisfaction. Messrs. Benjamin L. and Austin Arey are natives of Cape Cod, but raised in this city. They are both thoroughly practical workmen themselves (employing eight expert assistants). Mr. Austin Arey bears a creditable war record, too, having served at the front in the "late unpleasantries," and is a member of Dahlgren Post 12, G. A. R.



B. FISH, Groceries and Provisions, No. 58 Border Street, East Boston.—Among the oldest established, most popular and leading grocery and provision houses of this community, is that of A. B. Fish. The foundation of this business dates back to 1864, and it has ever since been conducted with uniform success. The store occupied is 20 x 40 feet in dimensions, cleanly, inviting and admirably kept, while it is stocked to repetition with a large and first-class assortment of everything coming under the head of staple and fancy groceries and all kinds of provisions generally. Specialties are made of fresh and salted meats of all kinds, canned goods of every variety, and also cigars and tobacco, and a large and permanent trade of large magnitude throughout this community is catered to. Low prices rule, and all orders are promptly and accurately filled. Mr. Fish is an experienced, reliable and energetic business man and a native of this State.



HARLES E. COLBERT, Funeral Undertaker, No. 144 Harrison Avenue.—One of the most skilful embalmers in the city is Mr. Charles E. Colbert. He uses the most modern and scientific processes, and has every facility for the execution of orders very expeditiously. He also undertakes the general direction of funeral arrangements, furnishing carriages and attendants, and obtaining burial permits in any of the cemeteries. He has a spacious office and wareroom, and has constantly on hand a full assortment of caskets, coffins, robes, etc. He has four persons in his employ. Mr. Colbert established this business in 1877, at its present location. He was formerly a journalist on the staff of the Boston Post. He was born in Boston, is about forty-three years of age, and is a member of the New England Undertakers' Association, the Suffolk County Undertakers' Association, the Royal Arcanum and the Legion of Honor.



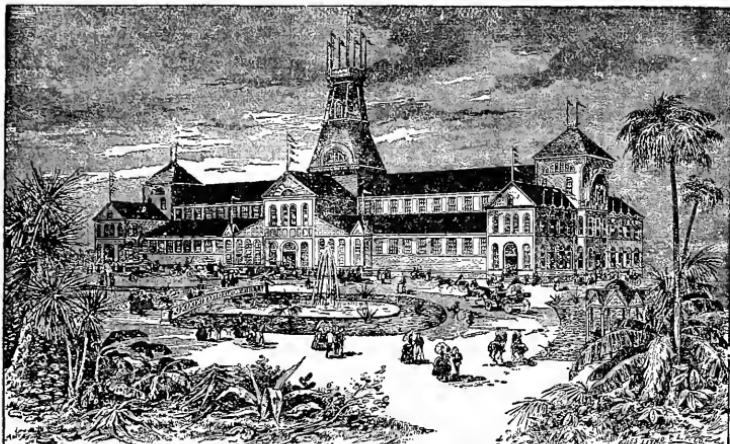
J. RODDAY & CO., Tinsmithing, Ash Barrels, Etc., No. 138 Harrison Avenue.—Messrs. Robert J. Rodday & Co. are dealers in furnaces, ranges and stoves, and manufacturers of tin, sheet-iron and copper ware and have been established in business since the year 1875. The business embraces plumbing and tinsmithing, and the firm devotes particular attention to the repairing of furnaces, ranges, stoves and all articles of kitchen use. A large stock of stoves, ranges and tinware is kept constantly on hand, and tin-roofing conductor pipes are made and put up at short notice. The specialty of the house consists of the jobbing department of the business and the extensive trade conducted in all kinds of ash barrels. The trade covers the entire city and suburbs. The premises comprise a store and shop, covering an area of 2,500 feet, Messrs. Rodday & Co. employing a staff of twelve assistants. The sole management and possession of the business devolves upon Mr. Rodday, who is a young man and a native of New Brunswick, his residence in Boston covering a period of twenty-four years. He is a practical tinner and sheet iron worker and is a skilled expert at every department of his calling. He is a member of several fraternal orders.



FERGUSON, Registered Pharmacist, No. 236 Dorchester Street, South Boston.—This is one of the oldest and leading drug-stores in this section of the city and for fifty-eight years it has been steadily growing in favor and patronage. Physicians, prescriptions and family recipes are here compounded in the most accurate and reliable manner, from absolutely pure and fresh ingredients, and the prices charged are exceptionally low, likewise. The store is handsomely fitted up and tastefully arranged, and a large and carefully selected stock is always kept on hand, including besides everything in the line of drugs, medicines and chemicals, all the standard proprietary remedies, pure medicinal wines, liquors, etc.; also a fine assortment of toilet articles, perfumes, soaps, sponges, chamois skins and druggists' sundries in great variety. Several competent assistants are employed, prescriptions being a specialty. This business was established in 1842 by Dr. D. McGowan, who was succeeded in 1855 by D. Ferguson, who died in 1875, when his widow, Mrs. Louise Ferguson, assumed control, and, with her son John W. Ferguson as manager, has since conducted it with uninterrupted success. Mr. Ferguson, who is a gentleman in the prime of life, born in South Boston, is a thoroughly competent pharmacist, of many years' experience in his profession, and is a member of the Massachusetts Pharmaceutical and the Boston Druggists' Associations; also financial secretary of the South Boston Pharmacists' Club.



GEORGE H. KNIGHT, Florida Lands and Investments, in Clay, Marion and Brevard Counties, No. 28 School Street, Room No. '42.—The land of "Ponce de Leon" possesses innumerable charms for the Northern visitor, especially, and every one who has visited the beauty spots of that region always treasure the memory with pleasure. But, aside from those who visit the state for pleasure, there are grand openings for those who wish to acquire a home of their own and permanently settle there. These opportunities may be had through Mr. George H. Knight, whose office is at No. 28 School Street, this city. Mr. Knight, is a native of Salem, Mass., resident of Somerville, and has been handling Florida lands for over two years, meeting with the most substantial success, disposing of a great amount of property, improved and unimproved, his late sales including over four thousand building lots and many acres of orange growing land. Many ten-acre lots have been sold by him at sixteen dollars and upwards an acre. The terms are such as come within reach of those of moderate means, being ten dollars down and five dollars a month thereafter until amount of purchase is covered. Mr. Knight offers city, country and orange grove property located in Clay, Marion and Brevard Counties, the land all being high and dry, as it is over 100 feet above the sea level. Among the property is Woodland Park, Clay County, comprising 7,200 acres. This park is only twenty-five miles from Jacksonville by rail, or the Black River steamboats, and there is a steamboat landing at Midlburg, three-quarters of a mile away. An English syndicate has lands adjoining Woodland Park. They ship three thousand tons of phosphate a month over the M. H. and L. B. Railroad, which passes through the Park. On the Indian River, Brevard County, Mr. Knight has control of 2,200 acres, with railroad and steamboat facilities, while the county seat of Titusville is but eight miles away. For some years past, efforts have been made by a strong company of Northern capitalists to get possession of the properties



FLORIDA INTERNATIONAL AND SEMI-TROPICAL EXPOSITION, OCALA, MARION COUNTY, FLA., NEAR OCALA PLANTATION.

of the Ocala Company, and the sale has at last been consummated. The new company, which will be known as the Ocala and Silver Springs Company, compose some of the best known and richest men in America, and the properties purchased are the most desirable in Florida. The Ocala House, more than 5,000 acres of land, within and adjacent to the city limits, and the Silver Springs, noted in song and story, and pronounced by Mrs. Harriet Beecher Stowe and other distinguished travelers, more beautiful than the world renowned Blue Grotto, of Naples, is included in the purchase. Ex-Governor J. L. Chamberlain, of Maine, will be president; and Honorable James Gilfillan, ex-treasurer of the United States, treasurer of the new company, and other distinguished men will actively encourage its operations. Mr. Henry C. Dean, full of resources and expedients as the "Wizard of Wall Street," and the most successful hustler and town builder in the United States, will be its general manager. Mr. George S. Mayo, who first originated the scheme, and by whose untiring efforts it was eventually consummated, will have charge of the home office; while Mr. E. W. Agnew, president of the First National Bank, of Ocala; Captain H. C. Wright, vice-president of the Merchants' National Bank, of Ocala; Mr. John F. Dunn, Mr. Samuel W. Teague, another one of its promoters, and other of our prominent citizens will be members of the new company and will keep up this end of the line. The Ocala House will, in the very near future, be enlarged and improved. Another wing and another story will be added. It is designed to make Silver Springs the beauty spot of the world. Booths, casinos and gardens will be among its lesser and immediate attractions. Electric jets of many colors will make the bottom of the stream more beautiful at night than the reflected rays of the sun now make it at noonday, and the millions who have seen it know how beautiful that is. Following the custom of the Venetians, gondolas will ply upon its bosom to the soft melody of music. A boulevard, 200 feet wide, paved and graded, shaded with every tree indigenous to the soil of Florida, with beautiful and sequestered villas on either side, eventually to become the handsomest drive in the world, will connect Ocala with the Springs. The city of Ocala now contains about six thousand inhabitants, electric lights, street cars, public water works, three railroads, line of steamers to Silver Springs, and will soon be the capital of Florida. All particulars required are cheerfully furnished and references can be had from Professor G. G. Bush, formerly president of Vermont College, and of Mr. H. Butterworth, of the Youth's Companion, and many others.



J. DEAVELLAR, Foreign and Domestic Dry Goods, Gents' Furnishing Goods, Etc., No. 326 Hanover Street.—This flourishing business was established in 1872 at No. 288 Hanover Street, and was removed to its present location two years ago. The premises occupied comprise a spacious and commodious store 20 x 70 feet in dimensions. Here is to be found, at all times, a large and well-selected stock of foreign and domestic dry goods of every description, fancy goods, ladies' and children's of furnishings, embroideries, laces, worsted goods, notions, perfumery, stationery, etc., and a full line of everything in the way men's furnishing goods. Here are to be found the latest novelties and most popular styles in the several departments above-mentioned, while the prices throughout are very low. Mr. DeAvellar is a Portuguese by birth, but has resided for twenty-three years in this city, during nearly all of which time he has been at the head of this enterprise.



AMUEL CRAGG, Cabinet and Parlor Furniture, No. 382 Broadway, Chelsea.—A large and elegant stock of goods in this line is displayed at the warerooms of Mr. Samuel Cragg. The premises are 30 x 80 in area and contain an extensive assortment of fine cabinet and parlor furniture, lounges, mattresses, spring beds, etc. The stock of fancy curtains and drapery is particularly attractive. Mr. Cragg makes a specialty of the complete furnishing of rooms and entire houses. He also gives attention to the upholstering of furniture, manufacture of mattresses, and cleansing of feather beds, orders for work in this line receiving prompt attention. Mr. Cragg established this business in 1891. He is a native of England and has resided in the United States for ten years.



JOHN ROBERTSON, Steam-heating, Gas and Water Piping, Etc., No. 63 Park Street Under Grand Army Hall, Chelsea.—A headquarters in Chelsea for every description of steam-heating apparatus and fixings, gas and water piping, etc. is the reliable and well-known house of John Robertson. A leading specialty is made of the Holt Heaters, and in addition, steam-heating of all kinds for houses, places of worship and entertainment, hotels, etc. is equally undertaken and executed with invariable satisfaction to patrons; while gas and water piping, gas fixtures and radiators are furnished and set up at the most reasonable prices. Six skilled mechanics are regularly employed and a large and varied stock is kept constantly on hand; The premises comprise a well-arranged basement store, 24 x 60 feet in dimensions. The business was established in 1879 by the present proprietor, Mr. Robertson, who is still a young man, of Scotch birth, and has resided in Chelsea since 1869, and is a member of the Royal Society of Good Fellows.



T. CROFT & CO., Blacksmiths and Machinists, No. 444 Harrison Avenue, Reed's Block.—Mr. J. T. Croft is a native of Vermont, but left the Green Mountain State for Boston forty-seven years ago, since which time he has made his residence here. In 1850 he established the business that has since been so successfully carried on by him. Mr. Croft is a thoroughly skilled blacksmith and machinist, and employs fifteen experienced workmen. The premises occupied have an area of 50 x 125 feet, the mechanical equipment is of the most improved character, and the machinery is operated by steam-power. Mr. Croft manufactures wrought and cast iron fences, crestings, fire escapes, stable work, window guards, sash bars, bolts, bangers, etc., and makes a leading specialty of iron work and of making Hyatt lights to order. He does a great many contracts for the city, and was recently engaged in completing work on school houses in Charlestown, East Boston, and Jamaica Plain. Jobbing and general repairing is given careful attention. Mr. Croft is a valued member of the Master Builders' Association, also of the Order of Odd Fellows.



F. HAWKES & CO., Stationery, Periodicals and Fancy Goods, No. 334 Hanover Street.—For Norwegian and Swedish books, periodicals and newspapers, the firm of E. F. Hawkes & Co., dealers in stationery and fancy goods, is a highly reliable source of supply; and in this connection, acts as agent for Svenska Och Norska Tidningar. The business was established by Benjamin L. Hawkes in 1883, and was purchased by the present firm in August, 1890. The partners are E. F. Hawkes and T. A. Murphy. The store is neat and well-fitted; a fine stock of staple and fancy stationery, periodicals, Swedish and Norwegian publications and fancy goods being always on hand, and five assistants are employed. Orders for newspapers, books and articles of a kindred nature, receive prompt and careful attention; and any publication not in stock, can be obtained on short notice.



M. DOLAN, Apothecary, N. Street Drugstore, No. 801 East Fourth Street, South Boston.—The handsome, well-equipped drugstore of Mr. J. M. Dolan was established in 1871 by Mr. W. A. Guild. After several changes of proprietors, Mr. Dolan succeeded to the control in 1890. A store of ample dimensions is occupied, and the stock carried includes a full line of carefully selected drugs, all the standard proprietary medicines, and leading remedies and cures, besides chemicals, medical and surgical appliances and specialties, and an elegant assortment of toilet goods and perfume, embracing all the latest novelties. The trade is large, influential and constantly increasing. A specialty is made of the compounding of physicians' prescriptions which important department is under the personal supervision of the proprietor. Mr. Dolan is a native of Maine, has been a resident of Boston nine years, and is a member of the South Boston Druggists' Association.



HOLLAND, Groceries, Provisions, Etc., No. 200 C Street, South Boston.—The business enterprise of Mr. M. Holland was originated in 1868 and under his able management the success has been of the most substantial and permanent character. A store 30 x 45 feet in dimensions is occupied, which is filled with a large and carefully selected stock of family groceries, including black and green teas, fragrant coffees and table delicacies, canned goods and family flour, gilt-edged dairy and creamery butter, condiments, etc., also delicious breakfast bacon and superior hams, and, in fact, everything usually kept in a first-class grocery establishment. A corps of competent assistants is employed and all orders are promptly filled and delivered without unnecessary delay. Mr. Holland is a native of Ireland, but has been a resident of this country since a boy. He was formerly a watchman for the Boston and Albany Railroad.



EDWARD TRACY, Auctioneer, Real Estate and Insurance Broker, Justice of the Peace, No. 60 Broadway, South Boston.—The flourishing business owned and controlled by Mr. Edward Tracy, of No. 60 Broadway, South Boston, was founded by him during the year 1884 at the present place; the gentleman having been, for many years previously to his initial effort in his present line, engaged as manager of the Singer Manufacturing Company, in South Boston. Mr. Tracy is an auctioneer and real estate broker of a high order. He engages in the management of estates and the collection of rents; his specialty being the buying and selling of real estate and the placing of fire insurance, he being in touch with all the leading companies. Mr. Tracy handles extensively Roxbury and Dorchester properties and he has at present a large number of estates in those districts, as also in South Boston for sale; the prices ranging from \$1,000 to \$25,000. Mr. Tracy is a justice of the peace, and to persons desirous of satisfying themselves as to his ability as a property salesman, he offers the names of no less than fifty prominent residents of the city and vicinity for whom he sold property last year. He has been a resident of South Boston for the last twenty-three years.



R-SHOWE & CO., Importers and Jobbers of Choice Teas, Coffees, Chocolate, Spices, Etc., No. 25 Union Street.—This flourishing business was established in 1851 by Ar-Showe & Co. and was very successfully conducted by them until 1880 when Ar-Showe, who was the first Chinaman to establish himself in business in Boston, retired and Mr. G. W. Perkins, who was admitted to the firm in 1870, with Messrs. G. W. and N. W. Berry, who had been members of the firm from the first, continued the business and have placed their house upon a solid and lasting foundation. The premises occupied comprise one floor, 25 x 100 feet in dimensions, admirably fitted up for the storage and handling of goods, while a large stock is constantly carried. The firm import direct from China and have the finest teas to be found in Boston; the stock comprising new season teas of all kinds, Oolong, English Breakfast, Japan, Young Hyson, Gunpowder, Japan, Pekoe, Souchong, etc., all received directly from the principal sources of production and guaranteed to be fresh and pure. The firm are also noted for their fine stock of coffees, spices and chocolate. They did, at one time, roast their own coffee, but now do the grinding, being supplied with an electric-power mill with capacity for grinding eight pounds per minute. The trade of the house, which is wholesale and retail, extends to all parts of New England. The members of the firm are Messrs. G. W. and N. W. Berry, who are both natives of Vermont, and G. W. Perkins, who was a traveling salesman for the house for six years previous to being admitted to partnership. He is a member of the House of Representatives in the State Legislature and a prominent member of the Masonic and several other societies.



COMMONWEALTH AVENUE, SHOWING HOTEL VENDOME.



TAYLOR BROTHERS. Eggs, Butter, Country Produce and Potatoes, No. 132 Dorchester Street, South Boston.—This firm are dealers in eggs, butter, cheese, potatoes and country produce and are agents in South Boston for the distribution of Chase & Sanborn's unequalled teas and coffees, and have a flourishing patronage, family trade being a specialty. The store is commodious, neat and excellently arranged, and five assistants are employed, with two teams in steady service supplying customers. A large and fine stock is constantly kept on hand, the specialties being fresh eggs and choice quality of dairy butter, and all orders receive prompt attention, while goods are delivered free of charge to any part of the city. This prosperous business was established in 1873 by J. P. Taylor, and in 1882 the firm-name became J. P. Taylor & Sons, the present style being adopted in 1889. Messrs. A. J. and W. R. Taylor, the proprietors, were born in Maine, but have been in this city since boyhood. They are both members of the I. O. O. F., the Home Circle, the Order of Golden Reliance and other associations.



M. FARRINGTON, Groceries and Provisions, No. 145 Main Street, Charlestown.—Mr. Farrington, who was born and brought up in this State, established himself in business here some sixteen years ago, and at once became the recipient of a large, first-class family trade. The spacious and commodious premises occupied at the above address comprise a store, 25 x 75 feet in dimensions, which runs through to Warren Street, and this is fitted up in the most appropriate manner. The large, complete and varied stock handled has been most carefully selected with due regard to quality, pureness and freshness, and embraces everything in the line of staple and fancy groceries, dairy and farm produce, imported and domestic fruits, canned goods, prime fresh and salt meats of all kinds, etc., all first-class goods. Four clerks and a team are kept busy in supplying the requirements of the trade, and all orders are promptly filled and delivered, free of charge. Popular prices prevail in this well-ordered establishment, and the general business transacted is of the most prosperous annual aggregate. Mr. Farrington is a middle-aged gentleman of the strictest honor and probity in all his dealings with the public, and previous to locating in this city, was engaged in the same line of business in Dedham. He served during our late war with the 35th Massachusetts Regiment for three years, commencing as a private and was promoted to the rank of captain for his bravery in action, was wounded twice, and is a member of the G. A. R., F. A. M., I. O. O. F. and Red Men.



AMES FOLSON & CO., Druggists and Apothecaries, No. 269 Commercial Street.—Fifty years of uninterrupted prosperity marks the history of the pharmacy conducted under the name and style of James Folson & Co. It is in fact, the oldest drugstore in this section of the city. The business was established by James Folson in 1811, and in 1888 Mr. J. Snowdon Smith succeeded to the control, and has continued the business under the old and honored firm-name. The premises are spacious and attractive, and several experienced assistants are employed. A specialty is made of medicine chests and particular attention is paid to supplying the wants of the shipping trade. The stock is large and selected with care and comprises fresh drugs, medicines and chemicals of every description, standard proprietary remedies, sanitary preparations, roots and herbs, pure medicinal liquors, soda and mineral waters, toilet articles and fancy goods, surgical appliances, and druggists' sundries. Physicians' prescriptions are carefully compounded. The proprietor refers to such well-known firms as M. F. Pickering & Co., Henry Hastings & Co., J. G. Hall & Co., J. S. Emery & Co., J. Baker & Co., A. B. Perry & Co. and others. Mr. Smith is a native of New Brunswick, a resident of Boston for the past twenty-three years, a member of the Massachusetts College of Pharmacy and the Massachusetts Pharmaceutical Association.



TURNER & KAUPP, Silver Platers, Etc., No. 383 Washington Street.—One of the oldest and most prosperous business houses of its kind in Boston is that of Turner & Kaupp. The business is that of silver platers and repairers of silver and plated ware, and the date of the establishment of the firm occurred in 1807, the founders being Messrs. Turner & Kaupp. During the currency of the year 1884 the senior partner retired from the concern to enter upon the duties of the honorable appointment of postmaster of Newtonville, leaving the sole control of the business in the hands of Mr. Kaupp. The original location of the premises was upon Spring Lane; the scene of the firm's operations being subsequently transferred to Bromfield Street, the present premises having been taken up eight years ago. The house executes work in a most commendable manner, and the bulk of its operations are with the better class retail jewelers of the city and vicinity. The premises occupied by Messrs. Turner & Kaupp consist of a well-equipped apartment (Room 9), the same being supplied with an adequate volume of steam and electric power. Mr. Kaupp is a native of Germany, his residence in Boston covering a term of thirty-one years. He is a member of the F. and A. M., American Legion of Honor, Good Fellows, etc.



F. LORD & CO., Hack, Boarding and Livery Stable, No. 128 Dudley Street, Boston Highlands.—This stable was established about thirty years ago by Mr. Charles Foster, who subsequently rebuilt it on an entirely new model; embracing every facility and convenience for efficient cleansing, drainage, ventilation and uniformity of temperature, and in 1888 Mr. Foster sold a half interest to C. F. Lord, and the firm title was Foster & Lord up to 1886, then Mr. Foster disposed of his interest to A. R. Wintreth, and the firm-title from then up to 1888 was Lord & Wintreth, but in 1888 Mr. Foster purchased the Wintreth interest again, and the title became Lord & Co. The chief features of the business consist of the boarding of horses of all kinds, by the day, week or under contract; and in letting out on hire vehicles and horses for every use, from a gig to a landau; each turnout being characterized by its stylish appearance, comfort, and faultless grooming and cleaning; while competent coachmen accompany every vehicle, attired in a neat livery. In this connection thirty-five horses are retained and six assistants regularly employed. The premises comprise a spacious two-story brick building, giving accommodation on the first and second floors for one hundred and twelve horses. The experienced proprietor, who is a member of the Boston Liverymen's Association, is a native of Maine.



HE E. W. NOYES COMPANY, Paintings, Etchings, Engravings, Photographs, Etc., No. 156 Boylston Street.—The E. W. Noyes Company deal in etchings, engravings and photographs, and the manufacture and preparation of artistic picture frames of the newest designs, the specialty being high-class paintings. The date of the establishment of the business occurred during the year 1870, the original location being upon Tremont Street, the existing premises having been primarily occupied in 1890. The business embraces a large import trade and the operations of the company are entirely at retail. The house handles none but the very highest order of productions. The premises consist of an attractive store and basement, covering an area of 25 x 50 feet, and a staff of from fifteen to twenty employees is maintained, not the least attractive and noticeable feature of the business being a fine collection of artistic works. The sole control and proprietorship of the business devolves upon Mr. E. W. Noyes, the founder of the company. This gentleman is a native of Massachusetts and was formerly in the house-furnishing business at Roxbury, Mass., and is a prominent member of the Boston Art Club.



JOHN H. GRIGGS, Real Estate, Insurance and Mortgage Broker, No. 152 Dudley Street, Boston Highlands.—Ever since 1860 the name of Mr. John H. Griggs has been closely associated with real estate interests in Boston, and for the past thirty years he has conducted a steadily developing business as a real estate and insurance broker and agent. He enjoys a high reputation as an astute judge of the present and prospective values of property; and thus his services are largely sought for the purchase, sale and exchange of all kinds of realty; while his sound discretion, ripe experience and scrupulous care have brought him a heavy volume of business in the entire management of estates, the collection of rents and letting and leasing of property, and in the negotiation of loans upon bond or mortgage. Moreover, the manifold duties incidental to the position of justice of the peace have been undertaken by him with marked ability for the past fourteen years, as also for the last three years, those accruing to the office of notary public; while as a licensed insurance broker he is enabled to place insurance with the most responsible corporations, obtaining policies at the lowest current rates of premium. Mr. Griggs is a native of Boston.



JOHN MAHADY, Middlesex Real Estate, Mortgage and Insurance Agency, Auctioneer, Appraiser and Justice of the Peace; No. 623 Main Street, Cambridgeport, and No. 10 State Street, Boston.—For a period of a quarter of a century, the business conducted at No. 623 Main Street, Cambridgeport, Mass., and No. 10 State Street, Boston, has been an integral factor in the prosperity of the respective places. The business is carried on under the name of the "Middlesex Real Estate, Mortgage and Insurance Agency," and the owner thereof is Mr. John Mahady; a prominent man and a perfect master of the details of the real estate profession, as is proved by his being sought after by many lawyers of Boston to appraise property and to testify to its value as an expert in court. The business comprises transactions of a general character; the house engaging in the purchase, sale, renting, transfer, leasing, exchange and management of real property, an important department being the repair and taking care of dwelling house property; the concern having no less than seventy houses under its control. A heavy volume of operations is conducted in the negotiation of loans on bond and mortgage; Mr. Mahady having constantly on hand large sums of money for advance in amounts to suit clients. The placing of insurance risks forms the subject of Mr. Mahady's special attention, he representing a number of the more reputable companies, and possessing unusual facilities for extending beneficial terms to clients. Mr. Mahady holds the appointment of justice of the peace of the State of Massachusetts, notary public, and he is an auctioneer and appraiser. His residence is in Cambridge, covers a term of nearly half a century, and he holds the position of superintendent of the Contractors' and Builders' Exchange; being a thorough mechanic, having had charge of large manufacturing establishments.



E. STANYAN, Dealer in Fresh Beef, Pork, Lamb, Veal and Mutton, Chicago Cuts such as Rolls, Butts, Clods and Rump, No. 67 Beach Street and No. 1 Hudson Street.—It is a pleasure to notice in this review of Boston establishments one of such high repute and standing as that of Mr. A. E. Stanyan, dealer in fresh beef, pork, lamb, mutton, veal, etc., also first-class fruits of all kinds. A store of ample dimensions is occupied which is located at Nos. 67 Beach, and 1 Hudson Streets. It is finely fitted up for the convenient handling and perfect preservation of supplies, and stocked to repletion at all times with fresh, pure and reliable goods. He is prepared to supply customers at all times with the choicest beef, pork, mutton, veal, sausages, also poultry and game in season, making a specialty of first-class fruits and fancy canned goods. A corps of competent assistants is employed, and goods are promptly delivered free of charge, to all parts of the city and its suburbs. Mr. A. E. Stanyan is a native of New Hampshire, and has always followed this line.



HAM & CO., Sale and Exchange Stable, No. 72 Charlestown Street.—This business was established by Mr. E. Ham, the sole proprietor, in 1865, on Travers Street, whence it was removed in 1870 to the present location. Here ample accommodation is provided to meet the exigencies of the large and ever-increasing business conducted; the premises consisting of three floors, each having a superficial area of five thousand square feet, the upper one of which is used as storage for fodder, bedding, harness, etc., and the two lower ones for stables; these being well ventilated, drained and heated, and provided with every convenience incidental to the trade, and some eight duly qualified assistants are retained for the several duties which devolve upon the enterprise. The firm are extensive buyers in carload lots of the best breeds of horses from the Western States; including team, business and driving horses, fancy matched pairs, etc., which find their way to all parts of the New England States through the medium of the house; the chief portion of the sales being conducted by private treaty; although some are conducted by auction. A fine stock of some seventy-five to one hundred horses, of the best breeds for the various purposes, is always kept in the stables and ready at any time for immediate disposal. Mr. Ham, who is himself a prominent equestrian, is a native of Maine, and is a member of the Free and Accepted Masons, the Home Circle and the Royal Arcanum.



RANK FERDINAND, Furniture, Carpets, Stoves, Bedding and House-Furnishing Goods, No. 2260 Washington Street.—The leading emporium for furniture, carpets, stoves and house-furnishing goods generally in this section of the city, is the spacious and attractive "Blue Store" conducted by Frank Ferdinand at No. 2260 Washington Street. It is one of the best stocked and most complete establishments of the kind in Boston; excellently appointed, and where can always be found an exceedingly fine assortment of everything in the line above indicated, at notably low prices. Exceptional bargains are offered in parlor and bedroom suites, floor coverings, stoves, bedding and interior decorations. The warerooms occupy five large buildings of five floors each, and are tastefully fitted up and neatly arranged, while a dozen or more clerks, salesmen, etc. are employed. The stock embraces parlor and chamber suites in antique and modern designs and of excellent workmanship and material; handsome cabinets, dressing-cases, mirrors, hall-stands, paintings, engravings, mural art decorations and furniture of every description and grade; rich and beautiful upholstered articles, lounges, sofas, couches and easy chairs, handsome and durable carpetings in pretty designs and great variety of patterns, including royal wiltons, moquettes, Axminsters, Brussels, ingrains, etc.; fancy mattings, mats, rugs and art squares, oil cloths, bedding, cots, springs and kindred articles; also stoves and ranges of best makes, kitchen specialties and a multifarious collection of house-furnishing goods. Mr. Ferdinand, the proprietor, is a gentleman of about forty-six, and was born in Portland, Me., but has been a resident of this city some forty odd years, and is well and favorably known both as a citizen and a merchant. He has been established in business since 1869 on the same corner.



E. ASH & SON, Steam Printers, No. 383 Federal Street.—The firm of T. E. Ash & Son, is one of the representative members of the printing trade of the city. The house was established during the year 1884 by Messrs. T. E. Ash and E. C. Ash under the existing title, the location of the premises being upon Avon Place. In 1886 the son retired, leaving the present conditions in operation, and in the following year the existing quarters were taken up. The business embraces the execution, in first-class manner, of a general order of printing, the specialty being mercantile printing. The premises consist of a finely-appointed office, covering an area of 20 x 30 feet. They are equipped with an adequate volume of steam-power, and contain two celebrated Golden presses of improved make. The sole control of the concern devolves upon Mr. T. E. Ash, who is a native of Newport, R. I., and a practical printer having lengthy and constant experience.



T. SEARS, People's Drugstore, No. 136 Hanover Street.—In elegance, reliability and extent of trade, the People's Drug-store of which Mr. G. T. Sears is proprietor, occupies a prominent position. This business was first inaugurated by Messrs. Miller Brothers in 1851, the present proprietor succeeding to the control in 1864. The store is spacious in size, handsome in all its appointments, and replete with everything that constitutes a thoroughly first-class pharmacy. A very large stock is carried of pure drugs and chemicals, pharmaceutical preparations, essences and extracts, toilet and fancy goods, druggists' sundries of all kinds, and other articles belonging to the trade. A special attraction of this house is its elegant soda fountain containing hot soda and chocolate, in which the house has the largest trade of any drugstore in the city. A large stock of proprietary medicines are kept on hand, all of which are manufactured by Mr. Sears, which include insect powder, sarsaparilla, jamaica ginger, rat poison, pile remedy, and a specialty is made of Sears' Peach Bloom. Mr. Sears also occupies a large storehouse on Union Street for the accommodation of his immense stock. The prescription department is carefully and efficiently directed, and the limit of precision and safety is reached in every case. The house is strictly a temperance one. Mr. Sears, the enterprising and popular proprietor, is a native of Massachusetts, and is a member of the Massachusetts Pharmaceutical Association, the Massachusetts College of Pharmacy, the F. and A. M., the K. of H., the Old Guard of Massachusetts, the G. A. R. and the Ancient and Honorable Artillery Company. He was one of the first to respond to the call for troops in our late war, going out with the Third Massachusetts Regiment.



G. BROOKS, Watchmaker, Optician, Etc., No. 120 Dudley Street.—This enterprise was inaugurated by Mr. Brooks some forty years ago, and during this extended period of time he has conducted it with uniform success and prosperity, steady and diligent application having won for him a large and influential patronage. The present desirable premises have been occupied since 1876, these comprise a handsomely appointed and commodious store. A remarkably fine assortment is at all times carried, embracing diamonds and other precious stones, gold and silver watches of foreign and domestic manufacture. French clocks of all kinds and bronzes, sterling silverware, a variety of useful and ornamental articles, of both gold and silver, in all the most fashionable novelties of the day, spectacles, eye-glasses, opera-glasses, optical goods, etc., all most carefully selected goods in each department. Everything in the line of repairing of all kinds of complicated work is skilfully and promptly done here, and the prices charged throughout the house are extremely reasonable. Mr. Brooks, who is an expert in the jewelry trade, is regarded as one of the ablest and most deservedly successful business merchants in this community. Born in the State of New Hampshire, he has resided in Boston since 1852, having learned his trade at Lawrence, Massachusetts.

## BOSTON; ITS FINANCE, COMMERCE AND LITERATURE.



J. MALONE & CO., Gutters and Conductors Put up and Repaired, Slate, Metal and Gravel Roofing, Ventilating and Elevator Well Tinning, No. 2 Barrett Street.—For thoroughly excellent all round work in the line of slate, metal and gravel roofing, ventilating and elevator well tinning, and kindred branches, or for promptness and reliability in executing contracts and jobbing generally, there is not one firm in this part of the city engaged in this business that has a better reputation than Messrs. T. J. Malone & Co. This firm established business at the present location in 1855. The premises comprise one floor 20 x 50 feet in dimensions, where a fine assortment of furnishings is kept. A large force of skilled workmen are employed.

Mr. Malone, who is a gentleman in the prime of life and a native of Massachusetts, is a thoroughly expert workman of long and varied experience. He is prepared to put up gutters and conductors, and repair them if necessary. Special attention is given to roofing and ventilating and elevator well tinning. This firm did the roofing on the school building in Cambridge and St. Mary's church and the Methodist Episcopal church at Charlestown. Repairing and jobbing of every description are promptly and reliably attended to at most reasonable prices. Mr. T. J. Malone is a member of the Royal Arcanum and is regarded as an energetic, popular business man.



OLIAN BROTHERS, Galvanizers, Nos. 10 and 12 Fulton Street.—There are few modern inventions of greater practical utility, or more extensive application, than the process of galvanizing. Very superior work in this line is executed by the firm of Messrs. Holian Brothers. Their shop is fifty feet square and contains a large galvanizing tank and all the other needful appliances for this kind of work. The firm do a large local business in filling orders for galvanizing, especially of shovels, chains, and small wares of various descriptions. The quality of their work is excellent, and they have secured a large amount of first-class trade. The business was established in 1881, in Cambridge, Mass., the removal to the present location having been made in 1891. Mr. Michael Holian was born in Ireland; his brother Edward, in England. The former has been in this country for fourteen years; the latter for ten years.



P. ABBOTT, Wholesale and Retail Dealer in Foreign and Domestic Liquors, Ales, Porter, Lager Beer and Cigars, No. 146 Kneeland Street and Nos. 60 and 62 Utica Street.—Mr. H. P. Abbott, of No. 146 Kneeland and Nos. 60 and 62 Utica Streets, Boston, Mass., has been established in business since the year 1882; his efforts having been always conducted at the present address. Mr. Abbott is a wholesale and retail dealer in foreign and domestic liquors, ales, porter, lager beer and cigars, of which goods he carries a large, choice, varied and complete assortment; his specialty being "Fearless Club" whiskey, an article of acknowledged excellence, upon which have been passed the indorsement of the most competent judges. He handles, in heavy volume, all brands of goods and the trade area covered by the gentleman's operations embraces the entire New England section; a substantial proportion of his dealings, however, being confined to the city and vicinity. Mr. Abbott occupies two floors, each covering an area of 25 x 50 feet. The premises are excellently equipped and managed, and a staff of six assistants is constantly employed. Mr. Abbott is a native born Bostonian; a gentleman of middle age, and a member of the Boston Liquor Dealers' Association. A work upon the prosperity and expansion of the capital city of Massachusetts would scarcely be adjudged complete or operative did its pages contain no mention of the name of Mr. Abbott, and the eminently representative business house at the helm of which he stands.



H. BROCKWAY, Star Combination Stables, Nos. 169 and 171 Portland Street.—The Star Combination Stables owned by Mr. L. H. Brockway, of Nos. 169 and 171 Portland Street, have been established since the year 1884, the occupation of the present premises dating from the commencement of the past year 1891. The stables comprise an excellently managed and well located building of three-stories, each covering a superficial area of 2,500 feet, such premises being capable of accommodating 150 horses. The business comprises heavy transactions as a dealer in fine driving and business horses at private sale; the specialty being horses from Vermont, Canada and the West. A substantial proportion of the business is the sale upon commission of driving and other horses, and Mr. Brockway enjoys the enviable distinction of being among the largest horse dealers in the city. He never has less than fifty horses on hand and the principal department of his business is the selling of his own stock, which he warrants in all cases. He conducts an auction Wednesday and Saturday and his patronage is made up of the better element of the city and vicinity. Mr. Brockway is a native of New Hampshire and a gentleman of middle age, his residence in Boston having commenced with his boyhood. He has had almost a lifelong experience of his business and he is identified with the L. O. O. F.



ORGE E. CLARKE, Merchant Tailor, No. 131 Court Street.—This well-known gentleman established business at the above location in 1887, and has gained a wide-spread, enviable reputation for the superiority of his productions and for his honorable business methods. The premises utilized comprise a store 50 x 75 feet in dimensions, and one-half of the second floor. The salesroom is elegantly furnished, lighted by electricity and fitted up with every convenience for the advantageous display of the large and valuable stock of goods constantly carried, which embraces a full and carefully selected line of French, German, English and American broadcloths, beavers, cassimeres, meltons, cheviots, tweeds, woolens, worsteds, etc., in all the very latest and most fashionable patterns, suitable for overcoatings, suiting, trouserings and vestings, from which patrons cannot fail to make a selection. These goods are made up to order by measure at the shortest notice in the very latest fashionable styles, the proprietor giving his personal attention to the measuring and cutting, and satisfaction is at all times guaranteed, while the most reasonable prices prevail. Mr. Clarke has customers in all parts of the United States and his trade in Boston and its suburbs is immense. He is a native Bostonian and a prominent member of the Elks and the F. and A. M.



W. PATCH & CO., Prescription Druggists, No. 1819 Washington Street, Corner of Camden.—An establishment, the high character of whose management renders errors almost an impossibility, is that of Messrs. J. W. Patch & Co. Mr. J. W. Patch, the sole proprietor, the ("Co." being only nominal) is a native Bostonian who possesses an experience in his profession extending over thirty years. He established this business in 1870, and from the commencement he has been the recipient of a very liberal and influential patronage. The store is of ample dimensions, 25 x 35 feet, commodious and handsomely furnished in the most modern style, and has every convenience for the transaction of business, including a large and elegant soda fountain. Recognizing the responsibilities attached to the correct compounding of physicians' prescriptions and family receipts, special provision has been made for this most important branch of the business. They are prepared at all hours of the day or night to serve patrons promptly and in the most accurate manner, while none but thoroughly competent assistants are given employment. The stock embraces a full line of drugs and chemicals; also a general assortment of pharmaceutical compounds of his own superior production, proprietary remedies of well-established merit and reputation, toilet and fancy articles, perfumes, druggists' sundries, etc., etc. Mr. Patch is a thorough pharmacist, and conducts his establishment upon the highest plane of integrity. He is an active member of the Royal Arcanum and the U. O. W.



F. GRAVES, Carriage and Wagon Painter, Nos. 332 to 340 Dorchester Avenue, South Boston.—For strictly fine work in the line of carriage and wagon painting, none in the business in South Boston sustains a higher reputation than R. F. Graves, who enjoys a large and growing patronage. Mr. Graves, who has been established since 1857, is a gentleman in the prime of life and a native of Portland, Me., but has lived in Boston since early boyhood. He is a thoroughly expert workman himself of many years' experience and is master of his art in all its branches. The shop is commodious and well-equipped, and eight skilled hands are employed. Carriage and wagon painting of every description, both plain and ornamental, is executed in the most expeditious and superior manner, lettering being a specialty; and all orders by mail or otherwise receive prompt and personal attention, while the prices charged are of the most reasonable character.



A. BELL, Groceries, Provisions, Wood and Coal, No. 310 Dorchester Street, South Boston.—In the year 1886, Messrs. S. A. Bell and Alfred Sears established themselves in the grocery trade at No. 310 Dorchester Street, South Boston. In 1889, Mr. Sears retired and the business has since been conducted by Mr. Bell alone, with gratifying success. The premises occupied comprise a store and basement 25 x 50 feet in dimensions, containing a large, carefully selected stock of staple and fancy groceries, including the best brands of family flour, the purest teas, coffees and strong spices, fine dairy and creamy outer, eggs, fruits and vegetables. Wood and coal are also kept. Six experienced assistants are employed who promptly and courteously attend to the wants of customers, and all goods are promptly delivered, three teams being employed for the purpose. A large and increasing patronage is enjoyed. Mr. Bell is a member of the South Boston Retail Grocers' Association.



C. TIBBETTS, Wholesale and Retail Dealer in Flour, Sugar, Teas, Coffees, Etc., Corner of Fourth and B Streets, South Boston.—A reliable and representative house successfully engaged in this trade is that of Mr. J. C. Tibbetts, which was established in 1869. The premises occupied comprise a store 50 x 75 feet in dimensions. The stock of goods carried is comprehensive and well-selected, embracing everything in the way of fancy and staple groceries, teas, coffees, spices, canned goods, flour, fruits, and grocers' sundries of every description; single barrels of flour are sold at wholesale prices. Four assistants are employed and all orders are promptly filled without delay. A large city and suburban trade has long been enjoyed. Mr. Tibbetts is a native of Hamilton, Mass., but has resided in Boston since 1866. He has followed this line of business since he was twelve years old. He was one of the organizers of the New England Grocers' Association, and is a member of Tremont Lodge, I. O. O. F.



HENRY H. PUTNAM, Wholesale and Retail Dealer in Clams, Lobsters and Fish, No. 100 Atlantic Avenue.—This gentleman established business in this city in 1877; was previous to this time in business at Winthrop, his present place of residence for twenty years. He has had thirty years' experience in the fish trade, and possesses a thorough knowledge of its every detail. He is a wholesale and retail dealer in all kinds of fresh fish, making a specialty of lobsters and clams. In winter he makes a specialty of handling small fish of the choicest species. His large local trade comes from the better class of people, and the wholesale trade extends to all parts of New England. Orders for all kinds of fresh fish are promptly filled, and goods are also sold on commission. Among other commendable features of Mr. Putnam's establishment is the absolute cleanliness which prevails in every nook and corner. Mr. H. Putnam is a native of Prince Edward's Isle, and an honorable, reliable business man.



THE ART WALL PAPER COMPANY, Wall Paper, Window-Shades, Etc., T. E. Hill, Proprietor, No. 385 Broadway, South Boston.—The Art Wall Paper Company, of which Mr. T. E. Hill is the proprietor, makes a specialty of window-shades and wall papers, and in both departments the stock is large and attractive. Window-shades of any special design, size, or style of ornamentation, are made to order. The store, which is 25 x 75 in dimensions, is well-arranged for the effective exhibition of goods. In addition to the above, Mr. Hill also carries a full assortment of crockery, glassware and lamp goods, in all the newest styles. He employs twelve assistants and does a large local and suburban retail trade, besides filling orders from all points, from Marblehead to Cape Cod. Mr. Hill established this business in 1886. He is a Bostonian, young, energetic and capable, and has been connected with this line of business ever since he was tall enough to look over a counter.



MERY & PREBLE, Blacksmiths, Ship and Yacht Smiths, Etc., Nos. 13 and 103 Summer Street, East Boston.—The prominent blacksmithing firm of Emery & Preble had its origin in the efforts of the existing partners during the currency of the year 1878. The history of the house is one unbroken story of prosperity achieved upon a substructure of sterling merit. Messrs. Emery & Preble engage extensively in forging, and undertake all classes of bridge, wharf and building work; an important department of the business being that devoted to ship and yacht smith's work, the specialty of the house being screw, bolt cutting, drilling and shearing. The premises occupied by the house cover a superficial area of 30 x 60 feet, and in the matters of equipment and management they evince a condition of affairs, as near akin to perfection as possible; and a staff of ten skilled assistants is employed. The partners are Mr. W. D. Emery and Mr. Edward Preble, sound and practical masters of their business and natives of Maine and residents of East Boston.



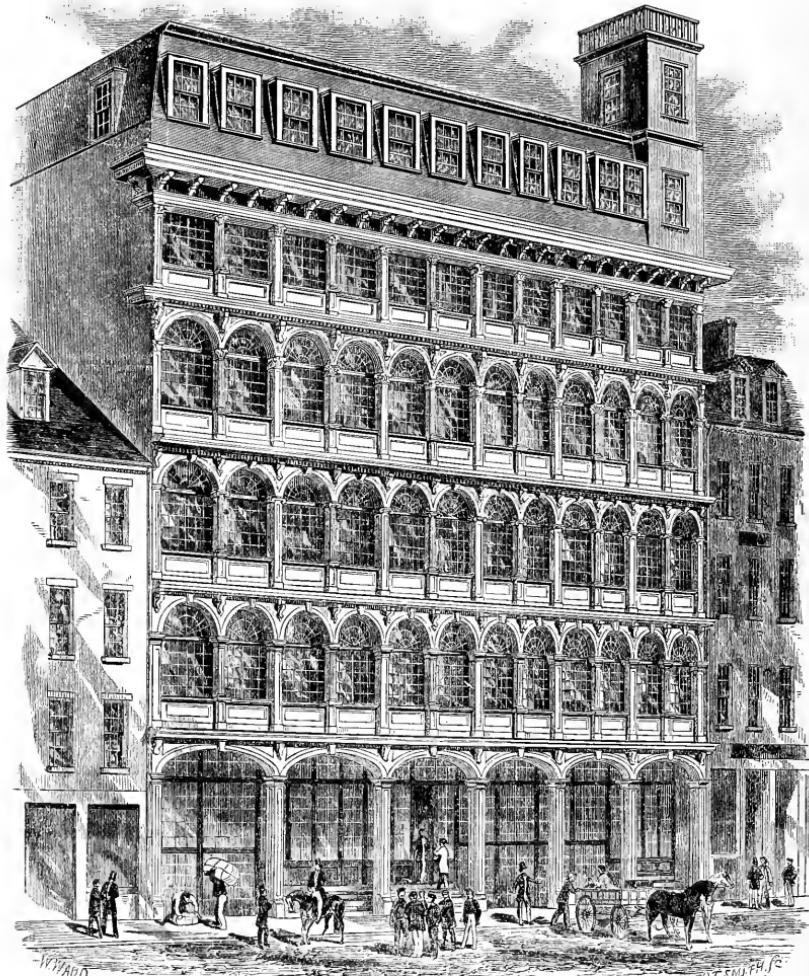
EDWIN G. BROWN, Undertaker, No. 236 Meridian Street, East Boston.—One of the recently organized undertaking concerns in the East Boston district is that owned and controlled by Mr. Edwin G. Brown, which was established in 1891, he having, prior to such date, been actively identified with the interests of the calling for a period of many years. The character of the business is general, meanwhile being high-class. It embraces all the operations incident to the business and an important branch thereof is embalming; Mr. Brown being a specialist in this art. The premises consist of a fine office and show-room located upon the ground floor of the building. They are excellently appointed and admirably equipped, and contain constantly a varied and complete assortment of caskets, coffins and all the essential paraphernalia used as accessories to the last act of respect to the departed, Mr. Brown having also for the disposal of his patrons, hearses, carriages and suitable equipages. Mr. Brown is a native of East Boston.



FRANK HATSTAT, Portrait Artist, No. 521 Washington Street.—This gallery was established in 1884 by Messrs. Bushby, McCurdy & Fritz, the present proprietor succeeding to the control in 1887. The establishment is fitted up in first-class style and the appointments are unusually attractive. Patrons are posed by Mr. Hatstat, who is recognized as an artist of marked ability, and the most careful attention is given to every detail. Special praise should be given to the crayon work executed by Mr. Hatstat, for in these the artistic genius of the gentleman is fully verified. The beauty of finish and artistic workmanship of all his productions, have justly merited the recognition of a wide circle of patrons. Orders by telephone No. 818, by telegraph or mail receive immediate and careful attention. Mr. Hatstat is a native Bostonian, and from 1870 to 1885 was in the establishment of A. N. Hardy.



GEORGE T. MC LAUTHLIN & CO., Machinery, No. 120 Fulton Street.—Results of MACHINERY.—Machinery may truly be said to underlie the great growth and general prosperity of not only the city and suburbs of Boston, but of the whole country. Almost everything that pertains to the development, the progress, the ordinary comforts and the luxuries of American life, has been fostered and made generally available through the aid of machinery. It is through our lead in mechanical invention, and the perfecting of machinery and adapting it to the needs of every industry, that our country has made its unequalled progress and been able, almost in its infancy, to take its position as one of the foremost nations of the earth. The older nations have learned somewhat from us in the invention and applications of machinery, but have not been able to keep pace with our more ambitious mechanical geniuses. Imagine the condition we should be in, if one can approach a comprehension of it, had we made no



greater progress in mechanical invention during the last one hundred years than the most progressive of European countries. Especially attempt to discern our condition and the world's condition, had the last century shown no advance in machinery, and compare with the progress that has been made. The mind cannot conceive the vast difference. We can only say that the history of material progress could have been written on one small page in one case, while in the other it would require many volumes. Boston has been a foster-mother in the advancement of the mechanical arts and the invention and manufacture of machinery and mechanical appliances. Her lead in these matters has been largely due to the ingenuity, energy and perseverance of her progressive mechanics. Among them is the subject of this notice, GEORGE T. MC LAUTHLIN of No. 120 Fulton Street. He is of Plymouth County stock, and of ancestry of noted mechanical genius. He was born in Duxbury in 1826, within six miles of old Plymouth Rock. He was early and ever fond of study and the acquisition of knowledge pertaining to mechanics. The district school was his early educator, but desiring an academic education, he began the making of shoes at the age of sixteen by which he acquired means for that purpose. From seventeen years of age he employed help in his shoemaking business, which he carried on during vacations. When at school away from home he worked mornings and evenings to help pay expenses. At eighteen, he commenced teaching school, which he followed four winters with marked success, introducing many novel features. He especially taught his scholars how to learn, how to make study a pleasure, and how to govern the school themselves. In his shoeshop he developed the "gang" system, each man taking a special part. Great efficiency was soon acquired by each member in his special work, resulting in largely increased product. A few years later the "gang" system was rapidly coming into general use. In 1886—forty years after the gang commenced work—all the members still living, a reunion was held at Mr. McLaughlin's house which led to a spontaneous recognition by the press of this initiatory progressive step in that branch of industry. Mr. McLaughlin's ingenuity and mechanical taste, while it had served him in his work and in his teaching to great purpose, was not satisfied, and his longing for a business of wider scope and one in which his natural talent could reach a higher development, led him at the age of twenty-one into the machinery business, which he commenced at Marshfield, Mass., in the manufacture of such shoe machinery as was then known. This, now large industry, was then without a representation as a manufactory. In 1850 he moved to Plymouth, Mass., where he added water wheels and general machine work to his business. There he had a partner for a short time with the affix of " & Co." to his name, but he has ever since continued alone, using the same title. In 1852 he came to Boston and opened an office on State Street, where his business office remained till 1865, when he moved it into his works at No. 120 Fulton Street. In 1854 he moved his works to Boston and after the great Fourth of July fire of 1861 in East Boston, in the midst of which they were entirely ruined, he secured his present location. It is through a life of honest purpose, strict economy, hard work and indefatigable perseverance that he has acquired his present enviable position. He has applied himself to study, work, or business an average of nearly fifteen hours a day from boyhood up. He has spent much study and experiment on inventions and improvements. The reputation obtained for first-class work and honorable dealing is a sufficient guarantee that business with the house has proved satisfactory to its patrons. It may be well to drop a caution here not to confound this house with any other. The name of this house is GEORGE T. MC LAUTHLIN & CO., and its only place of business is at No. 120 FULTON STREET, where it has been for the last thirty-one years. He issues a business card, free to all, containing on its reverse side such a mass of information as is rarely found in so small a space. Its value is so highly appreciated that many calls are made for it. Among the specialties of this house, aside from general machine work, are found The Hoadeley Portable Engines, of wide reputation for highest economy and durability, McLaughlin's Safety Boilers, highly commended by our best steam experts and by those who have them in use, The Test Turbine Water Wheels, the result of 5,300 automatic test experiments by aid of a mechanism with which results were shown within one-twentieth of one per cent. of absolute accuracy, Elevators of such utility and reasonable cost as to place them among the leaders of their class. Crushing and Pulverizing Mills, which produce impalpable powder or any coarser grade desired, and grind successfully many materials on which all other mills have failed, McLaughlin's Bark Shaving Mills, of new invention and proving superior to any others, soon saving their cost through a larger percentage of tannin at reduced expense and time. The house is also far in the lead in the manufacture of fireproof or tinned shutters, doors, etc. Fire escapes are a specialty on which a force of men are constantly engaged. Mr. McLaughlin is now engaged on a line of Automatic Sight Alarm, and Recording Speed Indicators, a valuable acquisition to the engineering art.



**C**HOATE DRUG & CHEMICAL CO., Under Revere House, Bowdoin Square.—One of the most prominent, and among the oldest drugstores in the city is that of the Choate Drug & Chemical Co., under the REVERE HOUSE, Bowdoin Square. This concern was established in 1849 by Henry A. Choate, at the location now occupied. Three years ago Mr. J. E. Duncan, who had been connected with the house for twenty-six years previously, succeeded to the management of the business. The store, which has a floor space of 25 x 75, is most elegantly fitted up with plate-glass show windows, tiled flooring, stuccoed and decorated ceiling, mahogany fixtures, a splendid soda fountain, electric lights, etc. The laboratory in the rear is complete in scientific appointments. The basement—half the size of the store—is used for manufacturing purposes. The stock of goods is immense in every department, and especial care is taken to ensure the genuineness and purity of all drugs and chemicals dealt in. In the laboratory are put up all the medicines, tinctures, extracts, toilet articles, etc., usually prepared by any first-class manufacturing chemist. Among the specialties are the "Odonto Paste" and Dr. Hyndan's "Black Bottle," both of which are staple articles in the market. The establishment requires the service of eight persons, and the trade, both wholesale and retail, is large in all parts of the city and suburbs. Mr. Duncan was born in this city and has always followed his present line of business.



**H**ATCH'S HAT HOUSE, No. 311 Washington Street.—At the popular house of Mr. L. P. Hatch, opposite the Old South Church, may always be found a splendid display of tall or silk hats, derbys, soft felt, and all other style hats, all of the most reliable manufacture, and all offered at the most reasonable prices. The business of this establishment was originally founded in 1850, at the corner of Washington and Franklin Streets, by Mr. F. Wies. The firm afterwards became Wies & Ziebisch, a removal being made to a store under the Boston Theatre. In 1883 the firm of Wies & Hatch was formed, Mr. Hatch having been with the old firm for six years previously, and continued up to 1887 when Mr. Wies retired, Mr. Hatch became sole proprietor and moving to his present address the same year. The premises occupied comprise a store and basement, 30 x 100 feet in dimensions, and an upper floor, the latter being used as a department for the manufacture of furs to order. Furs are also cleaned, dyed, stored and insured. The salesroom contains a complete stock of fine hats and caps, also umbrellas and robes. Mr. Hatch is a native of Maine and has resided in Boston since 1874, since which date he has been engaged in the hat trade.



**F**EXTER P. FISH, Groceries and Provisions, No. 121 London Street, East Boston.—This gentleman deals in choice groceries and provisions, fresh, salt and smoked meats, vegetables, etc., making a specialty of canned goods and vessel supplies. He established his business originally at No. 58 Border Street, and removed to his present location in 1885. His house has become a popular source of supply for vessels, hotels, restaurants and families in this section of the city on account of the reliability of the goods handled and the liberality of the prices. Only the best stock is kept for sale and the greatest skill and experience are brought to bear in selecting the requisite goods to supply the demands of a first-class and critical trade. Mr. Fish is a native of Maine and is thoroughly informed as to all the requirements of this trade.

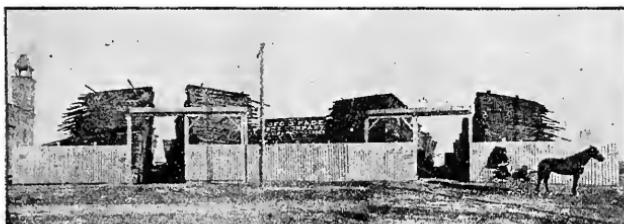


THE GEORGE G. PAGE BOX COMPANY. Hampshire Street and Broadway, Cambridgeport, Mass.—A review of the industrial and commercial interests of Cambridgeport reveals the existence of a number of distinctly notable enterprises. This is true particularly in certain manufacturing lines, in which this city has for years maintained supremacy. Some of our big concerns have long been pre-eminent in their respective branches of trade and are especially noteworthy. And among these there are none more worthy of prominent mention here than that of the George G. Page Box Company, located at Nos. 3 to 13 Hampshire Street. This is the largest and best-equipped establishment of the kind in New England, and dates its origin back nearly half a century. The productive capacity of the concern is something enormous, and the facilities altogether are unequalled. The various departments are provided with the most improved appliances and appurtenances that skill and ingenuity can devise, and everything about the entire plant bespeaks order and admirable management. The productions, too, are noted for the general excellence thereof, and the business of the company, which is exceedingly large, affords evidence of steady and substantial increase. This flourishing enterprise was started in a rather modest way some forty-eight years ago by George G. Page, whose name the company bears, and the history of its growth and development from a small beginning to the present magnitude of the establishment, has been an unbroken record of untiring energy and well-sustained effort. Mr. Page, the founder of the business, was born in Dorchester, N. H., in 1807, and came of a sturdy stock. After having received such an education as the district schools of his native State afforded to boys at that period, Mr. Page, when a lad of seventeen, set out to carve his way in life. Being largely endowed with the sagacity, industry and perseverance proverbial of the veritable Yankee, he commenced the battle of life with a firm determination to succeed in whatever line his lot should be cast, and he achieved a signal triumph, as the incidents of his career, hereinafter set forth, abundantly attest. The following details of the early life and struggles of Mr. Page, and the history and description of the concern with which his name is honorably connected, are taken from the Souvenir number of the Cambridge Tribune. "In 1824 he came to Brighton, performing the journey on foot, and worked on a farm for Mr. Levi Pierce two years, when he



went to work in a Mr. Faulkner's carpenter shop, which then stood near the corner of Harvard and Columbia Streets, with whom he remained about the same length of time. In 1827, he engaged with Mr. Isaac Tirrell, whose place was near the corner of Union Park Street and Harrison Avenue, Boston Highlands, where he remained for six years, when he purchased a farm in Wentworth, New Hampshire, which he worked for the next nine years. In 1844, Mr. Page returned to Cambridgeport and commenced the manufacture of boxes and packing-cases, his shop being on what is now Magazine Street, where all the work was done by hand. In 1845 he built a small factory and dwelling house on the junction of Hampshire Street and Broadway, the site now occupied by the present corporation. His capital at this time was \$1,000 and here he put in some machinery, which was run by a power furnished by one horse, and he employed two or three men. Business increasing, it was thought best to put in a small engine, which for several years was all the power required, and his business increased rapidly. But it was not all sunshine and easy going for the new enterprise, for in 1857, on one of the coldest nights of that winter, the thermometer showing the mercury as standing at twenty degrees below zero, the factory and dwelling house were both totally destroyed by fire, leaving the owner without dwelling for his family or a place of business for himself. But the smoke from the ruins had hardly ceased, before Mr. Page had commenced to rebuild his factory upon a larger scale. Into his new building he put an engine of thirty horse-power and other new machinery. After a short time it was found that the business was increasing and that more room and better facilities were required, and extensive additions were made. The manufacture of cigar boxes became a prominent feature in the industry,

and nearly one hundred people were given employment where only a few years before two or three were all that were required. Wood-working machinery had not at that time reached that high degree of perfection it has now, consequently more skilled labor was needed to do the same amount of work than is necessary in these days. Mr. Page was most ably assisted in the management of his business at this time by his son, Ovando G. Page, who was born in Wentworth, N. H., in 1842, but came to Cambridge when four years of age. He was educated in our public schools and at an early age helped his father in the factory and became a member of the firm in 1861. He was enterprising and energetic, a good financier, of which department he had full charge for several years, and to his efforts a large share of credit is due for the success achieved by the house. Another disaster by fire came upon the industry in 1873. One evening a blaze started in the cellar of the factory and in a short time both building and machinery were totally destroyed, together with two sheds full of lumber, a cargo of lumber that had only been landed a few days before, and their large lumber wharf, and a dry house full of hard pine boards. All these were wholly consumed. The arch over the engine-room also gave way and fell upon the engine. But in spite of the



quantity of material which fell on it, the engine was dug out of the débris a few days after the fire only slightly injured, and but little work was required to put it in running order again. Notwithstanding this sudden and heavy loss but a short time was required to place the concern again in working order. The old furniture manufacturer of Batchelder, Moore & Co., of East Cambridge, was secured, and new machinery put in, and a room was hired in Leander Greely's building, where the cigar box branch was carried on. Early in the spring of 1874, the present brick building, 130 x 50, three stories high, was commenced, and in July of the same year it was ready for occupancy. At this time Mr. Wesley L. Page became a junior partner, and the firm-name was George G. Page & Co. In 1880 failing health compelled Mr. George G. Page to retire from active connection with the business, leaving its entire management in the hands of his two sons. In December, 1882, Mr. Ovando G. Page died, and the following March the present company was organized. The plant consists of a brick building known as Factory No. 1, 130 x 50, three stories high, and a wooden building known as Factory No. 2, 100 x 50, of three stories. In the rear of Factory No. 1 is a storehouse, sixty feet square and two stories in height. Outside of the main building is a brick boiler- and engine-room built in 1885, in which is placed a new engine of one hundred and twenty-five horse-power, built by C. H. Brown, of Fitchburg, and two new boilers made by Kendall & Roberts of this city, having together a capacity of one hundred and fifty horse-power. Also in the engine-room is a fire-pump and hose always ready for immediate action if needed. The buildings are thoroughly protected against accident by fire by steam pipes, which run to every part of the buildings, and in case of a fire the opening of a valve in the engine-room will at once fill any or every room with raw steam. Automatic sprinklers are also run through every story. An electric watch clock with twenty stations in different parts of the premises shows the watchman's faithful attention to his duties. The various buildings and yards are lighted by the Sawyer, Mann & Co. sixteen candle-power incandescent lamps, the supply for which is taken from a plant of their own and is furnished by a Thomson-Houston Co. Automatic Dynamo, of 250 light capacity. On the first or ground floor of Factory No. 1 are located the planers. Here the lumber is received just as it comes by vessel or car from the mills in Maine. There are several of these planing machines in constant operation, finishing thirty thousand feet per day. One of these machines planes two boards at once on both sides. After leaving the planing machine the lumber goes to the cutting-off saws, where it is cut into the proper length for the boxes which it is proposed to make of it. Other saws cut it into proper widths for sides, tops, bottoms, ends or whatever it is intended to be used for. The pieces are made so that they will fit together by means of matching machine, and then they are in shape to be put together into boxes of any size or shape desired, from the smallest up to a piano case. On part of the second floor is located the printing department, the remainder being used for sawing. The printing on wood is a special feature first introduced by Mr. Page in 1876, which has grown to be a very important branch of the box-making business, by which means printing and pasting on of labels have been largely done away with. Several heavy presses especially built for the firm are kept in operation most of the time. Copper and iron type is used, and very fine specimens of the "art preservative of all arts" are turned out. On the third floor are the machines by which what is styled the "lock corner boxes" are made. From this factory all the work goes to the nailing rooms located in Factory No. 2, as the new building is

called, and which is in the rear of the main factory, but connected by covered bridges. In this factory all the nail-ing and finishing of boxes is done. Ten nailing machines are used, driving nails of any size from one up to three inches in length. Seventeen men are employed in this department nailing boxes by hand. 500,000 feet or more of lumber cut to size is constantly kept in stock ready for nailing together and on the lower floors from 300 to 500 casks of nails are always in stock. Here also we find the office of the superintendent and shipping clerk. From this office run electric bells and telephone wires to the main office and Factory No. 1. In the early years of this industry the company ran a mill of their own in Maine, and there sawed the lumber into the shape desired at the factory. They then cut quite a good deal of their own lumber, although part of it was contracted for. In those days they manufactured three or four million feet of lumber into boxes in a year; now they buy the lumber required, contracting for a large portion of it some time before it is needed. The entire product of five mills located in Maine and Massachusetts is taken by this company and in addition thereto, part of the product of several others is required to supply their needs. Eight to nine million feet are used annually, and three or four million carried in stock. In transportation there has been the same change in the method employed by this company that has been noticeable in a large portion of the lumber trade. In the early days of the business, the lumber was all shipped from the mill to the factory by vessels, and the concern used to own several of the vessels in which it was transported. But lately cars have, to a great extent, taken the place of vessels, and now most of the material for making boxes comes by rail. From four hundred to five hundred cars a year are now unloaded in the yards of the Page Box Company. Besides the facilities for receiving it by car, there are two wharves on Broad canal, to which vessels drawing nine feet of water can come. Besides the yard here at the factory, the company has capacious yards also on Portland and Thorndyke Streets, on Harvard Street, corner Munson, and on Broadway. The three last-named yards are favorably situated on the Boston and Albany railroad, Grand Junction Division, and are connected by spur tracks with the same. Mr. Wesley L. Page, the president and general manager, was born in 1852, on the very spot where he now conducts his business, the house he was born in being the one burned in 1857. He was educated in our grammar and high schools. Part of his spare time, when out of school, was spent in collecting bills and nailing boxes for his father. In his sixteenth year, he entered the factory to work. From there he entered the office and assisted his brother, Ovando G. Page, for a few years, when he took charge of the general outside work, up to the time of his entering the firm in 1874. Mr. Franklin P. Stewart, the treasurer, is a Cambridge boy, born and bred here, a graduate of Cambridge schools and served his apprenticeship in the box-making business with his father, who carried on the cigar box business in the George G. Page factory for several years. For eight years, from March, 1872, he was book-keeper and cashier for Samuel Walker & Co., of Boston, but gave up his position on account of failing health and spent the next three years in New Hampshire. On the formation of the George G. Page Company, he took charge of the books and was elected treasurer in October, 1886. Mr. Clarence M. Howlett, the efficient clerk of the company, is also a native of Cambridge, born in 1861, and educated in our public schools, graduating in the class of 1877. He entered the employ of the old firm as assistant book-keeper in 1880, and remained in the office until October, 1886, when he was appointed clerk and elected as one of the Board of Directors."



**N**ORRIS PIANO AND DIAMOND COMPANY. Largest Assortment and Lowest Prices in the City for Diamonds, Watches, Jewelry, Pianos, Organs, Banjos, Violins, Guitars and all Musical Instruments, Established 1882, Open Evenings, No. 110 Court Street.—The emporium par excellence for bargains in first-class musical instruments, music boxes, diamonds, watches and jewelry in Boston is the noted and deservedly popular establishment of the Norris Piano and Diamond Company, eligibly located at No. 110 Court Street. This is about the most widely-known and most reliable house of the kind in New England, and has an extensive and highly influential patronage. It is also one of the oldest in the line indicated and for forty odd years has been steadily growing in public favor. And the firm fully sustains its reputation for superior productions and honorable dealings, every article offered for sale being fully warranted, while the prices quoted here are exceptionally and notably low. The Norris Piano and Diamond Company carry the largest assortment in this city, and their prices are materially lower than any other house in the business. Pianos, organs, diamonds, etc. can be purchased of them on easy time payments, at rock bottom figures, liberal and equitable terms always prevailing; and purchasers are assured of getting excellent value and satisfactory treatment in every instance. The Norris pianos, manufactured by this company, are constructed of the best materials and in accordance with the most approved principles embodying all the modern improvements; and are justly famed for perfect action, purity and brilliancy of tone, compass and power, elegance and durability. They handle square organs of the leading makes and tuning and repairing are attended to by them also in the most prompt and trustworthy manner, at very reasonable rates. This flourishing business was established in 1882 at No. 3 Tremont Row by the late G. W. Norris, father of the present proprietors, to whom belongs the distinction of being the originator of the now universal installment plan, having been the first to introduce the system of selling pianos on monthly payments. Under the style of the "Palace of Music" the business was conducted up to 1882, when the present firm-name was adopted. The founder of the house was removed by death in August, 1888, and was succeeded by his sons, Messrs. L. W., A. M. and E. E. Norris, under whose able and efficient management it has since been continued with uninterrupted success. They occupy spacious and commodious premises, which are splendidly appointed and tastefully arranged in the various departments and carry an exceedingly fine stock of pianos, organs and musical instruments of every description, with a jewelry department larger and more complete than the average store devoted to this special line. The house is also headquarters for the popular music boxes of which the company import a large assortment of all sizes from Geneva, Switzerland, and which are kept in their miscellaneous musical depot and are made a leading specialty, selling at prices ranging from \$1 to \$125, for cash or on installments. Here are the best make of cornets, drums, piccolos, zithers, flutes, accordions, guitars, banjos, violins, harmonicas, metallaphones, children's pianos, etc., all at prices which, quality considered, cannot be duplicated elsewhere. The piano department is under the supervision of Mr. L. W. Norris, the diamond and jewelry department is in charge of Mr. A. M. Norris, and Mr. E. E. Norris is the manager of the small musical instrument department. The Messrs. Norris bring to bear a thorough practical experience in the management of the business and are experts in the goods they handle, selecting with the utmost care and selling so extensively as to be able to place prices away below those of dealers doing a limited trade. They are popular business men, active and energetic and maintain an enviable standing in commercial circles.



INGMAN BROTHERS, Receivers and Dealers in Butter, Cheese, Eggs, Stall No. 6 Eastern Market, Nos. 103 and 105 Causeway and 276 Friend Street.—In their special line of trade the firm of Messrs. Kingman Brothers is the largest concern in the Eastern Market, Nos. 103 and 105 Causeway, and 276 Friend Street. They occupy stall No. 6, which is very neatly fitted up with marble-top counters, etc. The firm are receivers and dealers in butter, cheese and eggs, handling none but articles of the best quality. They employ three salesmen and keep three wagons running; supply hotels and restaurants, and cater to the best class of family trade. They do a strictly cash business, both wholesale and retail, in the city and suburbs, a large share of the trade being drawn from the northern depots. The firm was organized in 1881 as Kingman Brothers, and became quartered in 1891 in the market, and is composed of C. S. Kingman and W. E. Kingman, both young and active business men. The Messrs. Kingman were running a wholesale wagon for eleven years before opening the market stall, and still continue that line of business. The firm, in addition to their business in this city, have a large general store at Edgeworth, Mass. The brothers Kingman are natives of Somerville, Mass., and have followed their present line of business since boyhood.



Y. M. BROOKS, Designer, Engraver and Lithographer, No. 103 Milk Street.—This house makes a leading specialty of bank checks, bonds and certificates of stock, and turns out a distinctly superior class of designs for commercial headings, labels, etc. Mr. Brooks is also manufacturer of Brooks' Pocket Safety Check-Book, an article of exceptional merit, and which has secured unequivocal recognition from bankers and business men everywhere throughout the United States. Mr. Brooks, who is a gentleman of middle age, was born in Salem, Mass., and learned his art with Jno. R. Jewett, in that city. He is a man of long and varied experience, as well as practical skill, and was formerly engaged in the wholesale stationery business for a number of years, embarking in this present line in 1875. He occupies commodious and well-equipped quarters, employing half a dozen expert assistants, and gives close attention himself to every detail of the business. All kinds of copper, steel and wood-engraving and lithographing are executed, though the printing is done by contract; original designs, check-books, certificates, bonds, etc. are made to order at short notice, and a large stock of vignettes, safety checks, designs, bank titles, etc. is constantly kept on hand. In short, all classes of work in the lines above indicated, are executed in the most expeditious and excellent manner, at reasonable rates, and all orders receive prompt and personal attention.



W. BENJAMIN, Commission Merchant in Foreign and Domestic Fruits, No. 26 Mercantile Street and No. 38 Richmond Street.—The great commission trade in fruits and produce has long been one of Boston's leading commercial features, its market being equal to any in the world, and superior to many. An old established house in this field of mercantile enterprise is that of W. W. Benjamin. This has been in successful operation for the past fifteen years, having been founded in 1876 by the present proprietor. He is one of the most reputable known merchants, and as to his standing refers to the Fanueil Hall National Bank and the Fourth National Bank, and any Boston commission house. Mr. Benjamin employs from fifteen to twenty hands and makes a leading specialty of selling on commission foreign and domestic fruits of all kinds, including lemons, Florida oranges, Cape Cod cranberries, sweet potatoes, watermelons, apples, potatoes, onions, peaches, squashes, nuts and general produce. A particularly large quantity of potatoes is handled, the sales amounting to upward of 150,000 bushels a year. Consignments are received from all the principal points of production. The trade supplied is strictly at wholesale, and extends to all points in New England. Cash is advanced to consignors, and prompt sales with immediate returns assured in every instance. Mr. Benjamin is a native of this State, and has had mature experience in the business world. He is an active member of the Fruit and Produce Exchange, the Order of Odd Fellows, Royal Arcanum and Ancient Order of United Workmen, and his past career proves most conclusively that he possesses all those qualities necessary to achieve success.

## W. P. WENTWORTH,



ARCHITECT,

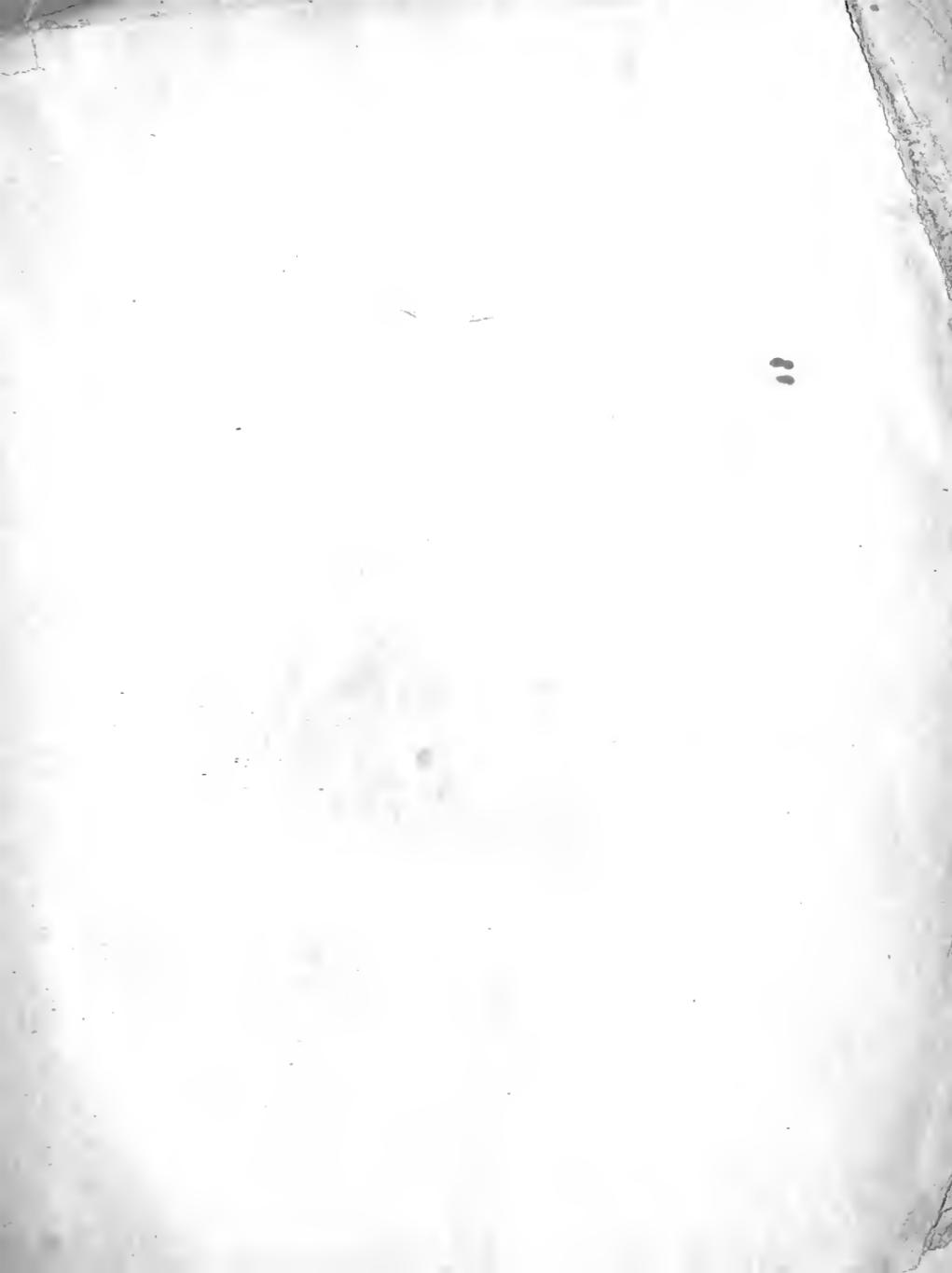


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